

**UNITED STATES  
CONSUMER LAW**

**ATTORNEY FEE SURVEY  
REPORT**

**2015-2016**



**Ronald L. Burdge, Esq.**



**United States Consumer Law  
Attorney Fee Survey Report 2015-2016**

Survey Conducted By  
and  
Survey Report Authored By

Ronald L. Burdge, Esq.  
Burdge Law Office Co. L.A.  
8250 Washington Village Drive  
Dayton, OH 45458-1850  
Voice: 937.432.9500  
Fax: 937.432.9503

Email: Ron@BurdgeLaw.com



Attribution, No Derivs  
CC-BY-ND

This copyright license allows for redistribution, commercial and non-commercial, as long as all quoted and selected contents are passed along unchanged and with credit to the author.

Copyright © 2017, 2018 by R.L.Burdge  
March 13, 2018

This publication contains the results of proprietary research.

This publication was created to provide accurate and authoritative information concerning the subject matter covered. The publisher is not engaged in rendering legal or other professional advice and this publication is not a substitute for the advice of an attorney or expert. If you require legal or other expert advice, you should seek the services of a competent attorney or other professional.

## Acknowledgments

This work is dedicated to the private and public practice members of the Consumer Law bar and the Judicial officers who decide Consumer Law cases across the United States and its territories, all of whom tirelessly dedicate their careers to helping people find Justice every day in our legal system. Without their support and participation, the research for this publication would not have been possible.

A special thanks is extended to Ira Rheingold, Willard Ogburn, and Jon Sheldon for their constant encouragement of this project since the survey began in 1999. I am also indebted to Edward Boltz for his advice and assistance over the past year. The support, suggestions and comments from countless others over the years have contributed greatly to the result before you.

I am especially grateful to the members of the National Association of Consumer Advocates and the National Association of Consumer Bankruptcy Attorneys and the many friends and supporters of the National Consumer Law Center, and to the Consumer Law bar who participated in the research that formed the foundation of this Survey Report. They are the men and women who tirelessly work in the field of Consumer Law to further the cause of Justice.

Finally, no words could adequately express my thanks to my wife, who guided, supported and encouraged me every day for the decades throughout this work. I could not do what I do, and I would accomplish nothing without her.

Ronald L. Burdge, Esq.  
March 13, 2018





## Table of Contents

|   |           |
|---|-----------|
| 1. Introduction . . . . .   | <u>1</u>  |
| Goals of Survey Report . . . . .  | <u>2</u>  |
| What's New . . . . .  | <u>2</u>  |
| Survey Report Sections Explained . . . . .                              | <u>5</u>  |
| Niche Areas in the Field of Consumer Law Defined . . . . .              | <u>7</u>  |
| Geographic Areas Defined . . . . .                                      | <u>7</u>  |
| The Average and the Median: What it Means to You . . . . .              | <u>8</u>  |
| Interpreting the Findings: Primary and Minor Variable Factors . . . . . | <u>10</u> |
| Data Gathering Methodology . . . . .                                    | <u>11</u> |
| Data Analysis Methodology . . . . .                                     | <u>13</u> |
| Peer Review of Methodologies and Survey Analyses . . . . .              | <u>15</u> |
| Error Rate . . . . .  | <u>15</u> |
| Section 508 Compliance . . . . .  | <u>15</u> |
| 2. Summary Profile of the Typical U.S. Consumer Law Attorney . . . . .  | <u>17</u> |
| National Summary Profile Data . . . . .                                 | <u>17</u> |
| Conclusions . . . . .   | <u>26</u> |
| National Summary Profile Table . . . . .                                | <u>27</u> |
| National Median Rates for Practice Areas Table . . . . .                | <u>28</u> |
| National Experience Variable Table . . . . .                            | <u>28</u> |
| National Specialty Variable Table . . . . .                             | <u>29</u> |
| National Small Firm Size Variable Table . . . . .                       | <u>29</u> |
| National Large Firm Size Variable Table . . . . .                       | <u>30</u> |
| 3. State Summary Tables . . . . .                                       | <u>31</u> |
| Explanation of Tables . . . . .   | <u>31</u> |
| Alabama . . . . .   | <u>34</u> |
| Median Rates for Practice Areas . . . . .                               | <u>35</u> |
| Alaska . . . . .  | <u>36</u> |
| Median Rates for Practice Areas . . . . .                               | <u>37</u> |
| Arizona . . . . .   | <u>38</u> |
| Median Rates for Practice Areas . . . . .                               | <u>39</u> |
| Arkansas . . . . .  | <u>40</u> |
| Median Rates for Practice Areas . . . . .                               | <u>41</u> |
| California . . . . .  | <u>42</u> |
| Median Rates for Practice Areas . . . . .                               | <u>43</u> |
| Experience Variable Table . . . . .                                     | <u>43</u> |
| Specialty Variable Table . . . . .                                      | <u>44</u> |
| Small Firm Size Variable Table . . . . .                                | <u>44</u> |
| Large Firm Size Variable Table . . . . .                                | <u>45</u> |
| Colorado . . . . .  | <u>46</u> |
| Median Rates for Practice Areas . . . . .                               | <u>47</u> |

|                                 |                    |
|---------------------------------|--------------------|
| Connecticut                     | <a href="#">48</a> |
| Median Rates for Practice Areas | <a href="#">49</a> |
| Delaware                        | <a href="#">50</a> |
| Median Rates for Practice Areas | <a href="#">51</a> |
| District of Columbia            | <a href="#">52</a> |
| Median Rates for Practice Areas | <a href="#">53</a> |
| Florida                         | <a href="#">54</a> |
| Median Rates for Practice Areas | <a href="#">55</a> |
| Experience Variable Table       | <a href="#">55</a> |
| Specialty Variable Table        | <a href="#">56</a> |
| Small Firm Size Variable Table  | <a href="#">56</a> |
| Large Firm Size Variable Table  | <a href="#">57</a> |
| Georgia                         | <a href="#">58</a> |
| Median Rates for Practice Areas | <a href="#">59</a> |
| Experience Variable Table       | <a href="#">59</a> |
| Specialty Variable Table        | <a href="#">60</a> |
| Small Firm Size Variable Table  | <a href="#">60</a> |
| Large Firm Size Variable Table  | <a href="#">61</a> |
| Hawaii                          | <a href="#">62</a> |
| Median Rates for Practice Areas | <a href="#">63</a> |
| Idaho                           | <a href="#">64</a> |
| Median Rates for Practice Areas | <a href="#">65</a> |
| Experience Variable Table       | <a href="#">65</a> |
| Illinois                        | <a href="#">66</a> |
| Median Rates for Practice Areas | <a href="#">67</a> |
| Experience Variable Table       | <a href="#">67</a> |
| Specialty Variable Table        | <a href="#">68</a> |
| Small Firm Size Variable Table  | <a href="#">68</a> |
| Large Firm Size Variable Table  | <a href="#">69</a> |
| Indiana                         | <a href="#">70</a> |
| Median Rates for Practice Areas | <a href="#">71</a> |
| Iowa                            | <a href="#">72</a> |
| Median Rates for Practice Areas | <a href="#">73</a> |
| Kansas                          | <a href="#">74</a> |
| Median Rates for Practice Areas | <a href="#">75</a> |
| Kentucky                        | <a href="#">76</a> |
| Median Rates for Practice Areas | <a href="#">77</a> |
| Louisiana                       | <a href="#">78</a> |
| Median Rates for Practice Areas | <a href="#">79</a> |
| Maine                           | <a href="#">80</a> |
| Median Rates for Practice Areas | <a href="#">81</a> |
| Maryland                        | <a href="#">82</a> |
| Median Rates for Practice Areas | <a href="#">83</a> |
| Massachusetts                   | <a href="#">84</a> |
| Median Rates for Practice Areas | <a href="#">85</a> |

|   |                            |
|---|----------------------------|
| Experience Variable Table . . . . .       | <a href="#"><u>85</u></a>  |
| Specialty Variable Table . . . . .        | <a href="#"><u>86</u></a>  |
| Small Firm Size Variable Table . . . . .  | <a href="#"><u>86</u></a>  |
| Large Firm Size Variable Table . . . . .  | <a href="#"><u>87</u></a>  |
| Michigan . . . . .                        | <a href="#"><u>88</u></a>  |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>89</u></a>  |
| Experience Variable Table . . . . .       | <a href="#"><u>89</u></a>  |
| Specialty Variable Table . . . . .        | <a href="#"><u>90</u></a>  |
| Small Firm Size Variable Table . . . . .  | <a href="#"><u>90</u></a>  |
| Large Firm Size Variable Table . . . . .  | <a href="#"><u>91</u></a>  |
| Minnesota . . . . .                       | <a href="#"><u>92</u></a>  |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>93</u></a>  |
| Mississippi . . . . .                     | <a href="#"><u>94</u></a>  |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>95</u></a>  |
| Missouri . . . . .                        | <a href="#"><u>96</u></a>  |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>97</u></a>  |
| Montana . . . . .                         | <a href="#"><u>98</u></a>  |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>99</u></a>  |
| Nebraska . . . . .                        | <a href="#"><u>100</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>101</u></a> |
| Nevada . . . . .                          | <a href="#"><u>102</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>103</u></a> |
| New Hampshire . . . . .                   | <a href="#"><u>104</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>105</u></a> |
| New Jersey . . . . .                      | <a href="#"><u>106</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>107</u></a> |
| New Mexico . . . . .                      | <a href="#"><u>108</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>109</u></a> |
| New York . . . . .                        | <a href="#"><u>110</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>111</u></a> |
| Experience Variable Table . . . . .       | <a href="#"><u>111</u></a> |
| Specialty Variable Table . . . . .        | <a href="#"><u>112</u></a> |
| Small Firm Size Variable Table . . . . .  | <a href="#"><u>112</u></a> |
| Large Firm Size Variable Table . . . . .  | <a href="#"><u>113</u></a> |
| North Carolina . . . . .                  | <a href="#"><u>114</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>115</u></a> |
| North Dakota . . . . .                    | <a href="#"><u>116</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>117</u></a> |
| Ohio . . . . .                            | <a href="#"><u>118</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>119</u></a> |
| Experience Variable Table . . . . .       | <a href="#"><u>119</u></a> |
| Specialty Variable Table . . . . .        | <a href="#"><u>120</u></a> |
| Small Firm Size Variable Table . . . . .  | <a href="#"><u>120</u></a> |
| Large Firm Size Variable Table . . . . .  | <a href="#"><u>121</u></a> |
| Oklahoma . . . . .                        | <a href="#"><u>122</u></a> |

|   |                            |
|---|----------------------------|
| Median Rates for Practice Areas . . . . . | <a href="#"><u>123</u></a> |
| Oregon . . . . .                          | <a href="#"><u>124</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>125</u></a> |
| Pennsylvania . . . . .                    | <a href="#"><u>126</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>127</u></a> |
| Experience Variable Table . . . . .       | <a href="#"><u>127</u></a> |
| Specialty Variable Table . . . . .        | <a href="#"><u>128</u></a> |
| Small Firm Size Variable Table . . . . .  | <a href="#"><u>128</u></a> |
| Large Firm Size Variable Table . . . . .  | <a href="#"><u>129</u></a> |
| Puerto Rico . . . . .                     | <a href="#"><u>130</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>131</u></a> |
| Rhode Island . . . . .                    | <a href="#"><u>132</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>133</u></a> |
| South Carolina . . . . .                  | <a href="#"><u>134</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>135</u></a> |
| South Dakota . . . . .                    | <a href="#"><u>136</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>137</u></a> |
| Tennessee . . . . .                       | <a href="#"><u>138</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>139</u></a> |
| Texas . . . . .                           | <a href="#"><u>140</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>141</u></a> |
| Experience Variable Table . . . . .       | <a href="#"><u>141</u></a> |
| Specialty Variable Table . . . . .        | <a href="#"><u>142</u></a> |
| Small Firm Size Variable Table . . . . .  | <a href="#"><u>142</u></a> |
| Large Firm Size Variable Table . . . . .  | <a href="#"><u>143</u></a> |
| Utah . . . . .                            | <a href="#"><u>144</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>145</u></a> |
| Vermont . . . . .                         | <a href="#"><u>146</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>147</u></a> |
| Virgin Islands U.S. . . . .               | <a href="#"><u>148</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>149</u></a> |
| Virginia . . . . .                        | <a href="#"><u>150</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>151</u></a> |
| Washington . . . . .                      | <a href="#"><u>152</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>153</u></a> |
| West Virginia . . . . .                   | <a href="#"><u>154</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>155</u></a> |
| Wisconsin . . . . .                       | <a href="#"><u>156</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>157</u></a> |
| Wyoming . . . . .                         | <a href="#"><u>158</u></a> |
| Median Rates for Practice Areas . . . . . | <a href="#"><u>159</u></a> |
| 4. Metropolitan Area Tables . . . . .     | <a href="#"><u>160</u></a> |
| Explanation of Table . . . . .            | <a href="#"><u>160</u></a> |
| Alabama, Birmingham . . . . .             | <a href="#"><u>163</u></a> |



|  |                            |
|--|----------------------------|
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>163</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>163</u></a> |
| Alabama, Huntsville . . . . .                            | <a href="#"><u>165</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>165</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>166</u></a> |
| Alabama, Mobile . . . . .                                | <a href="#"><u>167</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>167</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>168</u></a> |
| Alabama, Montgomery . . . . .                            | <a href="#"><u>169</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>169</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>170</u></a> |
| Alaska, Anchorage . . . . .                              | <a href="#"><u>171</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>171</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>172</u></a> |
| Arizona, Flagstaff . . . . .                             | <a href="#"><u>173</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>173</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>174</u></a> |
| Arizona, Phoenix . . . . .                               | <a href="#"><u>175</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>175</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>176</u></a> |
| Arizona, Tucson . . . . .                                | <a href="#"><u>177</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>177</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>178</u></a> |
| Arizona, Yuma . . . . .                                  | <a href="#"><u>179</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>179</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>180</u></a> |
| California, Fresno . . . . .                             | <a href="#"><u>181</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>181</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>182</u></a> |
| California, Los Angeles - Long Beach - Anaheim . . . . . | <a href="#"><u>183</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>183</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>184</u></a> |
| California, Sacramento . . . . .                         | <a href="#"><u>185</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>185</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>186</u></a> |
| California, San Diego . . . . .                          | <a href="#"><u>187</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>187</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>188</u></a> |
| California, San Francisco . . . . .                      | <a href="#"><u>189</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>189</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>190</u></a> |
| California, San Jose - Santa Clara . . . . .             | <a href="#"><u>191</u></a> |
| Median Rate for Practice Areas . . . . .                 | <a href="#"><u>191</u></a> |
| Experience Variable Table . . . . .                      | <a href="#"><u>192</u></a> |
| California, Riverside - San Bernardino . . . . .         | <a href="#"><u>193</u></a> |

|  |                            |
|--|----------------------------|
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>193</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>194</u></a> |
| Colorado, Colorado Springs . . . . .       | <a href="#"><u>195</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>195</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>196</u></a> |
| Colorado, Denver . . . . .                 | <a href="#"><u>197</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>197</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>198</u></a> |
| Connecticut, New Haven . . . . .           | <a href="#"><u>199</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>199</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>200</u></a> |
| Connecticut, Hartford . . . . .            | <a href="#"><u>201</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>201</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>202</u></a> |
| Florida, Cape Coral . . . . .              | <a href="#"><u>203</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>203</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>204</u></a> |
| Florida, Jacksonville . . . . .            | <a href="#"><u>205</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>205</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>206</u></a> |
| Florida, Miami - Fort Lauderdale . . . . . | <a href="#"><u>207</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>207</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>208</u></a> |
| Florida, Tallahassee . . . . .             | <a href="#"><u>209</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>209</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>210</u></a> |
| Florida, Tampa . . . . .                   | <a href="#"><u>211</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>211</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>212</u></a> |
| Florida, Orlando . . . . .                 | <a href="#"><u>213</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>213</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>214</u></a> |
| Georgia, Atlanta . . . . .                 | <a href="#"><u>215</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>215</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>216</u></a> |
| Georgia, Macon . . . . .                   | <a href="#"><u>217</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>217</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>218</u></a> |
| Georgia, Savannah . . . . .                | <a href="#"><u>219</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>219</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>220</u></a> |
| Hawaii, Honolulu . . . . .                 | <a href="#"><u>221</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>221</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>222</u></a> |
| Illinois, Chicago . . . . .                | <a href="#"><u>223</u></a> |

|   |                            |
|---|----------------------------|
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>223</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>224</u></a> |
| Illinois, Springfield . . . . .                     | <a href="#"><u>225</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>225</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>226</u></a> |
| Illinois, St Louis Metro East . . . . .             | <a href="#"><u>227</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>227</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>228</u></a> |
| Indiana, Fort Wayne . . . . .                       | <a href="#"><u>229</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>229</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>230</u></a> |
| Indiana, Gary - Hammond . . . . .                   | <a href="#"><u>231</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>231</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>232</u></a> |
| Indiana, Indianapolis . . . . .                     | <a href="#"><u>233</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>233</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>234</u></a> |
| Indiana, South Bend - Elkhart - Mishawaka . . . . . | <a href="#"><u>235</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>235</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>236</u></a> |
| Iowa, Des Moines . . . . .                          | <a href="#"><u>237</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>237</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>238</u></a> |
| Iowa, Dubuque . . . . .                             | <a href="#"><u>239</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>239</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>240</u></a> |
| Kansas, Kansas City . . . . .                       | <a href="#"><u>241</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>241</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>242</u></a> |
| Kansas, Wichita . . . . .                           | <a href="#"><u>243</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>243</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>244</u></a> |
| Kentucky, Lexington . . . . .                       | <a href="#"><u>245</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>245</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>246</u></a> |
| Kentucky, Louisville . . . . .                      | <a href="#"><u>247</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>247</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>248</u></a> |
| Louisiana, Shreveport . . . . .                     | <a href="#"><u>249</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>249</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>250</u></a> |
| Maryland, Baltimore . . . . .                       | <a href="#"><u>251</u></a> |
| Median Rate for Practice Areas . . . . .            | <a href="#"><u>251</u></a> |
| Experience Variable Table . . . . .                 | <a href="#"><u>252</u></a> |
| Massachusetts, Boston - Cambridge . . . . .         | <a href="#"><u>253</u></a> |

|  |                            |
|--|----------------------------|
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>253</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>254</u></a> |
| Massachusetts, Springfield . . . . .       | <a href="#"><u>255</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>255</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>256</u></a> |
| Michigan, Detroit . . . . .                | <a href="#"><u>257</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>257</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>258</u></a> |
| Michigan, Grand Rapids. . . . .            | <a href="#"><u>259</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>259</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>260</u></a> |
| Michigan, Lansing. . . . .                 | <a href="#"><u>261</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>261</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>262</u></a> |
| Michigan, Marquette . . . . .              | <a href="#"><u>263</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>263</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>264</u></a> |
| Minnesota, Minneapolis - St Paul . . . . . | <a href="#"><u>265</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>265</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>266</u></a> |
| Mississippi, Jackson . . . . .             | <a href="#"><u>267</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>267</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>268</u></a> |
| Missouri, Columbia. . . . .                | <a href="#"><u>269</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>269</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>270</u></a> |
| Missouri, Kansas City . . . . .            | <a href="#"><u>271</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>271</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>272</u></a> |
| Missouri, Springfield . . . . .            | <a href="#"><u>273</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>273</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>274</u></a> |
| Missouri, St Louis . . . . .               | <a href="#"><u>275</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>275</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>276</u></a> |
| Nebraska, Lincoln . . . . .                | <a href="#"><u>277</u></a> |
| Median Rates for Practice Areas . . . . .  | <a href="#"><u>277</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>278</u></a> |
| Nebraska, Omaha . . . . .                  | <a href="#"><u>279</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>279</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>280</u></a> |
| Nevada, Las Vegas. . . . .                 | <a href="#"><u>281</u></a> |
| Median Rate for Practice Areas . . . . .   | <a href="#"><u>281</u></a> |
| Experience Variable Table . . . . .        | <a href="#"><u>282</u></a> |
| Nevada, Reno - Carson City . . . . .       | <a href="#"><u>283</u></a> |

|  |                            |
|--|----------------------------|
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>283</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>284</u></a> |
| New Jersey, Newark . . . . .                 | <a href="#"><u>285</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>285</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>286</u></a> |
| New Jersey, Trenton . . . . .                | <a href="#"><u>287</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>287</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>288</u></a> |
| New Mexico, Albuquerque - Santa Fe . . . . . | <a href="#"><u>289</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>289</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>290</u></a> |
| New York, Albany - Schenectady . . . . .     | <a href="#"><u>291</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>291</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>292</u></a> |
| New York, Buffalo . . . . .                  | <a href="#"><u>293</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>293</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>294</u></a> |
| New York, New York City . . . . .            | <a href="#"><u>295</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>295</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>296</u></a> |
| New York, Rochester . . . . .                | <a href="#"><u>297</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>297</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>298</u></a> |
| New York, Syracuse . . . . .                 | <a href="#"><u>299</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>299</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>300</u></a> |
| North Carolina, Charlotte . . . . .          | <a href="#"><u>301</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>301</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>302</u></a> |
| North Carolina, Greensboro . . . . .         | <a href="#"><u>303</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>303</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>304</u></a> |
| North Carolina, Raleigh . . . . .            | <a href="#"><u>305</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>305</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>306</u></a> |
| Ohio, Cincinnati . . . . .                   | <a href="#"><u>307</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>307</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>308</u></a> |
| Ohio, Cleveland . . . . .                    | <a href="#"><u>309</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>309</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>310</u></a> |
| Ohio, Columbus . . . . .                     | <a href="#"><u>311</u></a> |
| Median Rate for Practice Areas . . . . .     | <a href="#"><u>311</u></a> |
| Experience Variable Table . . . . .          | <a href="#"><u>312</u></a> |
| Ohio, Toledo . . . . .                       | <a href="#"><u>313</u></a> |

|  |                            |
|--|----------------------------|
| Median Rate for Practice Areas . . . . . | <a href="#"><u>313</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>314</u></a> |
| Oklahoma, Oklahoma City . . . . .        | <a href="#"><u>315</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>315</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>316</u></a> |
| Oklahoma, Tulsa . . . . .                | <a href="#"><u>317</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>317</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>318</u></a> |
| Oregon, Eugene . . . . .                 | <a href="#"><u>319</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>319</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>320</u></a> |
| Oregon, Portland . . . . .               | <a href="#"><u>321</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>321</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>322</u></a> |
| Pennsylvania, Philadelphia . . . . .     | <a href="#"><u>323</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>323</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>324</u></a> |
| Pennsylvania, Pittsburgh . . . . .       | <a href="#"><u>325</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>325</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>326</u></a> |
| Pennsylvania, Scranton . . . . .         | <a href="#"><u>327</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>327</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>328</u></a> |
| Rhode Island, Providence . . . . .       | <a href="#"><u>329</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>329</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>330</u></a> |
| Tennessee, Knoxville . . . . .           | <a href="#"><u>331</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>331</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>332</u></a> |
| Tennessee, Memphis . . . . .             | <a href="#"><u>333</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>333</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>334</u></a> |
| Tennessee, Nashville . . . . .           | <a href="#"><u>335</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>335</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>336</u></a> |
| Texas, Amarillo . . . . .                | <a href="#"><u>337</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>337</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>338</u></a> |
| Texas, Austin . . . . .                  | <a href="#"><u>339</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>339</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>340</u></a> |
| Texas, Dallas – Fort Worth . . . . .     | <a href="#"><u>341</u></a> |
| Median Rate for Practice Areas . . . . . | <a href="#"><u>341</u></a> |
| Experience Variable Table . . . . .      | <a href="#"><u>342</u></a> |
| Texas, Houston . . . . .                 | <a href="#"><u>343</u></a> |

|   |                            |
|---|----------------------------|
| Median Rate for Practice Areas . . . . .  | <a href="#"><u>343</u></a> |
| Experience Variable Table . . . . .   | <a href="#"><u>344</u></a> |
| Texas, San Antonio . . . . .  | <a href="#"><u>345</u></a> |
| Median Rate for Practice Areas . . . . .  | <a href="#"><u>345</u></a> |
| Experience Variable Table . . . . .   | <a href="#"><u>346</u></a> |
| Virginia, Richmond. . . . .   | <a href="#"><u>347</u></a> |
| Median Rate for Practice Areas . . . . .  | <a href="#"><u>347</u></a> |
| Experience Variable Table . . . . .   | <a href="#"><u>348</u></a> |
| Virginia, Norfolk – Virginia Beach . . . . .  | <a href="#"><u>349</u></a> |
| Median Rate for Practice Areas . . . . .  | <a href="#"><u>349</u></a> |
| Experience Variable Table . . . . .   | <a href="#"><u>350</u></a> |
| Washington, Seattle - Tacoma. . . . .   | <a href="#"><u>351</u></a> |
| Median Rate for Practice Areas . . . . .  | <a href="#"><u>351</u></a> |
| Experience Variable Table . . . . .   | <a href="#"><u>352</u></a> |
| Washington, Spokane. . . . .  | <a href="#"><u>353</u></a> |
| Median Rate for Practice Areas . . . . .  | <a href="#"><u>353</u></a> |
| Experience Variable Table . . . . .   | <a href="#"><u>354</u></a> |
| Wisconsin, Eau Claire. . . . .  | <a href="#"><u>355</u></a> |
| Median Rate for Practice Areas . . . . .  | <a href="#"><u>355</u></a> |
| Experience Variable Table . . . . .   | <a href="#"><u>356</u></a> |
| Wisconsin, Milwaukee . . . . .  | <a href="#"><u>357</u></a> |
| Median Rate for Practice Areas . . . . .  | <a href="#"><u>357</u></a> |
| Experience Variable Table . . . . .   | <a href="#"><u>358</u></a> |
| <br>  |                            |
| 5. Survey Techniques . . . . .  | <a href="#"><u>359</u></a> |
| <br>  |                            |
| 6. Cases Employing Use of Prior Editions of this Survey Report . . . . .                            | <a href="#"><u>360</u></a> |
| Cases Listed by State or Other Jurisdiction . . . . .   | <a href="#"><u>364</u></a> |
| <br>  |                            |
| 7. Cases on Use of Survey Data . . . . .  | <a href="#"><u>382</u></a> |
| <br>  |                            |
| 8. About the Editor . . . . .   | <a href="#"><u>385</u></a> |
| <br>  |                            |
| 9. Recommendations for Future Survey Data . . . . .   | <a href="#"><u>386</u></a> |
| <br>  |                            |
| Appendix 1. 2015-2016 Survey Questions . . . . .  | <a href="#"><u>387</u></a> |
| <br>  |                            |
| Appendix 2. Geographic Area Definitions Used in Prior Survey Reports . . . . .                      | <a href="#"><u>391</u></a> |
| <br>  |                            |
| Appendix 3. Statement of Peer Review by The National Association of Legal Fee<br>Analysis . . . . . | <a href="#"><u>392</u></a> |
| <br>  |                            |
| Appendix 4. Table of Authorities . . . . .  | <a href="#"><u>394</u></a> |

## 1. Introduction

This Survey Report publishes the results of the United States Consumer Law Attorney Fee Survey for 2015-2016. It is the only Consumer Law survey whose methodologies have been supported by the National Association of Legal Fee Analysis, a non-profit professional association for the legal fee analysis field.

This Survey Report continues to be the only national survey of Consumer Law practitioners in the United States and has been used in more than 35 jurisdictions, including state and federal courts, the U.S. Court of Federal Claims, the U.S. Department of Justice, the U.S. Department of Labor, and the American Arbitration Association to determine reasonable attorney fee rates, resulting in more than \$7.9 million in awards across the United States.

Attorneys in every state and the U.S. Territories took part in the national survey and the results this year continue the trend of being the most comprehensive since our continuous research work began in 1999.

The findings cited in this Survey Report are based on a survey employing an online, email, and telephone survey representing about 4,500 members of the National Association of Consumer Advocates and the National Association of Consumer Bankruptcy Attorneys and other known attorneys practicing in the field of Consumer Law identified through Avvo.com, Lawyers.com, and court filings around the country. There were 721 participants in this survey, establishing an approximate 16.0% participation rate. This participation rate was robust. An internet search for similar state bar association surveys located 13 surveys with an average participation rate of 12.4%.<sup>1</sup>

Because the survey was conducted in 2015 and 2016, the hourly rates and other data reported represent 2015 and 2016 values. The reader may find some minor adjustment necessary or desirable for application outside of 2015 and 2016.

---

<sup>1</sup> A Google search of the term “Economics of Law Practice Survey,” a common title for many bar association surveys, resulted in survey reports with participation rates that could be compared to state attorney totals as follows: Alabama (7.3%), Arizona (16.0%), Florida (1.7%), Iowa (16%), Michigan (11.6%), Mississippi (9.7%), Missouri (9.5%), Nebraska (12.2%), New Hampshire (20.4%), New Mexico (15.1%), Ohio (7.8%), Oklahoma (11.3%), Texas (12.5%).



## Goals of Survey Report

The primary goals of this research project have been and continue to be to:

- provide timely, relevant and accurate data and information to inform and guide practical, management, and planning decisions by Consumer Law attorneys, including private practitioners, non-private practitioners, the judiciary and government workers
- better understand the demographics of Consumer Law attorneys and their practice
- monitor and document general and key trends in the legal profession, based on previous and present survey research and analysis
- understand how attorney compensation (e.g., hourly rate) is impacted by various variable factors (e.g., years in practice, niche area of practice, experience level, geographic location, and more)
- collect thorough and accurate information on the economic realities associated with the career field to share with the bar, present and potential future attorneys, and the bench
- create a point of reference for future economic surveys of Consumer Law practitioners

## What's New

A number of beneficial changes in format and content are introduced with this edition of the Survey Report.

This What's New section is itself new and intended to provide a central point where changes that appear in the new edition of the Survey Report may be highlighted, explained and contrasted with the last edition. Because of the substantial changes occurring with this edition, this section is presently longer than it is likely to be in future editions of the Survey Report.

This Introduction section contains far greater introductory detail to the areas covered so that the reader can make better and more accurate use of the Survey Report.

The Summary Profile of the Typical U.S. Consumer Law Attorney, section 2, has

been expanded to include visual graphic illustrations of key data and to add national data charts.

These visual graphics make for easier recognition of data while the national charts now provide a national data perspective on the data using generally the same format for presentation of the survey results. Thus, it will be easier for the reader to compare the data from any state or greater metropolitan area with the national data in order to understand where their area stands with respect to the same national data numbers.

For the first time, this Survey Report covers every state, greater metropolitan area, and most non-metropolitan areas in the United States and includes the District of Columbia. The two most heavily populated Territories, Puerto Rico and the U.S. Virgin Islands, are also included in this Survey Report.

Since this survey began in 1999, more localized data reporting has become generally preferred by the Bar. To better serve this continuing shift in focus, the Survey Report has expanded from twelve multi-state regions and 29 individual state Survey Reports, to provide individualized data for each of 50 states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands. Continuing the trend of providing greater localized data, the survey has expanded its coverage from 46 greater metropolitan areas to 98 greater metropolitan areas, which comprise 64% of the U.S. population.

This change provides the reader with a quick and easy analysis of their particular relevant data on a highly localized approach. It is expected that the resulting analyses will be of greater use to the reader, the profession, the Bar, and the Courts.

Consumer Law is recognized as a specialized field of law by courts<sup>2</sup> as well as often recognized as a specialized field by universities, law schools and the profession itself. As the field has matured, niche specialty areas have developed within the broader field of Consumer Law. Some practitioners and a few courts have expressed a desire to better understand data from within these niche specialty areas.

---

<sup>2</sup> As said by the Ohio 9<sup>th</sup> District Court of Appeals, “[c]onsumer law is a specialty area that is not common among many legal practitioners.” *Crow v. Fred Martin Motor Co.*, 2003-Ohio-1293 (Summit App. No. 21128).

To that end, now included in each state and greater metropolitan area is a table of Median Rate for Practice Areas for each of Consumer Law's six niche areas, such as Bankruptcy Law, Class Action Law, and others that are further explained below. Providing the median hourly rate for each of these more specific niche areas in the field of Consumer Law may give the reader a starting point upon which to draw inferences from other state and greater metropolitan data for any given niche area within the overall field of Consumer Law. The State Summary Tables that appear in section 3 list the 25% Median point, the Median point, and the 95% Median points of hourly rates for each state. For the Metropolitan Area Tables in section 4, the tables list only the Median point for each niche area. The 25% and 95% points can be determined in the manner of calculation described below.

As discussed below, there are specific factors that will commonly have a larger impact on an hourly rate than other, less common factors. These larger impact factors more readily cause an hourly rate to vary. To more accurately label these factors which can vary the hourly rate by their application, they have been renamed as Variables. Thus, what was termed as Years Practicing Consumer Law in prior versions of this survey is now termed more accurately as an Experience Variable.

The experience level of an advocate is a primary variable in determining a reasonable hourly rate. The hourly rate data as gauged by years in practice has been expanded from nine to eleven age brackets. The prior ceiling bracket of 31+ years has been increased to 41+. These two additional brackets allow greater analysis of the experience variable of senior attorneys that fall in the 31-35 and 36-40 years in practice bracket.

To better understand the "years in practice" variable and its localized impact on a professional's hourly rate, each greater metropolitan area in this Survey Report is now followed by an Experience Variable table as well as a table of Median Rate for Practice Areas.

The Experience Variable table takes the years in practice of legal practitioners and breaks it down into eleven brackets, generally in five year increments and capped by the elder bracket of 41+ years in practice. The average attorney hourly rate for each bracket is then provided.

The ten states with the largest survey participation provided detailed data that allowed their Survey Reports to include additional data tables, including a Specialty

Variable table, Small Firm Size Variable table, and Large Firm Size Variable table.

The Specialty Variable table focuses on the percentage of practice time that is consumed by the practitioner on Consumer Law matters in brackets of ten percentage points from 50% to 100%. The average attorney hourly rate for each bracket is then provided.

The Small Firm Size Variable table and the Large Firm Size Variable table each take the Experience Variable tables and separate them by law firm size and then examine and report the average attorney hourly rates for each years in practice bracket therein. This allows further contrasting of data between both large and small firm members by their levels of experience.

The Table of Authorities has been added and provides a convenient alphabetical listing of cases and authorities cited in this Survey Report, updated to March 13, 2018.

### Survey Report Sections Explained

After this introductory section, the results of this Survey Report are reported in two major data sections. At the beginning of each Section is an explanatory table of the Section's structure and content.

Section 2 of this Survey Report contains the Summary Profile of the Typical U.S. Consumer Law Attorney, a collective approach to the entire survey results which yields a general picture of key aspects of the typical U.S. Consumer Law practitioner in the United States and its territories. It is based on the survey results as a whole and may serve as a benchmark for both larger and local comparisons by the reader.

Section 3 begins the State Summary Tables analyses for each state in the United States, the District of Columbia, Puerto Rico and the U.S. Virgin Islands and includes a table of the Median Rate for Practice Areas for each, reporting the 25% Median, the Median, and the 95% Median hourly rate brackets, as further explained below. This section provides the Survey's analytical approach to each state or area's survey results, which yields a more detailed summary picture of key aspects of the typical U.S. Consumer Law practitioner in each survey state or area.

Section 4 contains data for the greater metropolitan area tables for 98 greater

metropolitan areas in the United States. Once again, these selections were made based chiefly on the basis of their larger population count. For each greater metropolitan area, this section contains a similar averages and median summary table as was included in Section 3 and also adds the Median Rate for Practice Areas table and Experience Variable Table (i.e., years in practice) to each greater metropolitan area analysis. This approach allows for far more localized data reported than ever before in our Survey Report. Although the greater metropolitan Median Rate for Practice Areas tables only list the Median point and not the 25% and 95% Median points that are listed in the state Median Rate for Practice Areas tables, there is a simple and statistically reliable way to calculate those greater metropolitan points if the reader desires to do so in any situation.

Since the Median Rate for Practice Areas provided in Section 3 give the 25% and 95% Median points and the table in Section 4 does not do so, the greater metropolitan area 25% and 95% points can be calculated based on the percentage difference away from the Median point. For example, in the state Median Rate for Practice Areas table for Alabama, the Credit Rights fields for 25%, Median, and 95% list hourly rates of \$300, \$350, and \$700 respectively. In the Birmingham, Alabama greater metropolitan Mediate Rate for Practice Areas table, the Credit Rights field only lists the Median at an hourly rate of \$338. Referring to the greater metropolitan table field for Credit Rights shows the Median hourly rate to be \$338. The state table field for the Median is \$350. The greater metropolitan table field is 96.57% of the state table field number. Applying that percentage to the 25% and the 95% Median points will result in a close approximation of the Birmingham 25% and 95% Median points, e.g. \$290 and \$676 respectively.

Section 5 explains Survey Techniques in general and those used in gathering the data reported herein.

Section 6 provides a brief discussion of cases employing the use of prior editions of this Survey Report along with a listing of citations to cases which have used or cited the Survey Report since its inception.

Section 7 discusses various cases that have dealt with the actual use of survey data in court proceedings such as fee hearings, with citations.

Section 8 provides biographical information about the Survey Report Editor.

Section 9 provides contact information for the reader's recommendations for

future survey data gathering or other suggestion.

Appendix 1 provides the actual survey questions and possible answers for each.

### Niche Areas in the Field of Consumer Law Defined

Consumer Law is recognized as a specialized area of law dealing with issues arising from transactions involving one or more persons acting as individuals or as a family. Consumer Law as a field of law typically includes niche areas, e.g. bankruptcy, credit discrimination, consumer banking, warranty law, unfair and deceptive acts and practices, and more narrow topics of consumer law such as consumer protection rights enabled by specific statutes such as the Fair Credit Reporting Act, the Uniform Consumer Sales Practices Act, state and federal lemon laws, and many others.

While Consumer Law is a field of law, for greater analysis of the niche areas within Consumer Law the following categorization has been made for purposes of this Survey Report and the Median Rate for Practice Areas tables:

1. Bankruptcy
2. Class Action
3. Credit Rights (FCRA, FDCPA, ECOA, TILA, Credit Discrimination, Credit Reporting, Debt Defense, etc)
4. Mortgage (Foreclosure Defense, RESPA, HOLA, Real Estate, Housing Rights, etc.
5. Vehicles (Autofraud, Lemon Law, Warranty Law, UDAP, Repossession Law, etc.)
6. TCPA
7. Other

### Geographic Areas Defined

Survey participant data has been analyzed and compiled for this Survey Report for all 50 states and the geographic areas of the District of Columbia, Puerto Rico and U.S. Virgin Islands.

This national Survey Report also takes a localized view of the survey data and

includes 98 greater metropolitan areas, providing a more detailed, specific and slightly different analysis of the survey data for the reader's review and further analysis.

Generally, a metropolitan statistical area contains a core urban area of 50,000 or more population and includes the adjacent counties or municipalities that have a high degree of social and economic integration, as measured by commuting to work, with the urban core. However, a greater metropolitan area in this Survey Report is not defined the same as in the U.S. Census. The key difference is that in the Census definition of a metropolitan statistical area (MSA), the MSA may cross state or other governmental borders. In this Survey Report, data responses were confined to state or territorial political boundaries, e.g. in this Survey Report the Chicago greater metropolitan area does not include the northwest Indiana area where Gary, Hammond and other Indiana cities are located which are socio-economically connected to Chicago, Illinois.

In response to requests for even more detailed data, this year's survey added a new question which obtained from each survey participant the specific niche areas of Consumer Law in which the participant regularly practiced. It also added a new question which obtained local geographic location data from each survey participant, e.g., if the respondent regularly practiced in the north, south, east, west, or central area of their particular state or territory.

The responsive data enables an even more narrow and localized analysis to be generated and which provides median-based hourly rate numbers for these niche areas of Consumer Law within the wider field of Consumer Law itself, with a greater focus on geographic locality.

### The Average and the Median: What it Means to You

To help practitioners understand and interpret the data in this Survey Report, a brief explanation of common data terminology in this Survey Report may be useful.

The tables in this Survey Report use some terms whose meaning, while understood by statisticians, may not be clear to attorneys and Judges. The data is presented in measures of central tendency (mean and median) and dispersion or spread (percentiles).

The mean (sometimes called the arithmetic average) is calculated by adding the

values of all responses, then dividing by the number of responses.

For example, five responses are reported, 3, 4, 6, 8 and 12. The average is calculated by adding their values ( $3 + 4 + 6 + 8 + 12 = 33$ ), then dividing by the number of responses (5). Thus, the average is  $33 / 5 = 6.6$ .

The median has a different meaning. It is the middle value of a series of values, which is initially rank-ordered from low to high. By definition, half the numbers are greater and half are less than the median. Both mean and median values are used throughout this Survey Report to denote the measure of central tendency, e.g., as a pointer for the central area of survey results without regard to the average.

Statisticians variously agree that using the median as a statistic reduces the effect of extreme outlier numbers (extremely high or low values, such as 12 in the above example) while the average does not do so because it takes all numbers into account.

As an example of how using a median affects the above numbers, the same five responses are reported, 3, 4, 6, 8 and 12. The median is the middle number of the order of distribution, 6. Note, however, that the average of this same distribution of numbers is 6.6. Depending on the set of numbers under analysis, the mean (i.e., the average) may be incrementally higher or lower than the actual median of that set of numbers.

The median literally is the value in the middle. It represents the mid way point in a sequence of numbers. It is determined by lining up the values in the set of data (for example, in this fee survey that would be all of the individual fee rate responses logged in the survey) from the smallest to the largest. The one in the dead-center position is the median number.

The median is not the average of the numbers because you don't add anything in the list, but you merely determine the center of the list. Some statisticians say that using the mean (instead of the average) gives less weight to the individual numbers that are on the outer limits of the survey responses and thus it is more likely to direct the survey to the real center of the responses.

The median result of a set of numbers may be higher or lower than the average of that same set of numbers. Because the median number is commonly not the same as the average number, being either slightly above or below it, we are including both the average and the median results for key data points in the survey.



The dispersion of data around the median, which is at the 50<sup>th</sup> percentile point, is reported in three increments in several places throughout the Survey Report:

- ◆ 25<sup>th</sup> percentile (what statisticians call the lower quartile); one-fourth of the number values are less and three-fourth of the values are more than this value
- ◆ 75<sup>th</sup> percentile (the upper quartile); three-fourths of the number values are less and one-fourth are more than this value
- ◆ 95<sup>th</sup> percentile; ninety-five percent of the number values are less and only five percent are more than this value.

#### Interpreting the Findings: Primary and Minor Variable Factors

An hourly rate may commonly be impacted by several factors, including years of practice, firm size, practice location, and degree of practice concentration. These four variables are known to have a significant impact on an hourly rate and in this survey are identified as the primary variables.

Depending on the specific situation, there are other variable factors that historically are often of less impact than the primary variables, such as advertising, personal client relationships, and other remote factors. These minor variables may apply in any given instance but almost always to a lesser variable degree than the primary variables. Most often these minor variables are highly individual to the practitioner at hand.

Thus, the information presented here on the factors that are primary variables will be indicative of a particular attorney's reasonable hourly rate but there may be times when a further, more detailed analysis of minor variable factors may be useful to further modify the result of the primary variable factors in a specific situation. Such further analysis is not possible in this Survey Report but would require an individual inquiry and even then the impact of such individualistic minor variables is doubtful.

A Summary Profile of the Typical U.S. Consumer Law Attorney is presented at the outset of this Survey Report in Section 2, in order to provide a summary profile of the average U.S. Consumer Law attorney and their practice. It may be viewed as the

average of all survey responses nationwide. Charts appear here which are employed in the state and greater metropolitan sections, enabling a local versus national comparison of data.

The Experience Variable Tables now appear only in the Metropolitan Area Tables and present an analysis of the impact that years in practice in Consumer Law has on the average attorney hourly rate. Each greater metropolitan area has its own table of survey results with the levels of experience, e.g., years in practice, being divided into 11 time frames with less than one year and more than 41 years bracketing the outer limits at each end. One might think that longevity of practice would dictate an increasingly higher hourly rate and these tables report survey results that test that assumption and, in some cases, variations are observed. Economic trends outside of this survey may test that assumption even further but are not considered in this survey.

The State and Metropolitan Summary Tables in Sections 3 and 4 are presented to give an overview of the practice of Consumer Law lawyers for each listed state, area or greater metropolitan area. Note the use of both average and median results in these sections, with the median used to reduce the effect of extremely high or low values in some data. These tables also show the difference in survey results when comparing the average hourly rates and the median hourly rates, a factor considered by some statisticians to arrive at what they consider to be more neutral or accurate survey results.

### Data Gathering Methodology

To help practitioners understand and interpret the data in this Survey Report, a brief explanation of the data gathering methodology may help.

In designing the United States Consumer Law Attorney Fee Survey, the author considered all procedure, question and design factors enumerated and discussed in three primary sources: *Evaluating Survey Questions: An Inventory of Methods* prepared by the Subcommittee on Questionnaire Evaluation Methods of the Statistical and Science Policy Office in the U.S. Office of Management and Budget (January 2016), and *Evaluating Survey Questions* by Doctor Chase H. Harrison of Harvard University's Program on Survey Research, and *Methods for Testing and Evaluating Survey Questions* by Stanley Presser et al, *Public Opinion Quarterly* Vol. 68, Issue 1 (March 2004).

Survey results are based on the results of a survey that was fielded during 2015 and 2016 and consisting of twelve key data questions. The survey was administered via email, ordinary mail, facsimile and telephonic data gathering and invitations to an internet-based online questionnaire. The survey was closed when data compilation began in early 2017.

In compiling this Survey Report, a valuable contribution was made by members of the National Association of Consumer Advocates and the National Association of Consumer Bankruptcy Attorneys and Consumer Law attorneys across the United States and its territories who were invited to participate during 2015 and 2016.

The entire active membership of the National Association of Consumer Advocates and the National Association of Consumer Bankruptcy Attorneys, along with other known Consumer Law practitioners from around the United States and its territories were surveyed.

Invitations to participate were also randomly sent to attorneys disclosed through internet search engine results conducted on a national level as well as randomly selected physical telephone book specialty listings where available. Invitations to participate were also randomly sent to attorneys identified through court filings in various jurisdictions and bar association directories.

As with prior surveys, an on-line survey service, along with email and telephone, was utilized to gather and tabulate the results with safeguards in place to limit data input to one participant per survey. Additional direct telephone survey input was also utilized.

Our similar studies have been undertaken annually since 1999. The objective of these studies has been to determine the demographics of Consumer Law private practitioners, including attorney hourly billing rate, firm size, years in practice, concentration of practice, primary and secondary practice area prevalence, paralegal billing rates and other data of use to the profession.

The collected information has been condensed into this national reference to provide useful data and benchmarks to assist Consumer Law attorneys as they manage their practice and Courts as they seek to determine applicable reasonable hourly rates in cases before them.

The data is reported in various tables below, allowing the reader to consider the data from several viewpoints of selected factors or criteria. Nevertheless there may be situations where a practitioner desires a data analysis and report specific to their practice. If a more detailed analysis of data for any geographic or practice-specific situation is necessary, it can be performed upon request directed to the editor of this work.

### Data Analysis Methodology

The data analysis relies on descriptive statistics, including averages, medians, and percentiles. The average, also known as the mean, is calculated by adding all of the respondents' numerical answers for a particular item and dividing by the total number of respondents. The median, also known as the midpoint, is the point at which half of the responses are above and half are below that number.

The percentiles, e.g., 25<sup>th</sup>, 75<sup>th</sup>, and 95<sup>th</sup>, represent the point in the range of responses at which 25%, 75%, 95% of the responses occur for a specific question. For example, the 95<sup>th</sup> percentile hourly rate amount is the hourly rate amount at which 95% of the reported hourly rate amounts were below and 5% of the hourly rate amounts were above.

Items may not sum up to 100% due to rounding. Data is indicated as a dash mark (e.g., “ - ”) if no data or if insufficient data was reported.

Data is presented for all of the United States and the geopolitical areas of the District of Columbia, Puerto Rico and the U.S. Virgin Islands. Some survey data quantities allowed for greater analysis reporting than other geographic areas because not all reported at high levels of data responses. In almost all table fields, survey participation yielded sufficient data for reliable analysis without inference. In the State Summary Tables, the minimum state participation level was 5 survey participants for analyses to be performed. In the Metropolitan Summary Tables, the minimum greater metropolitan participation level was 3 survey participants for analyses to be performed. In a Median Rate for Practice Areas table, if one field had no survey participant then the remaining six other practice area fields in that table would be considered and the median result entered in the field that had insufficient participation.

This was a robust survey, e.g., there are more than 4,153 fields of data calculation

in this Survey Report but only three data fields lacked sufficient input from survey participants when the survey was closed, which represents 0.0007224 of all data presented. The results for these three data fields were imputed using a variation of the scientifically accepted standard Maximum Likelihood Estimation (MLE) method statistical approach, which estimates the parameters of a statistical model given observations by finding the parameter values that maximize the likelihood of making the observations given the parameters. This approach assumes a uniform prior distribution of the parameters, which was verified to exist by examination of the presented data in this survey. The common variation of MLE employed here used multiple but related fields as sources of data for imputation, invoking multiple fields of related known data to arrive at imputed data for the three missing fields. Data fields used for imputation purposes were limited to geographically contiguous data fields because of the established multi-state regional data relationships observed over our years of previous survey data analyses. Simply put, data movement has always been more relational within a region than when contrasted between regions.

In performing calculations of state data for any field in any table, several rules applied for the imputation of missing or insufficient data.

First, if the current survey state data was insufficient then using the prior survey result the editor looked first for a field with data in the prior survey that was contiguous to the data deficient field in the current survey. Next, the editor determined the percentage change from one data field to the next data field in the prior survey and then applied that percentage change to the current survey to calculate the percentage change that would occur from the same known contiguous field to the data deficient field in the current survey. Finally, if there was none then the editor would use the average of all contiguous states' data in the deficient field to determine the entry for the insufficient data field.

In the greater metropolitan Median Rate for Practice Areas table, if any data field was insufficient then the state data for that field is used. In performing calculations for the greater metropolitan Experience Variable Table, if greater metropolitan data was insufficient then the current survey uses the state data result for that field where data is insufficient. In performing the greater metropolitan calculations for any field, if greater metropolitan data is insufficient then the current survey uses the state data result for that field.

## Peer Review of Methodologies and Survey Analyses

The National Association of Legal Fee Analysis (NALFA) has reviewed this United States Consumer Law Attorney Fee Survey Report prior to publication and has announced its support of methodology used in the data collection and analyses performed. See Appendix 3.

NALFA is a 501(c)(6) non-profit professional association for the legal fee analysis field, providing services on attorney fee and legal billing matters. Courts and clients turn to NALFA for expertise when attorney fees and expenses are at issue in large complex cases. NALFA members include fully qualified attorney fee experts, special fee masters, bankruptcy fee examiners, fee dispute mediators and legal bill auditors and NALFA members follow Best Practices in legal fee analysis. For more information, visit [www.thenalfa.org](http://www.thenalfa.org).

Separately, the Survey Report data was independently peer reviewed for accuracy in its data gathering, analyses and reporting by practitioners of Consumer Law, including those with data analysis experience.

### Error Rate

Before this publication, a hand selected review was conducted of selected data received during this survey and compared with the data reported in the previous survey. The results indicate an error rate of less than one percentage point at the 95% confidence level in the present Survey Report, a number substantially lower than the published error rate of similar types of surveys.

### Section 508 Compliance

The United States Consumer Law Attorney Fee Survey is the only survey of its type that is Section 508 Certified. This means that the survey program on which this survey runs meets all current U.S. Federal Section 508 certification guidelines.

Section 508 is a Federal law that outlines the requirements to make online information and services accessible to users with disabilities. All Federal agencies are required to use 508 certified software and technologies when available.

The Voluntary Product Accessibility Template was used in the design of the survey. VPAT's purpose is to assist Federal contracting officials and others in making preliminary assessments regarding the availability of commercial "Electronic and Information Technology" products and services with features that support accessibility. The VPAT was developed by the Information Technology Industry Council (ITI) in partnership with the U.S. General Services Administration (GSA).

Use of the VPAT means that this survey is built on programming that includes a text element for every non-text element of the survey web page, web pages are designed so that all information displayed with color is also available without color, all parts of the survey are readable without having to open another window, and other techniques to enable disabled persons to fully participate in every aspect of the Fee Survey.

The editor deems it important that the survey reach the broadest range of potential respondents possible in order to provide the reader with the most accurate results. By including survey feedback from the disabled demographic, the survey ensures a more representative population is able to participate so that all demographics may be included in the survey results.

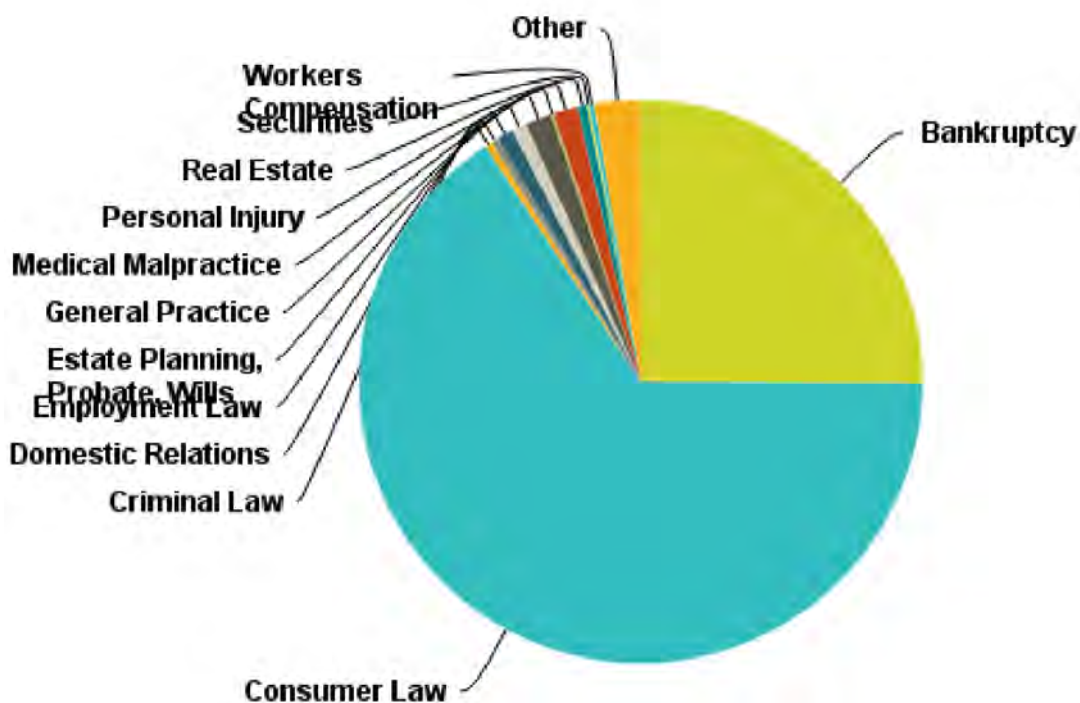
## 2. Summary Profile of the Typical U.S. Consumer Law Attorney

### National Summary Profile Data

This section graphically illustrates and contrasts key data derived from the survey when viewed only from a national approach. Emphasis here is on the average Consumer Law attorney in the United States without regard for any specific survey factor or geographic location. More specific data results appear in the next section below.

While the vast bulk of survey participants predominantly practiced Consumer Law, nearly a quarter of participants primarily practiced Bankruptcy Law. A wide variety of other areas of primary practice were noticed, supplemented in part by Consumer Law work.

**Q1 Below is a list of practice areas. Please select the practice area that represents the largest percentage of your practice time.**



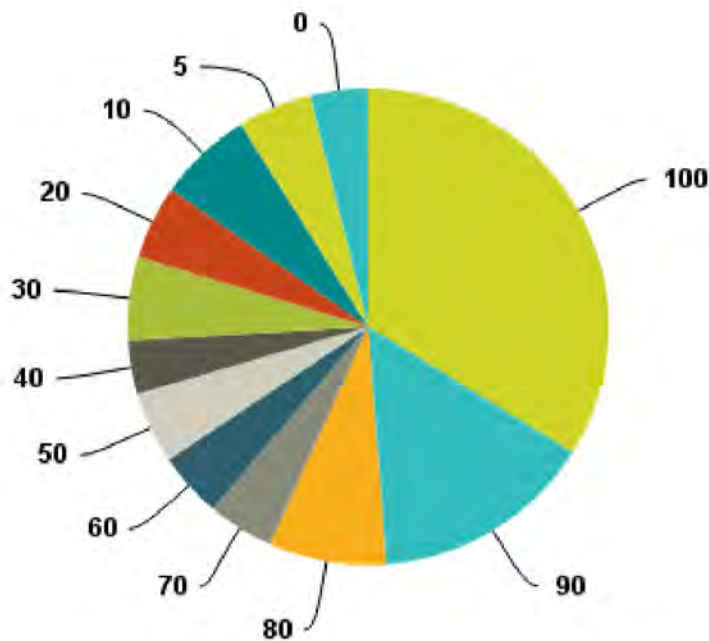


The average Consumer Law attorney continues to supplement their work in this field primarily with Bankruptcy work by an average of 24.8% which is up significantly from the 14.5% in the last Survey Report.

Nevertheless, when Bankruptcy Law is taken out of the analysis, it is clear that about two-thirds of all Consumer Law attorneys supplement their Consumer Law work with varying degrees of other legal work in other areas of practice.

The percentage of actual practice time expended solely on non-Bankruptcy Law Consumer Law matters by the average practitioner is holding consistent, with 49.2% of all respondents reporting their practice to consist of 90-100% Consumer Law issues, a figure still far below that reported four years ago when 82.7% was the level reporting their practice to fall in the 90-100% range for Consumer Law issues. An analysis of the possible impact of this degree of focus is contained in the state-specific Specialty Variable Tables that appear in Section 3 of this Survey Report.

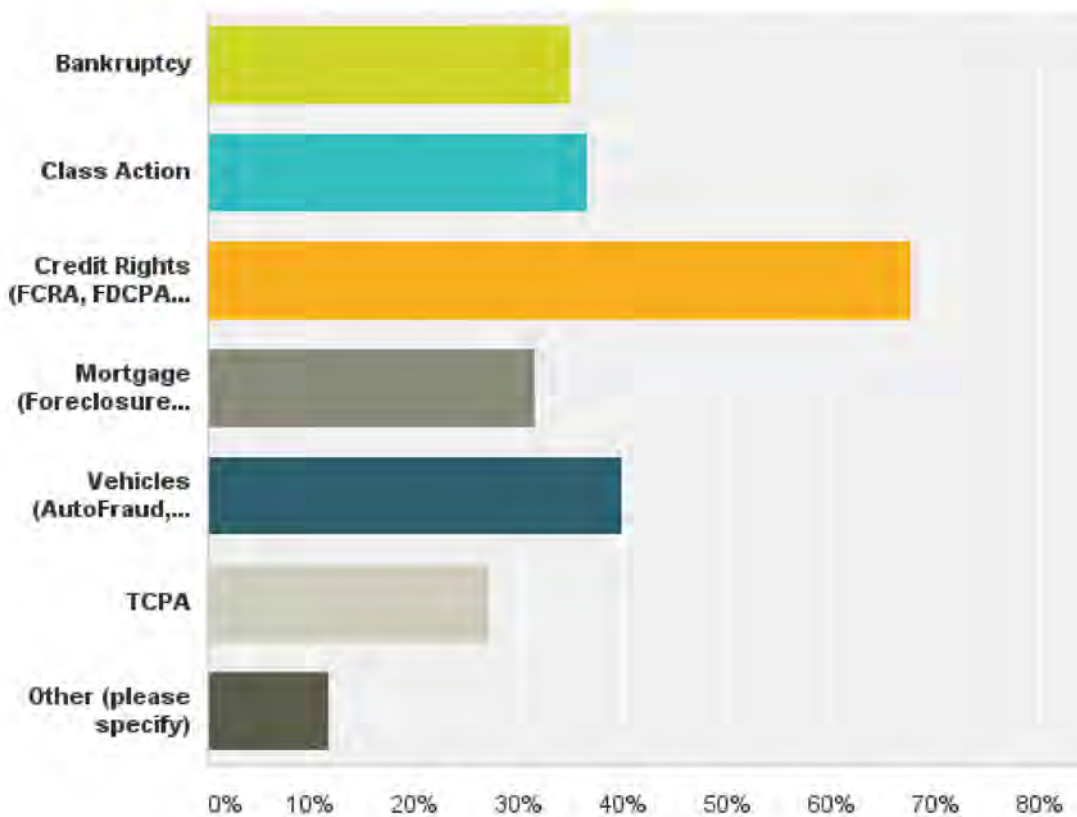
### Q2 What percentage of your practice time is devoted to Consumer Law, not including Bankruptcy Law?



In the field of Consumer Law there are a number of primary niche areas that, for the first time, have been quantified with survey data. Those who have practiced Consumer Law for a number of years have undoubtedly noticed the growth of these niche areas.

The content of these niche areas is explained elsewhere in this Survey Report but the breakdown by niche area shows a larger-than-normal interest in one niche area of practice. Notable in the Survey Report data is the difference in median hourly rates for the different niche areas in the field of Consumer Law that can be observed in the tables appearing in Sections 3 and 4 of this Survey Report.

### Q3 What specific areas of Consumer Law practice do you regularly handle? Check all that apply

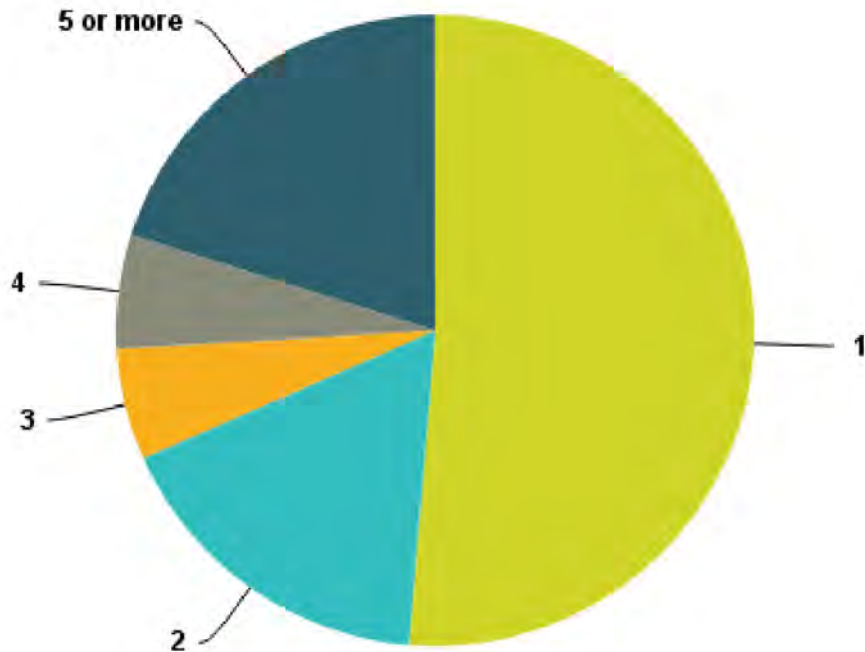


While certain economies of scale may be achievable in a larger practice with five or more attorneys, Consumer Law is a field that has historically been dominated by small firm practitioners of four or fewer. This long-term trend continues to be so.

Surprisingly, sole practitioners dominate the area of Consumer Law by a wide margin. Just over half of all survey participants reported being solo practitioners. When two and three and four member firms are added, small firms who primarily practice Consumer Law make up just over 80% of all Consumer Law firms.

In such a circumstance, law office economics are often more important to the practitioner than they may be to large law firms who may count on a larger client base for support. Consumer Law has always meant dealing with a different kind of clientele than typical large firm practices, often involving a one-time attorney-client relationship necessitated by a single legal problem.

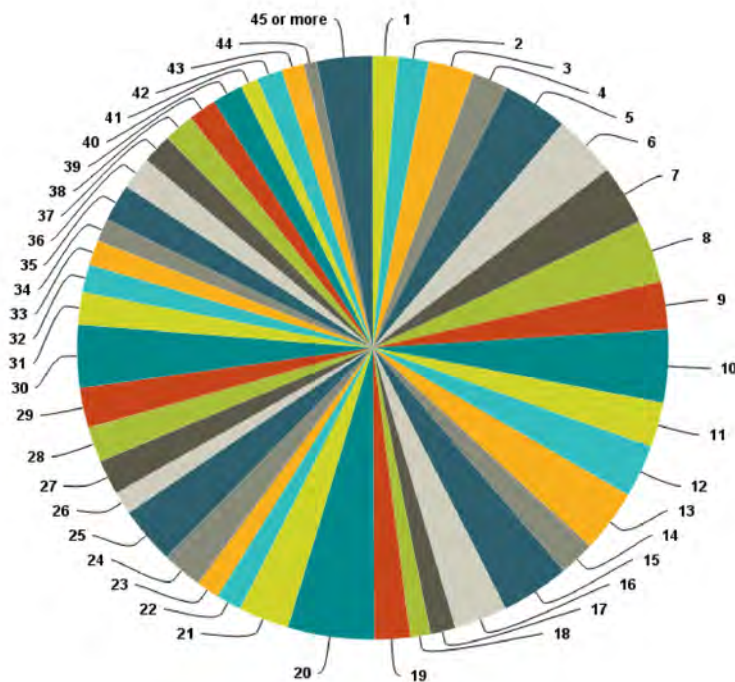
#### Q4 How many attorneys are in your law firm?



The experience level of the average Consumer Law attorney continues to ebb upwards. The typical Consumer Law attorney has been practicing law for 20.4 years, the third year of consecutive increases.

The last two Survey Reports have indicated a slowing growth of practitioners in this area of law and this Survey Report continues that trend. 11.3% of all Consumer Law attorneys report that they have been in practice 5 years or less, a significant drop from 16.3% in the last Survey Report, indicating the third year of a continuing slow growth of practitioners in this area of law. 28.35% have been in practice 10 years or less. Another 26.7% have been in practice between 10 and 20 years. Only 3.1% have been in practice 45 or more years, about double from the last survey, an indication that senior attorneys in this area of the law have a greater tendency to remain in this area of law.

Q5 How many years have you been practicing law?



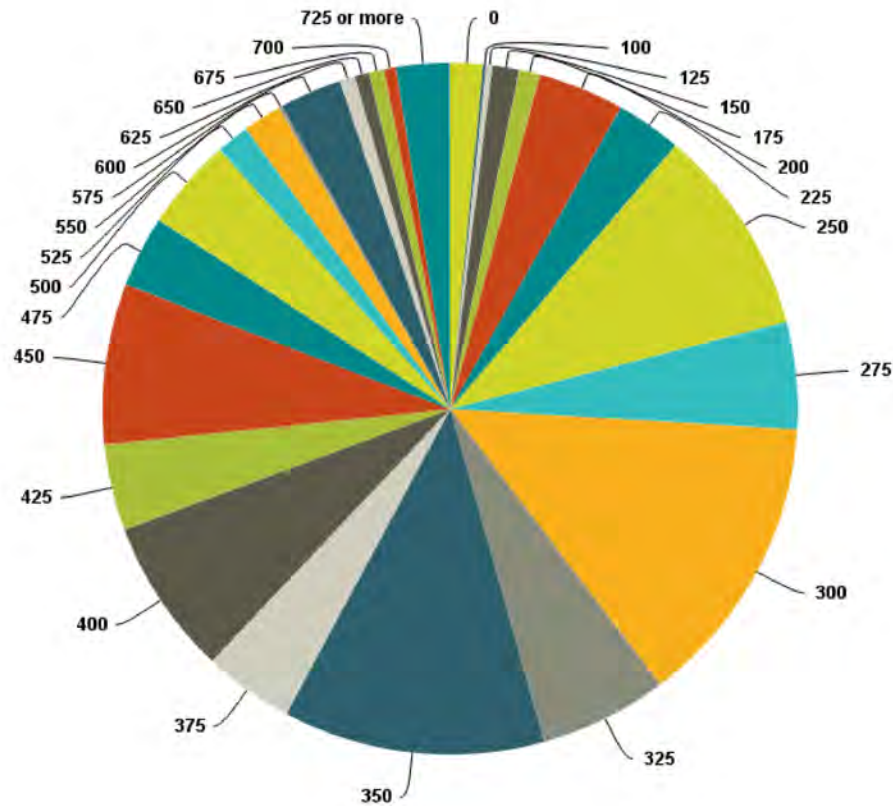
More-experienced attorneys (those with 35 or more years of practice) make up 17.6% of survey respondents.

The state with the largest percentage of senior attorneys is California, where 17.5% of all attorneys have been in practice for 40 or more years, followed by Ohio with 11.1%. The largest percentage of most-senior attorneys, those with 45 or more years of practice, practice in either California or New Hampshire, which are tied at 22.7% each. Only eight states have no one in practice more than 35 years.

Disregarding all other factors, including geographical location, the average hourly rate for the typical Consumer Law attorney in the United States is \$366, a slight increase from the last Survey Report of \$361. The median attorney hourly rate is \$350 nationally which is the same result in the last Survey Report.

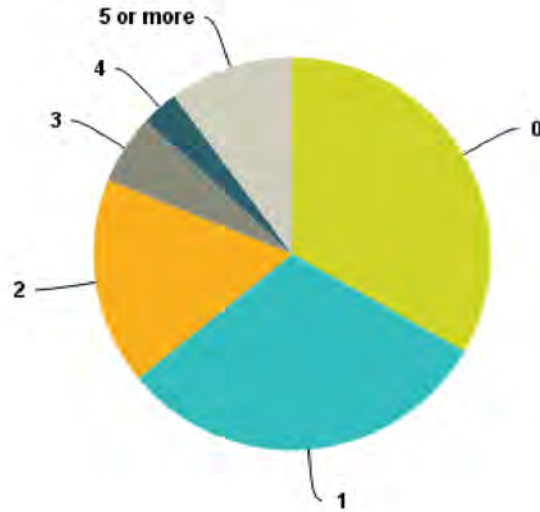
The median 25% Attorney hourly rate (the point at which 25% of all survey participants reported an hourly rate lower than this number) is \$275, the same as in the last Survey Report. The median 75% Attorney hourly rate is \$450 an increase from the last Survey Report which was \$425 at the 75% median point. The median 95% Attorney hourly rate is \$625, a slight decrease from the last survey, which was \$650.

**Q6 What is your (attorney) standard billable hourly rate? If your rate differs in different jurisdictions, then you should complete this survey for one jurisdiction and then submit a new survey response for each additional jurisdiction where you practice.**

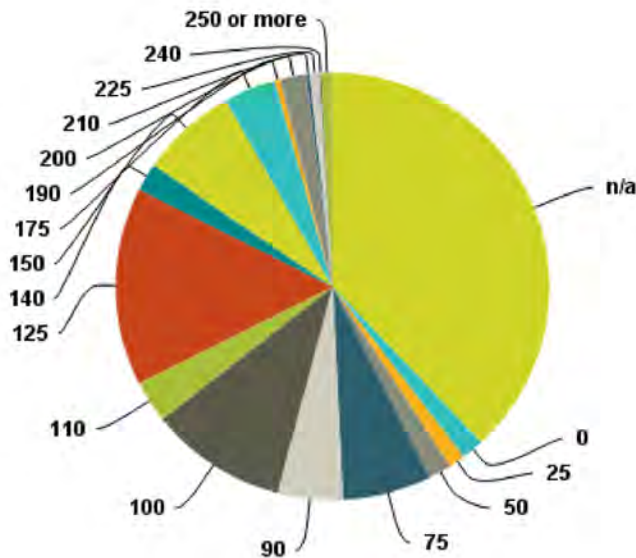


Since about half of all Consumer Law firms are solo attorneys, and 80% of all Consumer Law firms have four or fewer attorneys, one might expect to see in this group a tendency to take advantage of the profit and cost-effectiveness of paralegal support. Instead, about a third of Consumer Law attorneys choose to work with no paralegal support. Still, from an overall viewpoint the average Consumer Law attorney employs one paralegal. The number is 1.45, to be precise.

**Q7 How many full or part time paralegal or law clerk or legal assistants do you employ?**



**Q8 What is your average paralegal or law clerk or legal assistant standard billable hourly rate?**



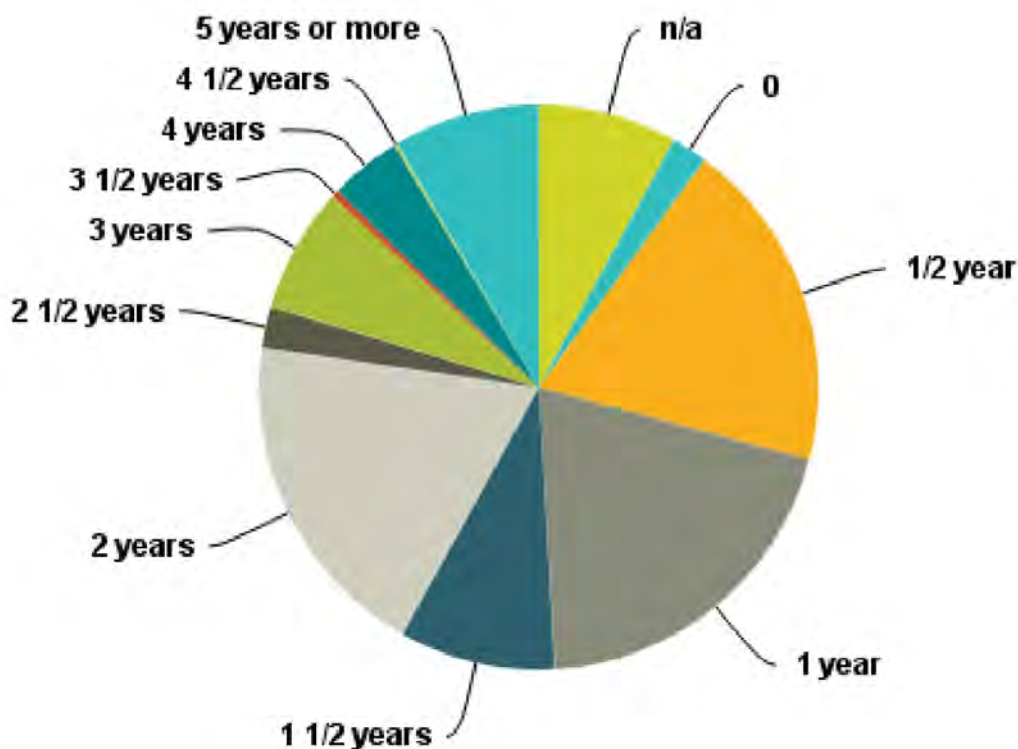
The average paralegal hourly billable rate nationally averages \$84, a substantial decrease below the last Survey Report of \$116 and far below four years ago when it was \$96.

The current median paralegal hourly rate is \$90, substantially down from the last Survey Report number of \$125.

The average attorney raised their hourly rate 19.9 months ago. 41.1% of all Consumer Law attorneys raised their hourly rates during the last 12 months. At 50.1%, more than half of all Consumer Law attorneys raised their hourly rate within the last 18 months. In spite of that, fully 20.4% have not raised their hourly rate in the last 3 or more years and 8.5% have not raised their hourly rate for 5 or more years.

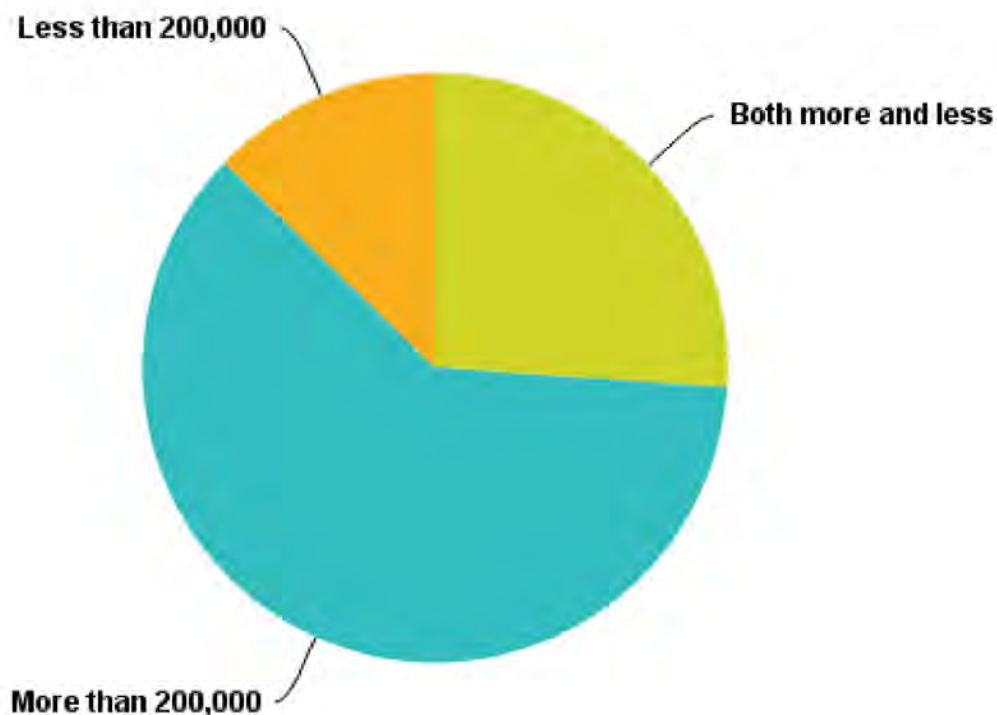
Of all brackets in the years in practice table, which is now more properly termed as the Experience Variable Table, in the 41 to 45 years or more bracket, more than three quarters of the total have not raised their hourly rate for at least two or more years and 26.4% of that bracket range have not raised their hourly rate for at least four or more years. That fact is obvious looking at almost any Experience Variable Table in this Survey Report and is historically observable in at least the last three Survey Reports.

### Q9 How long ago did you change your billable hourly rate?



There is evidence of a slight shift in representation toward a more rural client base. 61.4% of all Consumer Law attorneys report that they practice law in a greater metropolitan area of 200,000 persons or more, down very slightly from the last Survey Report of 63.2%. Only 12.5% reported their practice to be in a non-metropolitan, rural area, almost identical to the last Survey Report. 26.1% reported their regular practice to involve both types of population densities, up slightly from the last Survey Report of 24.4%. The practice of Consumer Law continues to be primarily a greater metropolitan practice.

**Q12 Do you regularly practice in a metropolitan area of more than 200,000 persons or less than 200,000 persons?**





## Conclusions

From a historical perspective, several observations can be made when the survey data is viewed over the last decade.

Small law firms of four or fewer attorneys have consistently dominated the area of Consumer Law and still continue to do so, although on a slightly decreasing scale.

Large Consumer Law firms tend to charge higher hourly rates than small firms in most instances.

The number of paralegals employed by the average Consumer Law firm has previously been tied to the economy but for the last two Survey Reports it has been trending toward Consumer Law attorneys operating in a solo practice with no paralegal support, regardless of the profit or cost-effectiveness of the support a paralegal often provides to a firm. This may be the result of younger attorneys' lack of experience with working alongside a paralegal.

The average number of years in practice for Consumer Law attorneys continues to increase during the last decade, indicating that Consumer Law remains of interest to those who practice in this area of law as they age in their career, but also indicating that attorneys who are new to the bar are less likely to focus on the field of Consumer Law for their future.

Attorneys who have been in practice the longest tend to hold their hourly rates level the longest. At the same time, younger attorneys are entering the field of Consumer Law but not on the scale that existed before the recession of 2008-2009.

The quantity rise in less-senior attorneys has been mirrored in the stronger tendency of Consumer Law attorneys to raise their hourly rates more often than prior Survey Reports demonstrated, at least until the years in practice arrives at the last three brackets of 31 years or longer. At that point, the hourly rates tend to reach a plateau and increases are incrementally smaller when they occur.

Consumer Law and Bankruptcy Law continue to be two areas of law where practitioners frequently concentrate on one while supplementing their work with the other.

## National Summary Profile Table

Explanations for the tables below appear throughout this Survey Report and should be consulted for a better understanding of the tables below. All tables in this section are national in scope.

|   | National Survey Result |
|---|------------------------|
| Firm Size (Average)                                 | 2.3                    |
| Median Years in Practice                            | 20.0                   |
| Concentration of Practice in Consumer Law (Average) | 73.8                   |
| Primary Practice Area                               | Consumer Law           |
| Secondary Practice Area                             | Bankruptcy             |
| Average Number of Paralegals in Firm                | 1.5                    |
| Median Number of Paralegals in Firm                 | 1.0                    |
| Last Time Rate Change Occurred (months) (Average)   | 19.9                   |
| Average Paralegal Rate for All Paralegals           | 84                     |
| Median Paralegal Rate for All Paralegals            | 90                     |
| Average Attorney Rate for All Attorneys             | 350                    |
| Median Attorney Rate for All Attorneys              | 365                    |
| 25% Median Attorney Rate for All Attorneys          | 265                    |
| Median Attorney Rate for All Attorneys              | 365                    |
| 75% Median Attorney Rate for All Attorneys          | 455                    |
| 95% Median Attorney Rate for All Attorneys          | 630                    |
| Median Metropolitan Attorney Rate                   | 350                    |
| Median Non-Metropolitan Attorney Rate               | 275                    |

### National Median Rates for Practice Areas Table

|  | National Survey Median |
|--|------------------------|
| Attorneys Handling Bankruptcy Cases    | 300                    |
| Attorneys Handling Class Action Cases  | 425                    |
| Attorneys Handling Credit Rights Cases | 350                    |
| Attorneys Handling Mortgage Cases      | 350                    |
| Attorneys Handling Vehicle Cases       | 350                    |
| Attorneys Handling TCPA Cases          | 375                    |
| Attorneys Handling Other Cases         | 350                    |

### National Experience Variable Table

| Years Practicing Consumer Law | National Attorney Hourly Rate Average |
|-------------------------------|---------------------------------------|
| <1                            | 250                                   |
| 1-3                           | 241                                   |
| 3-5                           | 270                                   |
| 6-10                          | 320                                   |
| 11-15                         | 348                                   |
| 16-20                         | 416                                   |
| 21-25                         | 395                                   |
| 26-30                         | 418                                   |
| 31-35                         | 373                                   |
| 36-40                         | 412                                   |
| 41+                           | 397                                   |

### National Specialty Variable Table

| Percentage of Consumer Law Practice | National Attorney Hourly Rate Average |
|-------------------------------------|---------------------------------------|
| 100                                 | 407                                   |
| 90                                  | 401                                   |
| 80                                  | 370                                   |
| 70                                  | 390                                   |
| 60                                  | 338                                   |
| 50                                  | 361                                   |

### National Small Firm Size Variable Table

| Years in Practice | National Attorney Hourly Rate Average |
|-------------------|---------------------------------------|
| <1                | 293                                   |
| 1-3               | 260                                   |
| 3-5               | 275                                   |
| 6-10              | 313                                   |
| 11-15             | 333                                   |
| 16-20             | 404                                   |
| 21-25             | 386                                   |
| 26-30             | 400                                   |
| 31-35             | 354                                   |
| 36-40             | 373                                   |
| 41+               | 394                                   |

### National Large Firm Size Variable Table

| Years in Practice | National Attorney Hourly Rate Average |
|-------------------|---------------------------------------|
| <1                | 275                                   |
| 1-3               | 233                                   |
| 3-5               | 279                                   |
| 6-10              | 340                                   |
| 11-15             | 407                                   |
| 16-20             | 455                                   |
| 21-25             | 437                                   |
| 26-30             | 556                                   |
| 31-35             | 457                                   |
| 36-40             | 539                                   |
| 41+               | 463                                   |

### 3. State Summary Tables

#### Explanation of Tables

|  |  |
|--|--|
| Firm Size                                  | The average number of attorneys in a law firm.   |
| Median Years in Practice                   | The median number of years that all attorneys in this state have been in practice.       |
| Concentration of Practice in Consumer Law  | The percentage of practice time expended in Consumer Law matters.                        |
| Primary Practice Area                      | The area comprising the largest percentage of the practice.                              |
| Secondary Practice Area                    | The largest practice area outside of Consumer Law.                                       |
| Median Number of Paralegals in Firm        | The median number resulting from all survey responses in this state.                     |
| Last Time Rate Change Occurred (months)    | The median number, expressed in months.  |
| Median Paralegal Rate for All Paralegals   | Expressed in dollars.  |
| Average Attorney Rate for All Attorneys    | Expressed in dollars. Note that this is not the median.                                  |
| 25% Median Attorney Rate for All Attorneys | 25% of all survey responses are below this number, expressed in dollars.                 |
| Median Attorney Rate for All Attorneys     | Half of all survey responses are above this number and half below, expressed in dollars. |
| 75% Median Attorney Rate for All Attorneys | 75% of all survey responses are below this number, expressed in dollars.                 |
| 95% Median Attorney Rate for All Attorneys | 5% of all survey responses are above this number, expressed in dollars.                  |

|  |  |
|--|--|
| Median Metropolitan Attorney Rate              | Half of all survey responses in metropolitan areas of the state are above this number and half are below     |
| Median Non-Metropolitan Attorney Rate          | Half of all survey responses in non-metropolitan areas of the state are above this number and half are below |
| Median Attorney Rate in Northern Area of State | Half of all survey responses in this area of the state are above this number and half are below              |
| Median Attorney Rate in Southern Area of State | Half of all survey responses in this area of the state are above this number and half are below              |
| Median Attorney Rate in Eastern Area of State  | Half of all survey responses in this area of the state are above this number and half are below              |
| Median Attorney Rate in Western Area of State  | Half of all survey responses in this area of the state are above this number and half are below              |
| Median Attorney Rate in Central Area of State  | Half of all survey responses in this area of the state are above this number and half are below              |

**Median Rates for Practice Areas in Consumer Law**

|  |  |
|--|--|
| Median Rate for Attorneys Handling Bankruptcy Cases  | For all attorneys handling this specific niche area of Consumer Law, the 25% Median, Median and 95% Median points are provided |
| Median Rate for Attorneys Handling Class Action Case | For all attorneys handling this specific niche area of Consumer Law, the 25% Median, Median and 95% Median points are provided |

|  |   |
|--|---|
| Median Rate for Attorneys Handling Credit Rights Cases | For all attorneys handling this specific niche area of Consumer Law, the 25% Median, Median and 95% Median points are provided                            |
| Median Rate for Attorneys Handling Mortgage Cases      | For all attorneys handling this specific niche area of Consumer Law, the 25% Median, Median and 95% Median points are provided                            |
| Median Rate for Attorneys Handling Vehicle Cases       | For all attorneys handling this specific niche area of Consumer Law, the 25% Median, Median and 95% Median points are provided                            |
| Median Rate for Attorneys Handling TCPA Cases          | For all attorneys handling this specific niche area of Consumer Law, the 25% Median, Median and 95% Median points are provided                            |
| Median Rate for Attorneys Handling Other Cases         | For all attorneys handling a niche area of Consumer Law not defined in the preceding six areas, the 25% Median, Median and 95% Median points are provided |



## Alabama

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.47         |
| Median Years in Practice                       | 22.2         |
| Concentration of Practice in Consumer Law      | 98.7         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.13         |
| Last Time Rate Change Occurred (months)        | 16.1         |
| Median Paralegal Rate for All Paralegals       | 76           |
| Average Attorney Rate for All Attorneys        | 397          |
| 25% Median Attorney Rate for All Attorneys     | 308          |
| Median Attorney Rate for All Attorneys         | 350          |
| 75% Median Attorney Rate for All Attorneys     | 400          |
| 95% Median Attorney Rate for All Attorneys     | 625          |
| Median Metropolitan Attorney Rate              | 325          |
| Median Non-Metropolitan Attorney Rate          | 325          |
| Median Attorney Rate in Northern Area of State | 325          |
| Median Attorney Rate in Southern Area of State | 325          |
| Median Attorney Rate in Eastern Area of State  | 300          |
| Median Attorney Rate in Western Area of State  | 300          |
| Median Attorney Rate in Central Area of State  | 300          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 300           | 350    | 375           |
| Attorneys Handling Class Action Cases  | 300           | 325    | 700           |
| Attorneys Handling Credit Rights Cases | 300           | 350    | 700           |
| Attorneys Handling Mortgage Cases      | 300           | 363    | 700           |
| Attorneys Handling Vehicle Cases       | 300           | 363    | 700           |
| Attorneys Handling TCPA Cases          | 300           | 350    | 700           |
| Attorneys Handling Other Cases         | 300           | 350    | 700           |

## Alaska

|  | This Survey      |
|--|------------------|
| Firm Size                                      | 1.4              |
| Median Years in Practice                       | 19.7             |
| Concentration of Practice in Consumer Law      | 71.4             |
| Primary Practice Area                          | Consumer Law     |
| Secondary Practice Area                        | General Practice |
| Number of Paralegals in Firm                   | 1.1              |
| Last Time Rate Change Occurred (months)        | 8.6              |
| Median Paralegal Rate for All Paralegals       | 75               |
| Average Attorney Rate for All Attorneys        | 329              |
| 25% Median Attorney Rate for All Attorneys     | 225              |
| Median Attorney Rate for All Attorneys         | 325              |
| 75% Median Attorney Rate for All Attorneys     | 450              |
| 95% Median Attorney Rate for All Attorneys     | 500              |
| Median Metropolitan Attorney Rate              | 325              |
| Median Non-Metropolitan Attorney Rate          | 338              |
| Median Attorney Rate in Northern Area of State | 325              |
| Median Attorney Rate in Southern Area of State | 338              |
| Median Attorney Rate in Eastern Area of State  | 350              |
| Median Attorney Rate in Western Area of State  | 350              |
| Median Attorney Rate in Central Area of State  | 338              |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 300           | 300    | 450           |
| Attorneys Handling Class Action Cases  | 325           | 363    | 400           |
| Attorneys Handling Credit Rights Cases | 325           | 338    | 500           |
| Attorneys Handling Mortgage Cases      | 100           | 218    | 325           |
| Attorneys Handling Vehicle Cases       | 325           | 363    | 400           |
| Attorneys Handling TCPA Cases          | 100           | 300    | 500           |
| Attorneys Handling Other Cases         | 100           | 250    | 400           |

Arizona

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.0          |
| Median Years in Practice                       | 26.0         |
| Concentration of Practice in Consumer Law      | 92.8         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.2          |
| Last Time Rate Change Occurred (months)        | 21.0         |
| Median Paralegal Rate for All Paralegals       | 125          |
| Average Attorney Rate for All Attorneys        | 432          |
| 25% Median Attorney Rate for All Attorneys     | 363          |
| Median Attorney Rate for All Attorneys         | 425          |
| 75% Median Attorney Rate for All Attorneys     | 483          |
| 95% Median Attorney Rate for All Attorneys     | 700          |
| Median Metropolitan Attorney Rate              | 425          |
| Median Non-Metropolitan Attorney Rate          | 425          |
| Median Attorney Rate in Northern Area of State | 463          |
| Median Attorney Rate in Southern Area of State | 438          |
| Median Attorney Rate in Eastern Area of State  | 463          |
| Median Attorney Rate in Western Area of State  | 450          |
| Median Attorney Rate in Central Area of State  | 438          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 300    | 475           |
| Attorneys Handling Class Action Cases  | 400           | 425    | 700           |
| Attorneys Handling Credit Rights Cases | 375           | 433    | 700           |
| Attorneys Handling Mortgage Cases      | 350           | 425    | 700           |
| Attorneys Handling Vehicle Cases       | 375           | 400    | 700           |
| Attorneys Handling TCPA Cases          | 400           | 450    | 700           |
| Attorneys Handling Other Cases         | 250           | 500    | 700           |

## Arkansas

|  | This Survey      |
|--|------------------|
| Firm Size                                      | 2.5              |
| Median Years in Practice                       | 18.5             |
| Concentration of Practice in Consumer Law      | 62.5             |
| Primary Practice Area                          | Consumer Law     |
| Secondary Practice Area                        | General Practice |
| Number of Paralegals in Firm                   | .75              |
| Last Time Rate Change Occurred (months)        | 19.5             |
| Median Paralegal Rate for All Paralegals       | 25               |
| Average Attorney Rate for All Attorneys        | 269              |
| 25% Median Attorney Rate for All Attorneys     | 175              |
| Median Attorney Rate for All Attorneys         | 225              |
| 75% Median Attorney Rate for All Attorneys     | 250              |
| 95% Median Attorney Rate for All Attorneys     | 450              |
| Median Metropolitan Attorney Rate              | 200              |
| Median Non-Metropolitan Attorney Rate          | 213              |
| Median Attorney Rate in Northern Area of State | 200              |
| Median Attorney Rate in Southern Area of State | 350              |
| Median Attorney Rate in Eastern Area of State  | 313              |
| Median Attorney Rate in Western Area of State  | 250              |
| Median Attorney Rate in Central Area of State  | 350              |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 160           | 200    | 380           |
| Attorneys Handling Class Action Cases  | 200           | 250    | 450           |
| Attorneys Handling Credit Rights Cases | 175           | 225    | 450           |
| Attorneys Handling Mortgage Cases      | 200           | 250    | 450           |
| Attorneys Handling Vehicle Cases       | 140           | 175    | 315           |
| Attorneys Handling TCPA Cases          | 360           | 450    | 725           |
| Attorneys Handling Other Cases         | 325           | 330    | 475           |



## California

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.3          |
| Median Years in Practice                       | 18.0         |
| Concentration of Practice in Consumer Law      | 83.2         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Median Number of Paralegals in Firm            | 1.0          |
| Last Time Rate Change Occurred (months)        | 19.0         |
| Median Paralegal Rate for All Paralegals       | 75           |
| Average Attorney Rate for All Attorneys        | 465          |
| 25% Median Attorney Rate for All Attorneys     | 325          |
| Median Attorney Rate for All Attorneys         | 450          |
| 75% Median Attorney Rate for All Attorneys     | 600          |
| 95% Median Attorney Rate for All Attorneys     | 725          |
| Median Metropolitan Attorney Rate              | 450          |
| Median Non-Metropolitan Attorney Rate          | 350          |
| Median Attorney Rate in Northern Area of State | 475          |
| Median Attorney Rate in Southern Area of State | 450          |
| Median Attorney Rate in Eastern Area of State  | 475          |
| Median Attorney Rate in Western Area of State  | 475          |
| Median Attorney Rate in Central Area of State  | 463          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 300           | 350    | 625           |
| Attorneys Handling Class Action Cases  | 450           | 513    | 725           |
| Attorneys Handling Credit Rights Cases | 350           | 450    | 725           |
| Attorneys Handling Mortgage Cases      | 350           | 438    | 700           |
| Attorneys Handling Vehicle Cases       | 400           | 463    | 700           |
| Attorneys Handling TCPA Cases          | 400           | 450    | 700           |
| Attorneys Handling Other Cases         | 350           | 425    | 725           |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 300                          |
| 1-3                           | 225                          |
| 3-5                           | 273                          |
| 6-10                          | 389                          |
| 11-15                         | 443                          |
| 16-20                         | 501                          |
| 21-25                         | 513                          |
| 26-30                         | 511                          |
| 31-35                         | 513                          |
| 36-40                         | 534                          |
| 41+                           | 625                          |

### Specialty Variable Table

| Percentage of Consumer Law Practice | Average Attorney Hourly Rate |
|-------------------------------------|------------------------------|
| 100                                 | 496                          |
| 90                                  | 519                          |
| 80                                  | 414                          |
| 70                                  | 520                          |
| 60                                  | 510                          |
| 50                                  | 458                          |

### Small Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 300                          |
| 1-3               | 300                          |
| 3-5               | 283                          |
| 6-10              | 380                          |
| 11-15             | 450                          |
| 16-20             | 554                          |
| 21-25             | 550                          |
| 26-30             | 585                          |
| 31-35             | 538                          |
| 36-40             | 600                          |
| 41+               | 625                          |

### Large Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 300                          |
| 1-3               | 275                          |
| 3-5               | 300                          |
| 6-10              | 391                          |
| 11-15             | 454                          |
| 16-20             | 537                          |
| 21-25             | 550                          |
| 26-30             | 613                          |
| 31-35             | 582                          |
| 36-40             | 625                          |
| 41+               | 625                          |

## Colorado

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.1          |
| Median Years in Practice                       | 17.5         |
| Concentration of Practice in Consumer Law      | 96.0         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.2          |
| Last Time Rate Change Occurred (months)        | 20.4         |
| Median Paralegal Rate for All Paralegals       | 105          |
| Average Attorney Rate for All Attorneys        | 395          |
| 25% Median Attorney Rate for All Attorneys     | 300          |
| Median Attorney Rate for All Attorneys         | 400          |
| 75% Median Attorney Rate for All Attorneys     | 500          |
| 95% Median Attorney Rate for All Attorneys     | 550          |
| Median Metropolitan Attorney Rate              | 400          |
| Median Non-Metropolitan Attorney Rate          | 375          |
| Median Attorney Rate in Northern Area of State | 425          |
| Median Attorney Rate in Southern Area of State | 400          |
| Median Attorney Rate in Eastern Area of State  | 400          |
| Median Attorney Rate in Western Area of State  | 350          |
| Median Attorney Rate in Central Area of State  | 400          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 280           | 300    | 400           |
| Attorneys Handling Class Action Cases  | 300           | 350    | 500           |
| Attorneys Handling Credit Rights Cases | 300           | 375    | 550           |
| Attorneys Handling Mortgage Cases      | 250           | 300    | 500           |
| Attorneys Handling Vehicle Cases       | 275           | 300    | 400           |
| Attorneys Handling TCPA Cases          | 300           | 450    | 550           |
| Attorneys Handling Other Cases         | -             | -      | -             |

## Connecticut

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.2          |
| Median Years in Practice                       | 24.1         |
| Concentration of Practice in Consumer Law      | 73.8         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.57         |
| Last Time Rate Change Occurred (months)        | 30.0         |
| Median Paralegal Rate for All Paralegals       | 110          |
| Average Attorney Rate for All Attorneys        | 438          |
| 25% Median Attorney Rate for All Attorneys     | 350          |
| Median Attorney Rate for All Attorneys         | 400          |
| 75% Median Attorney Rate for All Attorneys     | 625          |
| 95% Median Attorney Rate for All Attorneys     | 725          |
| Median Metropolitan Attorney Rate              | 388          |
| Median Non-Metropolitan Attorney Rate          | 400          |
| Median Attorney Rate in Northern Area of State | 450          |
| Median Attorney Rate in Southern Area of State | 450          |
| Median Attorney Rate in Eastern Area of State  | 400          |
| Median Attorney Rate in Western Area of State  | 388          |
| Median Attorney Rate in Central Area of State  | 425          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 300           | 350    | 450           |
| Attorneys Handling Class Action Cases  | 400           | 625    | 725           |
| Attorneys Handling Credit Rights Cases | 375           | 400    | 725           |
| Attorneys Handling Mortgage Cases      | 300           | 363    | 725           |
| Attorneys Handling Vehicle Cases       | 300           | 388    | 400           |
| Attorneys Handling TCPA Cases          | 375           | 400    | 725           |
| Attorneys Handling Other Cases         | 300           | 375    | 625           |



Delaware

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 3.0          |
| Median Years in Practice                       | 36.0         |
| Concentration of Practice in Consumer Law      | 70.0         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.5          |
| Last Time Rate Change Occurred (months)        | 15.0         |
| Median Paralegal Rate for All Paralegals       | 133          |
| Average Attorney Rate for All Attorneys        | 613          |
| 25% Median Attorney Rate for All Attorneys     | 562          |
| Median Attorney Rate for All Attorneys         | 613          |
| 75% Median Attorney Rate for All Attorneys     | 660          |
| 95% Median Attorney Rate for All Attorneys     | 700          |
| Median Metropolitan Attorney Rate              | 500          |
| Median Non-Metropolitan Attorney Rate          | 500          |
| Median Attorney Rate in Northern Area of State | 613          |
| Median Attorney Rate in Southern Area of State | 725          |
| Median Attorney Rate in Eastern Area of State  | 725          |
| Median Attorney Rate in Western Area of State  | 725          |
| Median Attorney Rate in Central Area of State  | 725          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 275           | 340    | 400           |
| Attorneys Handling Class Action Cases  | 500           | 613    | 725           |
| Attorneys Handling Credit Rights Cases | 300           | 508    | 625           |
| Attorneys Handling Mortgage Cases      | 590           | 725    | 725           |
| Attorneys Handling Vehicle Cases       | 352           | 500    | 580           |
| Attorneys Handling TCPA Cases          | 300           | 508    | 625           |
| Attorneys Handling Other Cases         | 352           | 500    | 580           |

## District of Columbia

|   | This Survey  |
|---|--------------|
| Firm Size                                   | 3.2          |
| Median Years in Practice                    | 30.1         |
| Concentration of Practice in Consumer Law   | 87.9         |
| Primary Practice Area                       | Consumer Law |
| Secondary Practice Area                     | Bankruptcy   |
| Number of Paralegals in Firm                | 1.57         |
| Last Time Rate Change Occurred (months)     | 16.7         |
| Median Paralegal Rate for All Paralegals    | 140          |
| Average Attorney Rate for All Attorneys     | 580          |
| 25% Median Attorney Rate for All Attorneys  | 475          |
| Median Attorney Rate for All Attorneys      | 700          |
| 75% Median Attorney Rate for All Attorneys  | 710          |
| 95% Median Attorney Rate for All Attorneys  | 725          |
| Median Metropolitan Attorney Rate           | 700          |
| Median Non-Metropolitan Attorney Rate       | 613          |
| Median Attorney Rate in Northern Area of DC | 650          |
| Median Attorney Rate in Southern Area of DC | 700          |
| Median Attorney Rate in Eastern Area of DC  | 687          |
| Median Attorney Rate in Western Area of DC  | 725          |
| Median Attorney Rate in Central Area of DC  | 675          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 375    | 500           |
| Attorneys Handling Class Action Cases  | 675           | 700    | 725           |
| Attorneys Handling Credit Rights Cases | 383           | 563    | 725           |
| Attorneys Handling Mortgage Cases      | 325           | 450    | 725           |
| Attorneys Handling Vehicle Cases       | 325           | 450    | 550           |
| Attorneys Handling TCPA Cases          | 325           | 450    | 600           |
| Attorneys Handling Other Cases         | 250           | 488    | 725           |

Florida

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.8          |
| Median Years in Practice                       | 17.0         |
| Concentration of Practice in Consumer Law      | 98.4         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.9          |
| Last Time Rate Change Occurred (months)        | 19.0         |
| Median Paralegal Rate for All Paralegals       | 100          |
| Average Attorney Rate for All Attorneys        | 416          |
| 25% Median Attorney Rate for All Attorneys     | 325          |
| Median Attorney Rate for All Attorneys         | 400          |
| 75% Median Attorney Rate for All Attorneys     | 500          |
| 95% Median Attorney Rate for All Attorneys     | 700          |
| Median Metropolitan Attorney Rate              | 425          |
| Median Non-Metropolitan Attorney Rate          | 450          |
| Median Attorney Rate in Northern Area of State | 425          |
| Median Attorney Rate in Southern Area of State | 400          |
| Median Attorney Rate in Eastern Area of State  | 388          |
| Median Attorney Rate in Western Area of State  | 388          |
| Median Attorney Rate in Central Area of State  | 375          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 275           | 325    | 475           |
| Attorneys Handling Class Action Cases  | 360           | 475    | 725           |
| Attorneys Handling Credit Rights Cases | 338           | 413    | 650           |
| Attorneys Handling Mortgage Cases      | 310           | 450    | 700           |
| Attorneys Handling Vehicle Cases       | 325           | 375    | 700           |
| Attorneys Handling TCPA Cases          | 325           | 400    | 700           |
| Attorneys Handling Other Cases         | 350           | 388    | 500           |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 350                          |
| 1-3                           | 338                          |
| 3-5                           | 300                          |
| 6-10                          | 357                          |
| 11-15                         | 411                          |
| 16-20                         | 525                          |
| 21-25                         | 515                          |
| 26-30                         | 486                          |
| 31-35                         | 519                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

### Specialty Variable Table

| Percentage of Consumer Law Practice | Average Attorney Hourly Rate |
|-------------------------------------|------------------------------|
| 100                                 | 422                          |
| 90                                  | 413                          |
| 80                                  | 416                          |
| 70                                  | 325                          |
| 60                                  | 658                          |
| 50                                  | -                            |

### Small Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 350                          |
| 1-3               | 350                          |
| 3-5               | 308                          |
| 6-10              | 381                          |
| 11-15             | 389                          |
| 16-20             | 450                          |
| 21-25             | 538                          |
| 26-30             | 463                          |
| 31-35             | 542                          |
| 36-40             | -                            |
| 41+               | 500                          |

### Large Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | -                            |
| 1-3               | 275                          |
| 3-5               | 283                          |
| 6-10              | 325                          |
| 11-15             | 488                          |
| 16-20             | 600                          |
| 21-25             | 500                          |
| 26-30             | 533                          |
| 31-35             | 450                          |
| 36-40             | 700                          |
| 41+               | -                            |



## Georgia

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.1          |
| Median Years in Practice                       | 18.4         |
| Concentration of Practice in Consumer Law      | 88.4         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 2.7          |
| Last Time Rate Change Occurred (months)        | 18.3         |
| Median Paralegal Rate for All Paralegals       | 90           |
| Average Attorney Rate for All Attorneys        | 331          |
| 25% Median Attorney Rate for All Attorneys     | 275          |
| Median Attorney Rate for All Attorneys         | 300          |
| 75% Median Attorney Rate for All Attorneys     | 400          |
| 95% Median Attorney Rate for All Attorneys     | 650          |
| Median Metropolitan Attorney Rate              | 338          |
| Median Non-Metropolitan Attorney Rate          | 275          |
| Median Attorney Rate in Northern Area of State | 313          |
| Median Attorney Rate in Southern Area of State | 300          |
| Median Attorney Rate in Eastern Area of State  | 325          |
| Median Attorney Rate in Western Area of State  | 325          |
| Median Attorney Rate in Central Area of State  | 325          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 300           | 350    | 450           |
| Attorneys Handling Class Action Cases  | 300           | 350    | 675           |
| Attorneys Handling Credit Rights Cases | 288           | 313    | 675           |
| Attorneys Handling Mortgage Cases      | 200           | 325    | 675           |
| Attorneys Handling Vehicle Cases       | 300           | 350    | 475           |
| Attorneys Handling TCPA Cases          | 300           | 375    | 500           |
| Attorneys Handling Other Cases         | 275           | 300    | 675           |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 450                          |
| 1-3                           | 325                          |
| 3-5                           | 316                          |
| 6-10                          | 308                          |
| 11-15                         | 475                          |
| 16-20                         | 413                          |
| 21-25                         | 350                          |
| 26-30                         | 375                          |
| 31-35                         | 294                          |
| 36-40                         | 396                          |
| 41+                           | 500                          |

### Specialty Variable Table

| Percentage of Consumer Law Practice | Average Attorney Hourly Rate |
|-------------------------------------|------------------------------|
| 100                                 | 363                          |
| 90                                  | 400                          |
| 80                                  | 358                          |
| 70                                  | 350                          |
| 60                                  | 281                          |
| 50                                  | 350                          |

### Small Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 450                          |
| 1-3               | 450                          |
| 3-5               | 300                          |
| 6-10              | 308                          |
| 11-15             | 350                          |
| 16-20             | 350                          |
| 21-25             | 350                          |
| 26-30             | 375                          |
| 31-35             | 294                          |
| 36-40             | 396                          |
| 41+               | 500                          |

Large Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 200                          |
| 1-3               | 200                          |
| 3-5               | 245                          |
| 6-10              | 350                          |
| 11-15             | 538                          |
| 16-20             | 450                          |
| 21-25             | 500                          |
| 26-30             | 540                          |
| 31-35             | 575                          |
| 36-40             | 575                          |
| 41+               | 625                          |

## Hawaii

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.3          |
| Median Years in Practice                       | 21.1         |
| Concentration of Practice in Consumer Law      | 57.1         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 2.1          |
| Last Time Rate Change Occurred (months)        | 27.4         |
| Median Paralegal Rate for All Paralegals       | 100          |
| Average Attorney Rate for All Attorneys        | 357          |
| 25% Median Attorney Rate for All Attorneys     | 300          |
| Median Attorney Rate for All Attorneys         | 350          |
| 75% Median Attorney Rate for All Attorneys     | 500          |
| 95% Median Attorney Rate for All Attorneys     | 550          |
| Median Metropolitan Attorney Rate              | 350          |
| Median Non-Metropolitan Attorney Rate          | 300          |
| Median Attorney Rate in Northern Area of State | 300          |
| Median Attorney Rate in Southern Area of State | 300          |
| Median Attorney Rate in Eastern Area of State  | 300          |
| Median Attorney Rate in Western Area of State  | 325          |
| Median Attorney Rate in Central Area of State  | 325          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 300    | 350           |
| Attorneys Handling Class Action Cases  | 350           | 450    | 550           |
| Attorneys Handling Credit Rights Cases | 300           | 350    | 550           |
| Attorneys Handling Mortgage Cases      | 300           | 350    | 550           |
| Attorneys Handling Vehicle Cases       | 250           | 300    | 350           |
| Attorneys Handling TCPA Cases          | 350           | 450    | 550           |
| Attorneys Handling Other Cases         | 300           | 350    | 550           |

## Idaho

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.0          |
| Median Years in Practice                       | 10.0         |
| Concentration of Practice in Consumer Law      | 86.7         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | .7           |
| Last Time Rate Change Occurred (months)        | 20.0         |
| Median Paralegal Rate for All Paralegals       | 90           |
| Average Attorney Rate for All Attorneys        | 250          |
| 25% Median Attorney Rate for All Attorneys     | 175          |
| Median Attorney Rate for All Attorneys         | 200          |
| 75% Median Attorney Rate for All Attorneys     | 325          |
| 95% Median Attorney Rate for All Attorneys     | 375          |
| Median Metropolitan Attorney Rate              | 275          |
| Median Non-Metropolitan Attorney Rate          | 200          |
| Median Attorney Rate in Northern Area of State | 375          |
| Median Attorney Rate in Southern Area of State | 375          |
| Median Attorney Rate in Eastern Area of State  | 288          |
| Median Attorney Rate in Western Area of State  | 275          |
| Median Attorney Rate in Central Area of State  | 375          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 175           | 200    | 275           |
| Attorneys Handling Class Action Cases  | 240           | 375    | 515           |
| Attorneys Handling Credit Rights Cases | 175           | 275    | 375           |
| Attorneys Handling Mortgage Cases      | 175           | 200    | 275           |
| Attorneys Handling Vehicle Cases       | 175           | 275    | 375           |
| Attorneys Handling TCPA Cases          | 240           | 375    | 515           |
| Attorneys Handling Other Cases         | 275           | 391    | 725           |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 150                          |
| 1-3                           | 175                          |
| 3-5                           | 175                          |
| 6-10                          | 375                          |
| 11-15                         | 268                          |
| 16-20                         | 275                          |
| 21-25                         | 313                          |
| 26-30                         | 325                          |
| 31-35                         | 200                          |
| 36-40                         | 375                          |
| 41+                           | 325                          |



## Illinois

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 3.5          |
| Median Years in Practice                       | 15.0         |
| Concentration of Practice in Consumer Law      | 95.1         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 2.5          |
| Last Time Rate Change Occurred (months)        | 12.4         |
| Median Paralegal Rate for All Paralegals       | 125          |
| Average Attorney Rate for All Attorneys        | 448          |
| 25% Median Attorney Rate for All Attorneys     | 325          |
| Median Attorney Rate for All Attorneys         | 450          |
| 75% Median Attorney Rate for All Attorneys     | 575          |
| 95% Median Attorney Rate for All Attorneys     | 700          |
| Median Metropolitan Attorney Rate              | 450          |
| Median Non-Metropolitan Attorney Rate          | 288          |
| Median Attorney Rate in Northern Area of State | 450          |
| Median Attorney Rate in Southern Area of State | 500          |
| Median Attorney Rate in Eastern Area of State  | 450          |
| Median Attorney Rate in Western Area of State  | 475          |
| Median Attorney Rate in Central Area of State  | 450          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 275           | 388    | 650           |
| Attorneys Handling Class Action Cases  | 450           | 500    | 713           |
| Attorneys Handling Credit Rights Cases | 350           | 463    | 713           |
| Attorneys Handling Mortgage Cases      | 425           | 500    | 700           |
| Attorneys Handling Vehicle Cases       | 313           | 450    | 700           |
| Attorneys Handling TCPA Cases          | 450           | 500    | 700           |
| Attorneys Handling Other Cases         | 300           | 450    | 600           |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 250                          |
| 1-3                           | 300                          |
| 3-5                           | 308                          |
| 6-10                          | 454                          |
| 11-15                         | 500                          |
| 16-20                         | 536                          |
| 21-25                         | 505                          |
| 26-30                         | 563                          |
| 31-35                         | 600                          |
| 36-40                         | 575                          |
| 41+                           | 600                          |

### Specialty Variable Table

| Percentage of Consumer Law Practice | Average Attorney Hourly Rate |
|-------------------------------------|------------------------------|
| 100                                 | 452                          |
| 90                                  | 550                          |
| 80                                  | 475                          |
| 70                                  | 410                          |
| 60                                  | 375                          |
| 50                                  | 375                          |

### Small Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 275                          |
| 1-3               | 315                          |
| 3-5               | 325                          |
| 6-10              | 725                          |
| 11-15             | 525                          |
| 16-20             | 675                          |
| 21-25             | 463                          |
| 26-30             | 563                          |
| 31-35             | 600                          |
| 36-40             | 450                          |
| 41+               | 500                          |

Large Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 250                          |
| 1-3               | 263                          |
| 3-5               | 275                          |
| 6-10              | 400                          |
| 11-15             | 492                          |
| 16-20             | 513                          |
| 21-25             | 533                          |
| 26-30             | 565                          |
| 31-35             | 600                          |
| 36-40             | 700                          |
| 41+               | 750                          |

## Indiana

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.6          |
| Median Years in Practice                       | 27.0         |
| Concentration of Practice in Consumer Law      | 98.3         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 2.4          |
| Last Time Rate Change Occurred (months)        | 17.5         |
| Median Paralegal Rate for All Paralegals       | 125          |
| Average Attorney Rate for All Attorneys        | 426          |
| 25% Median Attorney Rate for All Attorneys     | 350          |
| Median Attorney Rate for All Attorneys         | 450          |
| 75% Median Attorney Rate for All Attorneys     | 540          |
| 95% Median Attorney Rate for All Attorneys     | 675          |
| Median Metropolitan Attorney Rate              | 450          |
| Median Non-Metropolitan Attorney Rate          | 350          |
| Median Attorney Rate in Northern Area of State | 450          |
| Median Attorney Rate in Southern Area of State | 488          |
| Median Attorney Rate in Easter Area of State   | 450          |
| Median Attorney Rate in Western Area of State  | 450          |
| Median Attorney Rate in Central Area of State  | 450          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 175           | 213    | 450           |
| Attorneys Handling Class Action Cases  | 350           | 463    | 700           |
| Attorneys Handling Credit Rights Cases | 335           | 450    | 675           |
| Attorneys Handling Mortgage Cases      | 310           | 350    | 700           |
| Attorneys Handling Vehicle Cases       | 325           | 450    | 700           |
| Attorneys Handling TCPA Cases          | 400           | 450    | 700           |
| Attorneys Handling Other Cases         | 525           | 563    | 600           |

## Iowa

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.1          |
| Median Years in Practice                       | 25.0         |
| Concentration of Practice in Consumer Law      | 57.1         |
| Primary Practice Area                          | Bankruptcy   |
| Secondary Practice Area                        | Consumer Law |
| Number of Paralegals in Firm                   | 2.1          |
| Last Time Rate Change Occurred (months)        | 16.6         |
| Median Paralegal Rate for All Paralegals       | 125          |
| Average Attorney Rate for All Attorneys        | 339          |
| 25% Median Attorney Rate for All Attorneys     | 250          |
| Median Attorney Rate for All Attorneys         | 275          |
| 75% Median Attorney Rate for All Attorneys     | 475          |
| 95% Median Attorney Rate for All Attorneys     | 500          |
| Median Metropolitan Attorney Rate              | 363          |
| Median Non-Metropolitan Attorney Rate          | 275          |
| Median Attorney Rate in Northern Area of State | 375          |
| Median Attorney Rate in Southern Area of State | 325          |
| Median Attorney Rate in Eastern Area of State  | 263          |
| Median Attorney Rate in Western Area of State  | 275          |
| Median Attorney Rate in Central Area of State  | 263          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 220           | 250    | 275           |
| Attorneys Handling Class Action Cases  | 250           | 475    | 500           |
| Attorneys Handling Credit Rights Cases | 310           | 425    | 500           |
| Attorneys Handling Mortgage Cases      | 300           | 400    | 500           |
| Attorneys Handling Vehicle Cases       | 300           | 400    | 450           |
| Attorneys Handling TCPA Cases          | 325           | 425    | 500           |
| Attorneys Handling Other Cases         | 325           | 400    | 500           |



## Kansas

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.9          |
| Median Years in Practice                       | 5.0          |
| Concentration of Practice in Consumer Law      | 94.5         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.2          |
| Last Time Rate Change Occurred (months)        | 9.3          |
| Median Paralegal Rate for All Paralegals       | 140          |
| Average Attorney Rate for All Attorneys        | 377          |
| 25% Median Attorney Rate for All Attorneys     | 275          |
| Median Attorney Rate for All Attorneys         | 350          |
| 75% Median Attorney Rate for All Attorneys     | 425          |
| 95% Median Attorney Rate for All Attorneys     | 725          |
| Median Metropolitan Attorney Rate              | 350          |
| Median Non-Metropolitan Attorney Rate          | 350          |
| Median Attorney Rate in Northern Area of State | 425          |
| Median Attorney Rate in Southern Area of State | 500          |
| Median Attorney Rate in Eastern Area of State  | 350          |
| Median Attorney Rate in Western Area of State  | 350          |
| Median Attorney Rate in Central Area of State  | 500          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 200           | 250    | 350           |
| Attorneys Handling Class Action Cases  | 300           | 350    | 725           |
| Attorneys Handling Credit Rights Cases | 300           | 350    | 725           |
| Attorneys Handling Mortgage Cases      | 300           | 350    | 650           |
| Attorneys Handling Vehicle Cases       | 200           | 313    | 350           |
| Attorneys Handling TCPA Cases          | 325           | 350    | 500           |
| Attorneys Handling Other Cases         | 300           | 350    | 650           |

## Kentucky

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.7          |
| Median Years in Practice                       | 25.9         |
| Concentration of Practice in Consumer Law      | 88.8         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.3          |
| Last Time Rate Change Occurred (months)        | 25.5         |
| Median Paralegal Rate for All Paralegals       | 90           |
| Average Attorney Rate for All Attorneys        | 316          |
| 25% Median Attorney Rate for All Attorneys     | 200          |
| Median Attorney Rate for All Attorneys         | 300          |
| 75% Median Attorney Rate for All Attorneys     | 450          |
| 95% Median Attorney Rate for All Attorneys     | 600          |
| Median Metropolitan Attorney Rate              | 300          |
| Median Non-Metropolitan Attorney Rate          | 200          |
| Median Attorney Rate in Northern Area of State | 475          |
| Median Attorney Rate in Southern Area of State | 300          |
| Median Attorney Rate in Eastern Area of State  | 325          |
| Median Attorney Rate in Western Area of State  | 300          |
| Median Attorney Rate in Central Area of State  | 350          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 200           | 213    | 250           |
| Attorneys Handling Class Action Cases  | 300           | 325    | 600           |
| Attorneys Handling Credit Rights Cases | 200           | 300    | 350           |
| Attorneys Handling Mortgage Cases      | 200           | 213    | 250           |
| Attorneys Handling Vehicle Cases       | 200           | 300    | 350           |
| Attorneys Handling TCPA Cases          | 175           | 200    | 320           |
| Attorneys Handling Other Cases         | 450           | 600    | 725           |

## Louisiana

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.5          |
| Median Years in Practice                       | 24.0         |
| Concentration of Practice in Consumer Law      | 55.0         |
| Primary Practice Area                          | Bankruptcy   |
| Secondary Practice Area                        | Consumer Law |
| Number of Paralegals in Firm                   | 1.75         |
| Last Time Rate Change Occurred (months)        | 16.5         |
| Median Paralegal Rate for All Paralegals       | 110          |
| Average Attorney Rate for All Attorneys        | 406          |
| 25% Median Attorney Rate for All Attorneys     | 325          |
| Median Attorney Rate for All Attorneys         | 400          |
| 75% Median Attorney Rate for All Attorneys     | 425          |
| 95% Median Attorney Rate for All Attorneys     | 500          |
| Median Metropolitan Attorney Rate              | 400          |
| Median Non-Metropolitan Attorney Rate          | 325          |
| Median Attorney Rate in Northern Area of State | 400          |
| Median Attorney Rate in Southern Area of State | 400          |
| Median Attorney Rate in Eastern Area of State  | 450          |
| Median Attorney Rate in Western Area of State  | 413          |
| Median Attorney Rate in Central Area of State  | 500          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 325           | 400    | 440           |
| Attorneys Handling Class Action Cases  | 325           | 400    | 440           |
| Attorneys Handling Credit Rights Cases | 400           | 425    | 500           |
| Attorneys Handling Mortgage Cases      | 350           | 400    | 500           |
| Attorneys Handling Vehicle Cases       | 225           | 348    | 700           |
| Attorneys Handling TCPA Cases          | 400           | 425    | 500           |
| Attorneys Handling Other Cases         | 275           | 325    | 425           |

Maine

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.2          |
| Median Years in Practice                       | 45.0         |
| Concentration of Practice in Consumer Law      | 70.0         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Other        |
| Number of Paralegals in Firm                   | 1.6          |
| Last Time Rate Change Occurred (months)        | 34.8         |
| Median Paralegal Rate for All Paralegals       | 110          |
| Average Attorney Rate for All Attorneys        | 450          |
| 25% Median Attorney Rate for All Attorneys     | 375          |
| Median Attorney Rate for All Attorneys         | 400          |
| 75% Median Attorney Rate for All Attorneys     | 500          |
| 95% Median Attorney Rate for All Attorneys     | 600          |
| Median Metropolitan Attorney Rate              | 400          |
| Median Non-Metropolitan Attorney Rate          | 425          |
| Median Attorney Rate in Northern Area of State | 550          |
| Median Attorney Rate in Southern Area of State | 400          |
| Median Attorney Rate in Eastern Area of State  | 500          |
| Median Attorney Rate in Western Area of State  | 600          |
| Median Attorney Rate in Central Area of State  | 600          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 200           | 250    | 290           |
| Attorneys Handling Class Action Cases  | 350           | 500    | 600           |
| Attorneys Handling Credit Rights Cases | 275           | 350    | 600           |
| Attorneys Handling Mortgage Cases      | 350           | 400    | 425           |
| Attorneys Handling Vehicle Cases       | 275           | 350    | 550           |
| Attorneys Handling TCPA Cases          | 400           | 550    | 700           |
| Attorneys Handling Other Cases         | 375           | 600    | 700           |



## Maryland

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.3          |
| Median Years in Practice                       | 21.9         |
| Concentration of Practice in Consumer Law      | 71.3         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.7          |
| Last Time Rate Change Occurred (months)        | 16.4         |
| Median Paralegal Rate for All Paralegals       | 100          |
| Average Attorney Rate for All Attorneys        | 425          |
| 25% Median Attorney Rate for All Attorneys     | 275          |
| Median Attorney Rate for All Attorneys         | 450          |
| 75% Median Attorney Rate for All Attorneys     | 550          |
| 95% Median Attorney Rate for All Attorneys     | 675          |
| Median Metropolitan Attorney Rate              | 450          |
| Median Non-Metropolitan Attorney Rate          | 417          |
| Median Attorney Rate in Northern Area of State | 325          |
| Median Attorney Rate in Southern Area of State | 475          |
| Median Attorney Rate in Eastern Area of State  | 475          |
| Median Attorney Rate in Western Area of State  | 475          |
| Median Attorney Rate in Central Area of State  | 450          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 275           | 325    | 500           |
| Attorneys Handling Class Action Cases  | 338           | 463    | 675           |
| Attorneys Handling Credit Rights Cases | 300           | 459    | 675           |
| Attorneys Handling Mortgage Cases      | 313           | 450    | 675           |
| Attorneys Handling Vehicle Cases       | 225           | 325    | 550           |
| Attorneys Handling TCPA Cases          | 320           | 475    | 600           |
| Attorneys Handling Other Cases         | 250           | 350    | 450           |

## Massachusetts

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.4          |
| Median Years in Practice                       | 27.5         |
| Concentration of Practice in Consumer Law      | 73.1         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.4          |
| Last Time Rate Change Occurred (months)        | 18.2         |
| Median Paralegal Rate for All Paralegals       | 100          |
| Average Attorney Rate for All Attorneys        | 443          |
| 25% Median Attorney Rate for All Attorneys     | 325          |
| Median Attorney Rate for All Attorneys         | 375          |
| 75% Median Attorney Rate for All Attorneys     | 600          |
| 95% Median Attorney Rate for All Attorneys     | 725          |
| Median Metropolitan Attorney Rate              | 375          |
| Median Non-Metropolitan Attorney Rate          | 350          |
| Median Attorney Rate in Northern Area of State | 500          |
| Median Attorney Rate in Southern Area of State | 600          |
| Median Attorney Rate in Eastern Area of State  | 388          |
| Median Attorney Rate in Western Area of State  | 550          |
| Median Attorney Rate in Central Area of State  | 500          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 350    | 375           |
| Attorneys Handling Class Action Cases  | 390           | 600    | 725           |
| Attorneys Handling Credit Rights Cases | 325           | 388    | 700           |
| Attorneys Handling Mortgage Cases      | 300           | 475    | 725           |
| Attorneys Handling Vehicle Cases       | 275           | 325    | 700           |
| Attorneys Handling TCPA Cases          | 400           | 500    | 700           |
| Attorneys Handling Other Cases         | 350           | 400    | 600           |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 213                          |
| 3-5                           | 238                          |
| 6-10                          | 275                          |
| 11-15                         | 538                          |
| 16-20                         | 350                          |
| 21-25                         | 363                          |
| 26-30                         | 575                          |
| 31-35                         | 600                          |
| 36-40                         | 446                          |
| 41+                           | 450                          |

### Specialty Variable Table

| Percentage of Consumer Law Practice | Average Attorney Hourly Rate |
|-------------------------------------|------------------------------|
| 100                                 | 423                          |
| 90                                  | 525                          |
| 80                                  | 500                          |
| 70                                  | 700                          |
| 60                                  | 725                          |
| 50                                  | 375                          |

### Small Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 250                          |
| 1-3               | 275                          |
| 3-5               | 300                          |
| 6-10              | 258                          |
| 11-15             | 300                          |
| 16-20             | 350                          |
| 21-25             | 363                          |
| 26-30             | 433                          |
| 31-35             | 600                          |
| 36-40             | 338                          |
| 41+               | 450                          |

### Large Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 225                          |
| 1-3               | 225                          |
| 3-5               | 225                          |
| 6-10              | 300                          |
| 11-15             | 538                          |
| 16-20             | 600                          |
| 21-25             | 600                          |
| 26-30             | 717                          |
| 31-35             | 625                          |
| 36-40             | 663                          |
| 41+               | 600                          |

## Michigan

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.4          |
| Median Years in Practice                       | 20.0         |
| Concentration of Practice in Consumer Law      | 80.0         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.4          |
| Last Time Rate Change Occurred (months)        | 20.4         |
| Median Paralegal Rate for All Paralegals       | 75           |
| Average Attorney Rate for All Attorneys        | 346          |
| 25% Median Attorney Rate for All Attorneys     | 275          |
| Median Attorney Rate for All Attorneys         | 325          |
| 75% Median Attorney Rate for All Attorneys     | 400          |
| 95% Median Attorney Rate for All Attorneys     | 675          |
| Median Metropolitan Attorney Rate              | 313          |
| Median Non-Metropolitan Attorney Rate          | 375          |
| Median Attorney Rate in Northern Area of State | 375          |
| Median Attorney Rate in Southern Area of State | 350          |
| Median Attorney Rate in Eastern Area of State  | 300          |
| Median Attorney Rate in Western Area of State  | 350          |
| Median Attorney Rate in Central Area of State  | 375          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 225           | 263    | 350           |
| Attorneys Handling Class Action Cases  | 250           | 350    | 700           |
| Attorneys Handling Credit Rights Cases | 275           | 350    | 675           |
| Attorneys Handling Mortgage Cases      | 300           | 333    | 700           |
| Attorneys Handling Vehicle Cases       | 240           | 350    | 675           |
| Attorneys Handling TCPA Cases          | 300           | 350    | 675           |
| Attorneys Handling Other Cases         | 200           | 225    | 350           |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 231                          |
| 3-5                           | 263                          |
| 6-10                          | 306                          |
| 11-15                         | 390                          |
| 16-20                         | 319                          |
| 21-25                         | 413                          |
| 26-30                         | 420                          |
| 31-35                         | 383                          |
| 36-40                         | 419                          |
| 41+                           | 263                          |



### Specialty Variable Table

| Percentage of Consumer Law Practice | Average Attorney Hourly Rate |
|-------------------------------------|------------------------------|
| 100                                 | 372                          |
| 90                                  | 396                          |
| 80                                  | 300                          |
| 70                                  | 250                          |
| 60                                  | 325                          |
| 50                                  | 300                          |

### Small Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 250                          |
| 1-3               | 263                          |
| 3-5               | 238                          |
| 6-10              | 306                          |
| 11-15             | 375                          |
| 16-20             | 350                          |
| 21-25             | 425                          |
| 26-30             | 400                          |
| 31-35             | 383                          |
| 36-40             | 325                          |
| 41+               | 300                          |

### Large Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 200                          |
| 1-3               | 200                          |
| 3-5               | 275                          |
| 6-10              | 300                          |
| 11-15             | 513                          |
| 16-20             | 450                          |
| 21-25             | 400                          |
| 26-30             | 475                          |
| 31-35             | 525                          |
| 36-40             | 700                          |
| 41+               | 550                          |

## Minnesota

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.5          |
| Median Years in Practice                       | 11.0         |
| Concentration of Practice in Consumer Law      | 88.6         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.5          |
| Last Time Rate Change Occurred (months)        | 11.6         |
| Median Paralegal Rate for All Paralegals       | 82           |
| Average Attorney Rate for All Attorneys        | 370          |
| 25% Median Attorney Rate for All Attorneys     | 275          |
| Median Attorney Rate for All Attorneys         | 350          |
| 75% Median Attorney Rate for All Attorneys     | 450          |
| 95% Median Attorney Rate for All Attorneys     | 675          |
| Median Metropolitan Attorney Rate              | 375          |
| Median Non-Metropolitan Attorney Rate          | 200          |
| Median Attorney Rate in Northern Area of State | 350          |
| Median Attorney Rate in Southern Area of State | 350          |
| Median Attorney Rate in Eastern Area of State  | 350          |
| Median Attorney Rate in Western Area of State  | 350          |
| Median Attorney Rate in Central Area of State  | 362          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 200           | 250    | 350           |
| Attorneys Handling Class Action Cases  | 450           | 563    | 675           |
| Attorneys Handling Credit Rights Cases | 310           | 360    | 675           |
| Attorneys Handling Mortgage Cases      | 375           | 450    | 675           |
| Attorneys Handling Vehicle Cases       | 325           | 359    | 450           |
| Attorneys Handling TCPA Cases          | 325           | 363    | 550           |
| Attorneys Handling Other Cases         | 300           | 379    | 675           |

## Mississippi

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.0          |
| Median Years in Practice                       | 20.6         |
| Concentration of Practice in Consumer Law      | 76.0         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | .8           |
| Last Time Rate Change Occurred (months)        | 27.6         |
| Median Paralegal Rate for All Paralegals       | 100          |
| Average Attorney Rate for All Attorneys        | 340          |
| 25% Median Attorney Rate for All Attorneys     | 250          |
| Median Attorney Rate for All Attorneys         | 325          |
| 75% Median Attorney Rate for All Attorneys     | 350          |
| 95% Median Attorney Rate for All Attorneys     | 475          |
| Median Metropolitan Attorney Rate              | 325          |
| Median Non-Metropolitan Attorney Rate          | 250          |
| Median Attorney Rate in Northern Area of State | 288          |
| Median Attorney Rate in Southern Area of State | 338          |
| Median Attorney Rate in Eastern Area of State  | 325          |
| Median Attorney Rate in Western Area of State  | 325          |
| Median Attorney Rate in Central Area of State  | 325          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 270           | 350    | 445           |
| Attorneys Handling Class Action Cases  | 300           | 325    | 475           |
| Attorneys Handling Credit Rights Cases | 288           | 338    | 475           |
| Attorneys Handling Mortgage Cases      | 313           | 350    | 445           |
| Attorneys Handling Vehicle Cases       | 300           | 388    | 475           |
| Attorneys Handling TCPA Cases          | 250           | 288    | 325           |
| Attorneys Handling Other Cases         | 363           | 475    | 538           |

## Missouri

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 3.0          |
| Median Years in Practice                       | 12.0         |
| Concentration of Practice in Consumer Law      | 96.8         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.7          |
| Last Time Rate Change Occurred (months)        | 17.0         |
| Median Paralegal Rate for All Paralegals       | 125          |
| Average Attorney Rate for All Attorneys        | 367          |
| 25% Median Attorney Rate for All Attorneys     | 300          |
| Median Attorney Rate for All Attorneys         | 350          |
| 75% Median Attorney Rate for All Attorneys     | 450          |
| 95% Median Attorney Rate for All Attorneys     | 725          |
| Median Metropolitan Attorney Rate              | 350          |
| Median Non-Metropolitan Attorney Rate          | 150          |
| Median Attorney Rate in Northern Area of State | 400          |
| Median Attorney Rate in Southern Area of State | 450          |
| Median Attorney Rate in Eastern Area of State  | 350          |
| Median Attorney Rate in Western Area of State  | 350          |
| Median Attorney Rate in Central Area of State  | 350          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 175           | 200    | 350           |
| Attorneys Handling Class Action Cases  | 300           | 350    | 725           |
| Attorneys Handling Credit Rights Cases | 300           | 350    | 725           |
| Attorneys Handling Mortgage Cases      | 150           | 350    | 425           |
| Attorneys Handling Vehicle Cases       | 300           | 350    | 450           |
| Attorneys Handling TCPA Cases          | 338           | 350    | 550           |
| Attorneys Handling Other Cases         | 300           | 325    | 350           |



## Montana

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.3          |
| Median Years in Practice                       | 31.0         |
| Concentration of Practice in Consumer Law      | 76.7         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.0          |
| Last Time Rate Change Occurred (months)        | 24.0         |
| Median Paralegal Rate for All Paralegals       | 100          |
| Average Attorney Rate for All Attorneys        | 350          |
| 25% Median Attorney Rate for All Attorneys     | 225          |
| Median Attorney Rate for All Attorneys         | 300          |
| 75% Median Attorney Rate for All Attorneys     | 470          |
| 95% Median Attorney Rate for All Attorneys     | 500          |
| Median Metropolitan Attorney Rate              | 500          |
| Median Non-Metropolitan Attorney Rate          | 275          |
| Median Attorney Rate in Northern Area of State | 210          |
| Median Attorney Rate in Southern Area of State | 500          |
| Median Attorney Rate in Eastern Area of State  | 300          |
| Median Attorney Rate in Western Area of State  | 250          |
| Median Attorney Rate in Central Area of State  | 315          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 225           | 250    | 388           |
| Attorneys Handling Class Action Cases  | 300           | 400    | 500           |
| Attorneys Handling Credit Rights Cases | 250           | 300    | 500           |
| Attorneys Handling Mortgage Cases      | 250           | 275    | 300           |
| Attorneys Handling Vehicle Cases       | 200           | 255    | 375           |
| Attorneys Handling TCPA Cases          | 250           | 300    | 500           |
| Attorneys Handling Other Cases         | 250           | 263    | 290           |

## Nebraska

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.7          |
| Median Years in Practice                       | 22.5         |
| Concentration of Practice in Consumer Law      | 75.0         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | .5           |
| Last Time Rate Change Occurred (months)        | 9.0          |
| Median Paralegal Rate for All Paralegals       | 90           |
| Average Attorney Rate for All Attorneys        | 367          |
| 25% Median Attorney Rate for All Attorneys     | 275          |
| Median Attorney Rate for All Attorneys         | 338          |
| 75% Median Attorney Rate for All Attorneys     | 500          |
| 95% Median Attorney Rate for All Attorneys     | 550          |
| Median Metropolitan Attorney Rate              | 338          |
| Median Non-Metropolitan Attorney Rate          | -            |
| Median Attorney Rate in Northern Area of State | 450          |
| Median Attorney Rate in Southern Area of State | 450          |
| Median Attorney Rate in Eastern Area of State  | 325          |
| Median Attorney Rate in Western Area of State  | 450          |
| Median Attorney Rate in Central Area of State  | 400          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 275    | 500           |
| Attorneys Handling Class Action Cases  | 250           | 333    | 450           |
| Attorneys Handling Credit Rights Cases | 275           | 333    | 500           |
| Attorneys Handling Mortgage Cases      | 250           | 275    | 500           |
| Attorneys Handling Vehicle Cases       | 275           | 333    | 500           |
| Attorneys Handling TCPA Cases          | 450           | 500    | 550           |
| Attorneys Handling Other Cases         | 275           | 333    | 500           |

Nevada

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.4          |
| Median Years in Practice                       | 30.0         |
| Concentration of Practice in Consumer Law      | 97.1         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.3          |
| Last Time Rate Change Occurred (months)        | 22.0         |
| Median Paralegal Rate for All Paralegals       | 130          |
| Average Attorney Rate for All Attorneys        | 457          |
| 25% Median Attorney Rate for All Attorneys     | 350          |
| Median Attorney Rate for All Attorneys         | 450          |
| 75% Median Attorney Rate for All Attorneys     | 600          |
| 95% Median Attorney Rate for All Attorneys     | 700          |
| Median Metropolitan Attorney Rate              | 450          |
| Median Non-Metropolitan Attorney Rate          | 450          |
| Median Attorney Rate in Northern Area of State | 425          |
| Median Attorney Rate in Southern Area of State | 450          |
| Median Attorney Rate in Eastern Area of State  | 450          |
| Median Attorney Rate in Western Area of State  | 450          |
| Median Attorney Rate in Central Area of State  | 450          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 310           | 450    | 700           |
| Attorneys Handling Class Action Cases  | 310           | 450    | 700           |
| Attorneys Handling Credit Rights Cases | 350           | 450    | 700           |
| Attorneys Handling Mortgage Cases      | 310           | 450    | 700           |
| Attorneys Handling Vehicle Cases       | 410           | 450    | 700           |
| Attorneys Handling TCPA Cases          | 450           | 500    | 700           |
| Attorneys Handling Other Cases         | 375           | 450    | 700           |

## New Hampshire

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.7          |
| Median Years in Practice                       | 36.3         |
| Concentration of Practice in Consumer Law      | 61.3         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.6          |
| Last Time Rate Change Occurred (months)        | 27           |
| Median Paralegal Rate for All Paralegals       | 105          |
| Average Attorney Rate for All Attorneys        | 388          |
| 25% Median Attorney Rate for All Attorneys     | 250          |
| Median Attorney Rate for All Attorneys         | 350          |
| 75% Median Attorney Rate for All Attorneys     | 525          |
| 95% Median Attorney Rate for All Attorneys     | 600          |
| Median Metropolitan Attorney Rate              | 550          |
| Median Non-Metropolitan Attorney Rate          | 350          |
| Median Attorney Rate in Northern Area of State | 500          |
| Median Attorney Rate in Southern Area of State | 250          |
| Median Attorney Rate in Eastern Area of State  | 425          |
| Median Attorney Rate in Western Area of State  | 550          |
| Median Attorney Rate in Central Area of State  | 425          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 213           | 250    | 313           |
| Attorneys Handling Class Action Cases  | 350           | 500    | 600           |
| Attorneys Handling Credit Rights Cases | 275           | 350    | 600           |
| Attorneys Handling Mortgage Cases      | 250           | 350    | 600           |
| Attorneys Handling Vehicle Cases       | 263           | 350    | 600           |
| Attorneys Handling TCPA Cases          | 500           | 550    | 600           |
| Attorneys Handling Other Cases         | 250           | 350    | 525           |



New Jersey

|  | This Survey               |
|--|---------------------------|
| Firm Size                                      | 2.9                       |
| Median Years in Practice                       | 20.0                      |
| Concentration of Practice in Consumer Law      | 84.9                      |
| Primary Practice Area                          | Consumer Law              |
| Secondary Practice Area                        | Bankruptcy Employment Law |
| Number of Paralegals in Firm                   | 1.9                       |
| Last Time Rate Change Occurred (months)        | 10.8                      |
| Median Paralegal Rate for All Paralegals       | 150                       |
| Average Attorney Rate for All Attorneys        | 497                       |
| 25% Median Attorney Rate for All Attorneys     | 325                       |
| Median Attorney Rate for All Attorneys         | 450                       |
| 75% Median Attorney Rate for All Attorneys     | 675                       |
| 95% Median Attorney Rate for All Attorneys     | 725                       |
| Median Metropolitan Attorney Rate              | 463                       |
| Median Non-Metropolitan Attorney Rate          | 425                       |
| Median Attorney Rate in Northern Area of State | 425                       |
| Median Attorney Rate in Southern Area of State | 650                       |
| Median Attorney Rate in Eastern Area of State  | 450                       |
| Median Attorney Rate in Western Area of State  | 713                       |
| Median Attorney Rate in Central Area of State  | 675                       |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 320           | 350    | 550           |
| Attorneys Handling Class Action Cases  | 438           | 650    | 725           |
| Attorneys Handling Credit Rights Cases | 310           | 375    | 700           |
| Attorneys Handling Mortgage Cases      | 400           | 675    | 725           |
| Attorneys Handling Vehicle Cases       | 350           | 375    | 700           |
| Attorneys Handling TCPA Cases          | 300           | 425    | 700           |
| Attorneys Handling Other Cases         | 300           | 625    | 700           |

## New Mexico

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.0          |
| Median Years in Practice                       | 35.0         |
| Concentration of Practice in Consumer Law      | 86.0         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.0          |
| Last Time Rate Change Occurred (months)        | 31.2         |
| Median Paralegal Rate for All Paralegals       | 90           |
| Average Attorney Rate for All Attorneys        | 310          |
| 25% Median Attorney Rate for All Attorneys     | 250          |
| Median Attorney Rate for All Attorneys         | 325          |
| 75% Median Attorney Rate for All Attorneys     | 365          |
| 95% Median Attorney Rate for All Attorneys     | 400          |
| Median Metropolitan Attorney Rate              | 325          |
| Median Non-Metropolitan Attorney Rate          | 400          |
| Median Attorney Rate in Northern Area of State | 288          |
| Median Attorney Rate in Southern Area of State | 325          |
| Median Attorney Rate in Eastern Area of State  | 325          |
| Median Attorney Rate in Western Area of State  | 325          |
| Median Attorney Rate in Central Area of State  | 250          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 190           | 250    | 313           |
| Attorneys Handling Class Action Cases  | 250           | 325    | 350           |
| Attorneys Handling Credit Rights Cases | 250           | 325    | 400           |
| Attorneys Handling Mortgage Cases      | 220           | 250    | 283           |
| Attorneys Handling Vehicle Cases       | 250           | 325    | 400           |
| Attorneys Handling TCPA Cases          | 238           | 250    | 283           |
| Attorneys Handling Other Cases         | 238           | 250    | 283           |

New York

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.7          |
| Median Years in Practice                       | 20.0         |
| Concentration of Practice in Consumer Law      | 72.3         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.8          |
| Last Time Rate Change Occurred (months)        | 16.2         |
| Median Paralegal Rate for All Paralegals       | 75           |
| Average Attorney Rate for All Attorneys        | 450          |
| 25% Median Attorney Rate for All Attorneys     | 300          |
| Median Attorney Rate for All Attorneys         | 425          |
| 75% Median Attorney Rate for All Attorneys     | 600          |
| 95% Median Attorney Rate for All Attorneys     | 725          |
| Median Metropolitan Attorney Rate              | 463          |
| Median Non-Metropolitan Attorney Rate          | 350          |
| Median Attorney Rate in Northern Area of State | 500          |
| Median Attorney Rate in Southern Area of State | 500          |
| Median Attorney Rate in Eastern Area of State  | 425          |
| Median Attorney Rate in Western Area of State  | 475          |
| Median Attorney Rate in Central Area of State  | 688          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 288           | 350    | 550           |
| Attorneys Handling Class Action Cases  | 400           | 513    | 725           |
| Attorneys Handling Credit Rights Cases | 300           | 400    | 725           |
| Attorneys Handling Mortgage Cases      | 350           | 450    | 725           |
| Attorneys Handling Vehicle Cases       | 350           | 400    | 700           |
| Attorneys Handling TCPA Cases          | 325           | 413    | 700           |
| Attorneys Handling Other Cases         | 500           | 575    | 725           |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 225                          |
| 1-3                           | 300                          |
| 3-5                           | 233                          |
| 6-10                          | 350                          |
| 11-15                         | 373                          |
| 16-20                         | 488                          |
| 21-25                         | 575                          |
| 26-30                         | 725                          |
| 31-35                         | 490                          |
| 36-40                         | 629                          |
| 41+                           | 458                          |

### Specialty Variable Table

| Percentage of Consumer Law Practice | Average Attorney Hourly Rate |
|-------------------------------------|------------------------------|
| 100                                 | 407                          |
| 90                                  | 529                          |
| 80                                  | 467                          |
| 70                                  | 454                          |
| 60                                  | 725                          |
| 50                                  | 543                          |

### Small Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 250                          |
| 1-3               | 300                          |
| 3-5               | 250                          |
| 6-10              | 355                          |
| 11-15             | 335                          |
| 16-20             | 488                          |
| 21-25             | 550                          |
| 26-30             | 500                          |
| 31-35             | 490                          |
| 36-40             | 638                          |
| 41+               | 458                          |

Large Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 175                          |
| 1-3               | 200                          |
| 3-5               | 200                          |
| 6-10              | 325                          |
| 11-15             | 450                          |
| 16-20             | 500                          |
| 21-25             | 625                          |
| 26-30             | 725                          |
| 31-35             | 650                          |
| 36-40             | 625                          |
| 41+               | -                            |



## North Carolina

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.1          |
| Median Years in Practice                       | 15.0         |
| Concentration of Practice in Consumer Law      | 41.5         |
| Primary Practice Area                          | Bankruptcy   |
| Secondary Practice Area                        | Consumer Law |
| Number of Paralegals in Firm                   | 1.9          |
| Last Time Rate Change Occurred (months)        | 20.6         |
| Median Paralegal Rate for All Paralegals       | 88           |
| Average Attorney Rate for All Attorneys        | 295          |
| 25% Median Attorney Rate for All Attorneys     | 250          |
| Median Attorney Rate for All Attorneys         | 275          |
| 75% Median Attorney Rate for All Attorneys     | 325          |
| 95% Median Attorney Rate for All Attorneys     | 500          |
| Median Metropolitan Attorney Rate              | 300          |
| Median Non-Metropolitan Attorney Rate          | 250          |
| Median Attorney Rate in Northern Area of State | 225          |
| Median Attorney Rate in Southern Area of State | 300          |
| Median Attorney Rate in Eastern Area of State  | 300          |
| Median Attorney Rate in Western Area of State  | 250          |
| Median Attorney Rate in Central Area of State  | 250          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 250    | 525           |
| Attorneys Handling Class Action Cases  | 300           | 325    | 675           |
| Attorneys Handling Credit Rights Cases | 250           | 300    | 675           |
| Attorneys Handling Mortgage Cases      | 250           | 300    | 675           |
| Attorneys Handling Vehicle Cases       | 250           | 300    | 350           |
| Attorneys Handling TCPA Cases          | 250           | 325    | 375           |
| Attorneys Handling Other Cases         | 250           | 275    | 350           |

## North Dakota

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.0          |
| Median Years in Practice                       | 12.0         |
| Concentration of Practice in Consumer Law      | 70.0         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | .3           |
| Last Time Rate Change Occurred (months)        | 8.0          |
| Median Paralegal Rate for All Paralegals       | 80           |
| Average Attorney Rate for All Attorneys        | 383          |
| 25% Median Attorney Rate for All Attorneys     | 200          |
| Median Attorney Rate for All Attorneys         | 390          |
| 75% Median Attorney Rate for All Attorneys     | 450          |
| 95% Median Attorney Rate for All Attorneys     | 500          |
| Median Metropolitan Attorney Rate              | 375          |
| Median Non-Metropolitan Attorney Rate          | 200          |
| Median Attorney Rate in Northern Area of State | 375          |
| Median Attorney Rate in Southern Area of State | 375          |
| Median Attorney Rate in Eastern Area of State  | 375          |
| Median Attorney Rate in Western Area of State  | 375          |
| Median Attorney Rate in Central Area of State  | 475          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 175           | 200    | 283           |
| Attorneys Handling Class Action Cases  | 200           | 450    | 500           |
| Attorneys Handling Credit Rights Cases | 200           | 450    | 500           |
| Attorneys Handling Mortgage Cases      | 200           | 450    | 500           |
| Attorneys Handling Vehicle Cases       | 200           | 450    | 500           |
| Attorneys Handling TCPA Cases          | 450           | 475    | 500           |
| Attorneys Handling Other Cases         | 200           | 450    | 500           |

## Ohio

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.6          |
| Median Years in Practice                       | 22.0         |
| Concentration of Practice in Consumer Law      | 84.4         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 2.5          |
| Last Time Rate Change Occurred (months)        | 18.4         |
| Median Paralegal Rate for All Paralegals       | 125          |
| Average Attorney Rate for All Attorneys        | 353          |
| 25% Median Attorney Rate for All Attorneys     | 300          |
| Median Attorney Rate for All Attorneys         | 370          |
| 75% Median Attorney Rate for All Attorneys     | 500          |
| 95% Median Attorney Rate for All Attorneys     | 625          |
| Median Metropolitan Attorney Rate              | 400          |
| Median Non-Metropolitan Attorney Rate          | 263          |
| Median Attorney Rate in Northern Area of State | 400          |
| Median Attorney Rate in Southern Area of State | 300          |
| Median Attorney Rate in Eastern Area of State  | 300          |
| Median Attorney Rate in Western Area of State  | 350          |
| Median Attorney Rate in Central Area of State  | 325          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 275           | 300    | 325           |
| Attorneys Handling Class Action Cases  | 350           | 475    | 650           |
| Attorneys Handling Credit Rights Cases | 300           | 350    | 650           |
| Attorneys Handling Mortgage Cases      | 275           | 300    | 650           |
| Attorneys Handling Vehicle Cases       | 250           | 325    | 500           |
| Attorneys Handling TCPA Cases          | 363           | 475    | 525           |
| Attorneys Handling Other Cases         | 250           | 350    | 500           |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 250                          |
| 3-5                           | 288                          |
| 6-10                          | 300                          |
| 11-15                         | 442                          |
| 16-20                         | 444                          |
| 21-25                         | 363                          |
| 26-30                         | 300                          |
| 31-35                         | 275                          |
| 36-40                         | 467                          |
| 41+                           | 361                          |

### Specialty Variable Table

| Percentage of Consumer Law Practice | Average Attorney Hourly Rate |
|-------------------------------------|------------------------------|
| 100                                 | 368                          |
| 90                                  | 410                          |
| 80                                  | 500                          |
| 70                                  | 500                          |
| 60                                  | 325                          |
| 50                                  | 350                          |

### Small Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 175                          |
| 1-3               | 250                          |
| 3-5               | 250                          |
| 6-10              | 250                          |
| 11-15             | 350                          |
| 16-20             | 417                          |
| 21-25             | 306                          |
| 26-30             | 300                          |
| 31-35             | 275                          |
| 36-40             | 460                          |
| 41+               | 375                          |

Large Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 250                          |
| 1-3               | 275                          |
| 3-5               | 375                          |
| 6-10              | 325                          |
| 11-15             | 488                          |
| 16-20             | 525                          |
| 21-25             | 475                          |
| 26-30             | 525                          |
| 31-35             | 525                          |
| 36-40             | 500                          |
| 41+               | 275                          |



## Oklahoma

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.8          |
| Median Years in Practice                       | 15.6         |
| Concentration of Practice in Consumer Law      | 65.5         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.8          |
| Last Time Rate Change Occurred (months)        | 18.0         |
| Median Paralegal Rate for All Paralegals       | 90           |
| Average Attorney Rate for All Attorneys        | 271          |
| 25% Median Attorney Rate for All Attorneys     | 225          |
| Median Attorney Rate for All Attorneys         | 300          |
| 75% Median Attorney Rate for All Attorneys     | 350          |
| 95% Median Attorney Rate for All Attorneys     | 500          |
| Median Metropolitan Attorney Rate              | 325          |
| Median Non-Metropolitan Attorney Rate          | 250          |
| Median Attorney Rate in Northern Area of State | 300          |
| Median Attorney Rate in Southern Area of State | 300          |
| Median Attorney Rate in Eastern Area of State  | 300          |
| Median Attorney Rate in Western Area of State  | 250          |
| Median Attorney Rate in Central Area of State  | 250          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 175           | 250    | 300           |
| Attorneys Handling Class Action Cases  | 275           | 300    | 438           |
| Attorneys Handling Credit Rights Cases | 275           | 300    | 500           |
| Attorneys Handling Mortgage Cases      | 175           | 300    | 500           |
| Attorneys Handling Vehicle Cases       | 300           | 400    | 500           |
| Attorneys Handling TCPA Cases          | 275           | 300    | 500           |
| Attorneys Handling Other Cases         | 225           | 300    | 350           |

## Oregon

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.8          |
| Median Years in Practice                       | 14.0         |
| Concentration of Practice in Consumer Law      | 97.4         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.2          |
| Last Time Rate Change Occurred (months)        | 17.6         |
| Median Paralegal Rate for All Paralegals       | 150          |
| Average Attorney Rate for All Attorneys        | 443          |
| 25% Median Attorney Rate for All Attorneys     | 300          |
| Median Attorney Rate for All Attorneys         | 388          |
| 75% Median Attorney Rate for All Attorneys     | 550          |
| 95% Median Attorney Rate for All Attorneys     | 725          |
| Median Metropolitan Attorney Rate              | 400          |
| Median Non-Metropolitan Attorney Rate          | 350          |
| Median Attorney Rate in Northern Area of State | 400          |
| Median Attorney Rate in Southern Area of State | 375          |
| Median Attorney Rate in Eastern Area of State  | 375          |
| Median Attorney Rate in Western Area of State  | 375          |
| Median Attorney Rate in Central Area of State  | 525          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 325    | 375           |
| Attorneys Handling Class Action Cases  | 375           | 400    | 725           |
| Attorneys Handling Credit Rights Cases | 275           | 375    | 675           |
| Attorneys Handling Mortgage Cases      | 250           | 400    | 675           |
| Attorneys Handling Vehicle Cases       | 275           | 300    | 400           |
| Attorneys Handling TCPA Cases          | 350           | 375    | 400           |
| Attorneys Handling Other Cases         | 300           | 400    | 725           |

## Pennsylvania

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.6          |
| Median Years in Practice                       | 19.0         |
| Concentration of Practice in Consumer Law      | 88.5         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 2.1          |
| Last Time Rate Change Occurred (months)        | 16.9         |
| Median Paralegal Rate for All Paralegals       | 125          |
| Average Attorney Rate for All Attorneys        | 415          |
| 25% Median Attorney Rate for All Attorneys     | 300          |
| Median Attorney Rate for All Attorneys         | 375          |
| 75% Median Attorney Rate for All Attorneys     | 525          |
| 95% Median Attorney Rate for All Attorneys     | 725          |
| Median Metropolitan Attorney Rate              | 388          |
| Median Non-Metropolitan Attorney Rate          | 200          |
| Median Attorney Rate in Northern Area of State | 388          |
| Median Attorney Rate in Southern Area of State | 450          |
| Median Attorney Rate in Eastern Area of State  | 375          |
| Median Attorney Rate in Western Area of State  | 425          |
| Median Attorney Rate in Central Area of State  | 450          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 225           | 300    | 400           |
| Attorneys Handling Class Action Cases  | 375           | 475    | 725           |
| Attorneys Handling Credit Rights Cases | 325           | 375    | 700           |
| Attorneys Handling Mortgage Cases      | 300           | 388    | 725           |
| Attorneys Handling Vehicle Cases       | 300           | 400    | 700           |
| Attorneys Handling TCPA Cases          | 275           | 388    | 700           |
| Attorneys Handling Other Cases         | 400           | 475    | 600           |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 200                          |
| 3-5                           | 300                          |
| 6-10                          | 364                          |
| 11-15                         | 414                          |
| 16-20                         | 435                          |
| 21-25                         | 450                          |
| 26-30                         | 458                          |
| 31-35                         | 556                          |
| 36-40                         | 345                          |
| 41+                           | 425                          |

### Specialty Variable Table

| Percentage of Consumer Law Practice | Average Attorney Hourly Rate |
|-------------------------------------|------------------------------|
| 100                                 | 408                          |
| 90                                  | 478                          |
| 80                                  | 525                          |
| 70                                  | 478                          |
| 60                                  | 488                          |
| 50                                  | 338                          |

### Small Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 200                          |
| 1-3               | 200                          |
| 3-5               | 275                          |
| 6-10              | 300                          |
| 11-15             | 355                          |
| 16-20             | 394                          |
| 21-25             | 450                          |
| 26-30             | 325                          |
| 31-35             | 556                          |
| 36-40             | 257                          |
| 41+               | 425                          |

Large Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 225                          |
| 1-3               | 250                          |
| 3-5               | 350                          |
| 6-10              | 525                          |
| 11-15             | 488                          |
| 16-20             | 600                          |
| 21-25             | 625                          |
| 26-30             | 725                          |
| 31-35             | 700                          |
| 36-40             | 700                          |
| 41+               | 550                          |



Puerto Rico

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.7          |
| Median Years in Practice                       | 24.5         |
| Concentration of Practice in Consumer Law      | 46.7         |
| Primary Practice Area                          | Bankruptcy   |
| Secondary Practice Area                        | Consumer Law |
| Number of Paralegals in Firm                   | 1.1          |
| Last Time Rate Change Occurred (months)        | 27.5         |
| Median Paralegal Rate for All Paralegals       | 75           |
| Average Attorney Rate for All Attorneys        | 223          |
| 25% Median Attorney Rate for All Attorneys     | 150          |
| Median Attorney Rate for All Attorneys         | 200          |
| 75% Median Attorney Rate for All Attorneys     | 225          |
| 95% Median Attorney Rate for All Attorneys     | 275          |
| Median Metropolitan Attorney Rate              | 225          |
| Median Non-Metropolitan Attorney Rate          | 163          |
| Median Attorney Rate in Northern Area of State | 213          |
| Median Attorney Rate in Southern Area of State | 200          |
| Median Attorney Rate in Eastern Area of State  | 225          |
| Median Attorney Rate in Western Area of State  | 200          |
| Median Attorney Rate in Central Area of State  | 213          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 175           | 200    | 275           |
| Attorneys Handling Class Action Cases  | 200           | 250    | 325           |
| Attorneys Handling Credit Rights Cases | 200           | 213    | 225           |
| Attorneys Handling Mortgage Cases      | 200           | 225    | 275           |
| Attorneys Handling Vehicle Cases       | 200           | 225    | 225           |
| Attorneys Handling TCPA Cases          | 200           | 225    | 275           |
| Attorneys Handling Other Cases         | 200           | 213    | 225           |

## Rhode Island

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.8          |
| Median Years in Practice                       | 42.5         |
| Concentration of Practice in Consumer Law      | 53.3         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Other        |
| Number of Paralegals in Firm                   | 2.3          |
| Last Time Rate Change Occurred (months)        | 25.0         |
| Median Paralegal Rate for All Paralegals       | 138          |
| Average Attorney Rate for All Attorneys        | 500          |
| 25% Median Attorney Rate for All Attorneys     | 350          |
| Median Attorney Rate for All Attorneys         | 500          |
| 75% Median Attorney Rate for All Attorneys     | 600          |
| 95% Median Attorney Rate for All Attorneys     | 700          |
| Median Metropolitan Attorney Rate              | 425          |
| Median Non-Metropolitan Attorney Rate          | 425          |
| Median Attorney Rate in Northern Area of State | 500          |
| Median Attorney Rate in Southern Area of State | 550          |
| Median Attorney Rate in Eastern Area of State  | 500          |
| Median Attorney Rate in Western Area of State  | 550          |
| Median Attorney Rate in Central Area of State  | 550          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 225           | 350    | 400           |
| Attorneys Handling Class Action Cases  | 350           | 550    | 700           |
| Attorneys Handling Credit Rights Cases | 500           | 600    | 700           |
| Attorneys Handling Mortgage Cases      | 350           | 525    | 700           |
| Attorneys Handling Vehicle Cases       | 350           | 700    | 725           |
| Attorneys Handling TCPA Cases          | 500           | 600    | 700           |
| Attorneys Handling Other Cases         | 500           | 600    | 700           |

## South Carolina

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.2          |
| Median Years in Practice                       | 29.0         |
| Concentration of Practice in Consumer Law      | 67.8         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.1          |
| Last Time Rate Change Occurred (months)        | 29.5         |
| Median Paralegal Rate for All Paralegals       | 110          |
| Average Attorney Rate for All Attorneys        | 315          |
| 25% Median Attorney Rate for All Attorneys     | 250          |
| Median Attorney Rate for All Attorneys         | 325          |
| 75% Median Attorney Rate for All Attorneys     | 375          |
| 95% Median Attorney Rate for All Attorneys     | 400          |
| Median Metropolitan Attorney Rate              | 325          |
| Median Non-Metropolitan Attorney Rate          | 325          |
| Median Attorney Rate in Northern Area of State | 400          |
| Median Attorney Rate in Southern Area of State | 325          |
| Median Attorney Rate in Eastern Area of State  | 350          |
| Median Attorney Rate in Western Area of State  | 363          |
| Median Attorney Rate in Central Area of State  | 338          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 275    | 375           |
| Attorneys Handling Class Action Cases  | 283           | 300    | 400           |
| Attorneys Handling Credit Rights Cases | 275           | 325    | 375           |
| Attorneys Handling Mortgage Cases      | 275           | 325    | 400           |
| Attorneys Handling Vehicle Cases       | 225           | 375    | 400           |
| Attorneys Handling TCPA Cases          | 325           | 350    | 400           |
| Attorneys Handling Other Cases         | 275           | 300    | 400           |

## South Dakota

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.0          |
| Median Years in Practice                       | 42.0         |
| Concentration of Practice in Consumer Law      | 56.7         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Criminal Law |
| Number of Paralegals in Firm                   | .7           |
| Last Time Rate Change Occurred (months)        | 30.0         |
| Median Paralegal Rate for All Paralegals       | 93           |
| Average Attorney Rate for All Attorneys        | 333          |
| 25% Median Attorney Rate for All Attorneys     | 250          |
| Median Attorney Rate for All Attorneys         | 300          |
| 75% Median Attorney Rate for All Attorneys     | 400          |
| 95% Median Attorney Rate for All Attorneys     | 500          |
| Median Metropolitan Attorney Rate              | 500          |
| Median Non-Metropolitan Attorney Rate          | 300          |
| Median Attorney Rate in Northern Area of State | 500          |
| Median Attorney Rate in Southern Area of State | 500          |
| Median Attorney Rate in Eastern Area of State  | 350          |
| Median Attorney Rate in Western Area of State  | 400          |
| Median Attorney Rate in Central Area of State  | 500          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 200           | 225    | 400           |
| Attorneys Handling Class Action Cases  | 225           | 300    | 400           |
| Attorneys Handling Credit Rights Cases | 225           | 333    | 500           |
| Attorneys Handling Mortgage Cases      | 200           | 225    | 400           |
| Attorneys Handling Vehicle Cases       | 200           | 225    | 400           |
| Attorneys Handling TCPA Cases          | 300           | 400    | 500           |
| Attorneys Handling Other Cases         | 200           | 225    | 400           |



Tennessee

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.7          |
| Median Years in Practice                       | 21.0         |
| Concentration of Practice in Consumer Law      | 65.4         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.3          |
| Last Time Rate Change Occurred (months)        | 23.1         |
| Median Paralegal Rate for All Paralegals       | 105          |
| Average Attorney Rate for All Attorneys        | 366          |
| 25% Median Attorney Rate for All Attorneys     | 250          |
| Median Attorney Rate for All Attorneys         | 300          |
| 75% Median Attorney Rate for All Attorneys     | 400          |
| 95% Median Attorney Rate for All Attorneys     | 675          |
| Median Metropolitan Attorney Rate              | 288          |
| Median Non-Metropolitan Attorney Rate          | 300          |
| Median Attorney Rate in Northern Area of State | 275          |
| Median Attorney Rate in Southern Area of State | 300          |
| Median Attorney Rate in Eastern Area of State  | 300          |
| Median Attorney Rate in Western Area of State  | 250          |
| Median Attorney Rate in Central Area of State  | 475          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 250    | 300           |
| Attorneys Handling Class Action Cases  | 300           | 475    | 650           |
| Attorneys Handling Credit Rights Cases | 250           | 288    | 575           |
| Attorneys Handling Mortgage Cases      | 250           | 600    | 675           |
| Attorneys Handling Vehicle Cases       | 300           | 388    | 475           |
| Attorneys Handling TCPA Cases          | 275           | 300    | 575           |
| Attorneys Handling Other Cases         | 300           | 475    | 650           |

Texas

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.6          |
| Median Years in Practice                       | 14.5         |
| Concentration of Practice in Consumer Law      | 88.2         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.9          |
| Last Time Rate Change Occurred (months)        | 17.0         |
| Median Paralegal Rate for All Paralegals       | 125          |
| Average Attorney Rate for All Attorneys        | 385          |
| 25% Median Attorney Rate for All Attorneys     | 300          |
| Median Attorney Rate for All Attorneys         | 350          |
| 75% Median Attorney Rate for All Attorneys     | 450          |
| 95% Median Attorney Rate for All Attorneys     | 725          |
| Median Metropolitan Attorney Rate              | 350          |
| Median Non-Metropolitan Attorney Rate          | 250          |
| Median Attorney Rate in Northern Area of State | 400          |
| Median Attorney Rate in Southern Area of State | 350          |
| Median Attorney Rate in Eastern Area of State  | 375          |
| Median Attorney Rate in Western Area of State  | 375          |
| Median Attorney Rate in Central Area of State  | 375          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 350    | 400           |
| Attorneys Handling Class Action Cases  | 375           | 400    | 700           |
| Attorneys Handling Credit Rights Cases | 300           | 375    | 675           |
| Attorneys Handling Mortgage Cases      | 275           | 350    | 675           |
| Attorneys Handling Vehicle Cases       | 250           | 375    | 550           |
| Attorneys Handling TCPA Cases          | 325           | 400    | 700           |
| Attorneys Handling Other Cases         | 325           | 350    | 725           |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 150                          |
| 1-3                           | 150                          |
| 3-5                           | 292                          |
| 6-10                          | 292                          |
| 11-15                         | 439                          |
| 16-20                         | 350                          |
| 21-25                         | 410                          |
| 26-30                         | 275                          |
| 31-35                         | 438                          |
| 36-40                         | 522                          |
| 41+                           | 475                          |

### Specialty Variable Table

| Percentage of Consumer Law Practice | Average Attorney Hourly Rate |
|-------------------------------------|------------------------------|
| 100                                 | 446                          |
| 90                                  | 394                          |
| 80                                  | 325                          |
| 70                                  | 333                          |
| 60                                  | 275                          |
| 50                                  | -                            |

### Small Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 150                          |
| 1-3               | 150                          |
| 3-5               | 350                          |
| 6-10              | 300                          |
| 11-15             | 390                          |
| 16-20             | 350                          |
| 21-25             | 410                          |
| 26-30             | 300                          |
| 31-35             | 475                          |
| 36-40             | 258                          |
| 41+               | 475                          |

### Large Firm Size Variable Table

| Years in Practice | Average Attorney Hourly Rate |
|-------------------|------------------------------|
| <1                | 175                          |
| 1-3               | 250                          |
| 3-5               | 263                          |
| 6-10              | 200                          |
| 11-15             | 563                          |
| 16-20             | 575                          |
| 21-25             | 575                          |
| 26-30             | 463                          |
| 31-35             | 400                          |
| 36-40             | 719                          |
| 41+               | 700                          |

## Utah

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.7          |
| Median Years in Practice                       | 23.5         |
| Concentration of Practice in Consumer Law      | 77.5         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.3          |
| Last Time Rate Change Occurred (months)        | 36.0         |
| Median Paralegal Rate for All Paralegals       | 90           |
| Average Attorney Rate for All Attorneys        | 294          |
| 25% Median Attorney Rate for All Attorneys     | 275          |
| Median Attorney Rate for All Attorneys         | 288          |
| 75% Median Attorney Rate for All Attorneys     | 300          |
| 95% Median Attorney Rate for All Attorneys     | 325          |
| Median Metropolitan Attorney Rate              | 275          |
| Median Non-Metropolitan Attorney Rate          | 325          |
| Median Attorney Rate in Northern Area of State | 288          |
| Median Attorney Rate in Southern Area of State | -            |
| Median Attorney Rate in Eastern Area of State  | -            |
| Median Attorney Rate in Western Area of State  | 300          |
| Median Attorney Rate in Central Area of State  | 300          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 275    | 363           |
| Attorneys Handling Class Action Cases  | 275           | 288    | 300           |
| Attorneys Handling Credit Rights Cases | 275           | 288    | 325           |
| Attorneys Handling Mortgage Cases      | 275           | 300    | 350           |
| Attorneys Handling Vehicle Cases       | 250           | 275    | 363           |
| Attorneys Handling TCPA Cases          | 275           | 300    | 325           |
| Attorneys Handling Other Cases         | 275           | 325    | 350           |



Vermont

|  | This Survey                       |
|--|-----------------------------------|
| Firm Size                                      | 1.5                               |
| Median Years in Practice                       | 24.0                              |
| Concentration of Practice in Consumer Law      | 50.0                              |
| Primary Practice Area                          | Consumer Law                      |
| Secondary Practice Area                        | Personal Injury, General Practice |
| Number of Paralegals in Firm                   | 2.0                               |
| Last Time Rate Change Occurred (months)        | 20.0                              |
| Median Paralegal Rate for All Paralegals       | 90                                |
| Average Attorney Rate for All Attorneys        | 292                               |
| 25% Median Attorney Rate for All Attorneys     | 250                               |
| Median Attorney Rate for All Attorneys         | 288                               |
| 75% Median Attorney Rate for All Attorneys     | 338                               |
| 95% Median Attorney Rate for All Attorneys     | 375                               |
| Median Metropolitan Attorney Rate              | 300                               |
| Median Non-Metropolitan Attorney Rate          | 275                               |
| Median Attorney Rate in Northern Area of State | 288                               |
| Median Attorney Rate in Southern Area of State | 300                               |
| Median Attorney Rate in Eastern Area of State  | 300                               |
| Median Attorney Rate in Western Area of State  | 288                               |
| Median Attorney Rate in Central Area of State  | 300                               |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 200           | 275    | 300           |
| Attorneys Handling Class Action Cases  | 200           | 275    | 300           |
| Attorneys Handling Credit Rights Cases | 200           | 275    | 300           |
| Attorneys Handling Mortgage Cases      | 225           | 288    | 375           |
| Attorneys Handling Vehicle Cases       | 250           | 275    | 300           |
| Attorneys Handling TCPA Cases          | 200           | 250    | 275           |
| Attorneys Handling Other Cases         | 213           | 275    | 300           |

Virgin Islands U.S.

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.0          |
| Median Years in Practice                       | 24.5         |
| Concentration of Practice in Consumer Law      | 38.5         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | .5           |
| Last Time Rate Change Occurred (months)        | 15.0         |
| Median Paralegal Rate for All Paralegals       | 0            |
| Average Attorney Rate for All Attorneys        | 350          |
| 25% Median Attorney Rate for All Attorneys     | 325          |
| Median Attorney Rate for All Attorneys         | 350          |
| 75% Median Attorney Rate for All Attorneys     | 562          |
| 95% Median Attorney Rate for All Attorneys     | 640          |
| Median Metropolitan Attorney Rate              | 350          |
| Median Non-Metropolitan Attorney Rate          | 350          |
| Median Attorney Rate in Northern Area of State | 350          |
| Median Attorney Rate in Southern Area of State | 350          |
| Median Attorney Rate in Eastern Area of State  | 350          |
| Median Attorney Rate in Western Area of State  | 350          |
| Median Attorney Rate in Central Area of State  | 350          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 325           | 350    | 640           |
| Attorneys Handling Class Action Cases  | 325           | 350    | 640           |
| Attorneys Handling Credit Rights Cases | 325           | 350    | 640           |
| Attorneys Handling Mortgage Cases      | 325           | 350    | 640           |
| Attorneys Handling Vehicle Cases       | -             | -      | -             |
| Attorneys Handling TCPA Cases          | -             | -      | -             |
| Attorneys Handling Other Cases         | 325           | 175    | 350           |

## Virginia

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 3.2          |
| Median Years in Practice                       | 18.0         |
| Concentration of Practice in Consumer Law      | 76.0         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.6          |
| Last Time Rate Change Occurred (months)        | 19.6         |
| Median Paralegal Rate for All Paralegals       | 111          |
| Average Attorney Rate for All Attorneys        | 358          |
| 25% Median Attorney Rate for All Attorneys     | 250          |
| Median Attorney Rate for All Attorneys         | 400          |
| 75% Median Attorney Rate for All Attorneys     | 425          |
| 95% Median Attorney Rate for All Attorneys     | 675          |
| Median Metropolitan Attorney Rate              | 413          |
| Median Non-Metropolitan Attorney Rate          | 212          |
| Median Attorney Rate in Northern Area of State | 350          |
| Median Attorney Rate in Southern Area of State | 413          |
| Median Attorney Rate in Eastern Area of State  | 388          |
| Median Attorney Rate in Western Area of State  | 363          |
| Median Attorney Rate in Central Area of State  | 300          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 350    | 425           |
| Attorneys Handling Class Action Cases  | 425           | 488    | 675           |
| Attorneys Handling Credit Rights Cases | 300           | 400    | 438           |
| Attorneys Handling Mortgage Cases      | 275           | 425    | 675           |
| Attorneys Handling Vehicle Cases       | 250           | 300    | 450           |
| Attorneys Handling TCPA Cases          | 275           | 400    | 675           |
| Attorneys Handling Other Cases         | 275           | 325    | 475           |

## Washington

|  | This Survey                 |
|--|-----------------------------|
| Firm Size                                      | 2.3                         |
| Median Years in Practice                       | 13.0                        |
| Concentration of Practice in Consumer Law      | 83.6                        |
| Primary Practice Area                          | Consumer Law                |
| Secondary Practice Area                        | General Practice Bankruptcy |
| Number of Paralegals in Firm                   | 1.8                         |
| Last Time Rate Change Occurred (months)        | 21.4                        |
| Median Paralegal Rate for All Paralegals       | 77                          |
| Average Attorney Rate for All Attorneys        | 374                         |
| 25% Median Attorney Rate for All Attorneys     | 300                         |
| Median Attorney Rate for All Attorneys         | 325                         |
| 75% Median Attorney Rate for All Attorneys     | 450                         |
| 95% Median Attorney Rate for All Attorneys     | 700                         |
| Median Metropolitan Attorney Rate              | 300                         |
| Median Non-Metropolitan Attorney Rate          | 350                         |
| Median Attorney Rate in Northern Area of State | 363                         |
| Median Attorney Rate in Southern Area of State | 363                         |
| Median Attorney Rate in Eastern Area of State  | 338                         |
| Median Attorney Rate in Western Area of State  | 325                         |
| Median Attorney Rate in Central Area of State  | 375                         |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 300    | 375           |
| Attorneys Handling Class Action Cases  | 325           | 475    | 675           |
| Attorneys Handling Credit Rights Cases | 300           | 325    | 700           |
| Attorneys Handling Mortgage Cases      | 200           | 488    | 700           |
| Attorneys Handling Vehicle Cases       | 200           | 350    | 700           |
| Attorneys Handling TCPA Cases          | 300           | 350    | 700           |
| Attorneys Handling Other Cases         | 250           | 275    | 300           |



## West Virginia

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.0          |
| Median Years in Practice                       | 22.5         |
| Concentration of Practice in Consumer Law      | 74.3         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.6          |
| Last Time Rate Change Occurred (months)        | 17.5         |
| Median Paralegal Rate for All Paralegals       | 100          |
| Average Attorney Rate for All Attorneys        | 302          |
| 25% Median Attorney Rate for All Attorneys     | 250          |
| Median Attorney Rate for All Attorneys         | 300          |
| 75% Median Attorney Rate for All Attorneys     | 350          |
| 95% Median Attorney Rate for All Attorneys     | 450          |
| Median Metropolitan Attorney Rate              | 350          |
| Median Non-Metropolitan Attorney Rate          | 250          |
| Median Attorney Rate in Northern Area of State | 300          |
| Median Attorney Rate in Southern Area of State | 300          |
| Median Attorney Rate in Eastern Area of State  | 300          |
| Median Attorney Rate in Western Area of State  | 300          |
| Median Attorney Rate in Central Area of State  | 300          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 300    | 350           |
| Attorneys Handling Class Action Cases  | 300           | 400    | 450           |
| Attorneys Handling Credit Rights Cases | 250           | 300    | 425           |
| Attorneys Handling Mortgage Cases      | 300           | 338    | 450           |
| Attorneys Handling Vehicle Cases       | 275           | 300    | 375           |
| Attorneys Handling TCPA Cases          | 250           | 300    | 350           |
| Attorneys Handling Other Cases         | 175           | 288    | 350           |

Wisconsin

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 2.2          |
| Median Years in Practice                       | 17.5         |
| Concentration of Practice in Consumer Law      | 97.5         |
| Primary Practice Area                          | Consumer Law |
| Secondary Practice Area                        | Bankruptcy   |
| Number of Paralegals in Firm                   | 1.5          |
| Last Time Rate Change Occurred (months)        | 12.1         |
| Median Paralegal Rate for All Paralegals       | 125          |
| Average Attorney Rate for All Attorneys        | 404          |
| 25% Median Attorney Rate for All Attorneys     | 300          |
| Median Attorney Rate for All Attorneys         | 375          |
| 75% Median Attorney Rate for All Attorneys     | 475          |
| 95% Median Attorney Rate for All Attorneys     | 700          |
| Median Metropolitan Attorney Rate              | 375          |
| Median Non-Metropolitan Attorney Rate          | 425          |
| Median Attorney Rate in Northern Area of State | 450          |
| Median Attorney Rate in Southern Area of State | 425          |
| Median Attorney Rate in Eastern Area of State  | 425          |
| Median Attorney Rate in Western Area of State  | 425          |
| Median Attorney Rate in Central Area of State  | 425          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 250           | 275    | 375           |
| Attorneys Handling Class Action Cases  | 450           | 675    | 700           |
| Attorneys Handling Credit Rights Cases | 300           | 375    | 700           |
| Attorneys Handling Mortgage Cases      | 250           | 300    | 700           |
| Attorneys Handling Vehicle Cases       | 250           | 388    | 600           |
| Attorneys Handling TCPA Cases          | 350           | 425    | 550           |
| Attorneys Handling Other Cases         | 300           | 425    | 425           |

## Wyoming

|  | This Survey  |
|--|--------------|
| Firm Size                                      | 1.75         |
| Median Years in Practice                       | 24.5         |
| Concentration of Practice in Consumer Law      | 30.5         |
| Primary Practice Area                          | Bankruptcy   |
| Secondary Practice Area                        | Consumer Law |
| Number of Paralegals in Firm                   | 2.0          |
| Last Time Rate Change Occurred (months)        | 48.0         |
| Median Paralegal Rate for All Paralegals       | 50           |
| Average Attorney Rate for All Attorneys        | 238          |
| 25% Median Attorney Rate for All Attorneys     | 150          |
| Median Attorney Rate for All Attorneys         | 212          |
| 75% Median Attorney Rate for All Attorneys     | 275          |
| 95% Median Attorney Rate for All Attorneys     | 375          |
| Median Metropolitan Attorney Rate              | 213          |
| Median Non-Metropolitan Attorney Rate          | 263          |
| Median Attorney Rate in Northern Area of State | 275          |
| Median Attorney Rate in Southern Area of State | 275          |
| Median Attorney Rate in Eastern Area of State  | 213          |
| Median Attorney Rate in Western Area of State  | 275          |
| Median Attorney Rate in Central Area of State  | 275          |

### Median Rates for Practice Areas

|  | 25%<br>Median | Median | 95%<br>Median |
|--|---------------|--------|---------------|
| Attorneys Handling Bankruptcy Cases    | 150           | 213    | 375           |
| Attorneys Handling Class Action Cases  | 300           | 313    | 500           |
| Attorneys Handling Credit Rights Cases | 150           | 275    | 375           |
| Attorneys Handling Mortgage Cases      | 150           | 150    | 150           |
| Attorneys Handling Vehicle Cases       | 150           | 275    | 375           |
| Attorneys Handling TCPA Cases          | 150           | 213    | 375           |
| Attorneys Handling Other Cases         | 150           | 275    | 375           |

## 4. Metropolitan Area Tables

### Explanation of Table

|  |  |
|--|--|
| Firm Size                                  | The typical firm size in this city area.   |
| Median Years in Practice                   | The median number of years that all attorneys in this city area have been in practice.   |
| Concentration of Practice in Consumer Law  | The largest percentage group, expressed as a percentage in the midpoint of all percentile ranges (90-100% is represented as 95% in the table). |
| Primary Practice Area                      | The area of law comprising the largest percentage of the practice work.  |
| Secondary Practice Area                    | The largest practice area outside of the primary practice area; more than one may be listed.   |
| Median Number of Paralegals in Firm        | The median number resulting from all survey responses.   |
| Last Time Rate Change Occurred (months)    | The median number, expressed in months.  |
| Average Paralegal Rate for All Paralegals  | Expressed in dollars.  |
| Average Attorney Rate for All Attorneys    | Expressed in dollars. Note that this is not the “median.”  |
| 25% Median Attorney Rate for All Attorneys | 25% of all survey responses are below this number, expressed in dollars.   |
| Median Attorney Rate for All Attorneys     | Half of all survey responses are above this number and half below, expressed in dollars.   |
| 75% Median Attorney Rate for All Attorneys | 75% of all survey responses are below this number, expressed in dollars.   |
| 95% Median Attorney Rate for All Attorneys | 5% of all survey responses are above this number, expressed in dollars.  |

## Median Rates for Practice Areas in Consumer Law

|  |   |
|--|---|
| Median Rate for Attorneys Handling Bankruptcy Cases    | For all attorneys handling this specific niche area of Consumer Law, half of all survey responses are above this number and half are below                            |
| Median Rate for Attorneys Handling Class Action Case   | For all attorneys handling this specific niche area of Consumer Law, half of all survey responses are above this number and half are below                            |
| Median Rate for Attorneys Handling Credit Rights Cases | For all attorneys handling this specific niche area of Consumer Law, half of all survey responses are above this number and half are below                            |
| Median Rate for Attorneys Handling Mortgage Cases      | For all attorneys handling this specific niche area of Consumer Law, half of all survey responses are above this number and half are below                            |
| Median Rate for Attorneys Handling Vehicle Cases       | For all attorneys handling this specific niche area of Consumer Law, half of all survey responses are above this number and half are below                            |
| Median Rate for Attorneys Handling TCPA Cases          | For all attorneys handling this specific niche area of Consumer Law, half of all survey responses are above this number and half are below                            |
| Median Rate for Attorneys Handling Other Cases         | For all attorneys handling a niche area of Consumer Law not defined in the preceding six areas, half of all survey responses are above this number and half are below |

Metropolitan areas listed in this section appear alphabetically by state and not merely by the name of the city since the name may appear in more than one state. Thus, metropolitan areas in Alabama lead the list and metropolitan areas in Wisconsin are at the end of the list.



Following each Metropolitan Area Summaries Table is the Median Rates for Practice Areas table, as explained in the chart above. After that there appears the Experience Variable Table which provides attorney hourly rates by years in practice for that Metropolitan Area. Combined, these tables are intended to provide the reader with a quick and easy snapshot of the data as viewed in the narrow metropolitan approach to the data. The Experience Variable Table also may provide a view of the average hourly rates for an attorney as measured simply by years in practice, but all three metropolitan tables should also be considered in making such a determination.

Of course, the years in practice of an attorney is often deemed related to the experience level of an attorney and is also one of the traditional ways of determining the reasonableness of a particular attorney's hourly rate.

The years in practice alone may not be a sufficient basis, by itself, to consider a particular hourly rate to be reasonable in a particular case. Other factors also relate to the determination of a reasonable hourly rate in a particular case.

In this section of the Survey Report, the only data included is from attorneys who indicated they practiced in the metropolitan area. Non-metropolitan area data was excluded. However, where the survey participant indicated they practiced in both metropolitan and non-metropolitan areas at the same hourly rate, their data was included in the metropolitan reporting below.

A non-metropolitan data report by years in practice can be made available upon request. However, case law indicates that the hourly rate for the jurisdiction at hand often applies to an attorney's hourly rate when practicing in that jurisdiction, rather than the hourly rate for their office location.

Alabama, Birmingham

|  |                  |
|--|------------------|
| Firm Size                                  | 2.0              |
| Median Years in Practice                   | 12.0             |
| Concentration of Practice in Consumer Law  | 91.7             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 15.4             |
| Median Number of Paralegals in Firm        | .9               |
| Average Paralegal Rate for All Paralegals  | 142              |
| Average Attorney Rate for All Attorneys    | 408              |
| 25% Median Attorney Rate for All Attorneys | 313              |
| Median Attorney Rate for All Attorneys     | 325              |
| 75% Median Attorney Rate for All Attorneys | 525              |
| 95% Median Attorney Rate for All Attorneys | 700              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 363    |
| Attorneys Handling Class Action Cases  | 325    |
| Attorneys Handling Credit Rights Cases | 338    |
| Attorneys Handling Mortgage Cases      | 350    |
| Attorneys Handling Vehicle Cases       | 538    |
| Attorneys Handling TCPA Cases          | 325    |
| Attorneys Handling Other Cases         | 500    |

Experience Variable Table

UNITED STATES CONSUMER LAW SURVEY REPORT 2015-2016

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 200                          |
| 3-5                           | 250                          |
| 6-10                          | 325                          |
| 11-15                         | 313                          |
| 16-20                         | 350                          |
| 21-25                         | 450                          |
| 26-30                         | 450                          |
| 31-35                         | 500                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

### Alabama, Huntsville

|  |              |
|--|--------------|
| Firm Size                                  | 2.4          |
| Median Years in Practice                   | 20.0         |
| Concentration of Practice in Consumer Law  | 85.0         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 18.5         |
| Median Number of Paralegals in Firm        | 0            |
| Average Paralegal Rate for All Paralegals  | 75           |
| Average Attorney Rate for All Attorneys    | 398          |
| 25% Median Attorney Rate for All Attorneys | 325          |
| Median Attorney Rate for All Attorneys     | 350          |
| 75% Median Attorney Rate for All Attorneys | 500          |
| 95% Median Attorney Rate for All Attorneys | 700          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 363    |
| Attorneys Handling Class Action Cases  | 325    |
| Attorneys Handling Credit Rights Cases | 350    |
| Attorneys Handling Mortgage Cases      | 350    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 350    |
| Attorneys Handling Other Cases         | 350    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 200                          |
| 3-5                           | 275                          |
| 6-10                          | 325                          |
| 11-15                         | 313                          |
| 16-20                         | 375                          |
| 21-25                         | 450                          |
| 26-30                         | 350                          |
| 31-35                         | 375                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

Alabama, Mobile

|  |              |
|--|--------------|
| Firm Size                                  | 1.7          |
| Median Years in Practice                   | 12.0         |
| Concentration of Practice in Consumer Law  | 92.4         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 11.2         |
| Median Number of Paralegals in Firm        | 0            |
| Average Paralegal Rate for All Paralegals  | 130          |
| Average Attorney Rate for All Attorneys    | 393          |
| 25% Median Attorney Rate for All Attorneys | 300          |
| Median Attorney Rate for All Attorneys     | 325          |
| 75% Median Attorney Rate for All Attorneys | 550          |
| 95% Median Attorney Rate for All Attorneys | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 363    |
| Attorneys Handling Class Action Cases  | 325    |
| Attorneys Handling Credit Rights Cases | 338    |
| Attorneys Handling Mortgage Cases      | 350    |
| Attorneys Handling Vehicle Cases       | 538    |
| Attorneys Handling TCPA Cases          | 325    |
| Attorneys Handling Other Cases         | 338    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 200                          |
| 3-5                           | 250                          |
| 6-10                          | 325                          |
| 11-15                         | 313                          |
| 16-20                         | 375                          |
| 21-25                         | 350                          |
| 26-30                         | 350                          |
| 31-35                         | 375                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

Alabama, Montgomery

|  |                  |
|--|------------------|
| Firm Size                                  | 2.0              |
| Median Years in Practice                   | 12.0             |
| Concentration of Practice in Consumer Law  | 93.3             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 15.4             |
| Median Number of Paralegals in Firm        | .9               |
| Average Paralegal Rate for All Paralegals  | 110              |
| Average Attorney Rate for All Attorneys    | 408              |
| 25% Median Attorney Rate for All Attorneys | 313              |
| Median Attorney Rate for All Attorneys     | 325              |
| 75% Median Attorney Rate for All Attorneys | 525              |
| 95% Median Attorney Rate for All Attorneys | 700              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 363    |
| Attorneys Handling Class Action Cases  | 325    |
| Attorneys Handling Credit Rights Cases | 338    |
| Attorneys Handling Mortgage Cases      | 350    |
| Attorneys Handling Vehicle Cases       | 538    |
| Attorneys Handling TCPA Cases          | 325    |
| Attorneys Handling Other Cases         | 500    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 200                          |
| 3-5                           | 250                          |
| 6-10                          | 325                          |
| 11-15                         | 313                          |
| 16-20                         | 350                          |
| 21-25                         | 450                          |
| 26-30                         | 450                          |
| 31-35                         | 500                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

Alaska, Anchorage

|  |                  |
|--|------------------|
| Firm Size                                  | 1.5              |
| Median Years in Practice                   | 19.5             |
| Concentration of Practice in Consumer Law  | 88.3             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 8.0              |
| Median Number of Paralegals in Firm        | 1.3              |
| Average Paralegal Rate for All Paralegals  | 117              |
| Average Attorney Rate for All Attorneys    | 367              |
| 25% Median Attorney Rate for All Attorneys | 313              |
| Median Attorney Rate for All Attorneys     | 338              |
| 75% Median Attorney Rate for All Attorneys | 450              |
| 95% Median Attorney Rate for All Attorneys | 500              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 363    |
| Attorneys Handling Credit Rights Cases | 350    |
| Attorneys Handling Mortgage Cases      | 325    |
| Attorneys Handling Vehicle Cases       | 363    |
| Attorneys Handling TCPA Cases          | 500    |
| Attorneys Handling Other Cases         | 400    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 213                          |
| 3-5                           | 213                          |
| 6-10                          | 325                          |
| 11-15                         | 350                          |
| 16-20                         | 375                          |
| 21-25                         | 400                          |
| 26-30                         | 400                          |
| 31-35                         | 450                          |
| 36-40                         | 300                          |
| 41+                           | 500                          |

Arizona, Flagstaff

|  |              |
|--|--------------|
| Firm Size                                  | 1.75         |
| Median Years in Practice                   | 26.5         |
| Concentration of Practice in Consumer Law  | 85.8         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 19.0         |
| Median Number of Paralegals in Firm        | 1.25         |
| Average Paralegal Rate for All Paralegals  | 73           |
| Average Attorney Rate for All Attorneys    | 438          |
| 25% Median Attorney Rate for All Attorneys | 350          |
| Median Attorney Rate for All Attorneys     | 425          |
| 75% Median Attorney Rate for All Attorneys | 500          |
| 95% Median Attorney Rate for All Attorneys | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 450    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 700    |
| Attorneys Handling Vehicle Cases       | 413    |
| Attorneys Handling TCPA Cases          | 450    |
| Attorneys Handling Other Cases         | 438    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 190                          |
| 1-3                           | 220                          |
| 3-5                           | 265                          |
| 6-10                          | 275                          |
| 11-15                         | 450                          |
| 16-20                         | 475                          |
| 21-25                         | 550                          |
| 26-30                         | 428                          |
| 31-35                         | 565                          |
| 36-40                         | 588                          |
| 41+                           | 450                          |

Arizona, Phoenix

|  |              |
|--|--------------|
| Firm Size                                  | 1.8          |
| Median Years in Practice                   | 26.5         |
| Concentration of Practice in Consumer Law  | 92.6         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 19.0         |
| Median Number of Paralegals in Firm        | 1.0          |
| Average Paralegal Rate for All Paralegals  | 103          |
| Average Attorney Rate for All Attorneys    | 438          |
| 25% Median Attorney Rate for All Attorneys | 350          |
| Median Attorney Rate for All Attorneys     | 438          |
| 75% Median Attorney Rate for All Attorneys | 500          |
| 95% Median Attorney Rate for All Attorneys | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 450    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 700    |
| Attorneys Handling Vehicle Cases       | 413    |
| Attorneys Handling TCPA Cases          | 450    |
| Attorneys Handling Other Cases         | 438    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 190                          |
| 1-3                           | 220                          |
| 3-5                           | 265                          |
| 6-10                          | 275                          |
| 11-15                         | 450                          |
| 16-20                         | 475                          |
| 21-25                         | 550                          |
| 26-30                         | 428                          |
| 31-35                         | 565                          |
| 36-40                         | 588                          |
| 41+                           | 450                          |

Arizona, Tucson

|  |                  |
|--|------------------|
| Firm Size                                  | 3.0              |
| Median Years in Practice                   | 21.0             |
| Concentration of Practice in Consumer Law  | 100.0            |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 20.0             |
| Median Number of Paralegals in Firm        | 1.7              |
| Average Paralegal Rate for All Paralegals  | 95               |
| Average Attorney Rate for All Attorneys    | 483              |
| 25% Median Attorney Rate for All Attorneys | 400              |
| Median Attorney Rate for All Attorneys     | 438              |
| 75% Median Attorney Rate for All Attorneys | 600              |
| 95% Median Attorney Rate for All Attorneys | 700              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 438    |
| Attorneys Handling Class Action Cases  | 425    |
| Attorneys Handling Credit Rights Cases | 438    |
| Attorneys Handling Mortgage Cases      | 425    |
| Attorneys Handling Vehicle Cases       | 550    |
| Attorneys Handling TCPA Cases          | 475    |
| Attorneys Handling Other Cases         | 438    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 240                          |
| 3-5                           | 288                          |
| 6-10                          | 325                          |
| 11-15                         | 450                          |
| 16-20                         | 425                          |
| 21-25                         | 450                          |
| 26-30                         | 435                          |
| 31-35                         | 459                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

Arizona, Yuma

|  |              |
|--|--------------|
| Firm Size                                  | 2.25         |
| Median Years in Practice                   | 32.0         |
| Concentration of Practice in Consumer Law  | 87.8         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 20.5         |
| Median Number of Paralegals in Firm        | 1.3          |
| Average Paralegal Rate for All Paralegals  | 120          |
| Average Attorney Rate for All Attorneys    | 458          |
| 25% Median Attorney Rate for All Attorneys | 400          |
| Median Attorney Rate for All Attorneys     | 450          |
| 75% Median Attorney Rate for All Attorneys | 500          |
| 95% Median Attorney Rate for All Attorneys | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 475    |
| Attorneys Handling Class Action Cases  | 425    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 425    |
| Attorneys Handling Vehicle Cases       | 400    |
| Attorneys Handling TCPA Cases          | 475    |
| Attorneys Handling Other Cases         | 500    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 190                          |
| 1-3                           | 220                          |
| 3-5                           | 265                          |
| 6-10                          | 350                          |
| 11-15                         | 450                          |
| 16-20                         | 425                          |
| 21-25                         | 375                          |
| 26-30                         | 400                          |
| 31-35                         | 470                          |
| 36-40                         | 588                          |
| 41+                           | 475                          |

California, Fresno

|  |              |
|--|--------------|
| Firm Size                                  | 2.8          |
| Median Years in Practice                   | 18.0         |
| Concentration of Practice in Consumer Law  | 83.9         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 14.0         |
| Median Number of Paralegals in Firm        | 1.0          |
| Average Paralegal Rate for All Paralegals  | 103          |
| Average Attorney Rate for All Attorneys    | 475          |
| 25% Median Attorney Rate for All Attorneys | 350          |
| Median Attorney Rate for All Attorneys     | 475          |
| 75% Median Attorney Rate for All Attorneys | 575          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 338    |
| Attorneys Handling Class Action Cases  | 488    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 563    |
| Attorneys Handling Vehicle Cases       | 475    |
| Attorneys Handling TCPA Cases          | 513    |
| Attorneys Handling Other Cases         | 513    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 244                          |
| 1-3                           | 300                          |
| 3-5                           | 300                          |
| 6-10                          | 400                          |
| 11-15                         | 463                          |
| 16-20                         | 500                          |
| 21-25                         | 550                          |
| 26-30                         | 550                          |
| 31-35                         | 550                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

California, Los Angeles - Long Beach - Anaheim

|  |                  |
|--|------------------|
| Firm Size                                  | 2.5              |
| Median Years in Practice                   | 16.5             |
| Concentration of Practice in Consumer Law  | 80.1             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 14.4             |
| Median Number of Paralegals in Firm        | 2.0              |
| Average Paralegal Rate for All Paralegals  | 94               |
| Average Attorney Rate for All Attorneys    | 464              |
| 25% Median Attorney Rate for All Attorneys | 325              |
| Median Attorney Rate for All Attorneys     | 450              |
| 75% Median Attorney Rate for All Attorneys | 600              |
| 95% Median Attorney Rate for All Attorneys | 725              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 500    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 400    |
| Attorneys Handling Vehicle Cases       | 475    |
| Attorneys Handling TCPA Cases          | 450    |
| Attorneys Handling Other Cases         | 400    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 300                          |
| 1-3                           | 258                          |
| 3-5                           | 267                          |
| 6-10                          | 386                          |
| 11-15                         | 425                          |
| 16-20                         | 496                          |
| 21-25                         | 534                          |
| 26-30                         | 560                          |
| 31-35                         | 619                          |
| 36-40                         | 645                          |
| 41+                           | 450                          |

California, Sacramento

|  |              |
|--|--------------|
| Firm Size                                  | 2.3          |
| Median Years in Practice                   | 19.0         |
| Concentration of Practice in Consumer Law  | 83.2         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 19.4         |
| Median Number of Paralegals in Firm        | 1.0          |
| Average Paralegal Rate for All Paralegals  | 96           |
| Average Attorney Rate for All Attorneys    | 481          |
| 25% Median Attorney Rate for All Attorneys | 350          |
| Median Attorney Rate for All Attorneys     | 450          |
| 75% Median Attorney Rate for All Attorneys | 550          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 513    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 450    |
| Attorneys Handling Vehicle Cases       | 475    |
| Attorneys Handling TCPA Cases          | 500    |
| Attorneys Handling Other Cases         | 475    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | -                            |
| 1-3                           | 275                          |
| 3-5                           | 300                          |
| 6-10                          | 410                          |
| 11-15                         | 499                          |
| 16-20                         | 524                          |
| 21-25                         | 514                          |
| 26-30                         | 502                          |
| 31-35                         | 453                          |
| 36-40                         | 550                          |
| 41+                           | 463                          |

## California, San Diego

|  |              |
|--|--------------|
| Firm Size                                  | 2.0          |
| Median Years in Practice                   | 16.0         |
| Concentration of Practice in Consumer Law  | 82.0         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 12.5         |
| Median Number of Paralegals in Firm        | 1.0          |
| Average Paralegal Rate for All Paralegals  | 100          |
| Average Attorney Rate for All Attorneys    | 371          |
| 25% Median Attorney Rate for All Attorneys | 257          |
| Median Attorney Rate for All Attorneys     | 360          |
| 75% Median Attorney Rate for All Attorneys | 474          |
| 95% Median Attorney Rate for All Attorneys | 595          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 377    |
| Attorneys Handling Class Action Cases  | 425    |
| Attorneys Handling Credit Rights Cases | 375    |
| Attorneys Handling Mortgage Cases      | 316    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 355    |
| Attorneys Handling Other Cases         | 315    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 265                          |
| 1-3                           | 250                          |
| 3-5                           | 250                          |
| 6-10                          | 340                          |
| 11-15                         | 400                          |
| 16-20                         | 442                          |
| 21-25                         | 475                          |
| 26-30                         | 495                          |
| 31-35                         | 553                          |
| 36-40                         | 575                          |
| 41+                           | 440                          |

California, San Francisco

|  |              |
|--|--------------|
| Firm Size                                  | 2.78         |
| Median Years in Practice                   | 17.0         |
| Concentration of Practice in Consumer Law  | 93.0         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 13.6         |
| Median Number of Paralegals in Firm        | 1.0          |
| Average Paralegal Rate for All Paralegals  | 96           |
| Average Attorney Rate for All Attorneys    | 461          |
| 25% Median Attorney Rate for All Attorneys | 350          |
| Median Attorney Rate for All Attorneys     | 450          |
| 75% Median Attorney Rate for All Attorneys | 575          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 488    |
| Attorneys Handling Credit Rights Cases | 425    |
| Attorneys Handling Mortgage Cases      | 525    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 500    |
| Attorneys Handling Other Cases         | 325    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 300                          |
| 1-3                           | 250                          |
| 3-5                           | 293                          |
| 6-10                          | 396                          |
| 11-15                         | 495                          |
| 16-20                         | 520                          |
| 21-25                         | 525                          |
| 26-30                         | 564                          |
| 31-35                         | 494                          |
| 36-40                         | 644                          |
| 41+                           | 500                          |

California, San Jose - Santa Clara

|  |              |
|--|--------------|
| Firm Size                                  | 2.8          |
| Median Years in Practice                   | 12.0         |
| Concentration of Practice in Consumer Law  | 85.0         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 11.5         |
| Median Number of Paralegals in Firm        | 2.0          |
| Average Paralegal Rate for All Paralegals  | 110          |
| Average Attorney Rate for All Attorneys    | 550          |
| 25% Median Attorney Rate for All Attorneys | 400          |
| Median Attorney Rate for All Attorneys     | 510          |
| 75% Median Attorney Rate for All Attorneys | 670          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 375    |
| Attorneys Handling Class Action Cases  | 586    |
| Attorneys Handling Credit Rights Cases | 500    |
| Attorneys Handling Mortgage Cases      | 630    |
| Attorneys Handling Vehicle Cases       | 525    |
| Attorneys Handling TCPA Cases          | 600    |
| Attorneys Handling Other Cases         | 400    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 300                          |
| 1-3                           | 250                          |
| 3-5                           | 293                          |
| 6-10                          | 396                          |
| 11-15                         | 495                          |
| 16-20                         | 520                          |
| 21-25                         | 525                          |
| 26-30                         | 564                          |
| 31-35                         | 494                          |
| 36-40                         | 644                          |
| 41+                           | 500                          |

California, Riverside - San Bernardino

|  |                  |
|--|------------------|
| Firm Size                                  | 2.0              |
| Median Years in Practice                   | 17.4             |
| Concentration of Practice in Consumer Law  | 74.0             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 16.0             |
| Median Number of Paralegals in Firm        | 1.0              |
| Average Paralegal Rate for All Paralegals  | 98               |
| Average Attorney Rate for All Attorneys    | 440              |
| 25% Median Attorney Rate for All Attorneys | 310              |
| Median Attorney Rate for All Attorneys     | 425              |
| 75% Median Attorney Rate for All Attorneys | 550              |
| 95% Median Attorney Rate for All Attorneys | 650              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 325    |
| Attorneys Handling Class Action Cases  | 475    |
| Attorneys Handling Credit Rights Cases | 425    |
| Attorneys Handling Mortgage Cases      | 375    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 425    |
| Attorneys Handling Other Cases         | 375    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 290                          |
| 1-3                           | 240                          |
| 3-5                           | 250                          |
| 6-10                          | 360                          |
| 11-15                         | 400                          |
| 16-20                         | 445                          |
| 21-25                         | 500                          |
| 26-30                         | 528                          |
| 31-35                         | 580                          |
| 36-40                         | 605                          |
| 41+                           | 420                          |

Colorado, Colorado Springs

|  |              |
|--|--------------|
| Firm Size                                  | 1.8          |
| Median Years in Practice                   | 16.0         |
| Concentration of Practice in Consumer Law  | 84.5         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 23.5         |
| Median Number of Paralegals in Firm        | 1.0          |
| Average Paralegal Rate for All Paralegals  | 94           |
| Average Attorney Rate for All Attorneys    | 364          |
| 25% Median Attorney Rate for All Attorneys | 270          |
| Median Attorney Rate for All Attorneys     | 325          |
| 75% Median Attorney Rate for All Attorneys | 465          |
| 95% Median Attorney Rate for All Attorneys | 550          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 313    |
| Attorneys Handling Credit Rights Cases | 300    |
| Attorneys Handling Mortgage Cases      | 275    |
| Attorneys Handling Vehicle Cases       | 300    |
| Attorneys Handling TCPA Cases          | 388    |
| Attorneys Handling Other Cases         | 300    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 220                          |
| 1-3                           | 225                          |
| 3-5                           | 225                          |
| 6-10                          | 300                          |
| 11-15                         | 288                          |
| 16-20                         | 325                          |
| 21-25                         | 550                          |
| 26-30                         | 550                          |
| 31-35                         | 500                          |
| 36-40                         | 363                          |
| 41+                           | 500                          |

Colorado, Denver

|  |              |
|--|--------------|
| Firm Size                                  | 1.8          |
| Median Years in Practice                   | 16.0         |
| Concentration of Practice in Consumer Law  | 92.2         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 20.0         |
| Median Number of Paralegals in Firm        | 1.0          |
| Average Paralegal Rate for All Paralegals  | 120          |
| Average Attorney Rate for All Attorneys    | 383          |
| 25% Median Attorney Rate for All Attorneys | 300          |
| Median Attorney Rate for All Attorneys     | 400          |
| 75% Median Attorney Rate for All Attorneys | 475          |
| 95% Median Attorney Rate for All Attorneys | 550          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 300    |
| Attorneys Handling Credit Rights Cases | 300    |
| Attorneys Handling Mortgage Cases      | 300    |
| Attorneys Handling Vehicle Cases       | 300    |
| Attorneys Handling TCPA Cases          | 375    |
| Attorneys Handling Other Cases         | 400    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 220                          |
| 1-3                           | 225                          |
| 3-5                           | 225                          |
| 6-10                          | 250                          |
| 11-15                         | 300                          |
| 16-20                         | 375                          |
| 21-25                         | 325                          |
| 26-30                         | 550                          |
| 31-35                         | 500                          |
| 36-40                         | 500                          |
| 41+                           | 400                          |

Connecticut, New Haven

|  |              |
|--|--------------|
| Firm Size                                  | 2.9          |
| Median Years in Practice                   | 20           |
| Concentration of Practice in Consumer Law  | 89.1         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 25.1         |
| Median Number of Paralegals in Firm        | 3.0          |
| Average Paralegal Rate for All Paralegals  | 79           |
| Average Attorney Rate for All Attorneys    | 477          |
| 25% Median Attorney Rate for All Attorneys | 300          |
| Median Attorney Rate for All Attorneys     | 400          |
| 75% Median Attorney Rate for All Attorneys | 700          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 725    |
| Attorneys Handling Credit Rights Cases | 400    |
| Attorneys Handling Mortgage Cases      | 350    |
| Attorneys Handling Vehicle Cases       | 350    |
| Attorneys Handling TCPA Cases          | 400    |
| Attorneys Handling Other Cases         | 400    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 205                          |
| 1-3                           | 250                          |
| 3-5                           | 283                          |
| 6-10                          | 400                          |
| 11-15                         | 410                          |
| 16-20                         | 550                          |
| 21-25                         | 625                          |
| 26-30                         | 617                          |
| 31-35                         | 600                          |
| 36-40                         | 350                          |
| 41+                           | 400                          |

Connecticut, Hartford

|  |                |
|--|----------------|
| Firm Size                                  | 2.6            |
| Median Years in Practice                   | 20.0           |
| Concentration of Practice in Consumer Law  | 96.7           |
| Primary Practice Area                      | Consumer Law   |
| Secondary Practice Area                    | Employment Law |
| Last Time Rate Change Occurred (months)    | 21.4           |
| Median Number of Paralegals in Firm        | 1.0            |
| Average Paralegal Rate for All Paralegals  | 97             |
| Average Attorney Rate for All Attorneys    | 486            |
| 25% Median Attorney Rate for All Attorneys | 380            |
| Median Attorney Rate for All Attorneys     | 400            |
| 75% Median Attorney Rate for All Attorneys | 700            |
| 95% Median Attorney Rate for All Attorneys | 725            |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 400    |
| Attorneys Handling Class Action Cases  | 725    |
| Attorneys Handling Credit Rights Cases | 400    |
| Attorneys Handling Mortgage Cases      | 375    |
| Attorneys Handling Vehicle Cases       | 388    |
| Attorneys Handling TCPA Cases          | 400    |
| Attorneys Handling Other Cases         | 375    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 200                          |
| 3-5                           | 225                          |
| 6-10                          | 392                          |
| 11-15                         | 480                          |
| 16-20                         | 725                          |
| 21-25                         | 600                          |
| 26-30                         | 617                          |
| 31-35                         | 650                          |
| 36-40                         | 565                          |
| 41+                           | 400                          |

Florida, Cape Coral

|  |              |
|--|--------------|
| Firm Size                                  | 2.9          |
| Median Years in Practice                   | 15.0         |
| Concentration of Practice in Consumer Law  | 87.1         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 19.2         |
| Median Number of Paralegals in Firm        | 1.9          |
| Average Paralegal Rate for All Paralegals  | 97           |
| Average Attorney Rate for All Attorneys    | 407          |
| 25% Median Attorney Rate for All Attorneys | 290          |
| Median Attorney Rate for All Attorneys     | 400          |
| 75% Median Attorney Rate for All Attorneys | 475          |
| 95% Median Attorney Rate for All Attorneys | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 475    |
| Attorneys Handling Credit Rights Cases | 400    |
| Attorneys Handling Mortgage Cases      | 463    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 400    |
| Attorneys Handling Other Cases         | 450    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 350                          |
| 1-3                           | 275                          |
| 3-5                           | 300                          |
| 6-10                          | 325                          |
| 11-15                         | 400                          |
| 16-20                         | 500                          |
| 21-25                         | 450                          |
| 26-30                         | 475                          |
| 31-35                         | 450                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

Florida, Jacksonville

|  |              |
|--|--------------|
| Firm Size                                  | 3.2          |
| Median Years in Practice                   | 15.5         |
| Concentration of Practice in Consumer Law  | 95.9         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Real Estate  |
| Last Time Rate Change Occurred (months)    | 19.4         |
| Median Number of Paralegals in Firm        | 2.0          |
| Average Paralegal Rate for All Paralegals  | 106          |
| Average Attorney Rate for All Attorneys    | 445          |
| 25% Median Attorney Rate for All Attorneys | 350          |
| Median Attorney Rate for All Attorneys     | 450          |
| 75% Median Attorney Rate for All Attorneys | 525          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 500    |
| Attorneys Handling Credit Rights Cases | 438    |
| Attorneys Handling Mortgage Cases      | 438    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 438    |
| Attorneys Handling Other Cases         | 438    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 225                          |
| 1-3                           | 250                          |
| 3-5                           | 282                          |
| 6-10                          | 350                          |
| 11-15                         | 438                          |
| 16-20                         | 520                          |
| 21-25                         | 500                          |
| 26-30                         | 583                          |
| 31-35                         | 519                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

Florida, Miami - Fort Lauderdale

|  |                         |
|--|-------------------------|
| Firm Size                                  | 2.9                     |
| Median Years in Practice                   | 15.0                    |
| Concentration of Practice in Consumer Law  | 95.9                    |
| Primary Practice Area                      | Consumer Law            |
| Secondary Practice Area                    | Bankruptcy, Real Estate |
| Last Time Rate Change Occurred (months)    | 20.2                    |
| Median Number of Paralegals in Firm        | 3.0                     |
| Average Paralegal Rate for All Paralegals  | 95                      |
| Average Attorney Rate for All Attorneys    | 418                     |
| 25% Median Attorney Rate for All Attorneys | 325                     |
| Median Attorney Rate for All Attorneys     | 400                     |
| 75% Median Attorney Rate for All Attorneys | 525                     |
| 95% Median Attorney Rate for All Attorneys | 725                     |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 475    |
| Attorneys Handling Credit Rights Cases | 400    |
| Attorneys Handling Mortgage Cases      | 450    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 400    |
| Attorneys Handling Other Cases         | 363    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 350                          |
| 1-3                           | 283                          |
| 3-5                           | 281                          |
| 6-10                          | 335                          |
| 11-15                         | 400                          |
| 16-20                         | 456                          |
| 21-25                         | 475                          |
| 26-30                         | 533                          |
| 31-35                         | 542                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

Florida, Tallahassee

|  |              |
|--|--------------|
| Firm Size                                  | 3.1          |
| Median Years in Practice                   | 17.5         |
| Concentration of Practice in Consumer Law  | 70.6         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 15.7         |
| Median Number of Paralegals in Firm        | 2.0          |
| Average Paralegal Rate for All Paralegals  | 114          |
| Average Attorney Rate for All Attorneys    | 411          |
| 25% Median Attorney Rate for All Attorneys | 399          |
| Median Attorney Rate for All Attorneys     | 388          |
| 75% Median Attorney Rate for All Attorneys | 525          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 525    |
| Attorneys Handling Credit Rights Cases | 413    |
| Attorneys Handling Mortgage Cases      | 525    |
| Attorneys Handling Vehicle Cases       | 325    |
| Attorneys Handling TCPA Cases          | 500    |
| Attorneys Handling Other Cases         | 400    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 210                          |
| 1-3                           | 250                          |
| 3-5                           | 260                          |
| 6-10                          | 325                          |
| 11-15                         | 438                          |
| 16-20                         | 425                          |
| 21-25                         | 409                          |
| 26-30                         | 575                          |
| 31-35                         | 610                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

Florida, Tampa

|  |              |
|--|--------------|
| Firm Size                                  | 2.8          |
| Median Years in Practice                   | 16.0         |
| Concentration of Practice in Consumer Law  | 80.7         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 17.2         |
| Median Number of Paralegals in Firm        | 3.0          |
| Average Paralegal Rate for All Paralegals  | 101          |
| Average Attorney Rate for All Attorneys    | 409          |
| 25% Median Attorney Rate for All Attorneys | 300          |
| Median Attorney Rate for All Attorneys     | 375          |
| 75% Median Attorney Rate for All Attorneys | 500          |
| 95% Median Attorney Rate for All Attorneys | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 500    |
| Attorneys Handling Credit Rights Cases | 400    |
| Attorneys Handling Mortgage Cases      | 500    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 363    |
| Attorneys Handling Other Cases         | 388    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 225                          |
| 1-3                           | 250                          |
| 3-5                           | 258                          |
| 6-10                          | 350                          |
| 11-15                         | 392                          |
| 16-20                         | 456                          |
| 21-25                         | 455                          |
| 6-30                          | 519                          |
| 31-35                         | 590                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

Florida, Orlando

|  |              |
|--|--------------|
| Firm Size                                  | 3.0          |
| Median Years in Practice                   | 12.0         |
| Concentration of Practice in Consumer Law  | 95.4         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Real Estate  |
| Last Time Rate Change Occurred (months)    | 17.3         |
| Median Number of Paralegals in Firm        | 1.5          |
| Average Paralegal Rate for All Paralegals  | 103          |
| Average Attorney Rate for All Attorneys    | 406          |
| 25% Median Attorney Rate for All Attorneys | 300          |
| Median Attorney Rate for All Attorneys     | 375          |
| 75% Median Attorney Rate for All Attorneys | 500          |
| 95% Median Attorney Rate for All Attorneys | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 263    |
| Attorneys Handling Class Action Cases  | 500    |
| Attorneys Handling Credit Rights Cases | 388    |
| Attorneys Handling Mortgage Cases      | 438    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 350    |
| Attorneys Handling Other Cases         | 388    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 250                          |
| 3-5                           | 258                          |
| 6-10                          | 350                          |
| 11-15                         | 400                          |
| 16-20                         | 467                          |
| 21-25                         | 494                          |
| 26-30                         | 538                          |
| 31-35                         | 555                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

Georgia, Atlanta

|  |                  |
|--|------------------|
| Firm Size                                  | 1.7              |
| Median Years in Practice                   | 21.2             |
| Concentration of Practice in Consumer Law  | 86.5             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 17.6             |
| Median Number of Paralegals in Firm        | 1.0              |
| Average Paralegal Rate for All Paralegals  | 89               |
| Average Attorney Rate for All Attorneys    | 349              |
| 25% Median Attorney Rate for All Attorneys | 300              |
| Median Attorney Rate for All Attorneys     | 325              |
| 75% Median Attorney Rate for All Attorneys | 350              |
| 5% Median Attorney Rate for All Attorneys  | 675              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 325    |
| Attorneys Handling Class Action Cases  | 325    |
| Attorneys Handling Credit Rights Cases | 325    |
| Attorneys Handling Mortgage Cases      | 338    |
| Attorneys Handling Vehicle Cases       | 338    |
| Attorneys Handling TCPA Cases          | 338    |
| Attorneys Handling Other Cases         | 325    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 290                          |
| 3-5                           | 325                          |
| 6-10                          | 313                          |
| 11-15                         | 513                          |
| 16-20                         | 300                          |
| 21-25                         | 317                          |
| 26-30                         | 275                          |
| 31-35                         | 350                          |
| 36-40                         | 375                          |
| 41+                           | 500                          |

Georgia, Macon

|  |                  |
|--|------------------|
| Firm Size                                  | 2.0              |
| Median Years in Practice                   | 15.0             |
| Concentration of Practice in Consumer Law  | 87.7             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 18.0             |
| Median Number of Paralegals in Firm        | 1.7              |
| Average Paralegal Rate for All Paralegals  | 107              |
| Average Attorney Rate for All Attorneys    | 386              |
| 25% Median Attorney Rate for All Attorneys | 275              |
| Median Attorney Rate for All Attorneys     | 325              |
| 75% Median Attorney Rate for All Attorneys | 550              |
| 5% Median Attorney Rate for All Attorneys  | 675              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 325    |
| Attorneys Handling Class Action Cases  | 338    |
| Attorneys Handling Credit Rights Cases | 325    |
| Attorneys Handling Mortgage Cases      | 513    |
| Attorneys Handling Vehicle Cases       | 350    |
| Attorneys Handling TCPA Cases          | 338    |
| Attorneys Handling Other Cases         | 325    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 290                          |
| 3-5                           | 325                          |
| 6-10                          | 300                          |
| 11-15                         | 513                          |
| 16-20                         | 300                          |
| 21-25                         | 317                          |
| 26-30                         | 275                          |
| 31-35                         | 300                          |
| 36-40                         | 375                          |
| 41+                           | 500                          |

Georgia, Savannah

|  |                  |
|--|------------------|
| Firm Size                                  | 2.1              |
| Median Years in Practice                   | 15.0             |
| Concentration of Practice in Consumer Law  | 85.0             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 15.0             |
| Median Number of Paralegals in Firm        | 1.9              |
| Average Paralegal Rate for All Paralegals  | 103              |
| Average Attorney Rate for All Attorneys    | 373              |
| 25% Median Attorney Rate for All Attorneys | 290              |
| Median Attorney Rate for All Attorneys     | 325              |
| 75% Median Attorney Rate for All Attorneys | 450              |
| 5% Median Attorney Rate for All Attorneys  | 675              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 350    |
| Attorneys Handling Credit Rights Cases | 325    |
| Attorneys Handling Mortgage Cases      | 350    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 375    |
| Attorneys Handling Other Cases         | 325    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 290                          |
| 3-5                           | 325                          |
| 6-10                          | 300                          |
| 11-15                         | 400                          |
| 16-20                         | 300                          |
| 21-25                         | 325                          |
| 26-30                         | 275                          |
| 31-35                         | 100                          |
| 36-40                         | 375                          |
| 41+                           | 500                          |

## Hawaii, Honolulu

|  |              |
|--|--------------|
| Firm Size                                  | 1.2          |
| Median Years in Practice                   | 16.0         |
| Concentration of Practice in Consumer Law  | 58.8         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 22.0         |
| Median Number of Paralegals in Firm        | .5           |
| Average Paralegal Rate for All Paralegals  | 50           |
| Average Attorney Rate for All Attorneys    | 358          |
| 25% Median Attorney Rate for All Attorneys | 290          |
| Median Attorney Rate for All Attorneys     | 325          |
| 75% Median Attorney Rate for All Attorneys | 450          |
| 95% Median Attorney Rate for All Attorneys | 550          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 450    |
| Attorneys Handling Credit Rights Cases | 350    |
| Attorneys Handling Mortgage Cases      | 350    |
| Attorneys Handling Vehicle Cases       | 300    |
| Attorneys Handling TCPA Cases          | 450    |
| Attorneys Handling Other Cases         | 350    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 263                          |
| 3-5                           | 275                          |
| 6-10                          | 300                          |
| 11-15                         | 300                          |
| 16-20                         | 300                          |
| 21-25                         | 550                          |
| 26-30                         | 450                          |
| 31-35                         | 450                          |
| 36-40                         | 413                          |
| 41+                           | 350                          |

## Illinois, Chicago

|  |              |
|--|--------------|
| Firm Size                                  | 3.67         |
| Median Years in Practice                   | 15.5         |
| Concentration of Practice in Consumer Law  | 93.3         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 11.9         |
| Median Number of Paralegals in Firm        | 3.0          |
| Average Paralegal Rate for All Paralegals  | 113          |
| Average Attorney Rate for All Attorneys    | 456          |
| 25% Median Attorney Rate for All Attorneys | 350          |
| Median Attorney Rate for All Attorneys     | 450          |
| 75% Median Attorney Rate for All Attorneys | 600          |
| 95% Median Attorney Rate for All Attorneys | 700          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 388    |
| Attorneys Handling Class Action Cases  | 510    |
| Attorneys Handling Credit Rights Cases | 475    |
| Attorneys Handling Mortgage Cases      | 475    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 500    |
| Attorneys Handling Other Cases         | 475    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 250                          |
| 1-3                           | 300                          |
| 3-5                           | 305                          |
| 6-10                          | 429                          |
| 11-15                         | 447                          |
| 16-20                         | 525                          |
| 21-25                         | 515                          |
| 26-30                         | 563                          |
| 31-35                         | 300                          |
| 36-40                         | 575                          |
| 41+                           | 650                          |

## Illinois, Springfield

|  |                |
|--|----------------|
| Firm Size                                  | 3.75           |
| Median Years in Practice                   | 14.5           |
| Concentration of Practice in Consumer Law  | 98.0           |
| Primary Practice Area                      | Consumer Law   |
| Secondary Practice Area                    | Securities Law |
| Last Time Rate Change Occurred (months)    | 11.1           |
| Median Number of Paralegals in Firm        | 3.25           |
| Average Paralegal Rate for All Paralegals  | 143            |
| Average Attorney Rate for All Attorneys    | 486            |
| 25% Median Attorney Rate for All Attorneys | 325            |
| Median Attorney Rate for All Attorneys     | 463            |
| 75% Median Attorney Rate for All Attorneys | 650            |
| 95% Median Attorney Rate for All Attorneys | 725            |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 388-   |
| Attorneys Handling Class Action Cases  | 600    |
| Attorneys Handling Credit Rights Cases | 500    |
| Attorneys Handling Mortgage Cases      | 700    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 500    |
| Attorneys Handling Other Cases         | 425    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 250                          |
| 1-3                           | 275                          |
| 3-5                           | 300                          |
| 6-10                          | 325                          |
| 11-15                         | 475                          |
| 16-20                         | 463                          |
| 21-25                         | 475                          |
| 26-30                         | 600                          |
| 31-35                         | 600                          |
| 36-40                         | 700                          |
| 41+                           | 650                          |

### Illinois, St Louis Metro East

|  |              |
|--|--------------|
| Firm Size                                  | 3.85         |
| Median Years in Practice                   | 19.0         |
| Concentration of Practice in Consumer Law  | 98.8         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 11.1         |
| Median Number of Paralegals in Firm        | 4.0          |
| Average Paralegal Rate for All Paralegals  | 145          |
| Average Attorney Rate for All Attorneys    | 520          |
| 25% Median Attorney Rate for All Attorneys | 425          |
| Median Attorney Rate for All Attorneys     | 500          |
| 75% Median Attorney Rate for All Attorneys | 675          |
| 95% Median Attorney Rate for All Attorneys | 725          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 500    |
| Attorneys Handling Class Action Cases  | 625    |
| Attorneys Handling Credit Rights Cases | 600    |
| Attorneys Handling Mortgage Cases      | 700    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 600    |
| Attorneys Handling Other Cases         | 463    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 185                          |
| 1-3                           | 225                          |
| 3-5                           | 275                          |
| 6-10                          | 450                          |
| 11-15                         | 494                          |
| 16-20                         | 513                          |
| 21-25                         | 500                          |
| 26-30                         | 563                          |
| 31-35                         | 600                          |
| 36-40                         | 700                          |
| 41+                           | 550                          |

## Indiana, Fort Wayne

|  |              |
|--|--------------|
| Firm Size                                  | 2.9          |
| Median Years in Practice                   | 28.0         |
| Concentration of Practice in Consumer Law  | 92.9         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 13.3         |
| Median Number of Paralegals in Firm        | 3.0          |
| Average Paralegal Rate for All Paralegals  | 122          |
| Average Attorney Rate for All Attorneys    | 498          |
| 25% Median Attorney Rate for All Attorneys | 425          |
| Median Attorney Rate for All Attorneys     | 463          |
| 75% Median Attorney Rate for All Attorneys | 600          |
| 95% Median Attorney Rate for All Attorneys | 700          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 450    |
| Attorneys Handling Class Action Cases  | 563    |
| Attorneys Handling Credit Rights Cases | 500    |
| Attorneys Handling Mortgage Cases      | 613    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 500    |
| Attorneys Handling Other Cases         | 563    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 245                          |
| 1-3                           | 275                          |
| 3-5                           | 310                          |
| 6-10                          | 313                          |
| 11-15                         | 450                          |
| 16-20                         | 450                          |
| 21-25                         | 350                          |
| 26-30                         | 600                          |
| 31-35                         | 600                          |
| 36-40                         | 550                          |
| 41+                           | 300                          |

### Indiana, Gary - Hammond

|  |                  |
|--|------------------|
| Firm Size                                  | 2.8              |
| Median Years in Practice                   | 28.0             |
| Concentration of Practice in Consumer Law  | 97.7             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 12.5             |
| Median Number of Paralegals in Firm        | 2.6              |
| Average Paralegal Rate for All Paralegals  | 129              |
| Average Attorney Rate for All Attorneys    | 502              |
| 25% Median Attorney Rate for All Attorneys | 425              |
| Median Attorney Rate for All Attorneys     | 475              |
| 5% Median Attorney Rate for All Attorneys  | 600              |
| 95% Median Attorney Rate for All Attorneys | 700              |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 450    |
| Attorneys Handling Class Action Cases  | 563    |
| Attorneys Handling Credit Rights Cases | 525    |
| Attorneys Handling Mortgage Cases      | 613    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 525    |
| Attorneys Handling Other Cases         | 563    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 225                          |
| 1-3                           | 275                          |
| 3-5                           | 310                          |
| 6-10                          | 313                          |
| 11-15                         | 450                          |
| 16-20                         | 450                          |
| 21-25                         | 350                          |
| 26-30                         | 600                          |
| 31-35                         | 600                          |
| 36-40                         | 550                          |
| 41+                           | 300                          |

## Indiana, Indianapolis

|  |                 |
|--|-----------------|
| Firm Size                                  | 2.3             |
| Median Years in Practice                   | 28.0            |
| Concentration of Practice in Consumer Law  | 94.3            |
| Primary Practice Area                      | Consumer Law    |
| Secondary Practice Area                    | Personal Injury |
| Last Time Rate Change Occurred (months)    | 12.0            |
| Median Number of Paralegals in Firm        | 2.0             |
| Average Paralegal Rate for All Paralegals  | 73              |
| Average Attorney Rate for All Attorneys    | 475             |
| 25% Median Attorney Rate for All Attorneys | 375             |
| Median Attorney Rate for All Attorneys     | 450             |
| 5% Median Attorney Rate for All Attorneys  | 600             |
| 95% Median Attorney Rate for All Attorneys | 700             |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 450    |
| Attorneys Handling Class Action Cases  | 450    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 488    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 450    |
| Attorneys Handling Other Cases         | 563    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 225                          |
| 1-3                           | 275                          |
| 3-5                           | 310                          |
| 6-10                          | 313                          |
| 11-15                         | 450                          |
| 16-20                         | 450                          |
| 21-25                         | 350                          |
| 26-30                         | 525                          |
| 31-35                         | 600                          |
| 36-40                         | 550                          |
| 41+                           | 560                          |

Indiana, South Bend - Elkhart - Mishawaka

|  |                 |
|--|-----------------|
| Firm Size                                  | 2.4             |
| Median Years in Practice                   | 28.0            |
| Concentration of Practice in Consumer Law  | 95.0            |
| Primary Practice Area                      | Consumer Law    |
| Secondary Practice Area                    | Personal Injury |
| Last Time Rate Change Occurred (months)    | 12.0            |
| Median Number of Paralegals in Firm        | 1.5             |
| Average Paralegal Rate for All Paralegals  | 111             |
| Average Attorney Rate for All Attorneys    | 485             |
| 25% Median Attorney Rate for All Attorneys | 400             |
| Median Attorney Rate for All Attorneys     | 450             |
| 75% Median Attorney Rate for All Attorneys | 600             |
| 95% Median Attorney Rate for All Attorneys | 700             |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 450    |
| Attorneys Handling Class Action Cases  | 475    |
| Attorneys Handling Credit Rights Cases | 463    |
| Attorneys Handling Mortgage Cases      | 450    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 450    |
| Attorneys Handling Other Cases         | 563    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 255                          |
| 1-3                           | 275                          |
| 3-5                           | 310                          |
| 6-10                          | 313                          |
| 11-15                         | 450                          |
| 16-20                         | 450                          |
| 21-25                         | 350                          |
| 26-30                         | 563                          |
| 31-35                         | 600                          |
| 36-40                         | 550                          |
| 41+                           | 560                          |

Iowa, Des Moines

|  |                             |
|--|-----------------------------|
| Firm Size                                  | 2.3                         |
| Median Years in Practice                   | 23.7                        |
| Concentration of Practice in Consumer Law  | 53.3                        |
| Primary Practice Area                      | Consumer Law                |
| Secondary Practice Area                    | Bankruptcy, Workers<br>Comp |
| Last Time Rate Change Occurred (months)    | 18.0                        |
| Median Number of Paralegals in Firm        | 1.0                         |
| Average Paralegal Rate for All Paralegals  | 115                         |
| Average Attorney Rate for All Attorneys    | 373                         |
| 25% Median Attorney Rate for All Attorneys | 250                         |
| Median Attorney Rate for All Attorneys     | 333                         |
| 75% Median Attorney Rate for All Attorneys | 400                         |
| 95% Median Attorney Rate for All Attorneys | 500                         |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 425    |
| Attorneys Handling Class Action Cases  | 450    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 450    |
| Attorneys Handling Vehicle Cases       | 275    |
| Attorneys Handling TCPA Cases          | 450    |
| Attorneys Handling Other Cases         | 450    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 170                          |
| 1-3                           | 190                          |
| 3-5                           | 200                          |
| 6-10                          | 225                          |
| 11-15                         | 500                          |
| 16-20                         | 245                          |
| 21-25                         | 275                          |
| 26-30                         | 250                          |
| 31-35                         | 270                          |
| 36-40                         | 280                          |
| 41+                           | 265                          |

Iowa, Dubuque

|  |              |
|--|--------------|
| Firm Size                                  | 2.0          |
| Median Years in Practice                   | 24.0         |
| Concentration of Practice in Consumer Law  | 50.0         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 16.8         |
| Median Number of Paralegals in Firm        | 1.0          |
| Average Paralegal Rate for All Paralegals  | 104          |
| Average Attorney Rate for All Attorneys    | 315          |
| 25% Median Attorney Rate for All Attorneys | 240          |
| Median Attorney Rate for All Attorneys     | 250          |
| 75% Median Attorney Rate for All Attorneys | 400          |
| 95% Median Attorney Rate for All Attorneys | 500          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 250    |
| Attorneys Handling Class Action Cases  | 325    |
| Attorneys Handling Credit Rights Cases | 325    |
| Attorneys Handling Mortgage Cases      | 325    |
| Attorneys Handling Vehicle Cases       | 275    |
| Attorneys Handling TCPA Cases          | 500    |
| Attorneys Handling Other Cases         | 325    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 170                          |
| 1-3                           | 190                          |
| 3-5                           | 200                          |
| 6-10                          | 240                          |
| 11-15                         | 500                          |
| 16-20                         | 245                          |
| 21-25                         | 288                          |
| 26-30                         | 250                          |
| 31-35                         | 250                          |
| 36-40                         | 280                          |
| 41+                           | 265                          |

Kansas, Kansas City

|  |              |
|--|--------------|
| Firm Size                                  | 3.2          |
| Median Years in Practice                   | 5.0          |
| Concentration of Practice in Consumer Law  | 96.7         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 10.7         |
| Median Number of Paralegals in Firm        | 1.2          |
| Average Paralegal Rate for All Paralegals  | 130          |
| Average Attorney Rate for All Attorneys    | 400          |
| 25% Median Attorney Rate for All Attorneys | 315          |
| Median Attorney Rate for All Attorneys     | 400          |
| 75% Median Attorney Rate for All Attorneys | 500          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 200    |
| Attorneys Handling Class Action Cases  | 350    |
| Attorneys Handling Credit Rights Cases | 350    |
| Attorneys Handling Mortgage Cases      | 350    |
| Attorneys Handling Vehicle Cases       | 325    |
| Attorneys Handling TCPA Cases          | 350    |
| Attorneys Handling Other Cases         | 350    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 300                          |
| 1-3                           | 250                          |
| 3-5                           | 306                          |
| 6-10                          | 725                          |
| 11-15                         | 425                          |
| 16-20                         | 400                          |
| 21-25                         | 450                          |
| 26-30                         | 400                          |
| 31-35                         | 420                          |
| 36-40                         | 400                          |
| 41+                           | 500                          |

Kansas, Wichita

|  |                  |
|--|------------------|
| Firm Size                                  | 3.0              |
| Median Years in Practice                   | 16.8             |
| Concentration of Practice in Consumer Law  | 96.0             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 9.6              |
| Median Number of Paralegals in Firm        | 1.4              |
| Average Paralegal Rate for All Paralegals  | 148              |
| Average Attorney Rate for All Attorneys    | 485              |
| 25% Median Attorney Rate for All Attorneys | 300              |
| Median Attorney Rate for All Attorneys     | 500              |
| 75% Median Attorney Rate for All Attorneys | 575              |
| 95% Median Attorney Rate for All Attorneys | 725              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 500    |
| Attorneys Handling Class Action Cases  | 425    |
| Attorneys Handling Credit Rights Cases | 500    |
| Attorneys Handling Mortgage Cases      | 500    |
| Attorneys Handling Vehicle Cases       | 350    |
| Attorneys Handling TCPA Cases          | 425    |
| Attorneys Handling Other Cases         | 350    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 190                          |
| 1-3                           | 225                          |
| 3-5                           | 350                          |
| 6-10                          | 725                          |
| 11-15                         | 425                          |
| 16-20                         | 400                          |
| 21-25                         | 450                          |
| 26-30                         | 450                          |
| 31-35                         | 475                          |
| 36-40                         | 410                          |
| 41+                           | 500                          |

## Kentucky, Lexington

|  |                  |
|--|------------------|
| Firm Size                                  | 2.5              |
| Median Years in Practice                   | 12.0             |
| Concentration of Practice in Consumer Law  | 92.5             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 12.0             |
| Median Number of Paralegals in Firm        | 2.75             |
| Average Paralegal Rate for All Paralegals  | 110              |
| Average Attorney Rate for All Attorneys    | 375              |
| 25% Median Attorney Rate for All Attorneys | 200              |
| Median Attorney Rate for All Attorneys     | 350              |
| 75% Median Attorney Rate for All Attorneys | 475              |
| 95% Median Attorney Rate for All Attorneys | 600              |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 200    |
| Attorneys Handling Class Action Cases  | 475    |
| Attorneys Handling Credit Rights Cases | 275    |
| Attorneys Handling Mortgage Cases      | 200    |
| Attorneys Handling Vehicle Cases       | 350    |
| Attorneys Handling TCPA Cases          | 200    |
| Attorneys Handling Other Cases         | 600    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 175                          |
| 3-5                           | 200                          |
| 6-10                          | 245                          |
| 11-15                         | 300                          |
| 16-20                         | 322                          |
| 21-25                         | 350                          |
| 26-30                         | 425                          |
| 31-35                         | 600                          |
| 36-40                         | 500                          |
| 41+                           | 495                          |

## Kentucky, Louisville

|  |              |
|--|--------------|
| Firm Size                                  | 2.25         |
| Median Years in Practice                   | 31.0         |
| Concentration of Practice in Consumer Law  | 85.5         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 24.0         |
| Median Number of Paralegals in Firm        | 2.0          |
| Average Paralegal Rate for All Paralegals  | 98           |
| Average Attorney Rate for All Attorneys    | 325          |
| 25% Median Attorney Rate for All Attorneys | 225          |
| Median Attorney Rate for All Attorneys     | 368          |
| 75% Median Attorney Rate for All Attorneys | 450          |
| 95% Median Attorney Rate for All Attorneys | 600          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 225    |
| Attorneys Handling Class Action Cases  | 450    |
| Attorneys Handling Credit Rights Cases | 300    |
| Attorneys Handling Mortgage Cases      | 225    |
| Attorneys Handling Vehicle Cases       | 325    |
| Attorneys Handling TCPA Cases          | 325    |
| Attorneys Handling Other Cases         | 600    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 205                          |
| 3-5                           | 255                          |
| 6-10                          | 295                          |
| 11-15                         | 350                          |
| 16-20                         | 362                          |
| 21-25                         | 380                          |
| 26-30                         | 410                          |
| 31-35                         | 413                          |
| 36-40                         | 400                          |
| 41+                           | 300                          |

Louisiana, Shreveport

|  |              |
|--|--------------|
| Firm Size                                  | 2.0          |
| Median Years in Practice                   | 10.0         |
| Concentration of Practice in Consumer Law  | 76.7         |
| Primary Practice Area                      | Bankruptcy   |
| Secondary Practice Area                    | Consumer Law |
| Last Time Rate Change Occurred (months)    | 16.0         |
| Median Number of Paralegals in Firm        | 1.7          |
| Average Paralegal Rate for All Paralegals  | 120          |
| Average Attorney Rate for All Attorneys    | 433          |
| 25% Median Attorney Rate for All Attorneys | 380          |
| Median Attorney Rate for All Attorneys     | 400          |
| 75% Median Attorney Rate for All Attorneys | 450          |
| 95% Median Attorney Rate for All Attorneys | 500          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 400    |
| Attorneys Handling Class Action Cases  | 400    |
| Attorneys Handling Credit Rights Cases | 400    |
| Attorneys Handling Mortgage Cases      | 400    |
| Attorneys Handling Vehicle Cases       | 400    |
| Attorneys Handling TCPA Cases          | 400    |
| Attorneys Handling Other Cases         | 400    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 170                          |
| 1-3                           | 175                          |
| 3-5                           | 220                          |
| 6-10                          | 400                          |
| 11-15                         | 350                          |
| 16-20                         | 350                          |
| 21-25                         | 385                          |
| 26-30                         | 405                          |
| 31-35                         | 425                          |
| 36-40                         | 490                          |
| 41+                           | 500                          |

## Maryland, Baltimore

|  |              |
|--|--------------|
| Firm Size                                  | 2.5          |
| Median Years in Practice                   | 16.0         |
| Concentration of Practice in Consumer Law  | 61.0         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 12.0         |
| Median Number of Paralegals in Firm        | 2.5          |
| Average Paralegal Rate for All Paralegals  | 113          |
| Average Attorney Rate for All Attorneys    | 420          |
| 25% Median Attorney Rate for All Attorneys | 275          |
| Median Attorney Rate for All Attorneys     | 450          |
| 75% Median Attorney Rate for All Attorneys | 525          |
| 95% Median Attorney Rate for All Attorneys | 613          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 425    |
| Attorneys Handling Class Action Cases  | 450    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 450    |
| Attorneys Handling Vehicle Cases       | 275    |
| Attorneys Handling TCPA Cases          | 450    |
| Attorneys Handling Other Cases         | 450    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 225                          |
| 3-5                           | 225                          |
| 6-10                          | 375                          |
| 11-15                         | 513                          |
| 16-20                         | 450                          |
| 21-25                         | 550                          |
| 26-30                         | 388                          |
| 31-35                         | 500                          |
| 36-40                         | 400                          |
| 41+                           | 425                          |

Massachusetts, Boston - Cambridge

|  |              |
|--|--------------|
| Firm Size                                  | 2.6          |
| Median Years in Practice                   | 27.0         |
| Concentration of Practice in Consumer Law  | 80.0         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 15.8         |
| Median Number of Paralegals in Firm        | 1.3          |
| Average Paralegal Rate for All Paralegals  | 97           |
| Average Attorney Rate for All Attorneys    | 463          |
| 25% Median Attorney Rate for All Attorneys | 325          |
| Median Attorney Rate for All Attorneys     | 400          |
| 75% Median Attorney Rate for All Attorneys | 663          |
| 95% Median Attorney Rate for All Attorneys | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 600    |
| Attorneys Handling Credit Rights Cases | 400    |
| Attorneys Handling Mortgage Cases      | 625    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 500    |
| Attorneys Handling Other Cases         | 500    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 245                          |
| 3-5                           | 263                          |
| 6-10                          | 250                          |
| 11-15                         | 400                          |
| 16-20                         | 410                          |
| 21-25                         | 363                          |
| 26-30                         | 575                          |
| 31-35                         | 600                          |
| 36-40                         | 525                          |
| 41+                           | 500                          |

## Massachusetts, Springfield

|  |              |
|--|--------------|
| Firm Size                                  | 2.8          |
| Median Years in Practice                   | 32.0         |
| Concentration of Practice in Consumer Law  | 81.0         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 13.8         |
| Median Number of Paralegals in Firm        | 3.0          |
| Average Paralegal Rate for All Paralegals  | 136          |
| Average Attorney Rate for All Attorneys    | 538          |
| 25% Median Attorney Rate for All Attorneys | 375          |
| Median Attorney Rate for All Attorneys     | 600          |
| 75% Median Attorney Rate for All Attorneys | 675          |
| 95% Median Attorney Rate for All Attorneys | 725          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 625    |
| Attorneys Handling Credit Rights Cases | 600    |
| Attorneys Handling Mortgage Cases      | 675    |
| Attorneys Handling Vehicle Cases       | 500    |
| Attorneys Handling TCPA Cases          | 550    |
| Attorneys Handling Other Cases         | 600    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 245                          |
| 3-5                           | 263                          |
| 6-10                          | 225                          |
| 11-15                         | 675                          |
| 16-20                         | 410                          |
| 21-25                         | 350                          |
| 26-30                         | 663                          |
| 31-35                         | 600                          |
| 36-40                         | 625                          |
| 41+                           | 500                          |

Michigan, Detroit

|  |              |
|--|--------------|
| Firm Size                                  | 2.9          |
| Median Years in Practice                   | 13.5         |
| Concentration of Practice in Consumer Law  | 92.8         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 21.0         |
| Median Number of Paralegals in Firm        | 1.9          |
| Average Paralegal Rate for All Paralegals  | 89           |
| Average Attorney Rate for All Attorneys    | 342          |
| 25% Median Attorney Rate for All Attorneys | 238          |
| Median Attorney Rate for All Attorneys     | 300          |
| 75% Median Attorney Rate for All Attorneys | 375          |
| 95% Median Attorney Rate for All Attorneys | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 263    |
| Attorneys Handling Class Action Cases  | 350    |
| Attorneys Handling Credit Rights Cases | 325    |
| Attorneys Handling Mortgage Cases      | 683    |
| Attorneys Handling Vehicle Cases       | 300    |
| Attorneys Handling TCPA Cases          | 338    |
| Attorneys Handling Other Cases         | 225    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 231                          |
| 3-5                           | 263                          |
| 6-10                          | 263                          |
| 11-15                         | 444                          |
| 16-20                         | 350                          |
| 21-25                         | 325                          |
| 26-30                         | 445                          |
| 31-35                         | 475                          |
| 36-40                         | 500                          |
| 41+                           | 225                          |

### Michigan, Grand Rapids

|  |                         |
|--|-------------------------|
| Firm Size                                  | 2.5                     |
| Median Years in Practice                   | 20.0                    |
| Concentration of Practice in Consumer Law  | 82.6                    |
| Primary Practice Area                      | Consumer Law            |
| Secondary Practice Area                    | Bankruptcy, Real Estate |
| Last Time Rate Change Occurred (months)    | 20.5                    |
| Median Number of Paralegals in Firm        | 1.5                     |
| Average Paralegal Rate for All Paralegals  | 85                      |
| Average Attorney Rate for All Attorneys    | 368                     |
| 25% Median Attorney Rate for All Attorneys | 225                     |
| Median Attorney Rate for All Attorneys     | 350                     |
| 75% Median Attorney Rate for All Attorneys | 525                     |
| 95% Median Attorney Rate for All Attorneys | 700                     |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 325    |
| Attorneys Handling Class Action Cases  | 400    |
| Attorneys Handling Credit Rights Cases | 350    |
| Attorneys Handling Mortgage Cases      | 513    |
| Attorneys Handling Vehicle Cases       | 325    |
| Attorneys Handling TCPA Cases          | 350    |
| Attorneys Handling Other Cases         | 350    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 200                          |
| 3-5                           | 275                          |
| 6-10                          | 306                          |
| 11-15                         | 492                          |
| 16-20                         | 319                          |
| 21-25                         | 425                          |
| 26-30                         | 450                          |
| 31-35                         | 400                          |
| 36-40                         | 458                          |
| 41+                           | 225                          |

Michigan, Lansing

|  |                  |
|--|------------------|
| Firm Size                                  | 2.3              |
| Median Years in Practice                   | 20.0             |
| Concentration of Practice in Consumer Law  | 92.8             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 24.7             |
| Median Number of Paralegals in Firm        | 1.5              |
| Average Paralegal Rate for All Paralegals  | 85               |
| Average Attorney Rate for All Attorneys    | 379              |
| 25% Median Attorney Rate for All Attorneys | 300              |
| Median Attorney Rate for All Attorneys     | 350              |
| 75% Median Attorney Rate for All Attorneys | 425              |
| 95% Median Attorney Rate for All Attorneys | 700              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 275    |
| Attorneys Handling Class Action Cases  | 400    |
| Attorneys Handling Credit Rights Cases | 350    |
| Attorneys Handling Mortgage Cases      | 513    |
| Attorneys Handling Vehicle Cases       | 350    |
| Attorneys Handling TCPA Cases          | 363    |
| Attorneys Handling Other Cases         | 225    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 275                          |
| 3-5                           | 275                          |
| 6-10                          | 350                          |
| 11-15                         | 444                          |
| 16-20                         | 319                          |
| 21-25                         | 400                          |
| 26-30                         | 450                          |
| 31-35                         | 475                          |
| 36-40                         | 458                          |
| 41+                           | 225                          |

## Michigan, Marquette

|  |                  |
|--|------------------|
| Firm Size                                  | 2.6              |
| Median Years in Practice                   | 20.0             |
| Concentration of Practice in Consumer Law  | 96.3             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 27.4             |
| Median Number of Paralegals in Firm        | 1.9              |
| Average Paralegal Rate for All Paralegals  | 72               |
| Average Attorney Rate for All Attorneys    | 403              |
| 25% Median Attorney Rate for All Attorneys | 300              |
| Median Attorney Rate for All Attorneys     | 375              |
| 75% Median Attorney Rate for All Attorneys | 450              |
| 95% Median Attorney Rate for All Attorneys | 700              |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 275    |
| Attorneys Handling Class Action Cases  | 450    |
| Attorneys Handling Credit Rights Cases | 425    |
| Attorneys Handling Mortgage Cases      | 500    |
| Attorneys Handling Vehicle Cases       | 350    |
| Attorneys Handling TCPA Cases          | 425    |
| Attorneys Handling Other Cases         | 375    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 275                          |
| 3-5                           | 275                          |
| 6-10                          | 350                          |
| 11-15                         | 444                          |
| 16-20                         | 319                          |
| 21-25                         | 400                          |
| 26-30                         | 450                          |
| 31-35                         | 475                          |
| 36-40                         | 458                          |
| 41+                           | 225                          |

Minnesota, Minneapolis - St Paul

|  |              |
|--|--------------|
| Firm Size                                  | 2.4          |
| Median Years in Practice                   | 12.5         |
| Concentration of Practice in Consumer Law  | 92.5         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 9.8          |
| Median Number of Paralegals in Firm        | 1.5          |
| Average Paralegal Rate for All Paralegals  | 98           |
| Average Attorney Rate for All Attorneys    | 406          |
| 25% Median Attorney Rate for All Attorneys | 325          |
| Median Attorney Rate for All Attorneys     | 350          |
| 75% Median Attorney Rate for All Attorneys | 500          |
| 95% Median Attorney Rate for All Attorneys | 650          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 675    |
| Attorneys Handling Credit Rights Cases | 350    |
| Attorneys Handling Mortgage Cases      | 525    |
| Attorneys Handling Vehicle Cases       | 350    |
| Attorneys Handling TCPA Cases          | 338    |
| Attorneys Handling Other Cases         | 350    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 255                          |
| 3-5                           | 325                          |
| 6-10                          | 338                          |
| 11-15                         | 438                          |
| 16-20                         | 300                          |
| 21-25                         | 390                          |
| 26-30                         | 425                          |
| 31-35                         | 450                          |
| 36-40                         | 595                          |
| 41+                           | 500                          |

Mississippi, Jackson

|  |                  |
|--|------------------|
| Firm Size                                  | 1.3              |
| Median Years in Practice                   | 21.0             |
| Concentration of Practice in Consumer Law  | 83.3             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 20.0             |
| Median Number of Paralegals in Firm        | 1.0              |
| Average Paralegal Rate for All Paralegals  | 125              |
| Average Attorney Rate for All Attorneys    | 367              |
| 25% Median Attorney Rate for All Attorneys | 300              |
| Median Attorney Rate for All Attorneys     | 325              |
| 75% Median Attorney Rate for All Attorneys | 400              |
| 95% Median Attorney Rate for All Attorneys | 475              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 325    |
| Attorneys Handling Class Action Cases  | 325    |
| Attorneys Handling Credit Rights Cases | 400    |
| Attorneys Handling Mortgage Cases      | 325    |
| Attorneys Handling Vehicle Cases       | 388    |
| Attorneys Handling TCPA Cases          | 325    |
| Attorneys Handling Other Cases         | 475    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 200                          |
| 3-5                           | 265                          |
| 6-10                          | 325                          |
| 11-15                         | 350                          |
| 16-20                         | 378                          |
| 21-25                         | 363                          |
| 26-30                         | 395                          |
| 31-35                         | 420                          |
| 36-40                         | 400                          |
| 41+                           | 315                          |

Missouri, Columbia

|  |                  |
|--|------------------|
| Firm Size                                  | 3.2              |
| Median Years in Practice                   | 13.6             |
| Concentration of Practice in Consumer Law  | 96.6             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 16.7             |
| Median Number of Paralegals in Firm        | 2.1              |
| Average Paralegal Rate for All Paralegals  | 132              |
| Average Attorney Rate for All Attorneys    | 436              |
| 25% Median Attorney Rate for All Attorneys | 325              |
| Median Attorney Rate for All Attorneys     | 359              |
| 75% Median Attorney Rate for All Attorneys | 525              |
| 95% Median Attorney Rate for All Attorneys | 725              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 350    |
| Attorneys Handling Credit Rights Cases | 425    |
| Attorneys Handling Mortgage Cases      | 350    |
| Attorneys Handling Vehicle Cases       | 350    |
| Attorneys Handling TCPA Cases          | 425    |
| Attorneys Handling Other Cases         | 325    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 170                          |
| 1-3                           | 210                          |
| 3-5                           | 350                          |
| 6-10                          | 425                          |
| 11-15                         | 350                          |
| 16-20                         | 410                          |
| 21-25                         | 425                          |
| 26-30                         | 450                          |
| 31-35                         | 466                          |
| 36-40                         | 450                          |
| 41+                           | 400                          |

Missouri, Kansas City

|  |              |
|--|--------------|
| Firm Size                                  | 3.2          |
| Median Years in Practice                   | 8.0          |
| Concentration of Practice in Consumer Law  | 91.5         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 14.8         |
| Median Number of Paralegals in Firm        | 1.8          |
| Average Paralegal Rate for All Paralegals  | 108          |
| Average Attorney Rate for All Attorneys    | 371          |
| 25% Median Attorney Rate for All Attorneys | 300          |
| Median Attorney Rate for All Attorneys     | 350          |
| 75% Median Attorney Rate for All Attorneys | 425          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 225    |
| Attorneys Handling Class Action Cases  | 350    |
| Attorneys Handling Credit Rights Cases | 350    |
| Attorneys Handling Mortgage Cases      | 388    |
| Attorneys Handling Vehicle Cases       | 338    |
| Attorneys Handling TCPA Cases          | 355    |
| Attorneys Handling Other Cases         | 300    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 300                          |
| 1-3                           | 233                          |
| 3-5                           | 306                          |
| 6-10                          | 725                          |
| 11-15                         | 433                          |
| 16-20                         | 425                          |
| 21-25                         | 300                          |
| 26-30                         | 350                          |
| 31-35                         | 345                          |
| 36-40                         | 350                          |
| 41+                           | 310                          |

## Missouri, Springfield

|  |              |
|--|--------------|
| Firm Size                                  | 3.3          |
| Median Years in Practice                   | 11.0         |
| Concentration of Practice in Consumer Law  | 84.0         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 14.0         |
| Median Number of Paralegals in Firm        | 1.9          |
| Average Paralegal Rate for All Paralegals  | 107          |
| Average Attorney Rate for All Attorneys    | 362          |
| 25% Median Attorney Rate for All Attorneys | 275          |
| Median Attorney Rate for All Attorneys     | 350          |
| 75% Median Attorney Rate for All Attorneys | 450          |
| 95% Median Attorney Rate for All Attorneys | 725          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 200    |
| Attorneys Handling Class Action Cases  | 350    |
| Attorneys Handling Credit Rights Cases | 350    |
| Attorneys Handling Mortgage Cases      | 350    |
| Attorneys Handling Vehicle Cases       | 350    |
| Attorneys Handling TCPA Cases          | 350    |
| Attorneys Handling Other Cases         | 300    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 300                          |
| 1-3                           | 233                          |
| 3-5                           | 306                          |
| 6-10                          | 725                          |
| 11-15                         | 363                          |
| 16-20                         | 438                          |
| 21-25                         | 300                          |
| 26-30                         | 350                          |
| 31-35                         | 345                          |
| 36-40                         | 350                          |
| 41+                           | 310                          |

Missouri, St Louis

|  |                 |
|--|-----------------|
| Firm Size                                  | 3.6             |
| Median Years in Practice                   | 8.0             |
| Concentration of Practice in Consumer Law  | 92.7            |
| Primary Practice Area                      | Consumer Law    |
| Secondary Practice Area                    | Personal Injury |
| Last Time Rate Change Occurred (months)    | 21.3            |
| Median Number of Paralegals in Firm        | 1.9             |
| Average Paralegal Rate for All Paralegals  | 111             |
| Average Attorney Rate for All Attorneys    | 377             |
| 25% Median Attorney Rate for All Attorneys | 300             |
| Median Attorney Rate for All Attorneys     | 350             |
| 75% Median Attorney Rate for All Attorneys | 475             |
| 95% Median Attorney Rate for All Attorneys | 725             |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 200    |
| Attorneys Handling Class Action Cases  | 350    |
| Attorneys Handling Credit Rights Cases | 338    |
| Attorneys Handling Mortgage Cases      | 350    |
| Attorneys Handling Vehicle Cases       | 325    |
| Attorneys Handling TCPA Cases          | 350    |
| Attorneys Handling Other Cases         | 300    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 300                          |
| 1-3                           | 250                          |
| 3-5                           | 306                          |
| 6-10                          | 425                          |
| 11-15                         | 400                          |
| 16-20                         | 400                          |
| 21-25                         | 345                          |
| 26-30                         | 405                          |
| 31-35                         | 425                          |
| 36-40                         | 385                          |
| 41+                           | 350                          |

Nebraska, Lincoln

|  |              |
|--|--------------|
| Firm Size                                  | 1.7          |
| Median Years in Practice                   | 24.0         |
| Concentration of Practice in Consumer Law  | 73.3         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 9.0          |
| Median Number of Paralegals in Firm        | 1.0          |
| Average Paralegal Rate for All Paralegals  | 125          |
| Average Attorney Rate for All Attorneys    | 350          |
| 25% Median Attorney Rate for All Attorneys | 250          |
| Median Attorney Rate for All Attorneys     | 325          |
| 75% Median Attorney Rate for All Attorneys | 400          |
| 95% Median Attorney Rate for All Attorneys | 450          |

Median Rates for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 275    |
| Attorneys Handling Class Action Cases  | 388    |
| Attorneys Handling Credit Rights Cases | 325    |
| Attorneys Handling Mortgage Cases      | 275    |
| Attorneys Handling Vehicle Cases       | 350    |
| Attorneys Handling TCPA Cases          | 450    |
| Attorneys Handling Other Cases         | 350    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 225                          |
| 1-3                           | 225                          |
| 3-5                           | 275                          |
| 6-10                          | 300                          |
| 11-15                         | 450                          |
| 16-20                         | 325                          |
| 21-25                         | 325                          |
| 26-30                         | 350                          |
| 31-35                         | 500                          |
| 36-40                         | 550                          |
| 41+                           | 500                          |

Nebraska, Omaha

|  |              |
|--|--------------|
| Firm Size                                  | 1.7          |
| Median Years in Practice                   | 22.5         |
| Concentration of Practice in Consumer Law  | 75.0         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 9.0          |
| Median Number of Paralegals in Firm        | .5           |
| Average Paralegal Rate for All Paralegals  | 87           |
| Average Attorney Rate for All Attorneys    | 367          |
| 25% Median Attorney Rate for All Attorneys | 275          |
| Median Attorney Rate for All Attorneys     | 333          |
| 75% Median Attorney Rate for All Attorneys | 500          |
| 95% Median Attorney Rate for All Attorneys | 550          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 275    |
| Attorneys Handling Class Action Cases  | 333    |
| Attorneys Handling Credit Rights Cases | 333    |
| Attorneys Handling Mortgage Cases      | 275    |
| Attorneys Handling Vehicle Cases       | 333    |
| Attorneys Handling TCPA Cases          | 500    |
| Attorneys Handling Other Cases         | 333    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 225                          |
| 1-3                           | 225                          |
| 3-5                           | 275                          |
| 6-10                          | 300                          |
| 11-15                         | 350                          |
| 16-20                         | 325                          |
| 21-25                         | 325                          |
| 26-30                         | 350                          |
| 31-35                         | 500                          |
| 36-40                         | 550                          |
| 41+                           | 500                          |

Nevada, Las Vegas

|  |                  |
|--|------------------|
| Firm Size                                  | 4.8              |
| Median Years in Practice                   | 12.0             |
| Concentration of Practice in Consumer Law  | 100.0            |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 13.2             |
| Median Number of Paralegals in Firm        | 4.0              |
| Average Paralegal Rate for All Paralegals  | 144              |
| Average Attorney Rate for All Attorneys    | 420              |
| 25% Median Attorney Rate for All Attorneys | 350              |
| Median Attorney Rate for All Attorneys     | 450              |
| 75% Median Attorney Rate for All Attorneys | 485              |
| 95% Median Attorney Rate for All Attorneys | 500              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 450    |
| Attorneys Handling Class Action Cases  | 450    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 450    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 450    |
| Attorneys Handling Other Cases         | 450    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 250                          |
| 1-3                           | 275                          |
| 3-5                           | 290                          |
| 6-10                          | 325                          |
| 11-15                         | 450                          |
| 16-20                         | 440                          |
| 21-25                         | 465                          |
| 26-30                         | 450                          |
| 31-35                         | 500                          |
| 36-40                         | 525                          |
| 41+                           | 500                          |

Nevada, Reno - Carson City

|  |                  |
|--|------------------|
| Firm Size                                  | 4.8              |
| Median Years in Practice                   | 12.0             |
| Concentration of Practice in Consumer Law  | 100.0            |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 13.2             |
| Median Number of Paralegals in Firm        | 4.0              |
| Average Paralegal Rate for All Paralegals  | 144              |
| Average Attorney Rate for All Attorneys    | 420              |
| 25% Median Attorney Rate for All Attorneys | 350              |
| Median Attorney Rate for All Attorneys     | 450              |
| 75% Median Attorney Rate for All Attorneys | 485              |
| 95% Median Attorney Rate for All Attorneys | 500              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 450    |
| Attorneys Handling Class Action Cases  | 450    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 450    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 450    |
| Attorneys Handling Other Cases         | 450    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 250                          |
| 1-3                           | 275                          |
| 3-5                           | 290                          |
| 6-10                          | 325                          |
| 11-15                         | 450                          |
| 16-20                         | 440                          |
| 21-25                         | 465                          |
| 26-30                         | 450                          |
| 31-35                         | 500                          |
| 36-40                         | 525                          |
| 41+                           | 500                          |

New Jersey, Newark

|  |                            |
|--|----------------------------|
| Firm Size                                  | 3.31                       |
| Median Years in Practice                   | 20.0                       |
| Concentration of Practice in Consumer Law  | 76.3                       |
| Primary Practice Area                      | Consumer Law               |
| Secondary Practice Area                    | Bankruptcy, Employment Law |
| Last Time Rate Change Occurred (months)    | 6.8                        |
| Median Number of Paralegals in Firm        | 1.9                        |
| Average Paralegal Rate for All Paralegals  | 105                        |
| Average Attorney Rate for All Attorneys    | 494                        |
| 25% Median Attorney Rate for All Attorneys | 300                        |
| Median Attorney Rate for All Attorneys     | 425                        |
| 75% Median Attorney Rate for All Attorneys | 700                        |
| 95% Median Attorney Rate for All Attorneys | 725                        |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 588    |
| Attorneys Handling Credit Rights Cases | 363    |
| Attorneys Handling Mortgage Cases      | 588    |
| Attorneys Handling Vehicle Cases       | 363    |
| Attorneys Handling TCPA Cases          | 700    |
| Attorneys Handling Other Cases         | 425    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 178                          |
| 1-3                           | 225                          |
| 3-5                           | 363                          |
| 6-10                          | 350                          |
| 11-15                         | 350                          |
| 16-20                         | 358                          |
| 21-25                         | 425                          |
| 26-30                         | 725                          |
| 31-35                         | 700                          |
| 36-40                         | 600                          |
| 41+                           | 550                          |

New Jersey, Trenton

|  |                |
|--|----------------|
| Firm Size                                  | 2.3            |
| Median Years in Practice                   | 22.0           |
| Concentration of Practice in Consumer Law  | 88.7           |
| Primary Practice Area                      | Consumer Law   |
| Secondary Practice Area                    | Employment Law |
| Last Time Rate Change Occurred (months)    | 10.5           |
| Median Number of Paralegals in Firm        | 2.1            |
| Average Paralegal Rate for All Paralegals  | 134            |
| Average Attorney Rate for All Attorneys    | 600            |
| 25% Median Attorney Rate for All Attorneys | 459            |
| Median Attorney Rate for All Attorneys     | 675            |
| 75% Median Attorney Rate for All Attorneys | 700            |
| 95% Median Attorney Rate for All Attorneys | 725            |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 675    |
| Attorneys Handling Class Action Cases  | 675    |
| Attorneys Handling Credit Rights Cases | 675    |
| Attorneys Handling Mortgage Cases      | 688    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 700    |
| Attorneys Handling Other Cases         | 675    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 275                          |
| 1-3                           | 300                          |
| 3-5                           | 375                          |
| 6-10                          | 400                          |
| 11-15                         | 675                          |
| 16-20                         | 575                          |
| 21-25                         | 450                          |
| 26-30                         | 725                          |
| 31-35                         | 700                          |
| 36-40                         | 700                          |
| 41+                           | 650                          |

New Mexico, Albuquerque - Santa Fe

|  |              |
|--|--------------|
| Firm Size                                  | 2.0          |
| Median Years in Practice                   | 30.0         |
| Concentration of Practice in Consumer Law  | 70.0         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 40.0         |
| Median Number of Paralegals in Firm        | 1.0          |
| Average Paralegal Rate for All Paralegals  | 93           |
| Average Attorney Rate for All Attorneys    | 275          |
| 25% Median Attorney Rate for All Attorneys | 220          |
| Median Attorney Rate for All Attorneys     | 250          |
| 75% Median Attorney Rate for All Attorneys | 300          |
| 95% Median Attorney Rate for All Attorneys | 325          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 250    |
| Attorneys Handling Class Action Cases  | 288    |
| Attorneys Handling Credit Rights Cases | 250    |
| Attorneys Handling Mortgage Cases      | 250    |
| Attorneys Handling Vehicle Cases       | 288    |
| Attorneys Handling TCPA Cases          | 250    |
| Attorneys Handling Other Cases         | 250    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 150                          |
| 1-3                           | 150                          |
| 3-5                           | 163                          |
| 6-10                          | 210                          |
| 11-15                         | 200                          |
| 16-20                         | 250                          |
| 21-25                         | 275                          |
| 26-30                         | 275                          |
| 31-35                         | 280                          |
| 36-40                         | 300                          |
| 41+                           | 325                          |

New York, Albany - Schenectady

|  |                |
|--|----------------|
| Firm Size                                  | 2.1            |
| Median Years in Practice                   | 15.0           |
| Concentration of Practice in Consumer Law  | 82.7           |
| Primary Practice Area                      | Consumer Law   |
| Secondary Practice Area                    | Employment Law |
| Last Time Rate Change Occurred (months)    | 13.9           |
| Median Number of Paralegals in Firm        | 3.1            |
| Average Paralegal Rate for All Paralegals  | 136            |
| Average Attorney Rate for All Attorneys    | 509            |
| 25% Median Attorney Rate for All Attorneys | 400            |
| Median Attorney Rate for All Attorneys     | 538            |
| 75% Median Attorney Rate for All Attorneys | 700            |
| 95% Median Attorney Rate for All Attorneys | 725            |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 600    |
| Attorneys Handling Credit Rights Cases | 425    |
| Attorneys Handling Mortgage Cases      | 688    |
| Attorneys Handling Vehicle Cases       | 425    |
| Attorneys Handling TCPA Cases          | 425    |
| Attorneys Handling Other Cases         | 663    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 245                          |
| 1-3                           | 300                          |
| 3-5                           | 300                          |
| 6-10                          | 375                          |
| 11-15                         | 420                          |
| 16-20                         | 700                          |
| 21-25                         | 550                          |
| 26-30                         | 725                          |
| 31-35                         | 663                          |
| 36-40                         | 638                          |
| 41+                           | 375                          |

New York, Buffalo

|  |                            |
|--|----------------------------|
| Firm Size                                  | 3.4                        |
| Median Years in Practice                   | 27.0                       |
| Concentration of Practice in Consumer Law  | 71.1                       |
| Primary Practice Area                      | Consumer Law               |
| Secondary Practice Area                    | Bankruptcy, Employment Law |
| Last Time Rate Change Occurred (months)    | 8.6                        |
| Median Number of Paralegals in Firm        | 2.1                        |
| Average Paralegal Rate for All Paralegals  | 110                        |
| Average Attorney Rate for All Attorneys    | 545                        |
| 25% Median Attorney Rate for All Attorneys | 250                        |
| Median Attorney Rate for All Attorneys     | 675                        |
| 75% Median Attorney Rate for All Attorneys | 700                        |
| 95% Median Attorney Rate for All Attorneys | 725                        |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 700    |
| Attorneys Handling Credit Rights Cases | 200    |
| Attorneys Handling Mortgage Cases      | 700    |
| Attorneys Handling Vehicle Cases       | 700    |
| Attorneys Handling TCPA Cases          | 450    |
| Attorneys Handling Other Cases         | 600    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 200                          |
| 3-5                           | 200                          |
| 6-10                          | 265                          |
| 11-15                         | 350                          |
| 16-20                         | 675                          |
| 21-25                         | 500                          |
| 26-30                         | 725                          |
| 31-35                         | 475                          |
| 36-40                         | 713                          |
| 41+                           | 550                          |

New York, New York City

|  |              |
|--|--------------|
| Firm Size                                  | 2.7          |
| Median Years in Practice                   | 19.0         |
| Concentration of Practice in Consumer Law  | 86.1         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 16.1         |
| Median Number of Paralegals in Firm        | 2.8          |
| Average Paralegal Rate for All Paralegals  | 108          |
| Average Attorney Rate for All Attorneys    | 490          |
| 25% Median Attorney Rate for All Attorneys | 350          |
| Median Attorney Rate for All Attorneys     | 500          |
| 75% Median Attorney Rate for All Attorneys | 675          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 500    |
| Attorneys Handling Class Action Cases  | 575    |
| Attorneys Handling Credit Rights Cases | 413    |
| Attorneys Handling Mortgage Cases      | 588    |
| Attorneys Handling Vehicle Cases       | 425    |
| Attorneys Handling TCPA Cases          | 413    |
| Attorneys Handling Other Cases         | 600    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 300                          |
| 1-3                           | 300                          |
| 3-5                           | 300                          |
| 6-10                          | 338                          |
| 11-15                         | 413                          |
| 16-20                         | 567                          |
| 21-25                         | 583                          |
| 26-30                         | 725                          |
| 31-35                         | 544                          |
| 36-40                         | 638                          |
| 41+                           | 375                          |

New York, Rochester

|  |              |
|--|--------------|
| Firm Size                                  | 3.1          |
| Median Years in Practice                   | 27.0         |
| Concentration of Practice in Consumer Law  | 72.7         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 13.2         |
| Median Number of Paralegals in Firm        | 1.7          |
| Average Paralegal Rate for All Paralegals  | 89           |
| Average Attorney Rate for All Attorneys    | 505          |
| 25% Median Attorney Rate for All Attorneys | 275          |
| Median Attorney Rate for All Attorneys     | 500          |
| 75% Median Attorney Rate for All Attorneys | 700          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 375    |
| Attorneys Handling Class Action Cases  | 600    |
| Attorneys Handling Credit Rights Cases | 400    |
| Attorneys Handling Mortgage Cases      | 500    |
| Attorneys Handling Vehicle Cases       | 475    |
| Attorneys Handling TCPA Cases          | 400    |
| Attorneys Handling Other Cases         | 550    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 185                          |
| 1-3                           | 200                          |
| 3-5                           | 200                          |
| 6-10                          | 350                          |
| 11-15                         | 405                          |
| 16-20                         | 550                          |
| 21-25                         | 575                          |
| 26-30                         | 725                          |
| 31-35                         | 475                          |
| 36-40                         | 642                          |
| 41+                           | 500                          |

New York, Syracuse

|  |                |
|--|----------------|
| Firm Size                                  | 4.0            |
| Median Years in Practice                   | 24.0           |
| Concentration of Practice in Consumer Law  | 91.2           |
| Primary Practice Area                      | Consumer Law   |
| Secondary Practice Area                    | Employment Law |
| Last Time Rate Change Occurred (months)    | 10.5           |
| Median Number of Paralegals in Firm        | 3.1            |
| Average Paralegal Rate for All Paralegals  | 179            |
| Average Attorney Rate for All Attorneys    | 628            |
| 25% Median Attorney Rate for All Attorneys | 550            |
| Median Attorney Rate for All Attorneys     | 688            |
| 75% Median Attorney Rate for All Attorneys | 700            |
| 95% Median Attorney Rate for All Attorneys | 725            |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 688    |
| Attorneys Handling Class Action Cases  | 700    |
| Attorneys Handling Credit Rights Cases | 675    |
| Attorneys Handling Mortgage Cases      | 700    |
| Attorneys Handling Vehicle Cases       | 700    |
| Attorneys Handling TCPA Cases          | 550    |
| Attorneys Handling Other Cases         | 600    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 250                          |
| 1-3                           | 275                          |
| 3-5                           | 300                          |
| 6-10                          | 325                          |
| 11-15                         | 675                          |
| 16-20                         | 725                          |
| 21-25                         | 550                          |
| 26-30                         | 725                          |
| 31-35                         | 600                          |
| 36-40                         | 700                          |
| 41+                           | 700                          |

### North Carolina, Charlotte

|  |              |
|--|--------------|
| Firm Size                                  | 2.4          |
| Median Years in Practice                   | 19.0         |
| Concentration of Practice in Consumer Law  | 56.7         |
| Primary Practice Area                      | Bankruptcy   |
| Secondary Practice Area                    | Consumer Law |
| Last Time Rate Change Occurred (months)    | 22.6         |
| Median Number of Paralegals in Firm        | 2.0          |
| Average Paralegal Rate for All Paralegals  | 83           |
| Average Attorney Rate for All Attorneys    | 322          |
| 25% Median Attorney Rate for All Attorneys | 250          |
| Median Attorney Rate for All Attorneys     | 275          |
| 75% Median Attorney Rate for All Attorneys | 350          |
| 95% Median Attorney Rate for All Attorneys | 650          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 263    |
| Attorneys Handling Class Action Cases  | 350    |
| Attorneys Handling Credit Rights Cases | 300    |
| Attorneys Handling Mortgage Cases      | 263    |
| Attorneys Handling Vehicle Cases       | 300    |
| Attorneys Handling TCPA Cases          | 350    |
| Attorneys Handling Other Cases         | 275    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 225                          |
| 3-5                           | 225                          |
| 6-10                          | 292                          |
| 11-15                         | 363                          |
| 16-20                         | 300                          |
| 21-25                         | 275                          |
| 26-30                         | 267                          |
| 31-35                         | 300                          |
| 36-40                         | 343                          |
| 41+                           | 360                          |

### North Carolina, Greensboro

|  |              |
|--|--------------|
| Firm Size                                  | 2.3          |
| Median Years in Practice                   | 13.0         |
| Concentration of Practice in Consumer Law  | 55.8         |
| Primary Practice Area                      | Bankruptcy   |
| Secondary Practice Area                    | Consumer Law |
| Last Time Rate Change Occurred (months)    | 20.2         |
| Median Number of Paralegals in Firm        | 1.7          |
| Average Paralegal Rate for All Paralegals  | 82           |
| Average Attorney Rate for All Attorneys    | 290          |
| 25% Median Attorney Rate for All Attorneys | 240          |
| Median Attorney Rate for All Attorneys     | 250          |
| 75% Median Attorney Rate for All Attorneys | 300          |
| 95% Median Attorney Rate for All Attorneys | 675          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 250    |
| Attorneys Handling Class Action Cases  | 488    |
| Attorneys Handling Credit Rights Cases | 250    |
| Attorneys Handling Mortgage Cases      | 300    |
| Attorneys Handling Vehicle Cases       | 275    |
| Attorneys Handling TCPA Cases          | 250    |
| Attorneys Handling Other Cases         | 275    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 180                          |
| 1-3                           | 225                          |
| 3-5                           | 225                          |
| 6-10                          | 275                          |
| 11-15                         | 381                          |
| 16-20                         | 263                          |
| 21-25                         | 275                          |
| 26-30                         | 250                          |
| 31-35                         | 280                          |
| 36-40                         | 275                          |
| 41+                           | 260                          |

North Carolina, Raleigh

|  |              |
|--|--------------|
| Firm Size                                  | 2.3          |
| Median Years in Practice                   | 13.0         |
| Concentration of Practice in Consumer Law  | 65.8         |
| Primary Practice Area                      | Bankruptcy   |
| Secondary Practice Area                    | Consumer Law |
| Last Time Rate Change Occurred (months)    | 20.2         |
| Median Number of Paralegals in Firm        | 1.7          |
| Average Paralegal Rate for All Paralegals  | 84           |
| Average Attorney Rate for All Attorneys    | 290          |
| 25% Median Attorney Rate for All Attorneys | 240          |
| Median Attorney Rate for All Attorneys     | 250          |
| 75% Median Attorney Rate for All Attorneys | 300          |
| 95% Median Attorney Rate for All Attorneys | 350          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 250    |
| Attorneys Handling Class Action Cases  | 300    |
| Attorneys Handling Credit Rights Cases | 250    |
| Attorneys Handling Mortgage Cases      | 250    |
| Attorneys Handling Vehicle Cases       | 275    |
| Attorneys Handling TCPA Cases          | 250    |
| Attorneys Handling Other Cases         | 250    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 225                          |
| 3-5                           | 225                          |
| 6-10                          | 275                          |
| 11-15                         | 381                          |
| 16-20                         | 263                          |
| 21-25                         | 265                          |
| 26-30                         | 300                          |
| 31-35                         | 325                          |
| 36-40                         | 300                          |
| 41+                           | 300                          |

Ohio, Cincinnati

|  |                                |
|--|--------------------------------|
| Firm Size                                  | 2.1                            |
| Median Years in Practice                   | 22.0                           |
| Concentration of Practice in Consumer Law  | 90.2                           |
| Primary Practice Area                      | Consumer Law                   |
| Secondary Practice Area                    | Bankruptcy, Domestic Relations |
| Last Time Rate Change Occurred (months)    | 23.6                           |
| Median Number of Paralegals in Firm        | 2.0                            |
| Average Paralegal Rate for All Paralegals  | 80                             |
| Average Attorney Rate for All Attorneys    | 366                            |
| 25% Median Attorney Rate for All Attorneys | 300                            |
| Median Attorney Rate for All Attorneys     | 338                            |
| 75% Median Attorney Rate for All Attorneys | 475                            |
| 95% Median Attorney Rate for All Attorneys | 525                            |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 325    |
| Attorneys Handling Class Action Cases  | 400    |
| Attorneys Handling Credit Rights Cases | 325    |
| Attorneys Handling Mortgage Cases      | 325    |
| Attorneys Handling Vehicle Cases       | 300    |
| Attorneys Handling TCPA Cases          | 488    |
| Attorneys Handling Other Cases         | 325    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 225                          |
| 3-5                           | 250                          |
| 6-10                          | 300                          |
| 11-15                         | 425                          |
| 16-20                         | 442                          |
| 21-25                         | 342                          |
| 26-30                         | 400                          |
| 31-35                         | 385                          |
| 36-40                         | 425                          |
| 41+                           | 365                          |

## Ohio, Cleveland

|  |                  |
|--|------------------|
| Firm Size                                  | 2.3              |
| Median Years in Practice                   | 22.0             |
| Concentration of Practice in Consumer Law  | 93.8             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 19.7             |
| Median Number of Paralegals in Firm        | 1.0              |
| Average Paralegal Rate for All Paralegals  | 89               |
| Average Attorney Rate for All Attorneys    | 416              |
| 25% Median Attorney Rate for All Attorneys | 300              |
| Median Attorney Rate for All Attorneys     | 425              |
| 75% Median Attorney Rate for All Attorneys | 500              |
| 95% Median Attorney Rate for All Attorneys | 650              |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 312    |
| Attorneys Handling Class Action Cases  | 488    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 450    |
| Attorneys Handling Vehicle Cases       | 350    |
| Attorneys Handling TCPA Cases          | 475    |
| Attorneys Handling Other Cases         | 475    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 225                          |
| 1-3                           | 250                          |
| 3-5                           | 250                          |
| 6-10                          | 300                          |
| 11-15                         | 442                          |
| 16-20                         | 417                          |
| 21-25                         | 400                          |
| 26-30                         | 418                          |
| 31-35                         | 450                          |
| 36-40                         | 467                          |
| 41+                           | 433                          |

Ohio, Columbus

|  |              |
|--|--------------|
| Firm Size                                  | 2.9          |
| Median Years in Practice                   | 18.0         |
| Concentration of Practice in Consumer Law  | 91.2         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 15.5         |
| Median Number of Paralegals in Firm        | 3.0          |
| Average Paralegal Rate for All Paralegals  | 80           |
| Average Attorney Rate for All Attorneys    | 352          |
| 25% Median Attorney Rate for All Attorneys | 300          |
| Median Attorney Rate for All Attorneys     | 350          |
| 75% Median Attorney Rate for All Attorneys | 500          |
| 95% Median Attorney Rate for All Attorneys | 600          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 288    |
| Attorneys Handling Class Action Cases  | 475    |
| Attorneys Handling Credit Rights Cases | 375    |
| Attorneys Handling Mortgage Cases      | 338    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 475    |
| Attorneys Handling Other Cases         | 250    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 250                          |
| 1-3                           | 300                          |
| 3-5                           | 375                          |
| 6-10                          | 300                          |
| 11-15                         | 425                          |
| 16-20                         | 442                          |
| 21-25                         | 417                          |
| 26-30                         | 300                          |
| 31-35                         | 275                          |
| 36-40                         | 500                          |
| 41+                           | 650                          |

## Ohio, Toledo

|  |                  |
|--|------------------|
| Firm Size                                  | 2.4              |
| Median Years in Practice                   | 21.5             |
| Concentration of Practice in Consumer Law  | 86.4             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 19.7             |
| Median Number of Paralegals in Firm        | 1.1              |
| Average Paralegal Rate for All Paralegals  | 93               |
| Average Attorney Rate for All Attorneys    | 421              |
| 25% Median Attorney Rate for All Attorneys | 300              |
| Median Attorney Rate for All Attorneys     | 433              |
| 75% Median Attorney Rate for All Attorneys | 500              |
| 95% Median Attorney Rate for All Attorneys | 650              |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 312    |
| Attorneys Handling Class Action Cases  | 500    |
| Attorneys Handling Credit Rights Cases | 475    |
| Attorneys Handling Mortgage Cases      | 450    |
| Attorneys Handling Vehicle Cases       | 350    |
| Attorneys Handling TCPA Cases          | 483    |
| Attorneys Handling Other Cases         | 475    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 225                          |
| 1-3                           | 250                          |
| 3-5                           | 250                          |
| 6-10                          | 300                          |
| 11-15                         | 475                          |
| 16-20                         | 475                          |
| 21-25                         | 425                          |
| 26-30                         | 433                          |
| 31-35                         | 450                          |
| 36-40                         | 450                          |
| 41+                           | 500                          |

Oklahoma, Oklahoma City

|  |              |
|--|--------------|
| Firm Size                                  | 1.7          |
| Median Years in Practice                   | 14.0         |
| Concentration of Practice in Consumer Law  | 61.4         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 14.6         |
| Median Number of Paralegals in Firm        | .3           |
| Average Paralegal Rate for All Paralegals  | 100          |
| Average Attorney Rate for All Attorneys    | 247          |
| 25% Median Attorney Rate for All Attorneys | 225          |
| Median Attorney Rate for All Attorneys     | 300          |
| 75% Median Attorney Rate for All Attorneys | 350          |
| 95% Median Attorney Rate for All Attorneys | 375          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 250    |
| Attorneys Handling Class Action Cases  | 300    |
| Attorneys Handling Credit Rights Cases | 300    |
| Attorneys Handling Mortgage Cases      | 250    |
| Attorneys Handling Vehicle Cases       | 300    |
| Attorneys Handling TCPA Cases          | 300    |
| Attorneys Handling Other Cases         | 250    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 250                          |
| 3-5                           | 275                          |
| 6-10                          | 310                          |
| 11-15                         | 342                          |
| 16-20                         | 250                          |
| 21-25                         | 300                          |
| 26-30                         | 383                          |
| 31-35                         | 375                          |
| 36-40                         | 375                          |
| 41+                           | 350                          |

Oklahoma, Tulsa

|  |              |
|--|--------------|
| Firm Size                                  | 2.1          |
| Median Years in Practice                   | 16.0         |
| Concentration of Practice in Consumer Law  | 61.4         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 8.6          |
| Median Number of Paralegals in Firm        | .71          |
| Average Paralegal Rate for All Paralegals  | 108          |
| Average Attorney Rate for All Attorneys    | 289          |
| 25% Median Attorney Rate for All Attorneys | 300          |
| Median Attorney Rate for All Attorneys     | 325          |
| 75% Median Attorney Rate for All Attorneys | 375          |
| 95% Median Attorney Rate for All Attorneys | 500          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 250    |
| Attorneys Handling Class Action Cases  | 300    |
| Attorneys Handling Credit Rights Cases | 388    |
| Attorneys Handling Mortgage Cases      | 300    |
| Attorneys Handling Vehicle Cases       | 300    |
| Attorneys Handling TCPA Cases          | 300    |
| Attorneys Handling Other Cases         | 300    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 150                          |
| 1-3                           | 220                          |
| 3-5                           | 250                          |
| 6-10                          | 275                          |
| 11-15                         | 342                          |
| 16-20                         | 240                          |
| 21-25                         | 300                          |
| 26-30                         | 500                          |
| 31-35                         | 450                          |
| 36-40                         | 400                          |
| 41+                           | 410                          |

## Oregon, Eugene

|  |              |
|--|--------------|
| Firm Size                                  | 2.6          |
| Median Years in Practice                   | 13.0         |
| Concentration of Practice in Consumer Law  | 91.2         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 18.4         |
| Median Number of Paralegals in Firm        | .9           |
| Average Paralegal Rate for All Paralegals  | 64           |
| Average Attorney Rate for All Attorneys    | 411          |
| 25% Median Attorney Rate for All Attorneys | 300          |
| Median Attorney Rate for All Attorneys     | 375          |
| 75% Median Attorney Rate for All Attorneys | 550          |
| 95% Median Attorney Rate for All Attorneys | 725          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 325    |
| Attorneys Handling Class Action Cases  | 400    |
| Attorneys Handling Credit Rights Cases | 363    |
| Attorneys Handling Mortgage Cases      | 325    |
| Attorneys Handling Vehicle Cases       | 300    |
| Attorneys Handling TCPA Cases          | 375    |
| Attorneys Handling Other Cases         | 400    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 225                          |
| 1-3                           | 225                          |
| 3-5                           | 275                          |
| 6-10                          | 370                          |
| 11-15                         | 317                          |
| 16-20                         | 400                          |
| 21-25                         | 455                          |
| 26-30                         | 550                          |
| 31-35                         | 250                          |
| 36-40                         | 583                          |
| 41+                           | 500                          |

Oregon, Portland

|  |              |
|--|--------------|
| Firm Size                                  | 2.6          |
| Median Years in Practice                   | 13.0         |
| Concentration of Practice in Consumer Law  | 91.2         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 18.4         |
| Median Number of Paralegals in Firm        | .9           |
| Average Paralegal Rate for All Paralegals  | 64           |
| Average Attorney Rate for All Attorneys    | 411          |
| 25% Median Attorney Rate for All Attorneys | 300          |
| Median Attorney Rate for All Attorneys     | 375          |
| 75% Median Attorney Rate for All Attorneys | 550          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 325    |
| Attorneys Handling Class Action Cases  | 400    |
| Attorneys Handling Credit Rights Cases | 363    |
| Attorneys Handling Mortgage Cases      | 325    |
| Attorneys Handling Vehicle Cases       | 300    |
| Attorneys Handling TCPA Cases          | 375    |
| Attorneys Handling Other Cases         | 400    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 225                          |
| 1-3                           | 225                          |
| 3-5                           | 275                          |
| 6-10                          | 370                          |
| 11-15                         | 317                          |
| 16-20                         | 400                          |
| 21-25                         | 455                          |
| 26-30                         | 550                          |
| 31-35                         | 250                          |
| 36-40                         | 583                          |
| 41+                           | 500                          |

Pennsylvania, Philadelphia

|  |              |
|--|--------------|
| Firm Size                                  | 2.5          |
| Median Years in Practice                   | 19.0         |
| Concentration of Practice in Consumer Law  | 92.3         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 16.9         |
| Median Number of Paralegals in Firm        | 2.1          |
| Average Paralegal Rate for All Paralegals  | 112          |
| Average Attorney Rate for All Attorneys    | 444          |
| 25% Median Attorney Rate for All Attorneys | 325          |
| Median Attorney Rate for All Attorneys     | 388          |
| 75% Median Attorney Rate for All Attorneys | 625          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 325    |
| Attorneys Handling Class Action Cases  | 625    |
| Attorneys Handling Credit Rights Cases | 363    |
| Attorneys Handling Mortgage Cases      | 375    |
| Attorneys Handling Vehicle Cases       | 425    |
| Attorneys Handling TCPA Cases          | 450    |
| Attorneys Handling Other Cases         | 475    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 245                          |
| 3-5                           | 260                          |
| 6-10                          | 395                          |
| 11-15                         | 411                          |
| 16-20                         | 400                          |
| 21-25                         | 550                          |
| 26-30                         | 725                          |
| 31-35                         | 556                          |
| 36-40                         | 467                          |
| 41+                           | 425                          |

Pennsylvania, Pittsburgh

|  |              |
|--|--------------|
| Firm Size                                  | 2.6          |
| Median Years in Practice                   | 20.0         |
| Concentration of Practice in Consumer Law  | 90.8         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Other        |
| Last Time Rate Change Occurred (months)    | 13.9         |
| Median Number of Paralegals in Firm        | 1.5          |
| Average Paralegal Rate for All Paralegals  | 128          |
| Average Attorney Rate for All Attorneys    | 487          |
| 25% Median Attorney Rate for All Attorneys | 350          |
| Median Attorney Rate for All Attorneys     | 450          |
| 75% Median Attorney Rate for All Attorneys | 675          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 600    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 588    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 500    |
| Attorneys Handling Other Cases         | 600    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 185                          |
| 1-3                           | 240                          |
| 3-5                           | 250                          |
| 6-10                          | 335                          |
| 11-15                         | 425                          |
| 16-20                         | 505                          |
| 21-25                         | 530                          |
| 26-30                         | 588                          |
| 31-35                         | 600                          |
| 36-40                         | 550                          |
| 41+                           | 500                          |

Pennsylvania, Scranton

|  |              |
|--|--------------|
| Firm Size                                  | 2.6          |
| Median Years in Practice                   | 20.0         |
| Concentration of Practice in Consumer Law  | 90.8         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Other        |
| Last Time Rate Change Occurred (months)    | 13.9         |
| Median Number of Paralegals in Firm        | 1.5          |
| Average Paralegal Rate for All Paralegals  | 128          |
| Average Attorney Rate for All Attorneys    | 487          |
| 25% Median Attorney Rate for All Attorneys | 350          |
| Median Attorney Rate for All Attorneys     | 450          |
| 75% Median Attorney Rate for All Attorneys | 675          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 600    |
| Attorneys Handling Credit Rights Cases | 450    |
| Attorneys Handling Mortgage Cases      | 588    |
| Attorneys Handling Vehicle Cases       | 450    |
| Attorneys Handling TCPA Cases          | 500    |
| Attorneys Handling Other Cases         | 600    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 185                          |
| 1-3                           | 240                          |
| 3-5                           | 250                          |
| 6-10                          | 335                          |
| 11-15                         | 425                          |
| 16-20                         | 505                          |
| 21-25                         | 530                          |
| 26-30                         | 588                          |
| 31-35                         | 600                          |
| 36-40                         | 550                          |
| 41+                           | 500                          |

### Rhode Island, Providence

|  |              |
|--|--------------|
| Firm Size                                  | 2.3          |
| Median Years in Practice                   | 37.5         |
| Concentration of Practice in Consumer Law  | 70.0         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 7.5          |
| Median Number of Paralegals in Firm        | 3.0          |
| Average Paralegal Rate for All Paralegals  | 136          |
| Average Attorney Rate for All Attorneys    | 538          |
| 25% Median Attorney Rate for All Attorneys | 350          |
| Median Attorney Rate for All Attorneys     | 550          |
| 75% Median Attorney Rate for All Attorneys | 600          |
| 95% Median Attorney Rate for All Attorneys | 700          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 600    |
| Attorneys Handling Credit Rights Cases | 700    |
| Attorneys Handling Mortgage Cases      | 700    |
| Attorneys Handling Vehicle Cases       | 700    |
| Attorneys Handling TCPA Cases          | 600    |
| Attorneys Handling Other Cases         | 600    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 180                          |
| 3-5                           | 225                          |
| 6-10                          | 275                          |
| 11-15                         | 278                          |
| 16-20                         | 305                          |
| 21-25                         | 350                          |
| 26-30                         | 470                          |
| 31-35                         | 600                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

Tennessee, Knoxville

|  |              |
|--|--------------|
| Firm Size                                  | 2.0          |
| Median Years in Practice                   | 21.0         |
| Concentration of Practice in Consumer Law  | 77.1         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (Months)    | 11.2         |
| Median Number of Paralegals in Firm        | 1.4          |
| Average Paralegal Rate for All Paralegals  | 125          |
| Average Attorney Rate for All Attorneys    | 447          |
| 25% Median Attorney Rate for All Attorneys | 270          |
| Median Attorney Rate for All Attorneys     | 475          |
| 75% Median Rate for All Attorneys          | 600          |
| 95% Median Rate for All Attorneys          | 675          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 250    |
| Attorneys Handling Class Action Cases  | 475    |
| Attorneys Handling Credit Rights Cases | 513    |
| Attorneys Handling Mortgage Cases      | 638    |
| Attorneys Handling Vehicle Cases       | 388    |
| Attorneys Handling TCPA Cases          | 550    |
| Attorneys Handling Other Cases         | 475    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 225                          |
| 3-5                           | 275                          |
| 6-10                          | 300                          |
| 11-15                         | 675                          |
| 16-20                         | 250                          |
| 21-25                         | 475                          |
| 26-30                         | 433                          |
| 31-35                         | 438                          |
| 36-40                         | 450                          |
| 41+                           | 375                          |

## Tennessee, Memphis

|  |              |
|--|--------------|
| Firm Size                                  | 1.9          |
| Median Years in Practice                   | 22.5         |
| Concentration of Practice in Consumer Law  | 52.5         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (Months)    | 29.3         |
| Median Number of Paralegals in Firm        | 1.5          |
| Average Paralegal Rate for All Paralegals  | 94           |
| Average Attorney Rate for All Attorneys    | 363          |
| 25% Median Attorney Rate for All Attorneys | 250          |
| Median Attorney Rate for All Attorneys     | 283          |
| 75% Median Rate for All Attorneys          | 600          |
| 95% Median Rate for All Attorneys          | 675          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 263    |
| Attorneys Handling Class Action Cases  | 638    |
| Attorneys Handling Credit Rights Cases | 288    |
| Attorneys Handling Mortgage Cases      | 600    |
| Attorneys Handling Vehicle Cases       | 288    |
| Attorneys Handling TCPA Cases          | 300    |
| Attorneys Handling Other Cases         | 288    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 175                          |
| 3-5                           | 200                          |
| 6-10                          | 250                          |
| 11-15                         | 300                          |
| 16-20                         | 275                          |
| 21-25                         | 300                          |
| 26-30                         | 600                          |
| 31-35                         | 405                          |
| 36-40                         | 250                          |
| 41+                           | 250                          |

Tennessee, Nashville

|  |                  |
|--|------------------|
| Firm Size                                  | 2.0              |
| Median Years in Practice                   | 21.0             |
| Concentration of Practice in Consumer Law  | 82.0             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (Months)    | 9.6              |
| Median Number of Paralegals in Firm        | 1.0              |
| Average Paralegal Rate for All Paralegals  | 155              |
| Average Attorney Rate for All Attorneys    | 455              |
| 25% Median Attorney Rate for All Attorneys | 290              |
| Median Attorney Rate for All Attorneys     | 475              |
| 75% Median Rate for All Attorneys          | 610              |
| 95% Median Rate for All Attorneys          | 675              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 263    |
| Attorneys Handling Class Action Cases  | 388    |
| Attorneys Handling Credit Rights Cases | 513    |
| Attorneys Handling Mortgage Cases      | 675    |
| Attorneys Handling Vehicle Cases       | 388    |
| Attorneys Handling TCPA Cases          | 413    |
| Attorneys Handling Other Cases         | 475    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 175                          |
| 3-5                           | 250                          |
| 6-10                          | 275                          |
| 11-15                         | 675                          |
| 16-20                         | 475                          |
| 21-25                         | 475                          |
| 26-30                         | 375                          |
| 31-35                         | 405                          |
| 36-40                         | 300                          |
| 41+                           | 250                          |

## Texas, Amarillo

|  |              |
|--|--------------|
| Firm Size                                  | 2.6          |
| Median Years in Practice                   | 14.0         |
| Concentration of Practice in Consumer Law  | 92.8         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (Months)    | 15.0         |
| Median Number of Paralegals in Firm        | 2.0          |
| Average Paralegal Rate for All Paralegals  | 92           |
| Average Attorney Rate for All Attorneys    | 400          |
| 25% Median Attorney Rate for All Attorneys | 300          |
| Median Attorney Rate for All Attorneys     | 400          |
| 75% Median Rate for All Attorneys          | 475          |
| 95% Median Rate for All Attorneys          | 700          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 400    |
| Attorneys Handling Class Action Cases  | 400    |
| Attorneys Handling Credit Rights Cases | 400    |
| Attorneys Handling Mortgage Cases      | 400    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 400    |
| Attorneys Handling Other Cases         | 588    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 150                          |
| 1-3                           | 150                          |
| 3-5                           | 150                          |
| 6-10                          | 325                          |
| 11-15                         | 446                          |
| 16-20                         | 450                          |
| 21-25                         | 413                          |
| 26-30                         | 300                          |
| 31-35                         | 450                          |
| 36-40                         | 713                          |
| 41+                           | 650                          |

Texas, Austin

|  |              |
|--|--------------|
| Firm Size                                  | 2.0          |
| Median Years in Practice                   | 14.0         |
| Concentration of Practice in Consumer Law  | 70.3         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 14.0         |
| Median Number of Paralegals in Firm        | 2.0          |
| Average Paralegal Rate for All Paralegals  | 111          |
| Average Attorney Rate for All Attorneys    | 465          |
| 25% Median Attorney Rate for All Attorneys | 325          |
| Median Attorney Rate for All Attorneys     | 430          |
| 75% Median Attorney Rate for All Attorneys | 525          |
| 95% Median Attorney Rate for All Attorneys | 725          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 400    |
| Attorneys Handling Class Action Cases  | 510    |
| Attorneys Handling Credit Rights Cases | 440    |
| Attorneys Handling Mortgage Cases      | 425    |
| Attorneys Handling Vehicle Cases       | 430    |
| Attorneys Handling TCPA Cases          | 425    |
| Attorneys Handling Other Cases         | 475    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 180                          |
| 1-3                           | 200                          |
| 3-5                           | 350                          |
| 6-10                          | 375                          |
| 11-15                         | 510                          |
| 16-20                         | 550                          |
| 21-25                         | 500                          |
| 26-30                         | 505                          |
| 31-35                         | 526                          |
| 36-40                         | 725                          |
| 41+                           | 725                          |

Texas, Dallas – Fort Worth

|  |              |
|--|--------------|
| Firm Size                                  | 2.6          |
| Median Years in Practice                   | 12.0         |
| Concentration of Practice in Consumer Law  | 92.8         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 19.6         |
| Median Number of Paralegals in Firm        | 2.1          |
| Average Paralegal Rate for All Paralegals  | 80           |
| Average Attorney Rate for All Attorneys    | 382          |
| 25% Median Attorney Rate for All Attorneys | 300          |
| Median Attorney Rate for All Attorneys     | 400          |
| 75% Median Attorney Rate for All Attorneys | 450          |
| 95% Median Attorney Rate for All Attorneys | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 400    |
| Attorneys Handling Credit Rights Cases | 400    |
| Attorneys Handling Cases               | 350    |
| Attorneys Handling Vehicle Cases       | 388    |
| Attorneys Handling TCPA Cases          | 400    |
| Attorneys Handling Other Cases         | 400    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 205                          |
| 3-5                           | 225                          |
| 6-10                          | 350                          |
| 11-15                         | 433                          |
| 16-20                         | 400                          |
| 21-25                         | 367                          |
| 26-30                         | 300                          |
| 31-35                         | 500                          |
| 36-40                         | 700                          |
| 41+                           | 700                          |

Texas, Houston

|  |              |
|--|--------------|
| Firm Size                                  | 2.6          |
| Median Years in Practice                   | 11.0         |
| Concentration of Practice in Consumer Law  | 70.1         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 16.3         |
| Median Number of Paralegals in Firm        | 2.0          |
| Average Paralegal Rate for All Paralegals  | 89           |
| Average Attorney Rate for All Attorneys    | 372          |
| 25% Median Attorney Rate for All Attorneys | 300          |
| Median Attorney Rate for All Attorneys     | 350          |
| 75% Median Attorney Rate for All Attorneys | 450          |
| 95% Median Attorney Rate for All Attorneys | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 388    |
| Attorneys Handling Credit Rights Cases | 375    |
| Attorneys Handling Mortgage Cases      | 350    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 375    |
| Attorneys Handling Other Cases         | 350    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 150                          |
| 1-3                           | 150                          |
| 3-5                           | 288                          |
| 6-10                          | 311                          |
| 11-15                         | 439                          |
| 16-20                         | 400                          |
| 21-25                         | 350                          |
| 26-30                         | 393                          |
| 31-35                         | 433                          |
| 36-40                         | 700                          |
| 41+                           | 725                          |

Texas, San Antonio

|  |              |
|--|--------------|
| Firm Size                                  | 2.6          |
| Median Years in Practice                   | 11.5         |
| Concentration of Practice in Consumer Law  | 70.3         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (months)    | 16.0         |
| Median Number of Paralegals in Firm        | 1.9          |
| Average Paralegal Rate for All Paralegals  | 93           |
| Average Attorney Rate for All Attorneys    | 388          |
| 25% Median Attorney Rate for All Attorneys | 275          |
| Median Attorney Rate for All Attorneys     | 363          |
| 75% Median Attorney Rate for All Attorneys | 450          |
| 95% Median Attorney Rate for All Attorneys | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 350    |
| Attorneys Handling Class Action Cases  | 425    |
| Attorneys Handling Credit Rights Cases | 375    |
| Attorneys Handling Mortgage Cases      | 350    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 375    |
| Attorneys Handling Other Cases         | 400    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 150                          |
| 1-3                           | 150                          |
| 3-5                           | 292                          |
| 6-10                          | 310                          |
| 11-15                         | 439                          |
| 16-20                         | 415                          |
| 21-25                         | 417                          |
| 26-30                         | 420                          |
| 31-35                         | 438                          |
| 36-40                         | 713                          |
| 41+                           | 550                          |

Virginia, Richmond

|  |                  |
|--|------------------|
| Firm Size                                  | 2.3              |
| Median Years in Practice                   | 20.0             |
| Concentration of Practice in Consumer Law  | 80.0             |
| Primary Practice Area                      | Consumer Law     |
| Secondary Practice Area                    | General Practice |
| Last Time Rate Change Occurred (months)    | 9.0              |
| Median Number of Paralegals in Firm        | 1.5              |
| Average Paralegal Rate for All Paralegals  | 163              |
| Average Attorney Rate for All Attorneys    | 419              |
| 25% Median Attorney Rate for All Attorneys | 250              |
| Median Attorney Rate for All Attorneys     | 375              |
| 75% Median Attorney Rate for All Attorneys | 450              |
| 95% Median Attorney Rate for All Attorneys | 675              |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 563    |
| Attorneys Handling Credit Rights Cases | 375    |
| Attorneys Handling Mortgage Cases      | 563    |
| Attorneys Handling Vehicle Cases       | 300    |
| Attorneys Handling TCPA Cases          | 300    |
| Attorneys Handling Other Cases         | 325    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 180                          |
| 1-3                           | 250                          |
| 3-5                           | 325                          |
| 6-10                          | 385                          |
| 11-15                         | 675                          |
| 16-20                         | 404                          |
| 21-25                         | 450                          |
| 26-30                         | 425                          |
| 31-35                         | 450                          |
| 36-40                         | 300                          |
| 41+                           | 350                          |

Virginia, Norfolk – Virginia Beach

|  |              |
|--|--------------|
| Firm Size                                  | 3.1          |
| Median Years in Practice                   | 19.0         |
| Concentration of Practice in Consumer Law  | 83.0         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (Months)    | 18.6         |
| Median Number of Paralegals in Firm        | 3.0          |
| Average Paralegal Rate for All Paralegals  | 153          |
| Average Attorney Rate for All Attorneys    | 423          |
| 25% Median Attorney Rate for All Attorneys | 375          |
| Median Attorney Rate for All Attorneys     | 425          |
| 75% Median Rate for All Attorneys          | 440          |
| 95% Median Rate for All Attorneys          | 675          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 400    |
| Attorneys Handling Class Action Cases  | 425    |
| Attorneys Handling Credit Rights Cases | 425    |
| Attorneys Handling Mortgage Cases      | 425    |
| Attorneys Handling Vehicle Cases       | 350    |
| Attorneys Handling TCPA Cases          | 425    |
| Attorneys Handling Other Cases         | 450    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 175                          |
| 1-3                           | 250                          |
| 3-5                           | 270                          |
| 6-10                          | 325                          |
| 11-15                         | 675                          |
| 16-20                         | 404                          |
| 21-25                         | 450                          |
| 26-30                         | 425                          |
| 31-35                         | 450                          |
| 36-40                         | 450                          |
| 41+                           | 355                          |

Washington, Seattle - Tacoma

|  |              |
|--|--------------|
| Firm Size                                  | 2.4          |
| Median Years in Practice                   | 22.0         |
| Concentration of Practice in Consumer Law  | 75.8         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (Months)    | 22.5         |
| Median Number of Paralegals in Firm        | 1.9          |
| Average Paralegal Rate for All Paralegals  | 78           |
| Average Attorney Rate for All Attorneys    | 383          |
| 25% Median Attorney Rate for All Attorneys | 275          |
| Median Attorney Rate for All Attorneys     | 338          |
| 75% Median Rate for All Attorneys          | 475          |
| 95% Median Rate for All Attorneys          | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 575    |
| Attorneys Handling Credit Rights Cases | 350    |
| Attorneys Handling Mortgage Cases      | 488    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 538    |
| Attorneys Handling Other Cases         | 275    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 200                          |
| 3-5                           | 260                          |
| 6-10                          | 325                          |
| 11-15                         | 513                          |
| 16-20                         | 500                          |
| 21-25                         | 500                          |
| 26-30                         | 250                          |
| 31-35                         | 300                          |
| 36-40                         | 475                          |
| 41+                           | 375                          |

## Washington, Spokane

|  |              |
|--|--------------|
| Firm Size                                  | 2.1          |
| Median Years in Practice                   | 11.0         |
| Concentration of Practice in Consumer Law  | 91.4         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Other        |
| Last Time Rate Change Occurred (Months)    | 16.3         |
| Median Number of Paralegals in Firm        | 2.0          |
| Average Paralegal Rate for All Paralegals  | 98           |
| Average Attorney Rate for All Attorneys    | 429          |
| 25% Median Attorney Rate for All Attorneys | 250          |
| Median Attorney Rate for All Attorneys     | 350          |
| 75% Median Rate for All Attorneys          | 575          |
| 95% Median Rate for All Attorneys          | 700          |

### Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 250    |
| Attorneys Handling Class Action Cases  | 525    |
| Attorneys Handling Credit Rights Cases | 363    |
| Attorneys Handling Mortgage Cases      | 688    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 375    |
| Attorneys Handling Other Cases         | 250    |



### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 200                          |
| 1-3                           | 225                          |
| 3-5                           | 288                          |
| 6-10                          | 325                          |
| 11-15                         | 513                          |
| 16-20                         | 500                          |
| 21-25                         | 500                          |
| 26-30                         | 250                          |
| 31-35                         | 300                          |
| 36-40                         | 700                          |
| 41+                           | 375                          |

Wisconsin, Eau Claire

|  |                          |
|--|--------------------------|
| Firm Size                                  | 2.1                      |
| Median Years in Practice                   | 20.0                     |
| Concentration of Practice in Consumer Law  | 89.4                     |
| Primary Practice Area                      | Consumer Law             |
| Secondary Practice Area                    | Criminal Law, Securities |
| Last Time Rate Change Occurred (Months)    | 13.7                     |
| Median Number of Paralegals in Firm        | 2.0                      |
| Average Paralegal Rate for All Paralegals  | 92                       |
| Average Attorney Rate for All Attorneys    | 419                      |
| 25% Median Attorney Rate for All Attorneys | 325                      |
| Median Attorney Rate for All Attorneys     | 425                      |
| 75% Median Attorney Rate for All Attorneys | 500                      |
| 95% Median Attorney Rate for All Attorneys | 700                      |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 275    |
| Attorneys Handling Class Action Cases  | 675    |
| Attorneys Handling Credit Rights Cases | 425    |
| Attorneys Handling Mortgage Cases      | 488    |
| Attorneys Handling Vehicle Cases       | 425    |
| Attorneys Handling TCPA Cases          | 425    |
| Attorneys Handling Other Cases         | 425    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 250                          |
| 1-3                           | 250                          |
| 3-5                           | 325                          |
| 6-10                          | 325                          |
| 11-15                         | 388                          |
| 16-20                         | 475                          |
| 21-25                         | 350                          |
| 26-30                         | 425                          |
| 31-35                         | 425                          |
| 36-40                         | 700                          |
| 41+                           | 500                          |

Wisconsin, Milwaukee

|  |              |
|--|--------------|
| Firm Size                                  | 2.4          |
| Median Years in Practice                   | 25.0         |
| Concentration of Practice in Consumer Law  | 92.7         |
| Primary Practice Area                      | Consumer Law |
| Secondary Practice Area                    | Bankruptcy   |
| Last Time Rate Change Occurred (Months)    | 11.1         |
| Median Number of Paralegals in Firm        | 2.0          |
| Average Paralegal Rate for All Paralegals  | 103          |
| Average Attorney Rate for All Attorneys    | 437          |
| 25% Median Attorney Rate for All Attorneys | 350          |
| Median Attorney Rate for All Attorneys     | 425          |
| 75% Median Attorney Rate for All Attorneys | 490          |
| 95% Median Attorney Rate for All Attorneys | 700          |

Median Rate for Practice Areas

|  | Median |
|--|--------|
| Attorneys Handling Bankruptcy Cases    | 300    |
| Attorneys Handling Class Action Cases  | 575    |
| Attorneys Handling Credit Rights Cases | 350    |
| Attorneys Handling Mortgage Cases      | 488    |
| Attorneys Handling Vehicle Cases       | 375    |
| Attorneys Handling TCPA Cases          | 538    |
| Attorneys Handling Other Cases         | 275    |

### Experience Variable Table

| Years Practicing Consumer Law | Average Attorney Hourly Rate |
|-------------------------------|------------------------------|
| <1                            | 250                          |
| 1-3                           | 250                          |
| 3-5                           | 325                          |
| 6-10                          | 300                          |
| 11-15                         | 563                          |
| 16-20                         | 475                          |
| 21-25                         | 350                          |
| 26-30                         | 425                          |
| 31-35                         | 425                          |
| 36-40                         | 538                          |
| 41+                           | 500                          |

## 5. Survey Techniques

Surveys are widely considered to be important tools in any evaluation process. There are fundamentally two types of surveys: open ended questioning and closed ended questioning.

Open ended questions allow the responder to respond in any manner at all with no definite answer. Close ended questions provide a limited number of possible answers from which a response can be chosen by the responder. Because open ended questions allow for an unlimited response, they can lead to a subjective analysis and the results are almost always more difficult to interpret and quantify for analysis.

Close ended questions, however, lend their responses to easy statistical analysis.

There are five types of close ended questions.

A Likert-scale question allows for responses on a scale and allows a responder to state their feelings about an issue, such as strongly agree to strongly disagree. Multiple choice questions allow the responder to select from a finite number of responses. Ordinal questions ask the responder to rate things in relation to each other, such as selecting the most important to the least important responses about an issue. Categorical questions first place the responder in a category and then poses questions based on those categories, such as preceding questions with the initial inquiry of whether the responder is male or female. Numerical questions are used when the answer must be a real number.

Different types of questions are used in survey work so that different types of results analyses may be conducted, but the most common survey techniques are the numerical and the multiple choice question because of the ease with which conclusions may be derived from the raw data.

This survey used numerical questions and two multiple choice questions. This allows for precise responses that can readily be cataloged and statistically interpreted.

## 6. Cases Employing Use of Prior Editions of this Survey Report

Since 1999, when the data in this Survey Report first began to be compiled, the Survey Report has undergone various revisions in both substance and data analysis. Each revision resulted in further refinement of both the data as gathered and the final Survey Report as published. As various Courts considered previously published Survey Reports in years past, refinements in data gathering, analysis, and reporting were made periodically to both achieve improvements and address judicial commentary and criticism.

This continued refinement resulted in a major revision in data gathering, analysis, and reporting that occurred with the publishing of the United States Consumer Law Attorney Fee Survey for 2013-2014. That edition of the Survey Report added detailed reporting on specific geocentric data from 29 states and the District of Columbia and 46 greater metropolitan areas.

This new 2015-2016 edition of the Survey Report takes the analyses one step further by broadening the coverage to all 50 states, the District of Columbia and the U.S. Territories of Puerto Rico and the U.S. Virgin Islands along with 98 high-population greater metropolitan areas.

While Courts frequently look to an attorney's normal hourly rate in making fee determinations, Courts may also consider market rates in the attorney's community, either in the absence of a stated hourly rate for the fee applicant or in addition to it.

Reasonable hourly rates are to be determined on the basis of market rates for services rendered. An "attorney's actual billing rate for comparable work is 'presumptively appropriate' to use as the market rate." *People Who Care v. Rockford Bd. of Educ. Sch. Dist. No. 205*, 90 F.3d 1307, 1310 (7th Cir., 1996). If the attorney has no actual billing rate, "the court should look to the next best evidence – the rate charged by lawyers in the community of 'reasonably comparable skill, experience and reputation.'" *Id.* (quoting *Blum v. Stenson*, 465 U.S. 886, 892, 895 n. 11 (1984)); see also *Spegon v. The Catholic Bishop of Chi.*, 175 F.3d 544, 556 (7th Cir., 1999).

*Sierra Club v. Jackson*, 2013 U.S. Dist. LEXIS 137217, \*5, 2013 WL 5409036 (W.D. Wis., Sept. 25, 2013)

Nevertheless,

"the attorney's actual billing rate for comparable work is presumptively appropriate to use as the market rate." 175 F.3d at 555 (quoting *People Who Care v. Rockford Bd. Of Educ. School Dist. No. 205*, 90 F.3d 1307, 1310 (7th Cir. 1996)). [\*\*10] Only if an attorney is unable to provide evidence of her actual billing rates should a district court look to other evidence, including "rates similar experienced attorneys in the community charge paying clients for similar work." 175 F.3d at 555. Therefore, SIU is correct in asserting that looking to the southern Illinois legal community's rate would have been appropriate, but only if the district court provided an adequate reason to use a rate other than the presumed market rate, i.e., the appellants' market rate.

However, just because the proffered rate is higher than the local rate does not mean that a district court may freely adjust that rate downward. When a [\*744] local attorney has market rates that are higher than the local average,"[a] judge who departs from this presumptive rate must have some reason other than the ability to identify a different average rate in the community." Gusman, 986 F.2d at 1151. Similarly, if an out-of-town attorney has a higher hourly rate than local practitioners, district courts should defer to the out-of-town attorney's rate when calculating the lodestar amount, though if "local attorneys could do as well, and there is no other [\*\*11] reason to have them performed by the former, then the judge, in his discretion, might allow only an hourly rate which local attorneys would have charged for the same service."

*Mathur v. Bd. of Trs. of S. Ill. Univ.*, 317 F.3d 738, 743-744, 2003 U.S. App. LEXIS 1055, \*9-11, 90 Fair Empl. Prac. Cas. (BNA) 1537, 84 Empl. Prac. Dec. (CCH) P41,400 (7th Cir. Ill., Jan. 24, 2003)



In looking at the market rates in the applicant's community, Courts frequently consider and use survey data in their decision-making involving fee disputes, finding it an economical and impartial means of determining contested fee issues.

When two metropolitan areas are near each other, their hourly rates may be found to be comparable. See, *Arana v. Monterey Fin. Servs.*, 2016 U.S. Dist. LEXIS 46111, \*6, 2016 WL 1324269 (S.D. Cal., Apr. 5, 2016) ("Of all the hourly rate evidence submitted by the parties, the most relevant is the Consumer Fee Survey's data for first year Los Angeles, California consumer law attorneys. Of all the cities represented in the Consumer Fee Survey, Los Angeles is the one that's geographically closest to San Diego. The Court's independent research suggests that Los Angeles and San Diego rates are similar.....").

Some of the cases using the *U.S. Consumer Law Attorney Fee Survey Report* when deciding attorney fee disputes in Consumer Law cases, include the following.

*In re Sears*, 2016 U.S. Dist. LEXIS 124235, 2016 WL 4765679 (N.D. E.D., Ill., Sep. 13, 2016) (a class action case considering the Laffey Matrix, the National Law Journal Survey and the 2013-2014 U.S. Consumer Law Attorney Fee Survey and using the median rate schedules for Chicago area survey data contained in the 2013-2014 Report in conjunction with both the Matrix and the NLJ survey).

*Reid v. Unilever United States, Inc.*, 2015 U.S. Dist. LEXIS 75383, \*50, 2015 WL 3653318 (N.D. Ill., June 10, 2015) (a class action case finding the Laffey Matrix rates to be supported by the Chicago area survey data contained in the 2010-2011 Report; "However, because the Matrix rate recommended here is supported by the Chicago-specific rates contained in the Report, the Court concludes that it is reasonable.").

*Crafton v. Law Firm of Jonathan B. Levine*, 2014 U.S. Dist. LEXIS 29690, 2014 WL 907423 (E.D. Wis., Mar. 7, 2014) ("Several courts in this District have recognized the Fee Survey as a reliable resource in determining the reasonableness of an attorney's hourly rate, particularly in conjunction with consideration of counsel's experience. See *Moreland v. Dorsey Thornton & Assocs., LLC*, 2011 U.S. Dist. LEXIS 54487, 2011 WL 1980282, \*3 (E.D. Wis., May 20, 2011) (relying on counsel's website, which lists the attorney profiles, along with the United States Consumer Law Attorney Fee Survey in determining that the requested hourly rate was reasonable); *House v. Shapiro & Price*, 2011 U.S. Dist. LEXIS 38322, 2011 WL 1219247 (E.D. Wis., Mar. 30, 2011) (same);

*Suleski v. Bryant Lafayette & Assocs.*, 2010 U.S. Dist. LEXIS 55353, 2010 WL 1904968 (E.D. Wis., May 10, 2010) (same).”)

*Davis v. Hollins Law*, 25 F.Supp.3d 1292, 2014 U.S. Dist. LEXIS 81024, 2014 WL 2619651 (E.D. Cal., Jun. 12, 2014) (“Plaintiff also relies on the United States Consumer Law Attorney Fee Survey Report 2010-2011 \* \* \* The court has reviewed the methodology underlying the Survey, and finds it credible.”).

*Decker v. Transworld Systems, Inc.*, 2009 U.S. Dist. LEXIS 78987, 2009 WL 2916819, N.D., Ill., Sept. 01, 2009 (finding results in the 2007 United States Consumer Law Attorney Fee Survey Report to be supported by the Laffey Matrix).

*Beach v. LVNV Funding, LLC*, 2013 U.S. Dist. LEXIS 162926, 2013 WL 6048989 (E.D. Wis., Nov. 15, 2013) (“... several courts in this District have recognized the Fee Survey as a reliable resource in determining the reasonableness of an attorney's hourly rate, particularly in conjunction with consideration of counsel's experience.”).

*Dibish v. Ameriprise Fin. Servs.*, 2015 Pa. Dist. & Cnty. Dec. LEXIS 432, \*17-18 (Pa. C.P., Mar. 23, 2015) (“In setting Mr. Behrend's rate at \$350 per hour, I considered all of the materials [18] submitted by the parties. The most objective document, and therefore what I considered most important in my analysis, was the "United States Consumer Law Attorney Fee Survey Report 2010-2011,".....).

*Lockmon v. Thomas F. Farrell, P.C.*, 2012 U.S. Dist. LEXIS 178661, 2012 WL 6590426, at \*3 (D. Colo., Dec. 18, 2012) (“the Court finds that the average rates set forth in the [Consumer Law Attorney Fee] Survey are reasonable”).

*LaFountain, Jr v. Paul Benton Motors of North Carolina, LLC*, 2010 U.S. Dist. LEXIS 121631, 2010 WL 4457057 (E.D. NC, Nov. 5, 2010) (Senior U.S. District Judge James C. Fox specifically finds the *U.S. Consumer Law Attorney Fee Survey Report* to be persuasive, after rejecting the National Law Journal's fee survey and the U.S. Attorney's Laffey Matrix as *un*persuasive in consumer law cases: “The court does, however, find the evidence in the *United States Consumer Law Attorney Fee Survey* to be persuasive”).

*Ramirez v. N. Am. Asset Servs., LLC*, 2012 U.S. Dist. LEXIS 54641 (C.D. Cal., Apr. 9, 2012) (stating that the argument opposing the *Survey* was “untethered” to reality in light of the *Survey* report's resulting data).

*Lindenbaum v. NCO Fin. Sys.*, 2011 U.S. Dist. LEXIS 78069, 2011 WL 2848748 (E.D. Pa., July 19, 2011) (using both the *U.S. Consumer Law Attorney Fee Survey Report* and the U.S. Attorney's Laffey Matrix in determining a fee award).

*Suleski v. Bryant Lafayette & Associates*, 2010 U.S. Dist. LEXIS 55353, 2010 WL 1904968 (E.D. Wis., May 10, 2010) (“However, the United States Consumer Law Attorney Fee Survey for 2008-09 for the Midwest and California, see [www.consumerlaw.org/feesurvey](http://www.consumerlaw.org/feesurvey) (last visited May 7, 2010), supports the reasonableness of the hourly rates sought by counsel in light of their experience”).

*Vahidy v. Transworld Systems, Inc.*, 2009 U.S. Dist. LEXIS 78984, 2009 WL 2916825 (N.D. Ill., September 01, 2009) (finding results in the 2007 United States Consumer Law Attorney Fee Survey Report to be “supported by the Laffey Matrix”).

*Bratton v. Thomas Law Firm PC*, 943 F. Supp. 2d 897 (N.D. Ind. 2013) (“In *Moore v. Midland Credit Mgmt., Inc.*, 2012 U.S. Dist. LEXIS 176600, 2012 WL 6217597 (N.D. Ind. Dec. 12, 2012), this Court recently analyzed the applicability of both the *Consumer Law Attorney Fee Survey Report* and the Laffey Matrix. [904] The Court found that the Report “provides a general range for billing rates that is useful as one factor in a court's multi-factor analysis.” 2012 U.S. Dist. LEXIS 176600, [WL] at \*4.”).

*Beach v. LVNV Funding, LLC*, 2013 U.S. Dist. LEXIS 162926, 2013 WL 6048989 (E.D. Wis. Nov. 15, 2013). (“As Beach points out, several courts in this District have recognized the Fee Survey as a reliable resource in determining the reasonableness of an attorney's hourly rate, particularly in conjunction with consideration of counsel's experience.”).

#### Cases Listed by State or Other Jurisdiction

A more comprehensive listing of cases using the *U.S. Consumer Law Attorney Fee Survey Report* when deciding attorney fee disputes in Consumer Law cases includes those on the following list.

#### **Alabama**

*Hicks v City of Tuscaloosa*, 2016 U.S. Dist. LEXIS 174579, 2016 WL 7029827 (N.D., Alabama, May 24, 2016) (in Discrimination under Family and Medical Leave Act case, awarding \$154,192.50 in fees to prevailing plaintiff).

*Jordan v City of Birmingham*, 2015 U.S. Dist. LEXIS 183532, 2015 WL 12830455 (N.D. Alabama, June 22, 2015) (in hostile work environment case under EEOC, requested fees of \$61,850 awarded to Plaintiff as supported by Survey Report).

## **Arizona**

*Savage v NIC, Inc.*, 2010 U.S. Dist. LEXIS 60311, 2010 WL 2347028 (D. Ariz., June 9, 2010).

*Shelago v. Marshall & Ziolkowski Enterprise, LLC*, 2009 U.S. Dist. LEXIS 38940, 2009 WL 1097534 (D. Ariz., 2009., April 22, 2009).

## **California**

*Medina v. South Coast Car Co.*, 2017 Cal. App. LEXIS 820, 2017 WL 4247131 (C.A., 4th App Dist, Div. One, Sept 19, 2017).

*Hollandsworth v McDowell*, 2015 WL 12830177 (Cal. Super., May 20, 2015).

## **California, E.D.**

*Uhl v. Colvin*, 2016 U.S. Dist. LEXIS 78779, 2016 WL 3361800 (E.D. Cal., June 16, 2016).

*Davis v. Hollins Law*, 25 F.Supp.3d 1292, 2014 U.S. Dist. LEXIS 81024, 10-12 (E.D. Cal., June 12, 2014).

*Broad. Music Inc. v. Antigua Cantina & Grill, LLC*, 2013 U.S. Dist. LEXIS 72122, 2013 WL 2244641 (E.D. Cal., May 20, 2013).

## **California, C.D.**

*Ramirez v. N. Am. Asset Servs., LLC*, 2012 U.S. Dist. LEXIS 54641, 2012 WL 1228086 (C.D. Cal., Apr. 9, 2012)

*Krapf v Nationwide Credit, Inc.*, 2010 U.S. Dist. LEXIS 116689, 2010 WL 4261444 (C.D. Cal., October 21, 2010).

## **California, N.D.**

*Senah, Inc. v. Xi'an Forstar S&T Co*, 2016 U.S. Dist. LEXIS 72293, 2016 WL 3092099 (N.D. Cal., June 2, 2016).

*Klein v. Law Offices of D. Scott Carruthers*, 2015 U.S. Dist. LEXIS 75269, 2015 WL 3626946 (N.D. Cal., June 10, 2015).

*Hampton v. Colvin*, 2015 U.S. Dist. LEXIS 53630, 2015 WL 1884313 (N.D. Cal., Apr. 23, 2015).

*Brown v. Mandarin Law Group, LLP*, 2014 U.S. Dist. LEXIS 47020, 2014 WL 1340211 (N.D. Cal., Apr. 2, 2014).

*Castro v. Commercial Recovery Sys.*, 2014 U.S. Dist. LEXIS 33675 (N.D. Cal., Mar. 13, 2014).

*Stephenson v Neutrogena Corporation*, 2013 WL12310811 (N.D. Cal., Aug. 22, 2013).

*Garcia v. Resurgent Capital Servs.*, 2012 U.S. Dist. LEXIS 123889, 2012 WL 3778852 (N.D. Cal., Aug. 30, 2012).

## **California, S.D.**

*Arana v. Monterey Fin. Servs.*, 2016 U.S. Dist. LEXIS 46111, 2016 WL 1324269 (S.D. Cal., Apr. 5, 2016).

*Nguyen v. HOVG, LLC*, 2015 U.S. Dist. LEXIS 124019, 2015 WL 5476254 (S.D. Cal., Sept. 15, 2015).

*De La Torre v. Legal Recovery Law Office*, 2014 U.S. Dist. LEXIS 128220, 2014 WL 4547035 (S.D. Cal., Sept. 12, 2014).

*Verdun v. I.C. Sys.*, 2014 U.S. Dist. LEXIS 52238, 2014 WL 1456295 (S.D. Cal., Apr. 14, 2014).

*Diaz v. Kubler Corp.*, 2014 WL 12789109 (S.D. Cal., Mar. 26, 2014).

*Delalat v. Syndicated Office Sys.*, 2014 U.S. Dist. LEXIS 33756, 2014 WL 930162 (S.D. Cal., Jan. 28, 2014).

*Crawford v. Dynamic Recovery Servs.*, 2014 U.S. Dist. LEXIS 4057, 2014 WL 130458 (S.D. Cal., Jan. 10, 2014).

*Breidenbach v. Experian*, 2013 U.S. Dist. LEXIS 82093, 2013 WL 2631368 (S.D. Cal., June 11, 2013).

## **Colorado**

*Harper v. Stellar Recovery, Inc.*, 2015 U.S. Dist. LEXIS 154479, 2015 WL 7253239 (D. Colo., Nov. 16, 2015).

*Villanueva v Account Discovery Systems, LLC*, 77 F.Supp.3d 1058 (D. Colorado, 2015).

*Crapnell v. Dillon Cos.*, 2015 U.S. Dist. LEXIS 96184, 2015 WL 4484469 (D. Colo., July 22, 2015).

*Gregg v. N.A.R., Inc.*, 2014 U.S. Dist. LEXIS 32017, 2014 WL 959412 (D. Colo., Mar. 12, 2014).

*Reichers v. Del. Asset Mgmt., LLC*, 2013 U.S. Dist. LEXIS 164981, 2013 WL 6096136 (D. Colo., Nov. 20, 2013).

*Rodriguez v. Luchey & Mitchell Recovery Solutions, LLC*, 2013 U.S. Dist. LEXIS 164285, 2013 WL 6068458 (D. Colo., Nov. 18, 2013).

*Andalam v. Trizetto Group*, 2013 U.S. Dist. LEXIS 159656, 2013 WL 5952012 (D. Colo., Nov. 7, 2013).

*Bock v. APIM, LLC*, 2013 U.S. Dist. LEXIS 176648 (D. Colo., Nov. 7, 2013).

*Peterson-Hooks v. First Integral Recovery, LLC*, 2013 U.S. Dist. LEXIS 73907, 2013 WL 229544 (D. Colo., May 24, 2013).

*Scadden v. Weinberg, Stein & Associates, LLC*, 2013 U.S. Dist. LEXIS 57939,

2013 WL 1751294, at \*6 (D. Colo., Apr. 23, 2013).

*Lockmon v. Thomas F. Farrell, P.C.*, 2012 U.S. Dist. LEXIS 178661, 2012 WL 6590426, at \*3 (D. Colo., Dec. 18, 2012).

*Anderson v. Nat'l Credit Sys.*, 2010 U.S. Dist. LEXIS 134268 (D. Colo., Dec. 1, 2010).

### **Florida, M.D.**

*Alvarado v Featured Mediation, LLC*, 2017 U.S. Dist. LEXIS 88022, 2017 WL 2480606 (M.D. Fla., Jun. 8, 2017).

*Santarlas v. Steube*, 2017 U.S. Dist. LEXIS 383 (M.D. Fla., Jan. 3, 2017).

*Lane v. Accredited Collection Agency, Inc.*, 2014 U.S. Dist. LEXIS 58502, 2014 WL 1685677 (M.D. Fla. Apr. 25, 2014).

*Renninger v Phillips & Cohen Associates, Ltd*, 2010 U.S. Dist. LEXIS 92736, 2010 WL 3259417 (M.D. Fla., August 18, 2010).

### **Florida, S.D.**

*Ponce v. BCA Financial Services, Inc.*, 2012 WL 13008156 (S.D. Fla., September 20, 2012).

*Sandin v. United Collection Bureau, Inc.*, 2009 U.S. Dist. LEXIS 71945, 2009 WL 2500408 (S.D. Fla., August 14, 2009).

### **Georgia, M.D.**

*Herbert v. Wallet Recovery Ltd.*, 2014 U.S. Dist. LEXIS 57012, 2014 WL 1653490 (M.D. Ga., Apr. 24, 2014).

### **Idaho**

*Lecoultre v. Takhar Collection Servs.*, 2013 U.S. Dist. LEXIS 96443, 2013 WL 3458072 (D. Idaho, July 9, 2013).

## **Illinois, N.D.**

*In re Sears*, 2016 U.S. Dist. LEXIS 124235, 2016 WL 4765679 (N.D. E.D. Ill., Sep. 13, 2016)

*Fricano v. LVNV Funding, LLC*, 2015 U.S. Dist. LEXIS 121654, 2015 WL 5331711 (N.D. E.D. Ill., Sept. 8, 2015).

*Reid v. Unilever United States, Inc.*, 2015 U.D. Dist. LEXIS 75383, 2015 WL 3653318 (N.D. E.D. Ill., June 10, 2015).

*Decker v. Transworld Systems, Inc.*, 2009 U.S. Dist. LEXIS 78987, 2009 WL 2916819 (N.D. W.D. Ill., September 01, 2009).

*Vahidy v. Transworld Systems, Inc.*, 2009 U.S. Dist. LEXIS 78984, 2009 WL 2916825 (N.D. W.D. Ill., September 01, 2009).

## **Illinois, S.D.**

*Anderson v. Specified Credit Ass'n*, 2011 U.S. Dist. LEXIS 62410, 2011 WL 2414867 (S.D. Ill., June 10, 2011).

## **Indiana, N.D.**

*Bratton v. Thomas Law Firm PC*, 943 F. Supp. 2d 897 (N.D., Ind. 2013).

*Moore v. Midland Credit Mgmt.*, 2012 U.S. Dist. LEXIS 176600, 2012 WL 6217597 (N.D. Ind., Dec. 12, 2012).

## **Michigan, E.D.**

*Green v. Nationwide Arbitration Servs., LLC*, 2017 U.S. Dist. LEXIS 216557 (E.D. S.D., Mich., Dec. 22, 2017).

## **Minnesota**

*Green v. BMW of North America, LLC*, 2013 WL 9862198 (Minn.Dist.Ct., Nov. 20, 2013).



## **Nevada**

*Mandler v. Colvin*, 2016 U.S. Dist. LEXIS 16226, 2016 WL 526217 (D. Nev., Feb. 9, 2016).

*Silver State Broad., LLC v. Beasley FM Acquisition*, 2015 U.S. Dist. LEXIS 34032, 2015 WL 1186461 (D. Nev. Mar. 16, 2015).

*Feely v. Carrington Mortg. Services., LLC*, 2014 U.S. Dist. LEXIS 161626, 2014 WL 6388788 (D. Nev., Nov. 14, 2014).

*Schneider v. Social Security Administration*, 2014 U.S. Dist. LEXIS 119553, 2014 WL 4251590 (D. Nev., Aug. 27, 2014).

## **New Jersey**

*Doyle v Midland Credit Management, Inc.*, 2017 U.S. Dist. LEXIS 215290, 2017 WL 6944789 (D. N.J., Dec 1, 2017).

*Bukowski v Kia Motors America, Inc.*, 2014 WL 5113759 (N.J. Super.L., Sept. 4, 2014).

## **North Carolina, E.D.**

*LaFountain, Jr v. Paul Benton Motors of North Carolina, LLC*, 2010 U.S. Dist. LEXIS 121631, 2010 WL 4457057 (ED NC, November 5, 2010).

## **Ohio**

*Fabish v Harnak*, 2015-Ohio-4777, 2015 Ohio App. LEXIS 4671, 2015 WL 7357189 (CA 5<sup>th</sup> App Dist, Delaware Co, Nov. 19, 2015).

*Adam Beverly v Student Loan Relief Organization LLC* (Unreported, Huron Co CP, Final Judgment Entry, May 12, 2015; see *National Collegiate Student Loan Trust 2003-1*, 2014-Ohio-4346, 2014 WL 4824355, Sep. 30, 2014, for related case).

## **Ohio, N.D.**

*Mohn v. Goll*, 2016 U.S. Dist. LEXIS 43866, 2016 WL 1258578 (N.D. E.D. Ohio, Mar. 31, 2016) (negatively noting the Ohio State Bar Association's similar survey to be based on "a very small number of the relevant lawyers" in the jurisdiction at issue).

*Ball v. Comm'r of Soc. Sec.*, 2013 U.S. Dist. LEXIS 129924 (N.D. E.D. Ohio, Aug. 12, 2013) (Social Security Disability Benefits Case); also see, 2013 WL 4874092 Slip Order Of J. Oliver.

*Coy v. Astrue*, 2013 U.S. Dist. LEXIS 50328, 2013 WL 1411137 (N.D. E.D. Ohio, Apr. 8, 2013).

*Livingston v. Cavalry Portfolio Services, LLC*, 2009 U.S. Dist. LEXIS 113274, 2009 WL 4724268 (N.D. Ohio, December 02, 2009).

## **Ohio, S.D.**

*Flaherty v. Portfolio Recovery Associates, LLC* (Unreported, S.D. E.D. Ohio, Order, Oct. 30, 2017, Case No. 2:16-cv-00085).

*Simpson v. Comm'r of Soc. Sec.*, 2014 U.S. Dist. LEXIS 10875 (S.D. E.D. Ohio, Jan. 29, 2014).

*Wamsley v. Kemp Creditors Interchange Receivables Mgmt., LLC*, 2010 U.S. Dist. LEXIS 48454, 2010 WL 1610734 (S.D. E.D. Ohio, April 20, 2010) (using both the national survey and the regional Survey Reports).

*Paris v Regent Asset Mgmt Solutions, Inc.*, 2010 U.S. Dist. LEXIS 106183, 2010 WL 3910212 (S.D. W.D. Ohio, October 5, 2010).

## **Oregon**

*Kersten v. Quick Collect, Inc.*, 2015 U.S. Dist. LEXIS 58407, 2015 WL 1931137 (D. Or. Apr. 27, 2015).

## **Pennsylvania**

*Dibish v. Ameriprise Fin. Servs.*, 2015 Pa. Dist. & Cnty. Dec. LEXIS 432, \*17-18 (Pa. C.P., Mar. 23, 2015).

## **Pennsylvania, E.D.**

*Lindenbaum v. NCO Fin. Sys.*, 2011 U.S. Dist. LEXIS 78069, 2011 WL 2848748 (E.D. Pa., July 18, 2011).

## **Pennsylvania, U.S. Court of Federal Claims**

*Twerdok v Secretary of Health and Human Services*, 2016 U.S. Claims LEXIS 1853, 2016 WL 7048036, U.S. Court of Federal Claims, Office of Special Masters, Aug. 4, 2016 (Survey Report held helpful in determining Erie, PA, hourly rate for attorney fee award under National Vaccine Injury Compensation Program, the Vaccine Act, and comparing Erie and Hershey, PA, hourly rates).

## **South Carolina**

*Green v. Momentum Motor Grp., LLC*, 2018 U.S. Dist. LEXIS 122, 2018 WL 259091 (D. So. Carolina, Rock Hill Div., Jan. 2, 2018) (Full amount of fees granted).

*Companion Life Ins Co v McCreary, et al*, 2016 U.S. Dist. LEXIS 172433, 2016 WL 7115910 (D. So. Carolina, Columbia Div. Nov. 22, 2016) (Full amount of fees granted; Survey Report supported requested rates in insurance policy proceeds dispute).

## **Tennessee, M.D.**

*McCutcheon v. Finkelstein Kern Steinberg & Cunningham*, 2013 U.S. Dist. LEXIS 121460, 2013 WL 4521016 (M.D. Tenn. Aug. 27, 2013).

## **Texas, S.D.**

*Szijarto v. Farias*, 2014 U.S. Dist. LEXIS 17406, 2014 WL 555122 (S.D. Tex. Feb. 12, 2014).

## **U.S. Virgin Islands**

*United States Postal Serv. Fed. Credit Union v. Edwin*, 2018 U.S. Dist. LEXIS 31532, 2018 WL 1077291 (D. Virgin Islands, St. Croix Div. Feb. 27, 2018) (The Court in this fee-shifting mortgage case sought out and considered the Consumer Price Index Data, an article by Altman Weil, the 2015-2016 U.S. Consumer Law Attorney Fee Survey

Report, and a Florida Bar Survey and approved the requested hourly rates, which were below the applicable Survey Report hourly rates).

### **West Virginia, S.D.**

*Pearson v. Prichard's Excavating & Mobile Home Transp.*, 2014 U.S. Dist. LEXIS 16089, 2014 WL 534221 (S.D. W.Va. Feb. 10, 2014).

*Koontz v. Wells Fargo N.A.*, 2013 U.S. Dist. LEXIS 45509, 2013 WL 1337260 (S.D. W. Va. Mar. 29, 2013).

*Harmon v. Virtuoso Sourcing Group LLC*, 2012 U.S. Dist. LEXIS 129770, 2012 WL 4018504 (S.D. W. Va. Sept. 12, 2012).

### **Washington**

*Merino v The State of Washington, et al*, 2014 WL 12679683 (Wash.Super. Aug. 22, 2014).

### **Wisconsin, E.D.**

*Heling v. Creditors Collection Serv.*, 2017 U.S. Dist. LEXIS 89693, 2017 WL 2539785 (E.D. Wis. June 12, 2017).

*Andersen v. Riverwalk Holdings Ltd.*, 2015 U.S. Dist. LEXIS 162403, 2015 WL 7862923 (E.D. Wis. Dec. 3, 2015).

*Crafton v. Law Firm of Jonathan B. Levine*, 2014 U.S. Dist. LEXIS 29690, 2014 WL 907423 (E.D. Wis. Mar. 7, 2014).

*Beach v. LVNV Funding, LLC*, 2013 U.S. Dist. LEXIS 162926, 2013 WL 6048989 (E.D. Wis., Nov. 15, 2013).

*House v. Shapiro & Price*, No. 10-CV-842, 2011 U.S. Dist. LEXIS 38322, 2011 WL 1219247 (E.D. Wis., Mar. 30, 2011).

*Moreland v. Dorsey Thornton & Assocs., LLC*, No. 10-CV-867, 2011 U.S. Dist. LEXIS 54487, 2011 WL 1980282, \*3 (E.D. Wis., May 20, 2011).

*Suleski v. Bryant Lafayette & Associates*, 2010 U.S. Dist. LEXIS 55353, 2010 WL 1904968 (E.D. Wis., May 10, 2010).

### **US Court of Federal Claims, Office of Special Masters**

*Twerdok v Secretary of Health and Human Services*, \*\*\* Fed. Cl. \*\*\*, 2016 WL 7048036, U.S. Court of Federal Claims, Office of Special Masters, Aug. 4, 2016 (Survey Report held helpful in determining Erie, PA, hourly rate for attorney fee award under National Vaccine Injury Compensation Program, the Vaccine Act, and comparing Erie and Hershey, PA, hourly rates).

### **US Dept of Justice, Executive Office for Immigration Review, Administrative Law Judge**

*John A. Breda V. Kindred Braintree Hospital, LLC*, 11 OCAHO 1225, 2014 OCAHO LEXIS 18, 2014 WL 4390663 (Aug 26, 2014, Chief Administrative Hearing Officer Ellen K. Thomas).

### **US Dept of Labor, DOL Benefit Review Board, Administrative Law Judge**

*Terry Grimm V. Vortex Marine Construction/Signal Mutual Indemnity Assn., et al*, \*\*\* DOL Ben.Rev.Bd. \*\*\*, 2016 WL 7826580 (Dec. 28, 2016, DOL Ben.Rev.Bd., Administrative Law Judge Wm. Dorsey) (finding Los Angeles and San Francisco Survey Report tables not relevant to San Diego market).

### **Commonwealth of Virginia Orders**

VA Orders 2016-21 (July 13, 2016), Judicial Counsel of Virginia, Recommendations of the Standing Committee on Commissioners of Accounts of the Judicial Council of Virginia regarding changes to the existing Uniform Fee Schedule Guideline for Commissioners of Account, Dec. 9, 2015 Report (2014 Survey sections attached as Exhibit D).

### **American Arbitration Association**

2016 AAA Consumer LEXIS 207 (Jul. 29, 2016) (Rescission of vehicle sales agreement awarded plus attorney fees with citation to Survey Report).

*In the Matter of the Arbitration Between [Claimant] V. [Respondent] (Automotive Dealers and Gasoline Service Stations)*, 2016 WL 5105956 (Jul. 29, 2016).

### **Law Reviews and Other Secondary Materials Citing Survey Report**

71 Vand. L. Rev. 121, *Vanderbilt Law Review* 2018, *Adminization: Gatekeeping Consumer Contracts*, by Yonathan A. Arbel.

132 A.L.R.Fed. 477, *Award of Attorneys' Fees under 813(a)(3) of Fair Debt Collection Practices Act* (15 U.S.C.A. 1692k(a)(3)), by Robert F. Koets, J.D.

61 Drake L. Rev. 639, *Drake Law Review* 2013, *DÉJÀ VU All over Again: Turner V. Rogers and the Civil Right to Counsel*, by Hon. David J. Dreyer.

15 N.Y.U.J. Legis. & Pub. Pol'y 759, *NYU Journal of Legislation and Public Policy* 2012, *Collaborative Technology Improves Access to Justice*, by Michael J. Wolf.

22 Va. J. Soc. Pol'y & L. 71, *Virginia Journal of Social Policy and the Law*, Winter 2015, *Bridging the Gap Between Unmet Legal Needs and an Oversupply of Lawyers: Creating Neighborhood Law Offices--the Philadelphia Experiment*, by Jules Lobel and Matthew Chapman.

63 Am. U. L. Rev. 87, *American University Law Review*, October 2013, *Duke-ing out Pattern or Practice after Wal-mart: the EEOC As Fist*, by Angela D. Morrison.

18 Harv. Negot. L. Rev. 281, *Harvard Negotiation Law Review*, Spring 2013, *Renovating the Multi-door Courthouse: Designing Trial Court Dispute Resolution Systems to Improve Results and Control Costs*, by Barry Edwards.

*Barbara Soleau v Illinois Dept. of Transp.*, Memorandum Opinion and Order, Labor & Employment Law P 182132 (N.D. Illinois June 8, 2011).

*Barbara Soleau v Illinois Dept. Of Transp.*, Amended Memorandum Opinion and Order, Labor and Employment Law P 182153 (N.D. Illinois June 9, 2011).

### **Other Expert Opinions Citing Survey Report**

*In Re Southwest Airlines Voucher Litigation*, 2014 WL 11115685 (N.D.Ill. June 4,

2014), Declaration by Colin B. Weir (Expert Witness) (Class Action Case).

*Wallace v. Florida Dept. Of Education*, 2010 WL 9067802 (Fla. Cir. Ct. June 2, 2010), Reply Affidavit of David M. Frank (Expert Witness) (Whistleblower Case).

*Tamara Spikes and Beaumont Independent School District*, 2015 WL 2450879 (E.D. Tex. January 6, 2015), Report or Affidavit of Kenneth W. Lewis (Expert Witness) (Civil Rights & Constitutional Law Case).

### **Negative Cases on Survey Report's Use**

A listing of cases considering but *not* using the *U.S. Consumer Law Attorney Fee Survey Report* when deciding attorney fee disputes in fee disputes in cases include those on the following list. It should be noted that the depth and breadth of this Survey Report has evolved over time and prior editions of this Survey Report were substantially different from editions appearing after 2012 and thus any negative cases using prior reports are likely to be distinguishable.

#### California

*Brooks v. Sun Cash of Sd*, 2018 U.S. Dist. LEXIS 20310, 2018 WL 747795 (S.D. Cal. Feb. 7, 2018) (finding prior edition of Survey Report did not include specific data for the district)(Editor's Note: current edition includes this district data).

*Valentin v. Grant Mercantile Agency, Inc.*, 2017 U.S. Dist. LEXIS 212185, 2017 WL 6604410 (E.D. Cal. Dec. 27, 2017) (following *Fitzgerald v. Law Office of Curtis O. Barnes* and finding prior edition of Survey Report did not include specific data for the district)(Editor's Note: current Survey Report edition includes this district data).

*Munoz v. Cal. Bus. Bureau, Inc.*, 2017 U.S. Dist. LEXIS 109855, 2017 WL 3009210 (E.D. Cal. July 14, 2017) (finding the 2013-2014 Survey Report did not include specific FDCPA data)(Editor's Note: current Survey Report edition includes this specific data).

*Forkum v. Co-Operative Adjustment Bureau, Inc.*, 2014 U.S. Dist. LEXIS 106912, 2014 WL 3827955 (N.D. Cal. Aug. 4, 2014) (applicant submitted Laffey Matrix and 2010-2011 Survey Report); *Forkum v. Co-Operative Adjustment Bureau, Inc.*, 2014 U.S. Dist. LEXIS 91148, 2014 WL 3101784 (N.D. Cal. July 3, 2014) (finding the Laffey

Matrix and the 2010-2011 Survey Report insufficient in geographically specific fee data)(Editor's Note: current Survey Report edition includes geocentric data).

*Miranda v. Law Office of D. Scott Carruthers*, 2012 U.S. Dist. LEXIS 2866, 2012 WL 78236 (E.D. Cal. Jan. 9, 2012) (finding the 2010-2011 Survey Report insufficient in geographically specific fee data; in conflict with *Davis v. Hollins Law*, 25 F.Supp.3d 1292, 2014 U.S. Dist. LEXIS 81024, 10-12 (E.D. Cal. June 10, 2014))(Editor's Note: current Survey Report edition includes geocentric data).

*Durham v. Cont'l Cent. Credit*, 2011 U.S. Dist. LEXIS 148403, 2011 WL 6783193 (S.D. Cal. Dec. 27, 2011) (finding the 2010-2011 Survey Report insufficient in geographically specific fee data; in conflict with *Davis v. Hollins Law*, 25 F.Supp.3d 1292, 2014 U.S. Dist. LEXIS 81024, 10-12 (E.D. Cal. June 12, 2014))(Editor's Note: current Survey Report edition includes geocentric data).

*Fitzgerald v. Law Office of Curtis O. Barnes*, 2013 U.S. Dist. LEXIS 53642, 2013 WL 1627740 (E.D. Cal. Apr. 15, 2013) (finding the Laffey Matrix and the 2010-2011 Survey Report insufficient in geographically specific fee data; in conflict with *Davis v. Hollins Law*, 25 F.Supp.3d 1292, 2014 U.S. Dist. LEXIS 81024, 10-12 (E.D. Cal. June 12, 2014))(Editor's Note: current Survey Report edition includes geocentric data).

## Colorado

*Howard v. Midland Credit Mgmt.*, 2012 U.S. Dist. LEXIS 136209, 2012 WL 4359361 (D. Colo. Sept. 24, 2012) (finding the 2010-2011 Survey Report's average hourly rate by itself did not include the effect of degree of concentration or years in practice of fee applicant)(Editor's Note: current Survey Report edition includes this data).

*White v. Cavalry Portfolio Servs., LLC*, 2012 U.S. Dist. LEXIS 35601, 2012 WL 899280 (D. Colo. Mar. 16, 2012) (finding the 2010-2011 Survey Report's average hourly rate by itself did not include the effect of degree of concentration or years in practice of fee applicant)(Editor's Note: current Survey Report edition includes this data).

## Indiana

*Grubbs v. Andrews & Cox*, 2016 U.S. Dist. LEXIS 93643, \*6; 2016 WL 3902591 (SD IN July 18, 2016) ("the Fee Survey is not particularized by subject matter or the



ability of the attorney; instead, it averages the rates charged by all attorneys in a particular geographic area.”)(Editor’s Note: current Survey Report edition includes this data).

## Illinois

*Farooq v. Portfolio Recovery*, 2016 U.S. Dist. LEXIS 66180, 2016 WL 2909650 (N.D. Ill. May 19, 2016) (following *Stockman v Global Credit & Collection Corp.*; noting the survey 2013-2014 results were “not particularized by subject matter or the ability of the attorney”)(Editor’s Note: current Survey Report edition includes this data).

*Stockman v. Global Credit & Collection Corp.*, 2015 U.S. Dist. LEXIS 111113, 2015 WL 4999851 (N.D. Ill. Aug. 21, 2015) (noting differing opinions on use of Survey Report from District Court and stating the Survey Report was “not focused on lawyers who handle cases similar to this one”)(Editor’s Note: current Survey Report edition includes this data).

## Michigan

*Firreno v. Radner Law Grp., PLLC*, 2017 U.S. Dist. LEXIS 136660, 2017 WL 3675613 (E.D. Mich. Aug. 25, 2017) (using the State Bar of Michigan Report as more applicable to the specific locality at issue)(Editor’s Note: current Survey Report edition includes geocentric data).

## Minnesota

*Mayo Foundation for Medical Education & Research, Mayo Clinic, Cerner Corporation, Cerner Corporation v. Dr. Peter L. Elkin, M.D.*, 2014 WL 12527218 (D.C. Minn. March 19, 2014) (in a statutory trade secret claim case, consumer law survey “data ‘is of limited probative value’ because it relates to consumer law attorneys in the Midwest region”).

## New Jersey

*Beneli v. Bca Fin. Servs.*, 2018 U.S. Dist. LEXIS 19191, 2018 WL 734673 (D.N.J., Feb. 6, 2018) (class action case mentioning Survey Report but using “lodestar multiplier” calculation approach instead of hourly rate approach).

*Westberry v. Commonwealth Fin. Sys.*, 2013 U.S. Dist. LEXIS 14381, 2013 WL 435948 (D.N.J. Feb. 4, 2013) (using prior hourly rate decisions and declining to use the Laffey Matrix, the 2007 National Law Journal Billing Survey, and the 2010-2011 Survey Report).

*Freid v. Nat'l Action Fin. Servs.*, 2011 U.S. Dist. LEXIS 149668, 2011 WL 6934845 (D.N.J. Dec. 29, 2011) (finding the Laffey Matrix and the 2007 Survey Report insufficient in geographically specific fee data)(Editor's Note: current Survey Report edition includes geocentric data).

*Levy v. Global Credit & Collection Corp.*, 2011 U.S. Dist. LEXIS 124226, 2011 WL 5117855 (D.N.J. Oct. 27, 2011) (finding the Laffey Matrix and the 2007 Survey Report insufficient in geographically specific fee data)(Editor's Note: current Survey Report edition includes geocentric data).

*Weed-Schertzer v. Nudelman*, 2011 U.S. Dist. LEXIS 108928, 2011 WL 4436553 (D.N.J. Sept. 23, 2011) (finding the Laffey Matrix insufficient in geographically specific fee data and the 2007 Survey Report data not specific as to area of practice within Consumer Law at issue in case)(Editor's Note: current Survey Report edition includes geocentric and area of practice data).

#### North Dakota

*Hakkarainen v. Astrue*, 2012 U.S. Dist. LEXIS 188466, 2012 WL 8420139 (N.D. Ohio June 27, 2012); rev'd, 2013 WL 2950529 (Survey Report not applicable in Social Security case with statutory cap on fees).

#### Ohio

*Benyo v. Colvin*, 188 Soc. Sec. Rep. Service 13, 2013 U.S. Dist. LEXIS 40179, 2013 WL 1195528 (N.D. Ohio 2013) (2010-2011 Survey Report held not helpful in Social Security case).

*Daniels v. Astrue*, 185 Soc. Sec. Rep. Service 518, 2013 U.S. Dist. LEXIS 1418, 2013 WL 66083 (N.D. Ohio 2013) (2010-2011 Survey Report held not helpful in Social Security case).

*Keyes v. Astrue*, 179 Soc. Sec. Rep. Service 346, 2012 U.S. Dist. LEXIS 88856, 2012 WL 2498892 (N.D. Ohio 2012) (2010-2011 Survey Report held not helpful in Social Security case).

## Oregon

*Hooks ex rel. NLRB v. Int'l Longshore & Warehouse Union, Local 8*, 2015 U.S. Dist. LEXIS 28159 (D. Or. Mar. 9, 2015) (National Labor Relations Board case finding the Laffey Matrix and the 2010-2011 Survey Report insufficient in geographically specific fee data)(Editor's Note: current Survey Report edition includes geocentric data).

## Pennsylvania

*Navarro v. Monarch Recovery Mgmt.*, 2014 U.S. Dist. LEXIS 84095, 2014 WL 2805244 (E.D. Pa. June 20, 2014) (finding the Laffey Matrix and the 2010-2011 Survey Report insufficient in geographically specific fee data)(Editor's Note: current Survey Report edition includes geocentric data).

*Zavodnick v. Gordon & Weisberg, P.C.*, 2012 U.S. Dist. LEXIS 78868, 2012 WL 2036493 (E.D. Pa. June 6, 2012) (finding the Laffey Matrix and the 2007 Survey Report insufficient in geographically specific fee data)(Editor's Note: current Survey Report edition includes geocentric data).

*Alexander v. NCO Fin. Sys.*, 2011 U.S. Dist. LEXIS 64211, 2011 WL 2415156 (E.D. Pa. June 16, 2011) (mentioning the 2007 Survey Report but applying the local Community Legal Services fee schedule).

*Williams v. NCO Fin. Sys.*, 2011 U.S. Dist. LEXIS 50635 (E.D. Pa. May 10, 2011) (finding the Laffey Matrix and the 2007 Survey Report insufficient in geographically specific fee data)(Editor's Note: current Survey Report edition includes geocentric data).

## Tennessee

*Lee v. Robinson, Reagan & Young PLLC*, 2015 U.S. Dist. LEXIS 69096, \*22, 2015 WL 3442097 (M.D. Tenn. May 28, 2015) (2010-2011 Survey Report and Laffey Matrix when "submitted without guidance or specific argument by the plaintiff, are insufficient to justify higher hourly rates") (Editor's Note: the rule from this case seems to be that it is not enough to merely submit the Survey Report; some explanation should be made on

how it applies and where in the survey there can be found support for the hourly rate requested by the movant).

## Vermont

*Brennan-Centrella v. Ritz-Craft Corp. of Pa.*, 2018 U.S. Dist. LEXIS 22308 (D.C. Vermont, Feb. 12, 2018) (Survey Report not properly submitted, questioning accuracy of state metropolitan hourly rate)(Editor's Note: corrected, revised and updated data in new 2015-2016 Survey Report edition dated Mar. 13, 2018).

## Federal Court of Claims

*Gonzalez v. Sec'y of HHS*, 2015 U.S. Claims LEXIS 1833 (Fed. Cl. Nov. 10, 2015) (Survey Report not used in National Vaccine Injury Compensation Program case, citing *Mooney v. Sec'y of HHS*, *infra*).

*Mooney v. Sec'y of HHS*, 2014 U.S. Claims LEXIS 1526, 2014 WL 7715158 (Fed. Cl. Dec. 29, 2014) (National Vaccine Injury Compensation Program case; applicant "did not explain why 'consumer law' constitutes an apt comparison for fees purposes to Vaccine Act litigation." "Telling me why such comparisons are apt would be far more helpful than simply asserting that they are.")(Editor's Note: the rule from this case seems to be that some explanation must be made on how the area of Consumer Law is similar to the area of law involved in a movant's case at hand.)

## 7. Cases on Use of Survey Data

Additional considerations in using fee surveys may be relevant to a court's consideration in a particular case, including the following concepts drawn from the illustrative cases below.

In determining whether a requested hourly rate is appropriate, a court may look not only to past awards within the district, but the other submissions offered in support of the award such as surveys and affidavits. See, *Waldo v. Consumers Energy Co.*, 726 F.3d 802, 2013 U.S. App. LEXIS 16555, at \*37, 2013 WL 4038747 at \*12 (6th Cir. Aug. 9, 2013); also see, *Sykes v. Anderson*, 419 Fed.Appx. 615, 618 (6th Cir. 2011) ("[t]he appropriate rate . . . is not necessarily the exact value sought by a particular firm, but is rather the market rate in the venue sufficient to encourage competent representation.").

While different attorney fee surveys may exist for the Court's consideration, the question may be which "fee survey better served the purpose of assessing the skills, experience and reputation of counsel" in a particular case. *Strohl Systems Group, Inc. v. Fallon*, 2007 U.S. Dist. LEXIS 90830, 2007 WL 4323008 (E.D. Pa., Dec. 11, 2007), aff'd 372 Fed.Appx. 230 (Mar. 30, 2010).

Moreover, a fee survey may be approved as probative evidence of the reasonableness of an hourly rate. *Taylor v. USF-Red Star Express, Inc.*, 2005 U.S. Dist. LEXIS 3599, 2005 WL 555371 (E.D.Pa., March 8, 2005), aff'd 212 Fed. Appx. 101 (2006).

However, the results of an attorney fee survey may be merely a starting point, a piece of evidence that still should be shown to apply in a particular case. See, *Ray v. Secretary of Dept. Of Health and Human Services*, 2006 WL 1006587 (Fed.Cl., March 30, 2006).

The cost of performing an individual fee survey and analysis may be recoverable.

It is a matter of first impression that a fee applicant would hire another attorney to conduct a survey on her behalf. We cannot forget that Luessenhop has the burden of proving that her Fee Application is based upon prevailing market rates and that she has the right to present evidence to support the rate she believes to be prevailing. Here, where we are required to weigh the presumptive prevailing market rate district wide,

further pondering the geographical distance and economic disparities between the Plattsburgh and Albany communities and Schneider's relatively limited access to those attorneys who practice civil rights litigation in Albany, we acknowledge that Luessenhop was left with little option but to hire Mishler, an Albany attorney, to conduct a more comprehensive survey on her behalf. Luessenhop seeks \$787.50 for Mishler's endeavors, which appears to be modest. Considering the amount of time this Court spent to conduct a similar survey, we do not find this amount to be unreasonable and will award it.

*Luessenhop v. Clinton County, N.Y.* 558 F.Supp.2d 247, 272 (N.D.N.Y., 2008).

Importantly, a fee survey is most useful when it surveys the general area of law at hand in an applicant's motion. Thus, the data from one type of survey may not be applicable to a different area of law without some explanation by the applicant of why the two areas of law are comparable. Nevertheless, more recent cases find guidance and value even if the survey is not of the specific area of law at hand before the Court.

*Mooney v. Sec'y of Health & Human Servs*, 2014 U.S. Claims LEXIS 1526, 2014 WL 7715158, \*3 n.9, \*5 (Fed. Cl. Spec. Mstr. Dec. 29, 2014) (Referring to the Survey Report in a fee motion brought under the National Vaccine Injury Compensation Program but noting the absence of the proponent's explanation why Consumer Law is comparable to Vaccine Act litigation).

*Gonzalez v. Secy. of Health & Human Services*, 2015 WL 10435023, \*9 (Fed. Cl. Spec. Mstr. Nov. 10, 2015) (Referring to the Survey Report but not stating a reliance upon it in a fee motion brought under the National Vaccine Injury Compensation Program).

However, cases outside of Consumer Law have used the Survey Report, e.g., *Twerdok v Secretary of Health and Human Services*, 2016 WL 7048036 (U.S. Court of Federal Claims, Office of Special Masters, Aug. 4, 2016) (Vaccine Act litigation); and *John A. Breda V. Kindred Braintree Hospital, LLC*, 11 OCAHO 1225, 2014 OCAHO LEXIS 18, 2014 WL 4390663 (Aug. 26, 2014) (Employment Discrimination).

Also, survey evidence of the forum geographic area may not be applicable if the attorney's work is performed outside of the forum area.

*Gonzalez v. Secy. of Health & Human Services*, 2015 WL 10435023, \*9 (Fed. Cl. Spec. Mstr. Nov. 10, 2015) (“... the reasonable hourly rate should generally be based on the forum rate. *Avera v. Sec’y of Health & Human Servs.*, 515 F.3d 1343, 1349 (Fed. Cir. 2008); see also *Davis Cnty. Solid Waste Mgmt. & Energy Recovery Special Serv. Dist. v. U.S. E.P.A.*, 169 F.3d 755 (D.D.C. Feb. 26, 1999). However, an exception to the forum rule (often referred to as the *Davis County* exception) is applied in cases where the majority of the attorney's work is performed outside of the forum, and where there is a “very significant difference” in compensation between the forum rate and the local rate. Under such circumstances, when the forum rate is higher, the reasonable hourly rate for the attorney's fees award should be calculated utilizing the lower local rate. See *Avera*, 515 F.3d at 1349.”).

## 8. About the Editor



Ronald L. Burdge is an attorney and the founder of Burdge Law Office Co L.A. in Dayton, Ohio. Mr. Burdge is in private practice in Ohio, Kentucky and Indiana and elsewhere by *pro hac* admission, and is a nationally known Consumer Law attorney. For over a decade, Mr. Burdge has testified as an expert witness on Consumer Law and Attorney Fee issues in numerous state and federal courts. He is a member of the Total Practice Management Association and numerous professional associations.

He has authored numerous articles and lectured widely on Attorney Fee issues and Consumer Law and Consumer Trial Practice, and is a member of the American Society of Legal Writers and the Legal Writing Institute. Mr. Burdge has also lectured widely at national and state Consumer Protection Law seminars before attorneys, judges, and both public and business groups, and has testified before the Ohio Legislature and its committees on Consumer Law issues.

He has served as Board Examiner for the National Board of Trial Advocacy and has extensive Consumer Law trial and appellate experience in individual and class action cases involving lenders, retail sales practices, defective products, and warranty litigation. Since 2004, he remains the only Consumer Law attorney in Ohio who has been named to Ohio Super Lawyer status by *Law & Politics* Magazine and Thomson Reuters, and whose practice is entirely devoted to Consumer Law work for consumers. Thomson Reuters is the world's leading source of intelligent information for businesses and professionals. In 2004, he was named Trial Lawyer of the Year by the National Association of Consumer Advocates and in 2010 he was elected to a six year term on the Board of the National Association of Consumer Advocates.



## 9. Recommendations for Future Survey Data

As always, we welcome your suggestions for improvements to the survey and this Survey Report as we continue to gather useful information in the future.

Please email your suggestions to [Ron@TheLawCoach.com](mailto:Ron@TheLawCoach.com) or you may mail them to Ronald L. Burdge, Esq., 8250 Washington Village Drive, Dayton, Ohio 45458.

Shortly after this report was published, the next survey data gathering time frame was opened for participation for the next edition of the *United States Consumer Law Attorney Fee Survey Report*. If you are an attorney who practices in the field of Consumer Law to any degree, your participation in the next survey would benefit the bar, practitioners and the Courts and would be greatly appreciated. You can do so by going to the website [AttorneyFeeStudy.com](http://AttorneyFeeStudy.com) and clicking on the “Click Here to Take the Survey Now” link.

Copyright © 2017, 2018 by R.L.Burdge  
March 13, 2018

## Appendix 1. 2015-2016 Survey Questions

The following pages contain the survey questions and possible answers to each question.

\* 1. Below is a list of practice areas. Please select the practice area that represents the largest percentage of your practice time.

- |  |   |  |
|--|---|--|
| <input type="radio"/> Bankruptcy         | <input type="radio"/> Estate Planning, Probate, Wills | <input type="radio"/> Securities           |
| <input type="radio"/> Consumer Law       | <input type="radio"/> General Practice                | <input type="radio"/> Workers Compensation |
| <input type="radio"/> Criminal Law       | <input type="radio"/> Medical Malpractice             | <input type="radio"/> Other                |
| <input type="radio"/> Domestic Relations | <input type="radio"/> Personal Injury                 |  |
| <input type="radio"/> Employment Law     | <input type="radio"/> Real Estate                     |  |

\* 2. What percentage of your practice time is devoted to Consumer Law, not including Bankruptcy Law?

- |                           |                          |                          |
|---------------------------|--------------------------|--------------------------|
| <input type="radio"/> 100 | <input type="radio"/> 60 | <input type="radio"/> 20 |
| <input type="radio"/> 90  | <input type="radio"/> 50 | <input type="radio"/> 10 |
| <input type="radio"/> 80  | <input type="radio"/> 40 | <input type="radio"/> 5  |
| <input type="radio"/> 70  | <input type="radio"/> 30 | <input type="radio"/> 0  |

\* 3. What specific areas of Consumer Law practice do you regularly handle? Check all that apply

- Bankruptcy
- Class Action
- Credit Rights (FCRA, FDCPA, ECOA, TILA, Credit Discrimination, Credit Reporting, Debt Defense, etc)
- Mortgage (Foreclosure Defense, RESPA, HOLA, Real Estate, Housing Rights, etc)
- Vehicles (AutoFraud, Lemon Law, Warranty Law, UDAP, Repossession Law, etc)
- TCPA
- Other (please specify)

\* 4. How many attorneys are in your law firm?

- |                         |                         |                                 |
|-------------------------|-------------------------|---------------------------------|
| <input type="radio"/> 1 | <input type="radio"/> 3 | <input type="radio"/> 5 or more |
| <input type="radio"/> 2 | <input type="radio"/> 4 |                                 |

\* 7. How many full or part time paralegal or law clerk or legal assistants do you employ?

|                         |                         |                                 |
|-------------------------|-------------------------|---------------------------------|
| <input type="radio"/> 0 | <input type="radio"/> 2 | <input type="radio"/> 4         |
| <input type="radio"/> 1 | <input type="radio"/> 3 | <input type="radio"/> 5 or more |

\* 8. What is your average paralegal or law clerk or legal assistant standard billable hourly rate?

|                           |                           |                                   |
|---------------------------|---------------------------|-----------------------------------|
| <input type="radio"/> n/a | <input type="radio"/> 100 | <input type="radio"/> 190         |
| <input type="radio"/> 0   | <input type="radio"/> 110 | <input type="radio"/> 200         |
| <input type="radio"/> 25  | <input type="radio"/> 125 | <input type="radio"/> 210         |
| <input type="radio"/> 50  | <input type="radio"/> 140 | <input type="radio"/> 225         |
| <input type="radio"/> 75  | <input type="radio"/> 150 | <input type="radio"/> 240         |
| <input type="radio"/> 90  | <input type="radio"/> 175 | <input type="radio"/> 250 or more |

\* 9. How long ago did you change your billable hourly rate?

|                                |                                   |                                       |
|--------------------------------|-----------------------------------|---------------------------------------|
| <input type="radio"/> n/a      | <input type="radio"/> 1 1/2 years | <input type="radio"/> 3 1/2 years     |
| <input type="radio"/> 0        | <input type="radio"/> 2 years     | <input type="radio"/> 4 years         |
| <input type="radio"/> 1/2 year | <input type="radio"/> 2 1/2 years | <input type="radio"/> 4 1/2 years     |
| <input type="radio"/> 1 year   | <input type="radio"/> 3 years     | <input type="radio"/> 5 years or more |

**\* 10. In what jurisdiction do you practice law? If you practice in more than one jurisdiction and your hourly rate is the same in all jurisdictions, then you may check more than one box below. If your rate differs in different jurisdictions, then you should complete this survey for one jurisdiction and then submit a new survey response for each additional jurisdiction where you practice.**

- |                                      |   |  |
|--------------------------------------|---|--|
| <input type="checkbox"/> Alabama     | <input type="checkbox"/> Maine          | <input type="checkbox"/> Oregon            |
| <input type="checkbox"/> Alaska      | <input type="checkbox"/> Maryland       | <input type="checkbox"/> Pennsylvania      |
| <input type="checkbox"/> Arizona     | <input type="checkbox"/> Massachusetts  | <input type="checkbox"/> Puerto Rico       |
| <input type="checkbox"/> Arkansas    | <input type="checkbox"/> Michigan       | <input type="checkbox"/> Rhode Island      |
| <input type="checkbox"/> California  | <input type="checkbox"/> Minnesota      | <input type="checkbox"/> South Carolina    |
| <input type="checkbox"/> Colorado    | <input type="checkbox"/> Mississippi    | <input type="checkbox"/> South Dakota      |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> Missouri       | <input type="checkbox"/> Tennessee         |
| <input type="checkbox"/> Delaware    | <input type="checkbox"/> Montana        | <input type="checkbox"/> Texas             |
| <input type="checkbox"/> Florida     | <input type="checkbox"/> Nebraska       | <input type="checkbox"/> Utah              |
| <input type="checkbox"/> Georgia     | <input type="checkbox"/> Nevada         | <input type="checkbox"/> Vermont           |
| <input type="checkbox"/> Hawaii      | <input type="checkbox"/> New Hampshire  | <input type="checkbox"/> Virginia          |
| <input type="checkbox"/> Idaho       | <input type="checkbox"/> New Jersey     | <input type="checkbox"/> Virgin Islands US |
| <input type="checkbox"/> Illinois    | <input type="checkbox"/> New Mexico     | <input type="checkbox"/> Washington        |
| <input type="checkbox"/> Indiana     | <input type="checkbox"/> New York       | <input type="checkbox"/> West Virginia     |
| <input type="checkbox"/> Iowa        | <input type="checkbox"/> North Carolina | <input type="checkbox"/> Wisconsin         |
| <input type="checkbox"/> Kansas      | <input type="checkbox"/> North Dakota   | <input type="checkbox"/> Wyoming           |
| <input type="checkbox"/> Kentucky    | <input type="checkbox"/> Ohio           | <input type="checkbox"/> Washington DC     |
| <input type="checkbox"/> Louisiana   | <input type="checkbox"/> Oklahoma       |  |

**\* 11. In what geographical area of your state do you regularly practice? If more than one area, mark all that apply.**

- |                                |                               |                                  |
|--------------------------------|-------------------------------|----------------------------------|
| <input type="checkbox"/> North | <input type="checkbox"/> East | <input type="checkbox"/> Central |
| <input type="checkbox"/> South | <input type="checkbox"/> West |                                  |

**\* 12. Do you regularly practice in a metropolitan area of more than 200,000 persons or less than 200,000 persons?**

- Both more and less
- More than 200,000
- Less than 200,000

## Appendix 2. Geographic Area Definitions Used in Prior Survey Reports

In prior versions of the United States Consumer Law Attorney Fee Survey Reports the data was compiled in twelve geographic regions, including several states identified as their own region. This approach was based on three factors: the long-established Altman-Weil<sup>3</sup> regional tables, the quantity of Consumer Law attorneys that were readily identified as practicing in each state, and the geographic proximity of any one state to a nearby overall region.

For readers who wish to attempt to make comparisons of data in the prior reports with the data provided in this 2015-2016 Survey Report, the following table lists the regional state content by state name.

The twelve regions for this survey are:

|                 |  |
|-----------------|--|
| Atlantic:       | DC, DE, NC, NJ, PA, VA, WV                             |
| California      |  |
| Florida         |  |
| Mid West:       | IA, IL, IN, KS, MI, MN, MO, ND, NE, SD, WI             |
| New York        |  |
| North East:     | CT, MA, MD, ME, NH, RI, VT                             |
| Ohio            |  |
| Pacific:        | AK, HI, OR, WA   |
| South:          | AL, AR, GA, KY, LA, MS, OK, SC, TN                     |
| Texas           |  |
| US Territories: | Puerto Rico, Guam, American Samoa, U.S. Virgin Islands |
| West:           | AZ, CO, ID, MT, NM, NV, UT, WY                         |

---

<sup>3</sup> Altman Weil, Inc. provides management consulting services exclusively to legal organizations. Its clients include law firms, law departments, governmental legal offices and legal vendors of all sizes and types throughout North America, the U.K. and abroad. The Altman Weil website address is <http://www.altmanweil.com/>.

### Appendix 3. Statement of Peer Review by The National Association of Legal Fee Analysis

The following page contains the NALFA statement of its peer review opinions of the United States Consumer Law Attorney Fee Survey Report 2015-2016.



## National Association of Legal Fee Analysis Specializing in Attorney Fees & Legal Billing

The National Association of Legal Fee Analysis (NALFA) is a 501(c)(6) non-profit professional association for the legal fee analysis field. Our members provide a range of services on attorney fees and legal billing matters. Courts and clients turn to us for expertise when attorney fees and expenses are at issue in large, complex cases. NALFA members are fully qualified attorney fee experts, special fee masters, bankruptcy fee examiners, fee dispute mediators and legal bill auditors.

We have reviewed the follow data and methodology prior to publication. We at NALFA support this hourly rate survey and the methodology contained within. This survey was conducted with the utmost professionalism, with statistical integrity and reliability, and with detailed hourly rate data and survey information. Indeed, this survey is the most comprehensive hourly rate survey for consumer lawyers in the U.S.

*Terry Jesse*

Terry Jesse, Executive Director  
[terry@thenalfa.org](mailto:terry@thenalfa.org)



## Appendix 4. Table of Authorities

The following pages contain the Table of Authorities cited in this Survey Report.

## TABLE OF AUTHORITIES

### CASES

|  |   |
|--|---|
| <u>(Automotive Dealers and Gasoline Service Stations)</u> , 2016 WL 5105956 (Jul. 29, 2016)                                  | <a href="#">375</a>                       |
| 132 A.L.R.Fed. 477   | <a href="#">375</a>                       |
| 84 Empl. Prac. Dec. (CCH) P41,400 (7th Cir. Ill., Jan. 24, 2003)   | <a href="#">361</a>                       |
| 90 Fair Empl. Prac. Casualty (BNA) 1537  | <a href="#">361</a>                       |
| <u>Alexander v. NCO Fin. Sys.</u> , 2011 U.S. District LEXIS 64211, 2011 WL 2415156 (E.D. Pa. June 16, 2011)                 | <a href="#">380</a>                       |
| <u>Alvarado v Featured Mediation, LLC</u> , 2017 U.S. District LEXIS 88022, 2017 WL 2480606 (M.D. Fla., Jun. 8, 2017)        | <a href="#">368</a>                       |
| <u>Andalam v. Trizetto Group</u> , 2013 U.S. District LEXIS 159656, 2013 WL 5952012 (D. Colo., Nov. 7, 2013)                 | <a href="#">367</a>                       |
| <u>Andersen v. Riverwalk Holdings Limited</u> , 2015 U.S. District LEXIS 162403, 2015 WL 7862923 (E.D. Wis. Dec. 3, 2015)    | <a href="#">373</a>                       |
| <u>Anderson v. National Credit Sys.</u> , 2010 U.S. District LEXIS 134268 (D. Colo., Dec. 1, 2010)                           | <a href="#">368</a>                       |
| <u>Anderson v. Specified Credit Association</u> , 2011 U.S. District LEXIS 62410, 2011 WL 2414867 (S.D. Ill., June 10, 2011) | <a href="#">369</a>                       |
| <u>Arana v. Monterey Fin. Servs.</u> , 2016 U.S. District LEXIS 46111, 2016 WL 1324269 (S.D. Cal., Apr. 5, 2016)             | <a href="#">362</a> , <a href="#">366</a> |
| <u>Avera v. Secretary of Health and Human Servs.</u> , 515 F.3d 1343 (Fed. Cir. 2008)  | <a href="#">384</a>                       |
| <u>Ball v. Commissioner of Social Sec.</u> , 2013 U.S. District LEXIS 129924 (N.D. Ohio, Aug.                                |   |

|   |   |
|---|---|
| 12, 2013).....  | <a href="#">371</a>   |
| <u>Barbara Soleau v Illinois Dept. Of Transp., Amended Memorandum Opinion and Order, Labor and Employment Law P 182153 (N.D. Illinois June 9, 2011)</u> ..... | <a href="#">375</a>   |
| <u>Barbara Soleau v Illinois Dept. of Transp., Memorandum Opinion and Order, Labor and Employment Law P 182132 (N.D. Illinois June 8, 2011)</u> .....         | <a href="#">375</a>   |
| <u>Beach v. LVNV Funding, LLC</u> , 2013 U.S. District LEXIS 162926, 2013 WL 6048989 (E.D. Wis., Nov. 15, 2013) .....   | <a href="#">363</a> , <a href="#">364</a> , <a href="#">373</a> |
| <u>Beneli v. Bca Fin. Servs.</u> , 2018 U.S. District LEXIS 19191, 2018 WL 734673 (D.N.J., Feb. 6, 2018) .....  | <a href="#">378</a>   |
| <u>Benyo v. Colvin</u> , 188 Social Sec. Rep. Service 13, 2013 U.S. District LEXIS 40179, 2013 WL 1195528 (N.D. Ohio 2013) .....                              | 379   |
| <u>Blum v. Stenson</u> , 465 U.S. 886 (1984) .....  | <a href="#">360</a>   |
| <u>Bock v. APIM, LLC</u> , 2013 U.S. District LEXIS 176648 (D. Colo., Nov. 7, 2013) .....   | <a href="#">367</a>   |
| <u>Bratton v. Thomas Law Firm PC</u> , 943 F. Supp. 2d 897 (N.D. Ind. 2013) .....   | <a href="#">364</a> , <a href="#">369</a>                       |
| <u>Breidenbach v. Experian</u> , 2013 U.S. District LEXIS 82093, 2013 WL 2631368 (S.D. Cal., June 11, 2013) .....   | <a href="#">367</a>   |
| <u>Brennan-Centrella v. Ritz-Craft Corporation of Pa.</u> , 2018 U.S. District LEXIS 22308 (D.C. Vermont, Feb. 12, 2018).....                                 | <a href="#">381</a>   |
| <u>Broadcasting Music Incorporated v. Antigua Cantina and Grill, LLC</u> , 2013 U.S. District LEXIS 72122, 2013 WL 2244641 (E.D. Cal., May 20, 2013) .....    | <a href="#">365</a>   |
| <u>Brooks v. Sun Cash of Sd</u> , 2018 U.S. District LEXIS 20310, 2018 WL 747795 (S.D. Cal. Feb. 7, 2018) .....   | <a href="#">376</a>   |
| <u>Brown v. Mandarich Law Group, LLP</u> , 2014 U.S. District LEXIS 47020, 2014 WL 1340211 (N.D. Cal., Apr. 2, 2014) .....                                    | <a href="#">366</a>   |

|  |   |
|--|---|
| <u>Bukowski v Kia Motors America, Inc.</u> , 2014 WL 5113759 (N.J. Super.L., Sept. 4, 2014)  | <a href="#">370</a>   |
| <u>Castro v. Commercial Recovery Systems</u> , 2014 U.S. District LEXIS 33675 (N.D. Cal., Maritime 13, 2014)   | <a href="#">366</a>   |
| <u>Companion Life Ins Co v McCreary, et al</u> , 2016 U.S. District LEXIS 172433, 2016 WL 7115910 (D. So. Carolina, Columbia Division Nov. 22, 2016) | <a href="#">372</a>   |
| <u>Coy v. Astrue</u> , 2013 U.S. District LEXIS 50328, 2013 WL 1411137 (N.D. Ohio Apr. 8, 2013)  | <a href="#">371</a>   |
| <u>Crafton v. Law Firm of Jonathan B. Levine</u> , 2014 U.S. District LEXIS 29690, 2014 WL 907423 (E.D. Wis., Maritime 7, 2014)                      | <a href="#">362</a> , <a href="#">373</a>                       |
| <u>Crapnell v. Dillon Cos.</u> , 2015 U.S. District LEXIS 96184, 2015 WL 4484469 (D. Colo., July 22, 2015)   | <a href="#">367</a>   |
| <u>Crawford v. Dynamic Recovery Servs.</u> , 2014 U.S. District LEXIS 4057, 2014 WL 130458 (S.D. Cal., Jan. 10, 2014)                                | <a href="#">367</a>   |
| <u>DOL Ben.Rev.Bd. ***</u> , 2016 WL 7826580 (Dec. 28, 2016, DOL Ben.Rev.Bd., Administrative Law Judge Wm. Dorsey)                                   | <a href="#">374</a> , <a href="#">377</a>                       |
| <u>Daniels v. Astrue</u> , 185 Social Sec. Rep. Service 518, 2013 U.S. District LEXIS 1418, 2013 WL 66083 (N.D. Ohio 2013)                           | 379   |
| <u>Davis Cnty. Solid Waste Management and Energy Recovery Special Service District v. U.S. E.P.A.</u> , 169 F.3d 755 (D.D.C. Feb. 26, 1999)          | <a href="#">384</a>   |
| <u>Davis v. Hollins Law</u> , 25 F.Supp.3d 1292, 2014 U.S. District LEXIS 81024, 2014 WL 2619651 (E.D. Cal., Jun. 12, 2014)                          | <a href="#">363</a> , <a href="#">365</a> , <a href="#">377</a> |
| <u>De La Torre v. Legal Recovery Law Office</u> , 2014 U.S. District LEXIS 128220, 2014 WL 4547035 (S.D. Cal., Sept. 12, 2014)                       | <a href="#">366</a>   |
| <u>Delalat v. Syndicated Office Sys.</u> , 2014 U.S. District LEXIS 33756, 2014 WL 930162 (S.D. Cal., Jan. 28, 2014)                                 | <a href="#">367</a>   |

|  |   |
|--|---|
| <u>Diaz v. Kubler Corp.</u> , 2014 WL 12789109 (S.D. Cal., Maritime 26, 2014) . . . . .  | <a href="#">366</a>   |
| <u>Dibish v. Ameriprise Fin. Servs.</u> , 2015 Pa. District and Cnty. Dec. LEXIS 432, *17-18 (Pa. C.P., Maritime 23, 2015) . . . . .       | <a href="#">371</a>   |
| <u>Durham v. Continental Central Credit</u> , 2011 U.S. District LEXIS 148403, 2011 WL 6783193 (S.D. Cal. Dec. 27, 2011) . . . . .         | <a href="#">377</a>   |
| <u>Farooq v. Portfolio Recovery</u> , 2016 U.S. District LEXIS 66180, 2016 WL 2909650 (N.D. Ill. May 19, 2016) . . . . .                   | <a href="#">378</a>   |
| <u>Feely v. Carrington Mortg. Services., LLC</u> , 2014 U.S. District LEXIS 161626, 2014 WL 6388788 (D. Nev., Nov. 14, 2014). . . . .      | <a href="#">370</a>   |
| <u>Firreno v. Radner Law Grp., PLLC</u> , 2017 U.S. District LEXIS 136660, 2017 WL 3675613 (E.D. Mich. Aug. 25, 2017). . . . .             | <a href="#">378</a>   |
| <u>Fitzgerald v. Law Office of Curtis O. Barnes</u> , 2013 U.S. District LEXIS 53642, 2013 WL 1627740 (E.D. Cal. Apr. 15, 2013) . . . . .  | <a href="#">377</a>   |
| <u>Forkum v. Co-Operative Adjustment Bureau, Inc.</u> , 2014 U.S. District LEXIS 106912, 2014 WL 3827955 (N.D. Cal. Aug. 4, 2014). . . . . | <a href="#">376</a>   |
| <u>Freid v. National Action Fin. Servs.</u> , 2011 U.S. District LEXIS 149668, 2011 WL 6934845 (D.N.J. Dec. 29, 2011) . . . . .            | <a href="#">379</a>   |
| <u>Fricano v. LVNV Funding, LLC</u> , 2015 U.S. District LEXIS 121654, 2015 WL 5331711 (N.D. Ill., Sept. 8, 2015) . . . . .                | <a href="#">369</a>   |
| <u>Garcia v. Resurgent Capital Servs.</u> , 2012 U.S. District LEXIS 123889, 2012 WL 3778852 (N.D. Cal., Aug. 30, 2012) . . . . .          | <a href="#">366</a>   |
| <u>Gonzalez v. Secretary of HHS</u> , 2015 U.S. Claims LEXIS 1833 (Fed. Cl. Nov. 10, 2015)   | 381   |
| <u>Gonzalez v. Secy. of Health and Human Services</u> , 2015 WL 10435023 (Fed. Cl. Spec. Mstr. Nov. 10, 2015) . . . . .                    | <a href="#">383</a> , <a href="#">384</a> , <a href="#">391</a> |
| <u>Green v. BMW of North America, LLC</u> , 2013 WL 9862198 (Minn. Dist. Ct., Nov. 20,   |   |

|   |   |
|---|---|
| 2013) .....   | <a href="#">369</a> , <a href="#">371</a> , <a href="#">382</a> |
| <u>Green v. Momentum Motor Grp., LLC</u> , 2018 U.S. District LEXIS 122, 2018 WL 259091 (D. So. Carolina, Rock Hill Division., Jan. 2, 2018) .....  | <a href="#">372</a>   |
| <u>Green v. Nationwide Arbitration Servs., LLC</u> , 2017 U.S. District LEXIS 216557 (E.D. Mich. Southern Division., Dec. 22, 2017).....  | <a href="#">369</a>   |
| <u>Gregg v. N.A.R., Inc.</u> , 2014 U.S. District LEXIS 32017, 2014 WL 959412 (D. Colo., Maritime 12, 2014) .....   | <a href="#">367</a>   |
| <u>Grubbs v. Andrews and Cox</u> , 2016 U.S. District LEXIS 93643 .....   | <a href="#">377</a>   |
| <u>Hakkarainen v. Astrue</u> , 2012 U.S. District LEXIS 188466, 2012 WL 8420139 (N.D. Ohio June 27, 2012); rev'd, 2013 WL 2950529 (Survey Report not applicable in Social Security case with statutory cap on fees) ..... | <a href="#">379</a>   |
| <u>Hampton v. Colvin</u> , 2015 U.S. District LEXIS 53630, 2015 WL 1884313 (N.D. Cal., Apr. 23, 2015) .....   | <a href="#">366</a>   |
| <u>Harmon v. Virtuoso Sourcing Group LLC</u> , 2012 U.S. District LEXIS 129770, 2012 WL 4018504 (S.D. Western Va. Sept. 12, 2012).....  | <a href="#">373</a>   |
| <u>Harper v. Stellar Recovery, Inc.</u> , 2015 U.S. District LEXIS 154479, 2015 WL 7253239 (D. Colo., Nov. 16, 2015).....   | <a href="#">367</a>   |
| <u>Heling v. Creditors Collection Serv.</u> , 2017 U.S. District LEXIS 89693, 2017 WL 2539785 (E.D. Wis. June 12, 2017).....  | <a href="#">373</a>   |
| <u>Herbert v. Wallet Recovery Limited</u> , 2014 U.S. District LEXIS 57012, 2014 WL 1653490 (M.D.Ga., Apr. 24, 2014) .....  | <a href="#">368</a>   |
| <u>Hicks v City of Tuscaloosa</u> , 2016 U.S. District LEXIS 174579, 2016 WL 7029827 (N.D., Alabama, May 24, 2016) .....  | <a href="#">364</a>   |
| <u>Hollandsworth v McDowell</u> , 2015 WL 12830177 (Cal.Super., May 20, 2015) .....   | <a href="#">365</a>   |
| <u>Hooks ex rel. NLRB v. International Longshore and Warehouse Union, Local 8</u> , 2015  |   |

|   |   |
|---|---|
| U.S. District LEXIS 28159 (D. Or. Maritime 9, 2015) .....   | <a href="#">380</a>   |
| <u>House v. Shapiro and Price</u> , 2011 U.S. District LEXIS 38322, 2011 WL 1219247 (E.D. Wis., Maritime 30, 2011) .....                            | <a href="#">362</a>   |
| <u>House v. Shapiro and Price, Number 10-CV-842</u> , 2011 U.S. District LEXIS 38322, 2011 WL 1219247 (E.D. Wis., Maritime 30, 2011) .....          | <a href="#">373</a>   |
| <u>Howard v. Midland Credit Management</u> , 2012 U.S. District LEXIS 136209, 2012 WL 4359361 (D. Colo. Sept. 24, 2012) .....                       | <a href="#">377</a>   |
| <u>Jordan v City of Birmingham</u> , 2015 U.S. District LEXIS 183532, 2015 WL 12830455 (N.D. Alabama, June 22, 2015) .....                          | <a href="#">365</a>   |
| <u>Kersten v. Quick Collect, Inc.</u> , 2015 U.S. District LEXIS 58407, 2015 WL 1931137 (D. Or. Apr. 27, 2015) .....                                | <a href="#">371</a>   |
| <u>Keyes v. Astrue</u> , 179 Social Sec. Rep. Service 346, 2012 U.S. District LEXIS 88856, 2012 WL 2498892 (N.D. Ohio 2012) .....                   | 379   |
| <u>Klein v. Law Offices of D. Scott Carruthers</u> , 2015 U.S. District LEXIS 75269, 2015 WL 3626946 (N.D. Cal., June 10, 2015) .....               | <a href="#">366</a>   |
| <u>Koontz v. Wells Fargo N.A.</u> , 2013 U.S. District LEXIS 45509, 2013 WL 1337260 (S.D. Western Va. Maritime 29, 2013) .....                      | <a href="#">373</a>   |
| <u>Krapf v Nationwide Credit, Incorporated</u> , 2010 U.S. District LEXIS 116689, 2010 WL 4261444 (C.D. Cal., October 21, 2010) .....               | <a href="#">365</a>   |
| <u>LaFountain, Jr v. Paul Benton Motors of North Carolina, LLC</u> , 2010 U.S. District LEXIS 121631, 2010 WL 4457057 (E.D. NC, Nov. 5, 2010) ..... | <a href="#">363</a> , <a href="#">370</a> , <a href="#">408</a> |
| <u>Lane v. Accredited Collection Agency, Inc.</u> , 2014 U.S. District LEXIS 58502, 2014 WL 1685677 (M.D.Fla. Apr. 25, 2014) .....                  | <a href="#">368</a>   |
| <u>Lecoultre v. Takhar Collection Servs.</u> , 2013 U.S. District LEXIS 96443, 2013 WL 3458072 (D. Idaho, July 9, 2013) .....                       | <a href="#">368</a>   |

|   |   |
|---|---|
| <u>Levy v. Global Credit and Collection Corp.</u> , 2011 U.S. District LEXIS 124226, 2011 WL 5117855 (D.N.J. Oct. 27, 2011) .....   | <a href="#">379</a>   |
| <u>Lindenbaum v. NCO Fin. Sys.</u> , 2011 U.S. District LEXIS 78069, 2011 WL 2848748 (E.D. Pa., July 19, 2011) .....  | <a href="#">364</a> , <a href="#">372</a>                       |
| <u>Livingston v. Cavalry Portfolio Services, LLC</u> , 2009 U.S. District LEXIS 113274, 2009 WL 4724268 (N.D. Ohio, December 02, 2009) .....  | <a href="#">371</a>   |
| <u>Lockmon v. Thomas F. Farrell, P.C.</u> , 2012 U.S. District LEXIS 178661, 2012 WL 6590426 .....  | <a href="#">363</a> , <a href="#">364</a> , <a href="#">368</a> |
| <u>Luessenhop v. Clinton County, N.Y.</u> 558 F.Supp.2d 247 (N.D.N.Y., 2008) .....  | <a href="#">383</a>   |
| <u>Mandler v. Colvin</u> , 2016 U.S. District LEXIS 16226, 2016 WL 526217 (D. Nev., Feb. 9, 2016) .....   | <a href="#">370</a>   |
| <u>Mathur v. Board of Trs. of Southern Ill. Univ.</u> , 317 F.3d 738, 2003 U.S. App. LEXIS 10351  | <a href="#">355</a>   |
| <u>Mayo Foundation for Medical Education and Research, Mayo Clinic, Cerner Corporation, Cerner Corporation v. Dr. Peter L. Elkin, M.D.</u> , 2014 WL 12527218 (D.C. Minn. March 19, 2014) ..... | <a href="#">378</a>   |
| <u>McCutcheon v. Finkelstein Kern Steinberg and Cunningham</u> , 2013 U.S. District LEXIS 121460, 2013 WL 4521016 (M.D. Tenn. Aug. 27, 2013) .....  | <a href="#">372</a>   |
| <u>Medina v. South Coast Car Company</u> , 2017 Cal. App. LEXIS 820, 2017 WL 4247131 (C.A., 4th App Dist, Division One, Sept 19, 2017) .....  | <a href="#">365</a>   |
| <u>Merino v The State of Washington, et al</u> , 2014 WL 12679683 (Wash.Super. Aug. 22, 2014) .....   | <a href="#">373</a>   |
| <u>Miranda v. Law Office of D. Scott Carruthers</u> , 2012 U.S. District LEXIS 2866, 2012 WL 78236 (E.D. Cal. Jan. 9, 2012) .....   | <a href="#">377</a>   |
| <u>Mohn v. Goll</u> , 2016 U.S. District LEXIS 43866, 2016 WL 1258578 (N.D. Ohio, Maritime 31, 2016) .....  | <a href="#">371</a>   |



|  |                     |
|--|---------------------|
| <u>Mooney v. Secretary of HHS</u> , 2014 U.S. Claims LEXIS 1526, 2014 WL 7715158 (Fed. Cl. Dec. 29, 2014) .....  | 381                 |
| <u>Mooney v. Secretary of Health and Human Servs</u> , 2014 U.S. Claims LEXIS 1526, 2014 WL 7715158 (Fed. Cl. Spec. Mstr. Dec. 29, 2014) .....         | 383                 |
| <u>Moore v. Midland Credit Mgmt.</u> , 2012 U.S. District LEXIS 176600, 2012 WL 6217597 (N.D. Ind., Dec. 12, 2012) .....                               | <a href="#">369</a> |
| <u>Moore v. Midland Credit Management, Inc.</u> , 2012 U.S. District LEXIS 176600, 2012 WL 6217597 (N.D. Ind. Dec. 12, 2012) .....                     | <a href="#">364</a> |
| <u>Moreland v. Dorsey Thornton and Assocs., LLC</u> , 2011 U.S. District LEXIS 54487, 2011 WL 1980282 (E.D. Wis., May 20, 2011).....                   | <a href="#">362</a> |
| <u>Moreland v. Dorsey Thornton and Assocs., LLC, Number 10-CV-867</u> , 2011 U.S. District LEXIS 54487, 2011 WL 1980282 (E.D. Wis., May 20, 2011)..... | <a href="#">373</a> |
| <u>Munoz v. Cal. Business Bureau, Inc.</u> , 2017 U.S. District LEXIS 109855, 2017 WL 3009210 (E.D. Cal. July 14, 2017).....                           | <a href="#">376</a> |
| <u>Navarro v. Monarch Recovery Mgmt.</u> , 2014 U.S. District LEXIS 84095, 2014 WL 2805244 (E.D. Pa. June 20, 2014) .....                              | <a href="#">380</a> |
| <u>Nguyen v. HOVG, LLC</u> , 2015 U.S. District LEXIS 124019, 2015 WL 5476254 (S.D. Cal., Sept. 15, 2015) .....  | <a href="#">366</a> |
| <u>Paris v Regent Asset Mgmt Solutions, Incorporated</u> , 2010 U.S. District LEXIS 106183, 2010 WL 3910212 (S.D. Ohio, October 5, 2010).....          | <a href="#">371</a> |
| <u>Pearson v. Prichard’s Excavating and Mobile Home Transp.</u> , 2014 U.S. District LEXIS 16089, 2014 WL 534221 (S.D. W.Va. Feb. 10, 2014) .....      | <a href="#">373</a> |
| <u>People Who Care v. Rockford Board Of Educational., School District Number 205</u> , 90 F.3d 1307 (7th Cir. 1996) .....                              | <a href="#">361</a> |
| <u>People Who Care v. Rockford Board of Educational., Schools District Number 205</u> , 90 F.3d 1307 (7th Cir., 1996) .....                            | <a href="#">360</a> |

|  |   |
|--|---|
| <u>Peterson-Hooks v. First Integral Recovery, LLC</u> , 2013 U.S. District LEXIS 73907, 2013 WL 229544 (D. Colo., May 24, 2013) .....              | <a href="#">367</a>                       |
| <u>Ponce v. BCA Financial Services, Incorporated</u> , 2012 WL 13008156 (S.D.Fla., September 20, 2012) .....                                       | <a href="#">368</a>                       |
| <u>Ramirez v. Northern American Asset Servs., LLC</u> , 2012 U.S. District LEXIS 54641 (C.D. Cal., Apr. 9, 2012) .....                             | <a href="#">363</a> , <a href="#">365</a> |
| <u>Ray v. Secretary of Dept. Of Health and Human Services</u> , 2006 WL 1006587 (Fed.Cl., March 30, 2006) .....                                    | <a href="#">382</a>                       |
| <u>Reichers v. Del. Asset Management., LLC</u> , 2013 U.S. District LEXIS 164981, 2013 WL 6096136 (D. Colo., Nov. 20, 2013) .....                  | <a href="#">367</a>                       |
| <u>Reid v. Unilever United States, Inc.</u> , 2015 U.S. District LEXIS 75383, 2015 WL 3653318 (N.D. Ill., June 10, 2015) .....                     | <a href="#">362</a> , <a href="#">369</a> |
| <u>Renninger v Phillips and Cohen Associates, Ltd</u> , 2010 U.S. District LEXIS 92736, 2010 WL 3259417 (M.D.Fla., August 18, 2010) .....          | <a href="#">368</a>                       |
| <u>Rodriguez v. Luchey and Mitchell Recovery Solutions, LLC</u> , 2013 U.S. District LEXIS 164285, 2013 WL 6068458 (D. Colo., Nov. 18, 2013) ..... | <a href="#">367</a>                       |
| <u>Sandin v. United Collection Bureau, Incorporated</u> , 2009 U.S. District LEXIS 71945, 2009 WL 2500408 (S.D.Fla., August 14, 2009) .....        | <a href="#">368</a>                       |
| <u>Santarlas v. Steube</u> , 2017 U.S. District LEXIS 383 (M.D.Fla., Jan. 3, 2017) .....   | <a href="#">368</a>                       |
| <u>Savage v NIC, Incorporated</u> , 2010 U.S. District LEXIS 60311, 2010 WL 2347028 (D. Ariz., June 9, 2010) .....                                 | <a href="#">365</a>                       |
| <u>Scadden v. Weinberg, Stein and Associates, LLC</u> , 2013 U.S. District LEXIS 57939, 2013 WL 1751294 .....                                      | <a href="#">367</a>                       |
| <u>Schneider v. Social Security Administration</u> , 2014 U.S. District LEXIS 119553, 2014 WL 4251590 (D. Nev., Aug. 27, 2014) .....               | <a href="#">370</a>                       |

|  |   |
|--|---|
| <u>In re Sears</u> , 2016 U.S. District LEXIS 124235, 2016 WL 4765679 (N.D. E.D., Ill., Sep. 13, 2016) . . . . .   | <a href="#">362</a> , <a href="#">369</a> |
| <u>Senah, Incorporated v. Xi'an Forstar S&amp;T Co</u> , 2016 U.S. District LEXIS 72293, 2016 WL 3092099 (N.D. Cal., June 2, 2016) . . . . .                                       | <a href="#">366</a>                       |
| <u>Shelago v. Marshall and Ziolkowski Enterprise, LLC</u> , 2009 U.S. District LEXIS 38940, 2009 WL 1097534 (D.Ariz., 2009., April 22, 2009) . . . . .                             | <a href="#">365</a>                       |
| <u>Sierra Club v. Jackson</u> , 2013 U.S. District LEXIS 137217, 2013 WL 5409036 (W.D. Wis., Sept. 25, 2013) . . . . .   | <a href="#">361</a>                       |
| <u>Silver State Broadcasting, LLC v. Beasley FM Acquisition</u> , 2015 U.S. District LEXIS 34032, 2015 WL 1186461 (D. Nev. Maritime 16, 2015) . . . . .                            | <a href="#">370</a>                       |
| <u>Simpson v. Commissioner of Social Sec.</u> , 2014 U.S. District LEXIS 10875 (S.D. Ohio, Jan. 29, 2014) . . . . .  | <a href="#">371</a>                       |
| <u>In Re Southwest Airlines Voucher Litigation</u> , 2014 WL 11115685 (N.D.Ill. June 4, 2014) . . . . .  | <a href="#">375</a>                       |
| <u>Spegon v. The Catholic Bishop of Chi.</u> , 175 F.3d 544 (7th Cir., 1999) . . . . .   | <a href="#">360</a> , <a href="#">361</a> |
| <u>Stockman v. Global Credit and Collection Corp.</u> , 2015 U.S. District LEXIS 111113, 2015 WL 4999851 (N.D. Ill. Aug. 21, 2015) . . . . .                                       | <a href="#">378</a>                       |
| <u>Strohl Systems Group, Incorporated v. Fallon</u> , 2007 U.S. District LEXIS 90830, 2007 WL 4323008 (E.D. Pa., Dec. 11, 2007), aff'd 372 Fed.Appx. 230 (Mar. 30, 2010) . . . . . | <a href="#">382</a>                       |
| <u>Suleski v. Bryant Lafayette and Associates</u> , 2010 U.S. District LEXIS 55353, 2010 WL 1904968 (E.D. Wis., May 10, 2010) . . . . .  | <a href="#">364</a> , <a href="#">374</a> |
| <u>Suleski v. Bryant Lafayette and Assocs.</u> , 2010 U.S. District LEXIS 55353, 2010 WL 1904968 (E.D. Wis., May 10, 2010) . . . . .   | <a href="#">363</a>                       |
| <u>Szijarto v. Farias</u> , 2014 U.S. District LEXIS 17406, 2014 WL 555122 (S.D. Tex. Feb. 12, 2014) . . . . .   | <a href="#">372</a>                       |

|  |   |
|--|---|
| <u>Tamara Spikes and Beaumont Independent School District</u> , 2015 WL 2450879 (E.D. Tex. January 6, 2015) . . . . .  | <a href="#">376</a>                       |
| <u>Taylor v. USF-Red Star Express, Incorporated</u> , 2005 U.S. District LEXIS 3599, 2005 WL 555371 (E.D.Pa., March 8, 2005), aff'd 212 Federal Appx. 101 (2006) . . . . .             | <a href="#">382</a>                       |
| <u>Twerdok v Secretary of Health and Human Services</u> , 2016 WL 7048036 (U.S. Court of Federal Claims, Office of Special Masters, Aug. 4, 2016). . . . .                             | <a href="#">383</a>                       |
| <u>Uhl v. Colvin</u> , 2016 U.S. District LEXIS 78779, 2016 WL 3361800 (E.D. Cal., June 16, 2016) . . . . .  | <a href="#">365</a>                       |
| <u>United States Postal Service Federal Credit Union v. Edwin</u> , 2018 U.S. District LEXIS 31532, 2018 WL 1077291 (D. Virgin Islands, Street Croix Division Feb. 27, 2018) . . . . . | <a href="#">372</a>                       |
| <u>Vahidy v. Transworld Systems, Incorporated</u> , 2009 U.S. District LEXIS 78984, 2009 WL 2916825 (N.D. Ill., September 01, 2009) . . . . .  | <a href="#">364</a> , <a href="#">369</a> |
| <u>Valentin v. Grant Mercantile Agency, Inc.</u> , 2017 U.S. District LEXIS 212185, 2017 WL 6604410 (E.D. Cal. Dec. 27, 2017) . . . . .  | <a href="#">376</a>                       |
| <u>Verdun v. I.C. Sys.</u> , 2014 U.S. District LEXIS 52238, 2014 WL 1456295 (S.D. Cal., Apr. 14, 2014). . . . .   | <a href="#">366</a>                       |
| <u>Waldo v. Consumers Energy Company</u> , 726 F.3d 802, 2013 U.S. App. LEXIS 16555. . . . .   | <a href="#">382</a>                       |
| <u>Wallace v. Florida Dept. Of Education</u> , 2010 WL 9067802 (Fla. Cir. Ct. June 2, 2010). . . . .   | <a href="#">376</a>                       |
| <u>Wamsley v. Kemp Creditors Interchange Receivables Management, LLC</u> , 2010 U.S. District LEXIS 48454, 2010 WL 1610734 (S.D. Ohio, April 20, 2010). . . . .                        | <a href="#">371</a>                       |
| <u>Weed-Schertzer v. Nudelman</u> , 2011 U.S. District LEXIS 108928, 2011 WL 4436553 (D.N.J. Sept. 23, 2011) . . . . .   | <a href="#">379</a>                       |
| <u>Westberry v. Commonwealth Fin. Sys.</u> , 2013 U.S. District LEXIS 14381, 2013 WL 435948 (D.N.J. Feb. 4, 2013) . . . . .  | <a href="#">379</a>                       |

|   |                     |
|---|---------------------|
| <u>White v. Cavalry Portfolio Servs., LLC</u> , 2012 U.S. District LEXIS 35601, 2012 WL 899280 (D. Colo. Maritime 16, 2012) ..... | <a href="#">377</a> |
| <u>Williams v. NCO Fin. Sys.</u> , 2011 U.S. District LEXIS 50635 (E.D. Pa. May 10, 2011) .                                       | <a href="#">380</a> |
| <u>Zavodnick v. Gordon and Weisberg, P.C.</u> , 2012 U.S. District LEXIS 78868, 2012 WL 2036493 (E.D. Pa. June 6, 2012) .....     | <a href="#">380</a> |

**STATUTES**

|                               |                     |
|-------------------------------|---------------------|
| 15 U.S.C.A. 1692k(a)(3) ..... | <a href="#">375</a> |
|-------------------------------|---------------------|

Copyright © 2017, 2018 by R.L.Burdge  
March 13, 2018

USE YOUR MOBILE QR Scanner App to  
get your copy of the following survey:



**UNITED STATES  
CONSUMER BANKRUPTCY  
LAW**

**ATTORNEY FEE SURVEY  
REPORT**

**2015-2016**



USE YOUR MOBILE QR Scanner App to  
get your copy of the following survey:



**UNITED STATES  
CONSUMER LAW**

**ATTORNEY FEE SURVEY  
REPORT**

**2015-2016**



# United States Consumer Law Attorney Fee Survey for 2015-2016

Attorneys in every state and the U.S. Territories took part in this national survey of Consumer Law attorneys and their law practice economics. The results of this exhaustive and peer reviewed survey continues the trend of being the most comprehensive since this continuous research work began in 1999.

This Survey Report publishes the results of the United States Consumer Law Attorney Fee Survey for 2015-2016. This Survey Report continues to be the only national survey of Consumer Law practitioners in the United States. Since the first Survey Report was published in 2000 the reported data has been used in more than 38 jurisdictions, including state and federal courts, the U.S. Court of Federal Claims, the U.S. Department of Justice, the U.S. Department of Labor, and the American Arbitration Association to determine reasonable attorney fee rates, resulting in more than \$8 million in awards across the United States.

The Survey Report provides data for the entire United States, Washington D.C., Puerto Rico, the U.S. Virgin Islands, and 98 greater metropolitan areas. From Cape Coral, Florida to Eugene, Oregon, from San Diego, California to Hartford, Connecticut, and points in between, this survey provides hourly rates for attorneys and paralegals, average years in practice, and far more information, with a Table of Authorities updated to March 13, 2018.



Practicing Attorney and Survey Editor, Ronald L Burdge

The data published here will help the bench, the bar, and attorneys everywhere to understand the economics of practicing law in the Consumer Law field nationally.

In deciding a contested attorney fee motion in a fee-shifting case, Senior United States District Judge James C. Fox ruled that the *U.S. Consumer Law Attorney Fee Survey Report* was more persuasive than the National Law Journal's fee survey and the U.S. Attorney's Laffey Matrix in Consumer Law cases. *LaFountain, Jr v. Paul Benton Motors of North Carolina, LLC*, 2010 U.S. Dist. LEXIS 121631, 2010 WL 4457057 (E.D. NC, Nov. 5, 2010).

You can download your own free copy of this 408 page 2015-2016 Survey Report from NACA, NCLC, NACBA web sites, scan the QR code to the right, or by participating in the next survey. Go to: [www.tinyurl.com/GetFeeSurvey](http://www.tinyurl.com/GetFeeSurvey)

